

RFP-RH-13-016 2013-2014 Snow Removal Services				
	Ultra Professional Outdoor Services LLC 2431 Pontiac Road Auburn Hills MI 48326	Great Lakes Landscaping 25212 Ryan Warren MI 48091	Oakridge Lawn & Snow, Inc 1903 Bellaire Royal Oak, MI 48067	Progressive Irrigation 4280 Matthew Lane White Lake, MI 48383
Location #1 City Hall				
A	\$313.00	\$455.00	\$522.00	\$274.05
B	\$481.00	\$869.38	\$762.00	\$324.05
C	\$147.00	\$220.00	\$270.00	\$91.50
D	\$82.00	\$150.00	\$80.00	\$84.00
E	\$174.00	\$390.00	\$105.00	\$174.00
Total City Hall A-E	\$1,197.00	\$2,084.38	\$1,739.00	\$947.60
F	\$285 per load rate 20-yards per load	\$300 per load rate 10-yards per load	\$140 per load rate 100-yards per load	\$250 per load rate 30-yards per load
Location #2 52/3 District Ct				
A	\$334.00	\$388.75	\$400.00	\$295.56
B	\$505.00	\$662.97	\$600.00	\$345.56
C	\$164.00	\$220.00	\$200.00	\$114.37
D	\$142.00	\$360.00	\$80.00	\$84.00
E	\$280.00	\$547.50	\$160.00	\$146.00
F	\$69.00	\$187.50	\$50.00	\$90.00
G	\$138.00	\$140.00	\$50.00	\$120.00
Total 52/3 A-G	\$1,632.00	\$2,506.72	\$1,540.00	\$1,195.49
H	\$285 per load rate 20-yards per load	\$300 per load rate 10-yards per load	\$140 per load rate 100 yards per load	\$250 per load rate 30-yards per load
Location #3 OCSO				
A	\$254.00	\$277.50	\$360.00	\$241.50
B	\$390.00	\$460.31	\$520.00	\$291.50
C	\$120.00	\$165.00	\$200.00	\$91.50
D	\$68.00	\$275.00	\$100.00	\$84.00
E	\$139.00	\$400.00	\$180.00	\$174.00
F	\$36.00	\$125.00	\$50.00	\$90.00
G	\$72.00	\$140.00	\$50.00	\$120.00
Total OCSO A-G	\$1,079.00	\$1,842.81	\$1,460.00	\$1,092.50
H	\$285 per load rate 20-yards per load	\$300 per load rate 10-yards per load	\$140 per load rate 100-yards per load	\$250 per load rate 30-yards per load
TOTALS ALL SITES ABOVE	\$3,908.00	\$6,433.91	\$4,739.00	\$3,235.59
List any other charges:	Sidewalks along Barclay adjacent to 52/3 court/OCSO A. Snowplowing pedestrian ways \$245 includes salting. B. Salting only of Pedestrian Ways \$125.00		None	None
Year firm established	Established 2000	Established 1997	Established 1996	Established 1996

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Years in business	13.5-years in business	15-years in business	17 years in business	17 years in business
Type of organization	LLC	Corporation	Corporation	Corporation
Yrs providing snow removal svcs	12-years	15-years	17-years	12-years
Full-time employees	21 full time	15 full time	13 full time	12 full time
Part-time employees	20 part time	75 part time	20-30 part time	12 part-time
Experience & financial capability:	Fleet of 12 trucks and eqpt can meet all requirements for any snow/ice storm. Manage own salt and bag product at our facility. Four years plowing for City. Financial resources sufficient to facilitate service of additional clients.	Have 15 years experience in snow removal we have financial capability to do this contract. Have done Chrysler and GM headquarters.	Have been in snow & ice business for over 20 years. Took company w/4 trucks in 1996 to over 30 trucks and loaders today. Done all types of work over the years. Currently do Oak Cty 5 buildings. Have long relationship with suppliers. Store our own salt.	Providing Snow/Ice mgmt for more than decade. All employees are trained and experienced in snow and ice mgmt principles and techniques. Member of SIMA (Snow Ice Mgmt Association) and follow its suggested best practices. Provided Snow and Ice mgmt services for over 10 years. Office is organized efficient, friendly available and responsive. Use new routing technology to efficiently and quickly rout trucks to client locations
Those responsible for on-site supervision, etc.	Provided	Provided	Provided	Provided
How many clients currently (list)	22-commercial clients w/similar needs 100 plus residential clients	None for snow as of 8/21/13	42	25-commercial clients. Some clients have multiple sites (e.g. Korgor, etc).
Client references (min of 5)	Provided	Provided	Provided	Provided
Equipment List:	Provided	Provided	Provided	Provided
Resources to work winter 2013-2014?	Yes, Available to work upon first snow.	Yes.	Yes. Can start 1st snowfall.	Yes. As soon as agreement signed.
Subcontractors:	None		None	None
Methodology -Work Plan	Monitor weather 24/7. Our plowing crews are dispatched as soon as site conditions warrant per contract. Crews clear snow until completely cleared after snow event completion.	Make snow routes, assign sites to a snow commander. Visit sites. Follow guidelines per contract.	Monitor weather 24/7. Will have plan in place to have parking lots and sidewalks done by opening time. Will work with w/storm during business hours to keep properties safe. Have a 24/7 phone answered by me. Will have	Removal services will be scheduled for City locations so these sites are a priority and cleared first. Dedicated work crews become familiar with each location and efficient at clearing the

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			supervision at each location.	snow on sidewalks/parking lots. Snow removal services will be continued or resumed as snow accumulated.
After hrs procedure	City will be supplied with snow hot line number. Employees are placed on storm watch when storm forecasted. Monitors weather 24/7 to dispatch crews. Operations maintain 24 hour availability by cell phone to respond to night, weekend, holiday or emergency calls throughout snow season	Names, cell phone, email provided, phone is on 24/7 email to phone.	Cell phone #'s provided for 24/7 access.	Dedicated phone for after hours. Employee on call 24/7 for emergencies
Additional comments:	None		None	None
Provided signed Hold Harmless:	Yes	Yes	Yes	Yes
Meet Insurance Requirements:	Yes	Yes	Yes	Yes
Completed W-9:	Yes	Yes	Yes	Yes