

RFP-RH-11-022 2011-2012 Snow Removal Services

229 vendors solicited via MITN

Awarded to Ultra Professional Outdoor Services, most responsive, responsible vendor providing best value and lowest cost

Ultra Professional Outdoor Services LLC
2431 Pontiac Road
Auburn Hills MI 48326
248.373.3669
Dan Delfoss

Great Lakes Landscaping
25212 Ryan
Warren MI 48091
586.756.5347
Paula Gorney

Evergreen Exteriors Inc
34875 23 Mile Road
Chesterfield Twp MI 48047
526.948.1525
Derrick Drumm

Jones Enterprise LLC
Submitted online ONLY
Certificate of Insurance
nothing to evaluate

Location	Ultra Professional Outdoor Services LLC	Great Lakes Landscaping	Evergreen Exteriors Inc	Jones Enterprise LLC
Location #1 City Hall				
A	\$313.00	\$375.00	\$550.00	
B	\$481.00	\$761.88	\$900.00	
C	\$147.00	\$250.00	\$375.00	
D	\$82.00	\$210.00	\$150.00	
E	\$174.00	\$504.00	\$325.00	
Total City Hall A-E	\$1,197.00	\$2,100.88	\$2,300.00	
F	\$285 per load rate 20-yards per load	\$150 per load rate 10-yards per load	\$250 per load rate 5-yards per load	
Location #2 Pct 5				
A	\$45.00	\$193.75	\$225.00	
B	\$67.00	\$531.72	\$360.00	
C	\$22.00	\$62.50	\$125.00	
D	\$46.00	\$280.00	\$110.00	
E	\$180.00	\$1,067.97	\$810.00	
F (no E)	\$285 per load rate 20-yards per load	\$150 per load rate 10-yards per load	\$250 per load rate 5-yards per load	
Location #3 52/3 District Ct				
A	\$334.00	\$642.17	\$800.00	
B	\$505.00	\$822.66	\$950.00	
C	\$164.00	\$281.25	\$220.00	
D	\$142.00	\$525.00	\$110.00	
E	\$280.00	\$1,015.00	\$250.00	
F	\$69.00	\$490.00	\$150.00	
G	\$69.00	\$140.00	\$175.00	
H	\$1,563.00	\$3,916.08	\$2,655.00	
H	\$285 per load rate 20-yards per load	\$150 per load rate 10-yards per load	??	
Location #4 OCSO				
A	\$254.00	\$512.50	\$850.00	
B	\$390.00	\$643.75	\$925.00	
C	\$120.00	\$250.00	\$225.00	
D	\$68.00	\$525.00	\$110.00	
E	\$139.00	\$819.00	\$325.00	
F	\$36.00	\$294.00	\$175.00	
G	\$36.00	\$140.00	\$210.00	
H	\$1,043.00	\$3,184.25	\$2,820.00	
H	\$285 per load rate 20-yards per load	\$150 per load rate 10-yards per load	\$250 per load rate 5-yards per load	
TOTALS ALL SITES ABOVE	\$3,983.00	\$10,269.18	\$8,585.00	
List any other charges:			None	
Year firm established	Established 1999	Established 1997	Established 2001	
Years in business	12-years in business	14-years in business	11 years in business	
Type of organization	LLC	Corporation	Corporation	
Yrs providing snow removal svcs	12-years	14-years	11 years	
Full-time employees	20 full time	15 full time	7 full time	
Part-time employees	5 part time	75 part time	35 part time	
Experience & financial capability:	Ultra Professional Outdoor Services has 12-years experience in snow mgmt.	Have 14 years experience in snow removal we have financial capability to do this contract	Left blank	

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	Our financial resources are more than sufficient to facilitate service of add'l clients.			
Those responsible for on-site supervision, etc.	Provided	Provided	Provided	
How many clients currently (list)	30-commercial clients w/similar needs 100 plus residential clients	None for snow at this time; bids are not awarded this early in year.	Listed 5	
Client references (min of 5)	Provided	Provided	Provided	
Equipment List:	Provided	Provided	Provided	
Resources to work winter 2011-2012?	Yes, Available to work upon first snow.	Yes.	Yes	
Subcontractors:	None	No contractors: snow \$75/hr pickup, Bobcat \$85/hr, loader \$150/hr, dump \$150/hr	None	
Methodology -Work Plan	Monitor weather 24/7. Our plowing crews are dispatched as soon as site conditions warrant per contract. Crews clear snow until completely cleared after snow event completion.	We go over each contract awarded & make routes for each customer & property. We follow all guidelines in contract.	Forecast are monitored 24/7; storms approaching crews will be dispatched 6-8 hour before the storm approaches. Rochester Hills will be given first priority.	
After hrs procedure	Emp placed on storm watch status when a storm is forecasted, Operations crew monitors weather 24/7 to dispatch crews when needed. Op crew maintains 24-hr availability by cell phone to respond to night, weekend or emerg calls through snow season.	Names, cell phone, email provided, phone is on 24/7 email to phone.	All manager are available 24/7 throughout the snow season	
Additional comments:	None		None	
Provided signed Hold Harmless:	Yes	Yes	Yes	
Meet Insurance Requirements:	Yes	Yes	Yes	
Completed W-9:	Yes	Yes	Yes	