JDE UPGRADE CONSULTANT – COST PROPOSALS

VENDOR	Denovo		GSI		Trissential	
Description	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum
SOFTWARE				(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)		
Oracle Base Software:						
J.D. Edwards EnterpriseOne Financials	\$57,437.50	\$71,796.88	\$74,669.00	\$114,875.00	*Provided estimated hours per type of consultant and hourly	
J.D. Edwards EnterpriseOne Human Resources	\$11,562.50	\$14,453.13	\$15,031.00	\$23,125.00	rates only	
J.D. Edwards EnterpriseOne One View Reporting for Financials	\$2,875.00	\$3,593.75	\$3,738.00	\$5,750.00		
J.D. Edwards EnterpriseOne One View Reporting for Human Resources	\$2,875.00	\$3,593.75	\$3,738.00	\$5,750.00		
J.D. Edwards EnterpriseOne One View Reporting for Payroll	\$2,875.00	\$3,593.75	\$3,738.00	\$5,750.00		
J.D. Edwards EnterpriseOne One View Reporting for Purchasing	\$1,437.50	\$1,796.88	*	*		
J.D. Edwards EnterpriseOne One View Reporting Foundation	\$10,062.50	\$12,578.13	\$13,081.00	\$20,125.00		
J.D. Edwards Enterprise One Payroll	\$14,062.50	\$17,578.13	\$18,281.00	\$28,125.00		
J.D. Edwards EnterpriseOne Procurement Management	\$11,487.50	\$14,359.38	\$14,934.00	\$22,975.00		
J.D. Edwards EnterpriseOne System Foundation	\$4,375.00	\$5,468.75	\$5,688.00	\$8,750.00		
J.D. Edwards EnterpriseOne Time and Labor	\$6,875.00	\$8,593.75	\$8,938.00	\$13,750.00		
Oracle Technology Foundation for J.D. Edwards EnterpriseOne	\$32,812.50	\$41,015.63	\$42,656.00	\$65,625.00		
User Productivity Kit Standard	\$4,375.00	\$5,468.75	\$5,688.00	\$8,750.00		
User Productivity Kit Standard	\$1,125.00	\$1,406.25	\$732.00	\$1,125.00		
Total Base Oracle Software	\$164,237.50	\$205,296.91	*210,912.00	*324,475.00		

VENDOR	Denovo		GSI		Trissential	
Description	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum
Optional Oracle						
Software:	Φ4.260.75	Φ7. 4.60.04	45.600.00	#0 #0 0 00		
J.D. Edwards EnterpriseOne Contract	\$4,368.75	\$5,460.94	\$5,680.00	\$8,738.00		
and Service Billing						
J.D. Edwards	\$1,500.00	\$1,875.00	\$1,950.00	\$3,000.00		
EnterpriseOne Expense	\$1,500.00	\$1,875.00	\$1,930.00	\$5,000.00		
Management	:					
J.D. Edwards	\$5,743.75	\$7,179.69	\$7,467.00	\$11,488.00		
EnterpriseOne Inventory	, , , , , , , ,	\$7,175.05	47,107.00	411,100.00		
Management						
J.D. Edwards Enterpris	\$1,437.50	\$1,796.88	\$1,869.00	\$2,875.00		
One One View						
Reporting for Inventory						
Management						
J.D. Edwards	\$1,437.50	\$1,796.88	*	*		
EnterpriseOne One View						
Reporting for Project						
Costing	A. A. T. A. A.					
J.D. Edwards	\$2,875.00	\$3,593.75	\$3,738.00	\$5,750.00		
EnterpriseOne One View						
Reporting Foundation J.D. Edwards	Φ. 7.42 .7.5	07.170.60	Φ7.467.00	ф11 400 00		
	\$5,743.75	\$7,179.69	\$7,467.00	\$11,488.00		
EnterpriseOne Project Costing						
J.D. Edwards	\$1,500.00	\$1,875.00	\$1,950.00	\$3,000.00		
EnterpriseOne	\$1,500.00	\$1,075.00	\$1,930.00	\$3,000.00		
Requisition Self Service						
J.D. Edwards	\$4,687.50	\$5,859.38	\$6,094.00	\$9,375.00		
EnterpriseOne Self	Ψ,1,007.20	ψ3,037.50	Ψ0,054.00	φ2,373.00		
Service Human						
Resources				-		
Total Optional Oracle Software	\$29,293.75	\$36,617.21	*\$36,215.00	*\$55,714.00		
Total Oracle Software	\$193,531.25	\$241,914.12	*\$247,127.00	*\$380,189.00		
(Base + Optional)	4170,002120	V= 12,92 1112	<i>\$217,</i> 127.00	Ψ200,107.00		
Additional Integrated						
Software (Optional)						
Budgeting	Included	Included	Incl w/ Finance	Incl w/ Finance		
Cash Receipting	\$21,000.00	\$26,250.00	Incl w/ AR	Incl w/ AR		
Utility Billing	\$99,150.00	\$132,200.00				
Human Resources Self- Service	Included	Included				
Other:	Hyperion					
	Planning					
	Plus	\$27,343.75				
	\$21,875.00					
	Hyperion					
	Public					
	Sector					
	Planning &					
	Budgeting	\$15,625.00				
PRINT A TEXT A T	\$12,500.00					
Total Additional	\$154,525.00	\$201,418.75				
Integrated Software						
- New York Control of the Control of						

VENDOR	Denovo		GSI		Trissential	
Description	Cost- Expected	Cost- Maximum	Cost-	Cost- Maximum	Cost-	Cost-
SOFTWARE	Expected	MINIMALM	Expected	Waximum	Expected	Maximum
MAINTENANCE						
Oracle Software						
Maintenance:						
Base Software						
Maintenance:	Φ2.6.122.05	Φ45.165.01		071.001.00		
Year 1 Year 2	\$36,132.25	\$45,165.31	\$46,399.00	\$71,384.00		
Total 2 Years Base	\$39,745.48	\$49,681.84	\$46,399.00	\$71,384.00	ļ ·	
Oracle Software Maintenance	\$75,877.73	\$94,847.15	\$92,798.00	\$142,768.00		
Optional Software Maintenance						
Year 1	\$6,444.63	\$8,055.78	\$8,378.00	\$12.880.00		
Year 2	\$7,089.09	\$8,055.78	\$8,378.00	\$12,889.00 \$12,889.00		
Total 2 Years Optional	\$13,533.72	\$16,917.14	\$16,756.00	\$12,889.00		
Oracle Software Maintenance	\$13,333.72	\$10,717.14	\$10,730.00	\$23,778.00		
Total 2 Years Oracle	\$89,411.45	\$111,764.29	\$109,554.00	\$168,546.00		
Software Maintenance (Base + Optional)	, , , , , , , , , , , , , , , , , , , ,	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$100,0 10100		
Additional Integrated						
Software Maintenance						
(Optional)	# 22 00 7 7 0	**				
Year 1	\$33,995.50	\$44,312.13				
Year 2	\$37,395.05	\$48,743.34				
Total 2 Years Additional Integrated Software Maintenance (Optional)	\$71,390.55	\$93,055.47				
			\$34,995.00 GSI Pinnacle Performance Practice for Stress Testing	\$34,995.00 GSI Pinnacle Performance Practice for Stress Testing		

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VENDOR	Denovo		GSI		Trissential	
Description	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum
IMPLEMENTATION SERVICES		2/200		TVI TVI	Dapectecu	
Base: J.D. Edwards EnterpriseOne						
Software Upgrade						
Project Management and QA/QC	\$49,000.00	\$53,900.00	\$70,000.00		*	
Functional Support	\$89,100.00	\$98,010.00	\$299,970.00			
Installation and Tech Support	\$44,800.00	\$49,280.00	\$78,375.00			
Development (Reports, Interfaces, Testing, OVR Support)	\$66,000.00	\$72,600.00	*			
Training	\$26,400.00	\$29,040.00	\$21,384.00			
Post Go-Live Support	\$13,200.00	\$14,520.00	\$66,000.00			
Travel Expense	\$55,000.00	\$60,500.00	*			
Total Base Software	\$343,500.00	\$377,850.00	*\$535,729.00		-	
Upgrade Implementation		\$577,050.00	\$333,727.00			
Implementation Services:	100					
Optional:		•			*	
Implementation Project Management	\$26.750.00	\$40.425.00				
Project Management and QA/QC	\$36,750.00	\$40,425.00				
Design and Implementation	\$87,450.00	\$96,195.00				
Installation and Tech Support	\$19,200.00	\$21,120.00	11-2-1			
Development (Reports, Interfaces, Testing, OVR Support)	\$27,000.00	\$29,700.00				
Training	\$33,000.00	\$36,300.00				
Post Go-Live Support	\$19,800.00	\$21,780.00				
Travel Expense	\$40,600.00	\$44,660.00				
Total Optional Implementation	\$263,800.00	\$290,180.00			*\$707,205.0 0 plus travel at 20% = \$141,441.00 total: \$848,646.00	
Total Base + Optional Implementation	\$607,300.00	\$668,030.00			\$848,646.00	
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VENDOR	Denovo		GSI		Trissential	
Description	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum
Additional Integrated						
<u>Software</u> Implementation						
(Optional)						
Budgeting:	See "Other"					
	for Hyperion Option					
Project Management and QA/QC	\$4,548.00	\$5,002.80	\$1,750.00			
Design and	\$12,540.00	\$13,794.00	\$13,200.00			
Implementation Installation and Tech	\$2,560.00	\$2,816.00				
Support Development	\$2,400.00	\$2,640.00				
(Reports, Interfaces, Testing, OVR Support)	\$2,400.00	\$2,040.00				
Training	\$1,280.00	\$1,408.00	\$6,600.00			
Post Go-Live	\$2,640.00	\$2,904.00	\$6,600.00			
Support						
Travel Expense	\$1,320.00	\$1,452.00				
Total:	\$27,288.00	\$30,016.80	\$28,150.00	*Travel not		
Cash Receipting:				included in total		
Project Management	\$11,200.00	\$12,320.00	\$1,750.00			
and QA/QC		Ψ12,320.00	ψ1,730.00			4
Design and	\$35,000.00	\$38,500.00	\$13,200.00			
Implementation						
Installation and Tech Support	\$4,200.00	\$4,620.00				
Development	\$7,000.00	\$7,700.00				
(Reports,						
Interfaces, Testing, OVR Support)						
Training	\$2,100.00	\$2,310.00	\$6,600.00			
Post Go-Live Support	\$4,200.00	\$4,620.00	\$6,600.00			
Travel Expense	\$3,500.00	\$3,850.00	Est-\$1,500 per			
~			wk per consult			
Total:	\$67,200.00	\$73,920.00	*\$28,150.00	*Travel not		
Utility Billing:				included in total		
Project Management	\$55,960.00	\$61,556.00				
and QA/QC		,255.00				The second secon
Design and	\$171,600.00	\$188,760.00				
Implementation						
Installation and Tech	\$6,400.00	\$7,040.00		,		ar-
Support Development	\$36,000.00	\$20,600,00				
(Reports,	\$30,000.00	\$39,600.00				
Interfaces, Testing,						
OVR Support)						
Training	\$6,400.00	\$7,040.00				
Post Go-Live	\$33,000.00	\$36,300.00				
Support						
Travel Expense	\$26,400.00	\$29,040.00]
Total:	\$335,760.00	\$369,336.00				
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VENDOR	Denovo		GSI		Trissential	
Description	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum
<u>Human Resources</u> Self-Service:						
Project Management	Included	Included				
and QA/QC	T 1 1 1	T 1 1 1	#20 COO OO			
Design and Implementation	Included	Included	\$39,600.00			
Installation and Tech	Included	Included				
Support	Included	Included				
Development (Reports,	included	included				
Interfaces, Testing,						
OVR Support)	Included	Y 1 1 1	Φ			
Training Post Go-Live	Included	Included Included	\$6,600.00 \$6,600.00			
Support	IIIoIuaca	Included	ψο,οσο.σσ			
Travel Expense	Included	Included	Est-\$1,500 per			
			week per consultant			
Total:	Included	Included	\$52,800.00	*Travel not		**************************************
Other:	Hyperson PS	Hyperson PS		included in total		
	Planning & Budgeting	Planning & Budgeting			,	
Project Management	\$46,880.00	\$51,568.00				
and OA/OC						
QA/QC Design and	\$133,000.00	\$146,300.00	-7			
Implementation						
Installation and Tech	\$6,400.00	\$7,040.00				
Support Development	\$18,000.00	\$19,800.00				
(Reports,	\$10,000.00	Ψ19,000.00				
Interfaces, Testing,						
OVR Support) Training	\$14,000.00	\$15,400.00				
Post Go-Live Support	\$35,000.00	\$38,500.00				
Travel Expense	\$28,000.00	\$30,800.00			****	
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Total:	\$281,280.00	\$309,408.00				

VENDOR	Denovo		GSI		Trissential	
Description	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum
HARDWARE &						
OPERATING COETWARE Provide						
SOFTWARE – <u>Provide</u> <u>List of any additional</u>						
requirements		• -				
Websphere	Included	Included				
SQL	\$7,500.00	\$10,500.00				
Windows Server	\$2,500.00	\$3,500.00				
PD Enterprise	\$5,500.00	\$6,500.00				
DV Enterprise	\$4,000.00	\$4,500.00				
PD WebLogic Server	\$3,100.00	\$3,500.00				
DV WebLogic Server	\$2,400.00	\$2,800.00				
PD One View Report	\$2,400.00	\$2,800.00				
Server						
DV One View Report Server	\$2,400.00	\$2,800.00				
Deployment Server	\$2,400.00	\$2,800.00				
Workstation	\$3,200.00	\$3,600.00		,		
Storage – HP P4300 G7	\$60,000.00	\$70,000.00				
Starter SAN Part						-
#BK716A,						•
Qty $2 + 5$ years support)					•	
Total Hardware &	\$95,400.00	\$113,300.00				
Operating Software -						
Estimates						
Total Hardware &	\$7,500.00	\$10,000.00				
Operating Software						
Installation and Programming						
Total Hardware &						
Operating Software						
Maintenance:						
Year 1	\$12,750.00	\$15,000.00				
Year 2	\$12,750.00	\$15,000.00				
Total 2 Years	\$25,500.00	\$30,000.00				
Hardware & Operating						
Software Maintenance						
Other Costs:	01 (00 00	62 400 00				
Training Travel Lodeine	\$1,600.00 Included	\$2,400.00				
Travel, Lodging Reimbursables	Included	Included Included			···	
Remitoursautes	included	included				
						Transfer Tra
				-		
Total:	\$130,000.00	\$155,000.00				
A V TOTAL						
		•	· · · · · · · · · · · · · · · · · · ·			

VENDOR	Denovo		GSI		Trissential	
Description	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum	Cost- Expected	Cost- Maximum
COST SUMMARY:						
SOFTWARE:						
TOTAL FOR BASE	\$164,237.50	\$205,296.91	\$210,912.00	\$324,475.00		
SOLUTION	¢20,202,75	Φ2.6.61.7.01	#2.6.01.F.00	Φ55.71.4.00		
TOTAL FOR OPTIONAL	\$29,293.75	\$36,617.21	\$36,215.00	\$55,714.00		
SOLUTION						
TOTAL	\$154,525.00	\$201,418.75				
ADDITIONAL		4201,.10.70				
INTEGRATED						
SOFTWARE						
MAINTENANCE:						
TOTAL BASE	\$75,877.73	\$94,847.15	\$92,798.00	\$142,768.00		
SOLUTION MAINTENANCE – 2						
Yrs						
TOTAL OPTIONAL	\$13,533.72	\$16,917.14	\$16,756.00	\$25,778.00		
SOLUTION			# 2 3,7 2 3.00	<i>\$20,770.00</i>		
MAINTENANCE-2 yr						
TOTAL	\$71,390.55	\$93,055.47				
ADDITIONAL						
INTEGRATED						
SOFTWARE MAINTENANCE-2 yr						
IMPLEMENTATION:			*Not all modules			
TOTAL BASE	\$343,500.00	\$377,850.00	*\$535,729.00			
SOLUTION		4277,020.00	No travel			
IMPLEMENTATION	,	,				
TOTAL OPTIONAL	\$263,800.00	\$290,180.00				
SOLUTION						
IMPLEMENTATION TOTAL	*\$807,540.0	*¢000 204 0	***100.100.00			
ADDITIONAL	w/o Hyperion	*\$888,294.0 w/o Hyperion	*\$109,100.00 No Travel			
INTEGRATED	budget	budget software	No Util Bill			
SOFTWARE	software using JDE budget	using JDE budget software	No HR Self Service			
IMPLEMENTATION	software	\$558,632.00	Service			
TIADDWADE AND	\$507,848.00					
HARDWARE AND OPERATING						
SOFTWARE:						
TOTAL HARDWARE	\$85,400.00	\$99,300.00	·			
TOTAL OPERATING	\$10,000.00	\$14,000.00				
SOFTWARE						
TOTAL	\$7,500.00	\$10,000.00				
INSTALLATION AND						
PROGRAMMING TOTAL	\$25,500.00	\$30,000.00				
MAINTENANCE	\$25,500.00	\$30,000.00				
TOTAL OTHER						——————————————————————————————————————
COSTS:						
TRAINING	\$1,600.00	\$2,400.00				
TRAVEL, LODGING	Included	Included				
REIMBURSABLES	Included	Included				
Total:	\$130,000.00	\$155,700.00				
			I			***

VENDOR	Denovo		GSI		Trissential	
Description	Cost-	Cost-	Cost-	Cost-	Cost-	Cost-
- 	Expected	Maximum	Expected	Maximum	Expected	Maximum
PRICING FOR						
HOSTING Set-Up & Migration	\$2,500.00					
Set-Op & Migration	(one-time)					
Hosting	\$5,000.00/m	Budget				
J	0	pricing -				
		+20%				
Other Costs:	¢c 000 00/	D 1				
CNC Managed Services	\$6,000.00/m	Budget pricing -				
Jet vices		+20%				
-						
The second secon	*Two budget					
	options provided					
V	**HR self-					
	service in					
	"Options" section					
**************************************	*** Training					-
	estimate for Oracle					
	University					
	online &					
	classroom for IT staff; 9.1.x					
	net change					
	training included in					
	implementa-					
	tion estimates					
CENTED 11 MOUNTY						
GENERAL HOURLY RATES						
Staff Categories						
Project Sponsor,	\$175/hr					
QA/QC	Ψ170/111					
Engagement Manager		***************************************			\$160/hr	
Project Manager	\$175/hr		\$175/hr		\$160/hr	
Functional Consultant			\$165/hr			
Sr CNC/Tech	\$160/hr		\$165/hr		\$165/hr	
Consultant Sr Financials	\$1.65/L				01.50 //	
Consultant	\$165/hr				\$150/hr	
Sr Distribution	\$165/hr				\$150/hr	
Consultant					φ 2 0 / III	
Sr HCM Consultant	\$165/hr				\$165/hr	
Sr Developer (onshore)	\$150/hr				\$110/hr	
Sr Developer (offshore)	\$75/hr		\$140/hr			
Sr Technical Lead	\$150/L				\$125/hr	
Sr UPK Consultant Sr Hyperion Consultant	\$150/hr \$175/hr					
Active Network	\$175/hr					
Consultant	Ψ1/3/111					
Oracle Utility Billing			TBD			
Consultant						
The state of the s						
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SUMMARY						
VENDOR	Denovo		GSI		Trissential	
Summary Base						
Base Software	\$205,296.91		*\$324,475.00		Not Provided	
Base Implementation	\$377,850.00		*\$535,729.00		*\$848,646.00	\$848,646.00
Base Maintenance-2 yrs	\$94,847.15		\$142,768.00		Not Provided	
Total Base	\$677,994.06	\$677,994.06	\$1,002,972.00	\$1,002,972.00		
		-				
Summary Optional					4	
Optional Software	\$36,617.19		*\$55,714.00		Not Provided	
Optional Implementation	\$290,180.00		*Not provided			
Optional Maintenance-2	\$16,917.14		\$25,778.00		Not Provided	
yrs						
Total Optional	\$343,714.33	\$1,021,708.39	\$81,492.00	\$1,084,464.00		
Summary Hardware and Operating Software						
Hardware	\$99,300.00		Not Provided		Not Provided	
Operating Software	\$14,000.00		Not Provided		Not Provided	
Installation	\$10,000.00		Not Provided		Not Provided	
Maintenance-2 yrs	\$30,000.00		Not Provided		Not Provided	
Total Hardware and	\$153,300.00	\$1,175,008.39				
Operating Software						
No. 2010						
Summary Training						
Oracle Training for IT	\$2,400.00	\$1,177,408.39				
			*All modules not provided; No travel costs included		*SOFTWARE not provided; Implementa- tion + Travel Cost Only	