



**City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS**

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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**Legislative File No: 2005-0764**

**TO:** Mayor and City Council Members  
**FROM:** Kevin Krajewski, Deputy Director MIS  
**DATE:** November 9, 2005  
**SUBJECT:** Comcast Wide Area Network and Internet Services

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**REQUEST:**

City Council is requested to authorize a blanket purchase order to Comcast Commercial Services, Inc. for wide area network and internet services for a three-year term in the amount not-to-exceed \$154,000 through December 31, 2008.

**REASON FOR PURCHASE:**

Request for Proposals were solicited, received and evaluated. Comcast was selected as providing the best value for the City for wide area network and internet services. A contract was negotiated for a 3-year term.

This is part of the larger network upgrade project approved by City Council on October 19, 2005. Council approval included the installation of the network and one month (December 2005) of communication services.

**PROCESS:**

**Vendor Name and Address:**

Comcast Commercial Services, Inc.  
1500 Market Street  
Philadelphia, PA 19102

**Reason for Selection:**

Best Value

**Method of Purchase:**

Blanket Purchase Order/Contract

**BUDGET:**

| <b>Fund Name</b> | <b>Department Account No</b> | <b>Account No. Description</b>  | <b>Budget Amount</b> | <b>Cost</b>    | <b>Remaining Budget</b> |
|------------------|------------------------------|---------------------------------|----------------------|----------------|-------------------------|
| MIS              | 807000                       | Hostable Internet Connection    | 2006 - \$24,000      | 2006- \$24,000 | 0                       |
| MIS              | 980000                       | Remote Site Networking – IS-15A | 2006 - \$30,000      | 2006- \$27,334 | \$2,666                 |
|                  |                              |                                 |                      |                |                         |

**RECOMMENDATION:**

It is recommended that City Council authorize a blanket purchase order to Comcast Commercial Services, Inc. for wide area network and internet services for a three-year term in the amount not-to-exceed \$154,000 through December 31, 2008.

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**RESOLUTION**

**NEXT AGENDA ITEM**

**RETURN TO AGENDA**

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| <b>APPROVALS:</b>  | <b>SIGNATURE</b> | <b>DATE</b> |
|--|------------------|-------------|
| <b>Department Review</b>                                 |                  |             |
| <b>Department Director</b>                               |                  |             |
| <b>Budget Content:<br/>Finance Director</b>              |                  |             |
| <b>Purchasing Process:<br/>Supervisor of Procurement</b> |                  |             |
| <b>Mayor</b>   |                  |             |
| <b>City Council Liaison</b>                              |                  |             |