

**RFP For Wide Area Network Services & Internet Services**  
**Cost Proposal Tabulation**

| <b>THREE YEAR AGREEMENT<br/>BASE PROPOSAL</b>                                      | <b>Comcast</b>   | <b>Red Level w/ Comcast</b>  | <b>WOW</b>   |
|--|--|--|--|
| WAN Services to Department of Public Services Garage<br>One Time Costs             | \$   |  |  |
| Additional Costs* (including Make Ready)   | \$   |  |  |
| WAN Services recurring costs (Monthly based on 3 year agreement)                   | \$1,507.50   | \$1,507.50   | \$800.00   |
| <b>Total WAN Services cost for 3 year term</b>                                     | <b>\$54,270</b>  | <b>\$54,270</b>  | <b>\$28,800</b>  |
| Cost for optional<br>Year 4<br>Year 5  | \$1,507.50 per month   | \$1,507.50 per month   | \$760-Monthly  |
| Internet Services<br>One Time Costs  | \$   |  | \$725-Monthly  |
| Additional Costs* (including Make Ready)   | \$   |  |  |
| Internet Services Recurring costs (Monthly based on 3 year agreement)              | \$   |  | \$1,200  |
| <b>Total Internet Services cost for 3 year term</b>                                | <b>See Bundled Pricing Above</b>                                   | <b>See Bundled Pricing Above</b>                                   | <b>\$43,200</b>  |
| *Cost for optional<br>Year 4<br>Year 5   |  |  | \$1,140-Monthly<br>\$1,080-Monthly   |
| <b>**Any additional monthly surcharges such as "Universal Connectivity Charge"</b> | <b>\$156.11</b>  | <b>\$156.11</b>  | <b>\$120.00</b>  |
| <b>TOTAL</b>   | <b>\$54,270 Bundled<br/>\$ 5,620 Surcharge*</b><br><b>\$59,890</b> | <b>\$54,270 Bundled<br/>\$ 5,620 Surcharge*</b><br><b>\$59,890</b> | <b>\$28,000 WAN<br/>\$43,200 Internet<br/>\$ 4,320 Surcharge*</b><br><b>\$76,320</b> |

\*Surcharge is a monthly variable rate. Surcharge estimate is calculated for 36 months.