Field Lightin	g (Borden Park)							
RFP-I	RH-06-008		,					
	Sky Electric, Inc.		nc.	Musc	o Sports Lighting	g, Inc.		
	865-A Whitney Drive			100 1st Aven	ue W			
	Lapeer, MI 48446			Oskaloosa, IA 52577				
	David Filipiak, Pre	esident		Mark Keller, S	Sales Ren			
/ENDOR QUESTIONNAIRE	David I IIIpiaik, I To	Joidon		Marit Honor, C	odioo i top			
Years in business:	21			30				
Type of Organization				Corporation				
Full Time Employees	Corporation 8			754				
Part Time Employees	0			13				
Years providing outdoor sports field lighting services	15							
ears providing outdoor sports field lighting services	15			30				
How many clients does your company currently serve with the type of services lescribed?	warranty service of Musco Sports Ligh Woodhaven/Dave School/Dave; Lake	Community So contact in SE hting Fleten; Davis e Orion High	chools; We are the Michigan for son High School/Barton	Since 1999, Musco has offered 10-Year Maintenance Programs to thousands of ballfields every year. Arrowhead Pond/Carleton Young; Assabet Valley Regional Vocational School/Joe Johnston; Bagdouma Park/Vidal				
5 Client References provided	Graden City/Park	g., 00,100/10a	itori iviaiov, Oity Ui		ool Football/Rand		Conyca, Doyuei	'
Give a complete description of the project and services that you will provide for he City	Relamp all fixtures alignment per spe		es and check fixture	Musco will group relamp the baseball fields, basketball courts, batting cages, and soccer field comprising 208 total fixtures. Musco will clean the lenses, realm the fixtures, and provide light level reading reports. Musco 1500 watt painted z-lamps will be used.				
Provide a work plan for the services to be performed for the City.	Yes			Yes				
				res				
				res				
What is your experience with maintaining outdoor sports field lighting as	Yes							
What is your experience with maintaining outdoor sports field lighting as described in this proposal?	Yes			Yes				
What is your experience with maintaining outdoor sports field lighting as described in this proposal? What is the approx time frame for completion of the project? (days)	14 Days	sed apprentic	a journeyman or	Yes 4 Days	ians are experts w	/Musco light s	ructure eveteme	and can
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	Sky Electric, Inc.			Musc	o Sports Lighting			
	865-A Whitney Drive		100 1st Aven	ue W				
Unit Prices:	Quantity	Unit Price	Total Price	Quantity	Unit Price	Total Price		
Lens & Ring, Musco Level-8 Dull Visor		\$105.00			\$35.00			
Bulb, Musco 1500/MZ LA-15ZP metal halide w/arc tube		\$77.00			\$65.00			
Ballast, Musco 1500 Watt 480 Volt with 240 Volt tap		\$235.00			\$145.00			
Capacitors, Musco 1500 Watt 32 Microfarad		\$50.00			\$35.00			
Fuses, 1500 Watt (480 Volt)		\$9.00			\$5.50			
Level-8 Visor with Glass	None Given	None			\$ 75.00			
Cost Proposal: Maintenance Program (Alternate Proposal -A)	See Proposal			See Proposal				
TOTAL COST: Maintenance Program Cost Per year:	TBD			See Proposal				
Cost Proposal: - Replacement of all ballasts, bulbs, capacitors & fuses	0	Linit Drine	Total Drive	Ougatitus	Linit Dries	Total Dries		
(Alternate Proposal - B)	Quantity	Unit Price	Total Price	Quantity	Unit Price	Total Price		
MH 1500/MZ Bulb (Musco brand)	208	\$77.00	\$16,016.00	208	\$65.00			
Ballast, 1500 Watt 480Volt - 240 Volt tap (Musco brand)	208	\$200.00	\$41,600.00	208	\$145.00	\$30,160.00		
Capacitors, 1500 Watt 32 Microfarad (Musco brand)	208	\$44.00	\$9,152.00	208	\$35.00	\$7,280.00		
Fuses, 1500 Watt (480 Volt)	416	\$8.00	\$3,328.00	416	\$5.50	\$2,288.00		
Please provide the amount of hours necessary to perform the task								
Hourly rate for equipment to be used i.e., bucket truck	60 Hours	\$125.00	\$7,500.00	5 Days	\$1,400/ Day	\$7,000.00		
Labor rate/per man hour	388 Hours	\$90.00	\$34,920.00	96 Hours	\$55.00	\$5,280.00		
				Man Lift 2-year part warranty (including fuses); Aiming Tools, Travel and Hotel;				
Provide itemized listing of add'l equipment necessary to complete this					iming Diagrams; N			
project. Include any add'l costs in total below:	Scissor Lift				ed glass cleaning			
Please provide the warranty on each item listed:	COLOGO LIN		See enclosed Field Service Agreement.					
MH 1500/MZ Bulb, Musco (LA-15ZP metal halide arc-tube inside):	2 year -material only			2 years				
Ballast, Musco 1500 Watt 480 Volt - 240 Volt tap:	90 days - material only			2 years				
Capacitors, Musco 1500 Watt 32 Microfarad:	90 days - material only			2 years				
Fuses, 1500 Watt (480 Volt):	90 days - material only			No warranty				
Total Cost: Replacement of all ballasts, bulbs, capacitors and fuses:			\$114,516.00			\$72,080.00		
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							-	-