

Field Lighting (Borden Park)												
RFP-RH-06-008												
		<b>Sky Electric, Inc.</b>			<b>Musco Sports Lighting, Inc.</b>							
		865-A Whitney Drive			100 1st Avenue W							
		Lapeer, MI 48446			Oskaloosa, IA 52577							
		David Filipiak, President			Mark Keller, Sales Rep							
<b>VENDOR QUESTIONNAIRE</b>												
Years in business:		21			30							
Type of Organization		Corporation			Corporation							
Full Time Employees		8			754							
Part Time Employees		0			13							
Years providing outdoor sports field lighting services		15			30							
How many clients does your company currently serve with the type of services described?		Lapeer Community Schools; North Branch High School; Davison Community Schools; We are the warranty service contact in SE Michigan for Musco Sports Lighting			Musco has thousands of customers across the United States. Since 1999, Musco has offered 10-Year Maintenance Programs to thousands of ballfields every year.							
5 Client References provided		Woodhaven/Dave Fleten; Davison High School/Dave; Lake Orion High School/Barton Malow; Milford High School/Barton Malow; City of Graden City/Park			Arrowhead Pond/Carleton Young; Assabet Valley Regional Vocational School/Joe Johnston; Bagdouma Park/Vidal Tofoya; Beebe Park and Gilleran Park/Duane Gonyea; Boyden-Hull High School Football/Randy Baartman							
Give a complete description of the project and services that you will provide for the City		Relamp all fixtures, clean lenses and check fixture alignment per specifications.			Musco will group relamp the baseball fields, basketball courts, batting cages, and soccer field comprising 208 total fixtures. Musco will clean the lenses, realm the fixtures, and provide light level reading reports. Musco 1500 watt painted z-lamps will be used.							
Provide a work plan for the services to be performed for the City.		Yes			Yes							
What is your experience with maintaining outdoor sports field lighting as described in this proposal?		Yes			Yes							
What is the approx time frame for completion of the project? (days)		14 Days			4 Days							
What are the qualifications of your staff to be assigned to this project including the primary contact to be assigned?		All are state licensed apprentice, journeyman or master electrician.			Field Technicians are experts w/Musco light structure systems, and can provide troubleshooting/repairs.							
Provide an Equipment List that will be on site and available for use by the crew performing the bulb replacement services.		Aerial Life provided by a local vendor.			80' manlift, 35 cases lamps, lining tools, aiming diagrams, light level reading equipment, non-ammonia based glass cleaning solution							
Will subcontractors be utilized on this project? Please identify.		No			No							
What is the guarantee/warranty on the bulb replacement?		2 years lamp only - Labor and aerial lift not included.			2 Year Lamp Warranty - Lamps are warranted not to fail for 2 years from the date of delivery. Lamps which fail during the warranty period will be replaced by Musco, but installation will be the owner's responsibility. Lamps damaged by physical trauma or lectrical surges are not covered by this warranty.							
Provide copy of contract, if required		No			Yes							
Ability to meet insurance requirements		Yes			Yes							
<b>Item Description</b>		<b>Location: Earl E. Borden Park</b>			<b>Location: Earl E. Borden Park</b>							
		<b>Quantity</b>	<b>Unit Price</b>	<b>Total Price</b>	<b>Quantity</b>	<b>Unit Price</b>	<b>Total Price</b>					
<b>Cost Proposal: Bulb Replacement</b>												
MH 1500/MZ Bulb (LA-15ZP metal halide arc-tube inside)		208	\$77.00	\$16,016.00	208	\$65.00	\$13,520.00					
Hourly rate for quipment to be used i.e., bucket truck		60 Hours	\$125.00	\$7,500.00	3 Days	\$1,400.00/Day	\$4,200.00					
Labor rate/per man hour		180 Hours	\$90.00	\$16,200.00	64 Hours	\$55.00/Hour	\$3,520.00					
Provide itemized listing of add'l equipment necessary to complete project.		None Listed			Aiming Tools / Non-ammonia based glass cleaning solution / Refocus Fixtures Engineered Aiming Diagrams / Travel & Hotel / Field Light Level Reports / Rags							
<b>TOTA COST: Bulb Replacement Only</b>				\$39,716.00			\$23,400.00					

