

ADKISON, NEED & ALLEN

PROFESSIONAL LIMITED LIABILITY COMPANY

39533 Woodward, Suite 210 Bloomfield Hills, Michigan 48304 Telephone (248) 540-7400 Facsimile (248) 540-7401 www.adkisonneed.com OF COUNSEL:
LAURA B. ANDONI
KEVIN M. CHUDLER
PAUL GREEN

September 27, 2005

Via Hand Delivery

PHILLIP G. ADKISON

MELISSA A. GOLLOB

CHRISTINA E. MICHAELS

LISA J. HAMAMEH

GREGORY K. NEED

LINDA S. MAYER

KELLY A. ALLEN

LORNE B. GOLD

Jane Leslie City of Rochester Hills Clerk 1000 Rochester Hills Drive Rochester Hills, MI 48307

Re: Application for Quota Class C Liquor License

JSBAR, LLC doing business as The Hills Grille Northwest corner of Tienken and Rochester Roads,

Rochester Hills, Michigan

Dear Ms. Leslie:

This is JSBAR, LLC's application for a quota Class C license in Rochester Hills.

I am advised by the Michigan Liquor Control Commission that the City of Rochester Hills has four (4) quota Class C licenses available and one allocated license. You have informed us that there are no current applications pending with the City.

JSBAR, LLC is seeking approval for a Class C liquor license to operate a full service sports restaurant, doing business as The Hills Grille ("Hills Grille"). Hills Grille's menu offers a variety of items with steak, fish, chicken, salads, sandwiches and a Children's menu. Hills Grille's hours of operation will be 11:00 a.m. – 12:00 a.m. Monday, Tuesday, and Wednesday; 11:00 a.m. – 2:00 a.m. Thursday and Friday; 9:00 a.m. – 2:00 a.m. on Saturday; and 9:00 a.m. – 12:00 a.m. on Sunday. Hills Grille will be located at the Papa Joe's Development on the Northwest corner of Tienken and Rochester Roads, Rochester Hills.

The entire building is approximately 128,634 square feet. Hills Grille will be approximately 5,480 square feet and will have a seating capacity to be determined. In addition to the restaurant, the adjacent shopping center has other tenants such as Papa Joe's, TCF Bank, a hair salon, nail salon, ColdStone Creamery, Tom's Oyster Bar, Rite Aid and Starbucks.

The members of JSBAR, LLC are Steven Stauch, John Pewinski, Jon Robinson and Jason Nies.

Hills Grille is eligible for a Class C license according to the City of Rochester Hills Code Article 11, Sec. 6-35.

Enclosed for your review are the following:

- 1. Application fee payable to City of Rochester Hills for \$1,000.00.
- 2. Three copies of booklets containing the following:
 - 1. Application form for member Steven Stauch with references.
 - 2. Application form for member Jonathan Robinson with references.
 - 3. Application form for member Jason Nies with references.
 - 4. Application form for member John Pewinski with references.
 - 5. Resumes of the members of JSBAR, LLC.
 - 6. Business Plan.
 - 7. Filed Articles of Organization.
 - 8. Proposed Operating Agreement with names of members and percentage of interest.
 - 9. Bank letter regarding the loan and personal financial statements for the members.
 - 10. Proposed cost estimate for leasehold improvements, furniture, fixtures and equipment.
 - 11. Letter of Intent for Lease Agreement.
 - 12. Menu.
 - 13. Lease/Site plan.
 - 14. Floor plan of the establishment.

- 15. Rendering of the building and aerial photograph.
- 3. Fingerprint Cards for Steven Stauch, John Pewinski, Jon Robinson and Jason Nies.

Please begin the City's review of this application as soon as possible. Please call me if you have any questions whatsoever. We look forward to meeting with you and being heard on the City Council's Agenda as soon as possible. Thank you for your assistance in this matter.

Very truly yours,

ADKISON, NEED & ALLEN, P.L.L.C.

Kellv A. Allen

lbp enclosures

cc: Jon Robinson



Northwest Corner of Tienken Road and Rochester Road Rochester Hills, Michigan

City of Rochester Hills Quota Class C Liquor License Application for The Hills Grille Submitted by Kelly A. Allen

THE HILLS GRILLE TABLE OF CONTENTS OF CITY OF ROCHESTER HILLS LIQUOR LICENSE APPLICATION

- 1. Application form for member Steven Stauch with references.
- 2. Application form for member Jonathan Robinson with references.
- 3. Application form for member Jason Nies with references.
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- 15. Rendering of the building and aerial Photograph.

CITY OF ROCHESTER HILLS CLASS C LIQUOR LICENSE APPLICATION

APPLICANT'S CHECK LIST FOR SUBMISSION

\checkmark	Completed Application
√	Listing of Corporation/Partners
✓	Building/Site Plans
\checkmark	Financial Statement
\checkmark	Lease Agreement (if applicable)
$\sqrt{}$	Menu
	Training Policy
\checkmark	Fingerprints
	Dance/Entertainment Agreement (if applicable)

Dance Entertainment Permit
Phone No. 254-220-5848 City Rochester Hills ST MI e of Birth 12-20-76 Birthplace: Michigan
Phone No. City ST ST
Phone No. City ST_

Date: 9-25-2006	 ✓ New Class C License Transfer Class C License Dance Permit Entertainment Permit Dance Entertainment Permit 		
JSBar, LLC Applicant's Name: Jonathan Robinson, Member Address: 6424 Marcy Ct Age: 24 Citizenship: United States If naturalized, year and place:	Phone No. 248-227-2901 City Brighton Date of Birth 4-13-1982 Birthplace: New	ST_MI / York	
If a partnership, please complete the following:			
Partner's Name: See attached list Address: Age: Citizenship: If naturalized, year and place:	Phone No. City Date of Birth Birthplace:	ST _.	
Manager's Name: All members will be managers Address: Age: Date of Birth:	Phone No. City	ST_	
If a corporation, the names, addresses of the office see attached list of members.	cers and directors, date of hirth and age of a	each:	

Date: 9-25-2006	 ✓ New Class C License Transfer Class C License Dance Permit Entertainment Permit Dance Entertainment Permit 		
JSBar, LLC Applicant's Name: Jason Nies, Member Address: 1329 Clear Creek Age: 29 Citizenship: United States If naturalized, year and place:	Phone No. 248-601-0208 City Rochester Hills Date of Birth 2-23-1977 Birthplace: Mich	ST MI nigan	
If a partnership, please complete the following:			
Partner's Name: See attached list Address: Age: Citizenship: If naturalized, year and place:	Phone No. City Date of Birth Birthplace:	ST .	
Manager's Name: All members will be managers Address: Age: Date of Birth:	Phone No. City	ST	
Age: Date of Birth: If a corporation, the names, addresses of the office see attached list of members.	cers and directors, date of birth and age of e	each:	

Date: 9-27-2006	 ✓ New Class C License Transfer Class C License Dance Permit Entertainment Permit Dance Entertainment Permit 	
JSBar, LLC Applicant's Name: John Pewinski, Member Address: 221 Walper	Phone No. 248-217-1997 City Clawson	ST_MI
Age: 33 Citizenship: United States If naturalized, year and place:	Date of Birth 7-25-1973 Birthplace: Mic	higan
If a partnership, please complete the following:		
Partner's Name: See attached list	Phone No.	7.775
Address: Age: Citizenship:	City	ST_{\perp}
f naturalized, year and place:	Date of Birth Birthplace:	
Manager's Name: All members will be managers	Phone No.	
Address:	City	ST
Age: Date of Birth:		-
If a corporation, the names, addresses of the officesee attached list of members.	cers and directors, date of hirth and age of	each:

Page 2	
Liquor License	Application

Location of Proposed License: Northwest corner of Tienken Road and Rochester Road
Does applicant presently own the premises? None If not, name of owner of premise: Papa Joe's Development-lease letter of intent attached
Legal Description of Property (Sidwell #)
Length of time business has been in operation: Not currently operating.
Has applicant ever been convicted of a felony? Yes No If convicted of felony, explain:
-
Has applicant previously applied for liquor license? /ear requested: no Location of business: N/A Was liquor license granted:
Have any of the applicants or persons listed above been convicted of a violation of federal or state law concerning the manufacture, possession or sale of alcoholic beverages? Ves No ✓ Name of person
What is the applicant's current business? Store manager, Target. Prior to September 2005, Captain in the United States Army.
Length of time in named business? Since September 2005
List all uses in addition to sale of alcoholic beverages: This will be a full service sports style restaurant
Does applicant presently operate a restaurant? Yes No ✓ Name and address of restaurant:
Does applicant presently hold a Class C liquor license? Yes No ✓ Name and address of restaurant:
List record and history of any liquor license violations by the applicant for preceding ten (10) years Steven Stauch has never held an interest in a liquor license.

Page 2 Liquor License Application

Location of Proposed License: Northwest corner of Tienken Road and Rochester Road
Does applicant presently own the premises? None If not, name of owner of premise: Papa Joe's Development-lease letter of intent attached
Legal Description of Property (Sidwell #)
Length of time business has been in operation: Not currently operating.
Has applicant ever been convicted of a felony? Yes No No If convicted of felony, explain:
Has applicant previously applied for liquor license? /ear requested: no Location of business: Was liquor license granted:
Have any of the applicants or persons listed above been convicted of a violation of federal or state law concerning the manufacture, possession or sale of alcoholic beverages? Ves No ✓ Name of person
What is the applicant's current business? Assistant General Manager Necto, LLC., Ann Arbor, MI
Length of time in named business? Since 2001.
List all uses in addition to sale of alcoholic beverages: This will be a full service sports style restaurant
Does applicant presently operate a restaurant? Yes ✓ No Name and address of restaurant: Necto Nightclub, Ann Arbor Does applicant presently hold a Class C liquor license? Yes No ✓ Name and address of restaurant:
List record and history of any liquor license violations by the applicant for preceding ten (10) years Jonathan Robinson has never held an interest in a liquor license.

Page 2 Liquor License Application

Length of time in named business? Since 2003. List all uses in addition to sale of alcoholic beverages: Does applicant presently operate a restaurant? Yes No Name and address of restaurant: Ram's Horn Restaurant, Waterford, MI Does applicant presently hold a Class C liquor license? Yes No Name and address of restaurant: List record and history of any liquor license violations by the applicant for preceding ten (10) years	
If not, name of owner of premise: Papa Joe's Development-lease letter of intent attached Legal Description of Property (Sidwell #) Length of time business has been in operation: Not currently operating. Has applicant ever been convicted of a felony? Yes No	Location of Proposed License: Northwest corner of Tienken Road and Rochester Road
Length of time business has been in operation: Not currently operating. Has applicant ever been convicted of a felony? Yes No If convicted of felony, explain: Has applicant previously applied for liquor license? /ear requested: no Location of business: Was liquor license granted: Have any of the applicants or persons listed above been convicted of a violation of federal or state law concerning the manufacture, possession or sale of alcoholic beverages? Yes No ✓ Name of person What is the applicant's current business? Restaurant Manager, Ram JJ, Inc. Length of time in named business? Since 2003. List all uses in addition to sale of alcoholic beverages: This will be a full service sports style restaurant Does applicant presently operate a restaurant? Yes No Name and address of restaurant: Ram's Horn Restaurant, Waterford, MI Does applicant presently hold a Class C liquor license? Yes No Name and address of restaurant: List record and history of any liquor license violations by the applicant for preceding ten (10) years	Does applicant presently own the premises? None If not, name of owner of premise: Papa Joe's Development-lease letter of intent attached
Has applicant ever been convicted of a felony? Yes No	Legal Description of Property (Sidwell #)
If convicted of felony, explain: Has applicant previously applied for liquor license? /ear requested: no Location of business: Was liquor license granted: Have any of the applicants or persons listed above been convicted of a violation of federal or state law concerning the manufacture. possession or sale of alcoholic heverages? Ves No Name of person What is the applicant's current business? Restaurant Manager, Ram JJ, Inc. Length of time in named business? Since 2003. List all uses in addition to sale of alcoholic beverages: This will be a full service sports style restaurant Does applicant presently operate a restaurant? Yes No Name and address of restaurant: Ram's Horn Restaurant, Waterford, MI Does applicant presently hold a Class C liquor license? Yes No Name and address of restaurant: List record and history of any liquor license violations by the applicant for preceding ten (10) years	Length of time business has been in operation: Not currently operating.
Location of business: Was liquor license granted: Have any of the applicants or persons listed above been convicted of a violation of federal or state law concerning the manufacture, nossession or sale of alcoholic beverages? Ves No Name of person What is the applicant's current business? Restaurant Manager, Ram JJ, Inc. Length of time in named business? Since 2003. List all uses in addition to sale of alcoholic beverages: This will be a full service sports style restaurant Does applicant presently operate a restaurant? Yes No Name and address of restaurant: Ram's Horn Restaurant, Waterford, MI Does applicant presently hold a Class C liquor license? Yes No Name and address of restaurant: List record and history of any liquor license violations by the applicant for preceding ten (10) years	Has applicant ever been convicted of a felony? Yes No No If convicted of felony, explain:
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Does applicant presently operate a restaurant? Yes No Name and address of restaurant: Ram's Horn Restaurant, Waterford, MI	concerning the manufacture, possession or sale of alcoholic heverages? Ves No 🗸
List all uses in addition to sale of alcoholic beverages: This will be a full service sports style restaurant Does applicant presently operate a restaurant? Yes No Name and address of restaurant: Ram's Horn Restaurant, Waterford, MI Does applicant presently hold a Class C liquor license? Yes No Name and address of restaurant: List record and history of any liquor license violations by the applicant for preceding ten (10) years	What is the applicant's current business? Restaurant Manager, Ram JJ, Inc.
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Name and address of restaurant: Ram's Horn Restaurant, Waterford, MI Does applicant presently hold a Class C liquor license? Yes No Name and address of restaurant: List record and history of any liquor license violations by the applicant for preceding ten (10) years	List all uses in addition to sale of alcoholic beverages: This will be a full service sports style restaurant
List record and history of any liquor license violations by the applicant for preceding ten (10) years Jason Nies has never held an interest in a liquor license.	Name and address of restaurant: Ram's Horn Restaurant, Waterford, MI Does applicant presently hold a Class C liquor license? Yes No ✓
	List record and history of any liquor license violations by the applicant for preceding ten (10) years Jason Nies has never held an interest in a liquor license.

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Liquor License	Application

Location of Proposed License: Northwest corner of Tienken Road and Rochester Road		
Does applicant presently own the premises? None If not, name of owner of premise: Papa Joe's Development-lease letter of intent attached		
Legal Description of Property (Sidwell #)		
Length of time business has been in operation: Not currently operating.		
Has applicant ever been convicted of a felony? Yes No If convicted of felony, explain:		
Has applicant previously applied for liquor license? /ear requested: no Location of business: Was liquor license granted:		
Have any of the applicants or persons listed above been convicted of a violation of federal or state law concerning the manufacture, possession or sale of alcoholic heverages? Ves No ✓ Name of person		
. What is the applicant's current business? Ram's Horn Restaurant		
Length of time in named business? Since 1991.		
List all uses in addition to sale of alcoholic beverages: This will be a full service sports style restaurant		
Does applicant presently operate a restaurant? Yes ✓ No Name and address of restaurant: Ram's Horn Restaurant, Dearborn, MI Does applicant presently hold a Class C liquor license? Yes No ✓ Name and address of restaurant:		
List record and history of any liquor license violations by the applicant for preceding ten (10) years John Pewinski has never held an interest in a liquor license.		

Page 3 Liquor License Application

Record history of any liquor license violations by the corporation or by a parent of subsidiary corporation of the applicant for the immediate preceding ten (10) years

None

Proposed Liquor Establishment:	Existing Building	New Construction	
Size of Site:		128,634 sq feet	
Size of Building:		5,480 sq feet	
Size of Kitchen:		1,144 sq feet	
Seating Capacity:		to be determined	
Size of Dance Floor, if any:		n/a	
Percentage of Floor Area for Dining:	-	54%	
Percentage of Floor Area for Bar:		18%	
Present Zoning:		Commercial	
Required Zoning:		Commercial	
Cost of Remodeling:		\$750,000	
Cost of Construction:		Landlord Cost	
Estimated Dates of Construction	Start: Current construction	Completion: March 2007	
Total cost to be expended by licensee for the licensed premises: \$750,000			
Building Plans Submitted – 3 Sets Required: Number of Copies Enclosed:			
Site Plans Submitted – 6 Sets Required: Number of Copies Enclosed:			
Do Site Plans show off-street parking and lighting? Yes No			

Page 4 Liquor License Application
Describe the proposed character/type of establishment (e.g. theme, entertainment, food) *See attached
Describe the proposed full food menu:
A copy of the food menu is attached to this application.
Proposed menu attached: Yes _ ✓ No
Describe the surrounding neighborhood and explain how the proposed establishment fits this location in Rochester Hills.

The restaurant will be located in the Papa Joe's Commercial Development. This restaurant will offer an additional and complimentary dining option to the existing choices of Lino's and Golden Eagle and the proposed Class C licensed restaurants also located in the development, Papa Joe's and Tom Oyster Bar.

Revenues: Provide a breakdown of the anticipated revenues from food, alcoholic beverages and other revenues (copy must be attached): The anticipated breakdown from revenues will be 80% from food and 20% from alcoholic beverages.

Evidence of Financial Responsibility:

Amount of Funds supplied by Principals: \$300,000 Amount of Funds to be Financed: \$450,000

Name of Financer/Phone Number: Huntington Bank/Joan Schroeder, 248-539-8372

Page 5 Liquor License Application	
Personal References/Phone Number:	Business References/Phone Number:
See attached list	See attached list
Has applicant completed a certified training program	? Yes <u>√</u> No
Have employees completed a certified training program Names and addresses of those completing program Within 180 days of the opening of the restaurant the Mich management pass an approved server training program.	
Applicant understands that should any of the above in will be grounds to deny applicant's request or revoke	aformation prove to be inaccurate or untruthful, it any approvals.
I (We) Steven Stauch affirm I (We) will not violate any of the laws of the Stordinances of the City of Rochester Hills in the conduction a copy of Chapter 6, Alcoholic Liquor of the Rochester	act of my (our) business, and acknowledge receipt of
I hereby certify the above information to be true and a 2/26/ce	
Applicant Signature/Date	Applicant Signature/Date
This application is not considered complete until appl Contingent of the Oakland County Sheriff's Departm necessary requirements of the Oakland County Sheriff	ent and complied with fingerprinting and any other
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STEVEN D. STAUCH

REFERENCES

<u>Employment</u>	Personal
Kevin Badger	Jerry Yurgo
Major, AR, US Army	Captain, Rochester Hills Fire Department
3030B Machin Place	40792 Michael Street
West Point, NY 10996	Clinton Township, MI 48038
254-285-1168	248-343-6518
kevin.badger1@us.army.mil	jyurgo@sbcglobal.net
Miles Miyamasu	Elijah Rosenthal
Leiutenant Colonel, IN, US Army	Captain(RET), AR, US Army
15418 Skyline Drive	954 Beech St
Dumfries, VA 22025	Bad Axe, MI 48413
703-693-2960	254-258-6615
myles.miyamasu@us.army.mil	elijah.rosenthal@us.army.mil
Robert Pizzitola	Chris Dunn
Major, IN, US Army	First Leiutenant, QM, US Army
HQ 2 BDE, 1 CAV DIV	HHC 2 BDE, 1 CAV DIV
Ft Hood, TX 76544	Ft Hood, TX 76544
254-287-0699	254-423-2301
robert.pizzitola@us.army.mil	rangerwanttobe@hotmail.com

Page 5 Liquor License Application Personal References/Phone Number: Business References/Phone Number: See attached list See attached list See attached list Has applicant completed a certified training program? Yes ✓ No Have employees completed a certified training program? Yes ✓ No Names and addresses of those completing program Within 180 days of the opening of the restaurant the Michigan Liquor Control Commission requires that all management pass an approved server training program. Applicant understands that should any of the above information prove to be inaccurate or untruthful, it will be grounds to deny applicant's request or revoke any approvals. I (We) Jonathan Robinson affirm I (We) will not violate any of the laws of the State of Michigan or of the United States or any ordinances of the City of Rochester Hills in the conduct of my (our) business, and acknowledge receipt of a copy of Chapter 6, Alcoholic Liquor of the Rochester Hills Code of Ordinances. I hereby certify the above information to be true and accurate to the best of my (our) knowledge. Publicant Signature/Date This application is not considered complete until applicant has made contact with the Rochester Hills Contingent of the Oakland County Sheriff's Department and complied with fingerprinting and any other necessary requirements of the Oakland County Sheriff's Department.		
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Applicant Signature/Date Applicant Signature/Date Applicant Signature/Date This application is not considered complete until applicant has made contact with the Rochester Hills Contingent of the Oakland County Sheriff's Department and complied with fingerprinting and any other		accurate to the best of my (our) knowledge.
Contingent of the Oakland County Sheriff's Department and complied with fingerprinting and any other	Applicant Signature/Date	Applicant Signature/Date
	Contingent of the Oakland County Sheriff's Departm	nent and complied with fingerprinting and any other
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Jonathan Robinson Personal and Business References:

Personal:

- 1. Scott Perrin 603-548-3268
- 2. Ryan McDonald 734-255-7893
- 3. Eric Danowski 630-726-6440

Business:

- 1. Matt Day 734-657-5097
- 2. Steve McGinnis 248-444-6454

Page 5 Liquor License Application Personal References/Phone Number: Business References/Phone Number: See attached list See attached list Has applicant completed a certified training program? Yes _____ No ____ Have employees completed a certified training program? Yes V No Names and addresses of those completing program Within 180 days of the opening of the restaurant the Michigan Liquor Control Commission requires that all management pass an approved server training program. Applicant understands that should any of the above information prove to be inaccurate or untruthful, it will be grounds to deny applicant's request or revoke any approvals. I (We) Jason Nies affirm I (We) will not violate any of the laws of the State of Michigan or of the United States or any ordinances of the City of Rochester Hills in the conduct of my (our) business, and acknowledge receipt of a copy of Chapter 6, Alcoholic Liquor of the Rochester Hills Code of Ordinances. I hereby certify the above information to be true and accurate to the best of my (our) knowledge. Applicant Signature/Date This application is not considered complete until applicant has made contact with the Rochester Hills Contingent of the Oakland County Sheriff's Department and complied with fingerprinting and any other necessary requirements of the Oakland County Sheriff's Department.

Jason Nies Personal and Business References:

Personal:

- 1. Rick Pak 248-613-0132
- 2. Matt Miller 248-360-7492
- 3. John Kress 248-858-4038

Business

- 1. Gus Kasapis 248-350-3430
- 2. Gary Clark 800-458-6966 x.323
- 3. Mike Pappas 800-572-6200

Page 5 Liquor License Application Personal References/Phone Number: Business References/Phone Number: See attached list See attached list Has applicant completed a certified training program? Yes _____ No ____ Have employees completed a certified training program? Yes
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JOHN PEWINSKI REFERENCES

PERSONAL

Bryan Campbell 430 Glenn Lake Orion, MI 48362 (248) 982-8055

> George Zielinski (248) 229-5068

PROFESSIONAL

Chin Neis 2940 Rochester Rd. Troy, MI 48083 (248) 528-1620

Rebecca Marshall 2940 Rochester Rd. Troy, MI 48083 (248) 528-1620

Lisa Fudala 15769 Aspen Macomb, MI 48044 (586) 247-7571

MEMBERS OF JSBAR, LLC

Steven Stauch 3320 Crestwater Ct #1502 Rochester Hills, MI 48309	25%
Jonathan Robinson 6424 Marcy St Brighton, MI 48116	25%
Jason Nies 1329 Clear Creek Rochester Hills, MI 48309	25%
John Pewinski 221 Walper Clawson, MI 48017	25%

Theme:

The Hills Grille is a new restaurant being established in Rochester Hills. Three of the four founders were born and raised in the Rochester Hills area. The Hills Grille will provide its patrons with the rare combination of a fine dining establishment and the warm, casual setting of an upscale sports bar. The Hills Grille will contain a full service menu, where diners may enjoy an elegant dinner of filet mignon, or a seasonal fresh fish. The more casual diner can choose from our half pound build your own Black Angus Burger, to stacked deli sandwiches, to our brick oven pizzas. On the lighter side, our Portabella burger, or one of our crisp entree salads is sure to please. Our younger customers will have a fun children's menu to order from which includes a personal pizza, and macaroni and cheese.

The Hills Grille will also provide an exciting drink menu with drinks ranging from a simple draft beer, to exotic fresh fruit cocktail, to the sophisticated martini, and everything in between.

The Hills Grille floor plan will also lend to the uniqueness of the establishment. The free standing fireplace will provide patrons with an elegant, yet warm and inviting atmosphere. Comfortable out door seating will also be available during the summer months. The Hills Grille is poised to become the popular destination location for fine dining and high class entertainment in Rochester Hills.

STEVEN D. STAUCH

PERMANENT ADDRESS

3320 Crestwater Court #1502 Rochester Hills, MI 48309 stevenstauch@hotmail.com

EDUCATION

BA Marketing 2001

Western Michigan University Kalamazoo, MI

ACTIVITIES

College: Western Ranger Organization (Commander 2000-2001), Distinguished Military Graduate **Post College:** 1st Cavalry Division Association, Western Michigan University Alumni Association

EMPLOYMENT EXPERIENCE

<u>09/05-Present- Store Manager, Target Incorporated, Woodhaven, MI:</u> Store Manager for one of the largest retail corporations in the world. Responsible for the well being of 220 team members and operation of the Woodhaven, MI; Managed a full service discount retail store with over 20 departments with a yearly sales budget of over \$36.7 million.

- Drove a 9.7% for year 2005 sales increase by leading a green store in all areas including great team, speed and service, instocks, great looking store, and freshness.
- Evaluated and analyzed store financial reports and payroll; developed and implemented adjustments to meet financial goals; ensured all executives implemented the necessary adjustments and developed their own solutions to meet financial goals.
- Recruited, selected, trained, and retained talented team members.
- Coached and developed 6 Executive Team Leaders and 16 Team Leaders to be successful in their
 jobs and to drive profitable sales for the store. Promoted 1 Executive to Store Team Leader and 1
 Executive promoted from level 10 to level 12 pay grade.
- Analyzed and developed schedules that ensured proper staffing which drove great guest service while
 ensuring the store stayed under the yearly payroll budget by over 600 payroll hours.
- Additional responsibilities include District Executive Recruiting Captain, District Safety Captain, District Operations Captain

06/01-07/05 - Captain, Armor, United States Army

<u>04/03-07/05: Tank Company Executive Officer:</u> Second in command of a forward deployed Armor and Infantry team of 85 soldiers during OIF I and II. Planned and supervised logistical and support operations that sustained the company in combat. Managed the maintenance and services of 14 M1A2 SEP Tanks, 5 M2A3 Bradleys, 9 Armored HMMWVs, 2 personnel carriers and related support equipment valued in excess of \$90 million. Supervised and forecasted supply operations to maintain accountability and ensure combat preparedness. Additional duties include supply, driver's training, and publications. Assumed command in the Commander's absence.

- Developed and supervised a complete maintenance and service program that increased combat effectiveness from 85% to 93% on vehicles, weapons, and communications equipment at home station and continued in Iraq.
- Commanded the company, in the Commander's absence, for 35 days during which, planned and led approximately 50 successful combat missions and supervised 10 Commander's Emergency Relief Projects valued in excess of \$200,000.
- Deployed and redeployed 65 personnel and all of the company's equipment from Fort Hood, Texas to/from the National Training Center in California and to/from Baghdad, Iraq maintaining 100% accountability of all throughout.

STEVEN D. STAUCH

 Selected by the Division Commander as the 1st Cavalry Division Junior Officer of the Month October 2003 ahead of over 1000 Captains and Lieutenants.

<u>02/02-03/03: Tank Platoon Leader:</u> Leader of a CONUS-based, rapid deployment M1A2 SEP Tank Platoon. Responsible for the health, welfare, morale, training, and safety of 15 enlisted men and their families. Responsible for the maintenance, sustainment, and accountability of 4 M1A2 SEP Main Battle Tanks and associated equipment valued in excess of \$25 million. Directed the planning, preparation, execution, and sustainment of all training for the platoon. Maintained a high state of deployment and combat readiness for all soldiers and their families. Additional duties include arms room officer, physical security officer, and communications security officer.

- Named the most lethal platoon in the battalion, 1 of 12, by the Battalion Commander.
- Selected by the Battalion Commander, ahead of 16 peers, to develop Standard Operating Procedure for all platoons in the battalion.
- Received passing scores on all arms room physical security inspections to include 100% on command inspection.
- Completed the Motorpool Operations and Management Course with a 98% and the Unit Movement Officer Course with 95%.

<u>09/01-01/02: Armor Officer Basic Course:</u> Student at US Army Armor Officer Basic Course, Fort Knox, KY. Areas of study included small unit leadership and tactics, maintenance and supply management, and the law of war.

• Graduated second in class of 64 lieutenants, recipient of Armor Warrior Award.

<u>06/01- 09/01: Gold Bar Recruiter:</u> Recruiter and instructor for Army ROTC cadets at Western Michigan University.

 Helped to recruit the largest and most diverse freshman class in almost 30 years. Increased enrollment by 30%.

<u>04/98-05/01:</u> Regional Sales Representative, Nutritional Specialties Inc., Anaheim, CA: Regional Sales Representative for an international supplement company. Responsible for marketing and direct customer service to over 40 accounts in Michigan, Ohio, and Indiana with average annual sales in excess of \$250,000.

- Increased sales in assigned territory over 30% in one year. Continued to expand over the next two
 years also.
- Youngest sales representative in company history to be assigned a territory.

PERSONAL

Bronze Star Medal, Army Commendation Medal with two Oak Leaf Clusters, Army Achievement Medal, Iraq Expeditionary Medal, Global War on Terrorism Service Medal, National Defense Medal, Army Service Ribbon, 1st Cavalry Division, 1st Armored Division and 1st Marine Division (USMC) Combat Patches, and the Parachutists Qualification Badge. Currently hold a valid Secret Clearance.

6424 Marcy St. Brighton MI 48116

Phone Number: (248)227 -2901 E-mail: jon.robinson@mac.com

EDUCATION:

UNIVERSITY OF MICHGIAN, Ann Arbor, MI

Bachelor of Arts Degree, April, 2004

Major: Communication Studies

GPA: 3.3/4.0

Awards: Helen Weber Award for Communication Studies (2002 and 2003)

Activities: Vice President of Alpha Sigma Phi Fraternity, Vice President of Electronic Dance Coalition

HUNTER COLLEGE HIGH SCHOOL, New York, NY

1994-2000

Elective Courses: AP Computer II, Physics, AP Micro Economics, AP Macro Economics,

AP Calculus

Activities and Honors: Inter-College Year Project, Computer Programming Teaching Internship, Manhattan

Borough Science Fair 2nd Place, The Observer School Newspaper Staff Writer, Varsity Volleyball,

Junior Varsity Basketball

PENN STATE UNIVERSITY SUMMER PROGRAM, State College, PA

Summer 1998

Studied: Psychology

SUMMER INSTITUTE FOR THE GIFTED, Poughkeepsie, NY

Vassar College

Summers 1992-1997

EMPLOYMENT AND PROFESSIONAL EXPERIENCE:

THE NECTO NIGHTCLUB, Ann Arbor, MI

Assistant General Manager (May, 2004 - Present)

Oversee all aspects of nightclub including entertainment, accounting, marketing, new product development, security, bar staff, pricing, and interior design. Turned failing nightclub into the most frequented venue in Ann Arbor. Responsible for maintaining a budget of \$1.5 million annually.

Talent Bookings & Promotions Manager (November, 2003 - Present)

Handle bookings and price negotiations for international and national music talent. Coordinate promotions across South East Michigan to ensure the success of weekly club nights. Oversee the use of a budget to make correct financial decisions regarding talent-driven club nights.

Resident DJ (September, 2001 - July, 2006)

MOVEMENT FESTIVAL, Detroit, MI

Assistant Event Coordinator (March, 2004 - May, 2004)

Handled talent bookings, price negotiations, and event promotion for one of two Official 2004 Movement Festival After Parties.

RED BULL MUSIC ACADEMY, Detroit, MI

Mr. X (January, 2004 - May, 2004)

Organized group information sessions and recruited applicants for the 2004 Red Bull Music Acad emy.

WKQI, Farmington Hills, MI

Morning Show Intern (April, 2003 - October, 2003)

Produced on-air segments for top rated Detroit morning show. Researched topics for on -air discussion.

HI FREQUENCY NATIONAL YOUTH MARKETING, Chapel Hill, NC

Ann Arbor/Detroit Regional Marketing Representative Intern (Summer 2002)

Distributed promotional material to targeted markets for upcoming bands and video games.

TEEN NIGHT, Ann Arbor, MI

Founder (April, 2002 - August, 2003)

Successfully organized and promoted weekly teen nightclub events in four venues in Ann Arbor, MI.

NEW YORK CITY BOARD OF EDUCATION, Brooklyn, NY

Database & Spreadsheet Specialist, Teaching Guide Editor (Summer 2001)

Responsible for editing and proofing new curriculum guides for New York City school teachers. Created figures, graphs, and diagrams for insertion into teaching guides.

COMMUNITY SERVICE:

DJ for University of Michigan Dance Marathon (2002, 2003), Coordinator of Red Cross Benefit for September 11 (2001), Volunteer to Teach Computer Skills to Senior Citizens (2000), Habitat for Humanity (1998), Red Cross Blood Drive Collection Volunteer (1998), Assisted New York Assemblyman Vitaliano in Campaign Efforts (1997)

COMPUTER SKILLS:

Proficient in Microsoft Windows, Word, Excel, Power Point, HTML, Adobe Photoshop, Sony ACID Music Studio. Knowledgeable in both PC and Mac platforms.

Jason Suk Nies

1329 Clear Creek Dr. Rochester Hills, Mi Home Phone 248-601-0208 Cell Phone 248-701-4773 Email: jnies84@hotmail.com

QUALIFICATIONS

A general operator of a 24 hour restaurant in Waterford, mi with over 10 years of overall experience

WORK HISTORY

2001-Present

Operator, RAM-JJ, Inc.

Moved to this Ram's Horn Family Restaurant store in order to grow revenue and contain costs. In less than one year, led turnaround of the unit from substantial loss to modest profitability.

1997-2001

Assistant Manager, RAM-CHIN, Inc.

Trained through all aspects of operating a successful establishment including serving,

cooking, preparation, scheduling, ordering, and inventory

1995-1997

Line Cook for TGI Fridays

EDUCATION

1995-1999

Attended Oakland University, Rochester Hills, Mi

1991-1995

Attended Birmingham Brother Rice Was a member of the National Honor Society Completed AP courses in government, history, Spanish IV honors, and biology

PERSONAL

Resident of Rochester Hills, married with two children

John A. Pewinski

221 Walper Avenue Clawson, MI 48017 Home Phone 248-577-5277 Cell Phone 248-217-1997 E-mail: jpewinski@sbcglobal.net

QUALIFICATIONS

A seasoned restaurant general manager with over 12 years of experience in the quick serve and full service restaurant business.

Most recently responsible for the operations of a \$2M, 24 hour restaurant in Dearborn Heights, MI.

WORK HISTORY

	WORK HISTORY
2002-Present	Operator, RAM-REM, Inc. Moved to this Ram's Horn Family Restaurant store in order to grow revenue and contain costs. In less than one year, led turnaround of the unit from substantial loss to modest profitability.
1997-2002	General Manager, RAM-CHIN, Inc. Promoted to general manager of Ram's Horn Family Restaurant in Troy, MI after four years as assistant general manager.
1994-1997	Assistant General Manager, RAM-CHIN, Inc. Promoted to Assistant General Manager from cook position.
1992-1994	Shift Member, RAM-CHIN, Inc. Hired as bus boy and worked my way to Cook on an accelerated timetable.
	EDUCATION
1992-1995	Completed 48 credit hours in Liberal Arts Curriculum at Oakland Community College, Rochester, MI. Achieved a GPA of 3.0.
1991-1992	Completed 24 credit hours (2.5 GPA) at Central Michigan University, Mt. Pleasant, MI.
1987-1991	Attended Rochester Adams High School. Accomplishments include four years of Spanish language training. Achieved 3.00 GPA.

PERSONAL

Single. Favorite activities include reading, exercising, and golf.

Have reasonable working knowledge of Spanish language.