NAME	Kleen Kut	Lawncrafters	Land Works Landscapes, Inc.
ADDRESS	Gilbertsville, KY	Royal Oak, MI	West Bloomfield, MI
Years in Business	19 years	6 years	22 years
Years Providing lawn maintenance/weed mowing	19 years	6 years	22 years
Full Time Employees	3 full time	7 full time in season	25+ full time
Part Time Employees	As Needed	5 part time	10+ part time
Fax Number	270-856-4414	248-866-8777	248-669-3056
E-Mail	juswanderful@juno.com	lawncrafters@sbcglobal.net	landworks7@aol.com
Qualifications	Provided these services to RH	Landscaping & grds maint services,	Personnel and equipment to carry out
Quantoutorio	and other municipalities since 1987	uniformed crews, clean modern equip-	terms and capability to purchase more
	drid dress straininganties differ section	ment, prof image to public, responsive,	equipment, if necessary
		Mich Grn Ind Assn, MI Dept Agri lic.	, same
E. a. a. d. a. a. a.		Residential and commercial lawn	22 years amarianas in laura
Experience			22 years experience in lawn maintenance
		maint and leaf removal, landscape	
		design, snow services	
Financial Capability	Provided	Provided	Provided
On-Site Supervision	Ben Watkins - 19 yrs exp w/ company	L Malover-36 yrs Owner	Robert Montpetit-supervisor
	prop development, farming & mining	M Malover landscape arch-Owner	Steve Godinez-on-site supervisor
*	Russ Didion - 10 yrs exp including	N Johnston-Crew Supervr-4 yrs	
	equipment maintenance & operations	J Ingebretson-Crew Supervr-5 yrs	
		Two additional tractor operators	
		A	

NAME	Kleen Kut	Lawncrafters	Land Works Landscapes, Inc.
ADDRESS	Gilbertsville, KY	Royal Oak, MI	West Bloomfield, MI
Similar Client Services	Approximately 50 clients	Services to 165 properties per week	T.W. Hallett-various locations
	City of Rochester Hills	res, apartmts, retail, factories	
	Orion Township	Beverly Hills - Spring Clean-Up	
	Waterford Township		
	Shelby Township		
References	Rochester Hills	Village of Beverly Hills	Hall Apartment Mgmt, Livonia
	Orion Township	Carpenter Prop Mgmt Co, Royal Oak	T.W. Hallett, Inc., Oakland Township
	Metropolitan Prop Mgmt, Sterl Hgts	Connell & Sinagoga Prop Mgmt, RO	Yorke Properties, Southfield
	L&R Homes, Rochester Hills	McDonalds, Royal Oak	Ari-El Enterprises, Southfield
	CRA Services, Shelby Twp	Fresh Approach, Inc., Royal Oak	Kingstowne Manor Condo, Walled Lake
			Tobin Properties, West Bloomfield
Available to begin work	May 1st	April 1st	May lst
Subcontractors	None	None	None
Work Plan	Vacant Prop: Section by Section	Dedicate 4 tractors w/ operators and	Cut designated areas as notified; if
· ·	inspect monthly, photo, cut photo	one supervisor, five days per week.	overlapping of proposal A & B occurs,
	ROW: Dispatched to 6 areas with	Appropriate traffic control signage	will purchase more equipment if
	completion in 3 days	moved w/ crews on ROW work;	needed. Based on site visits of ROW
	Detention Ponds: Monitor detention	Same crews and equipment for	areas, one tractor could finish those
	ponds & service as required per ord -	weed ordinance mowing	areas in 7-10 days.
	3 to 5 times a season		
	Site Distance Mowings: As needed		
	basis at ROW mowing rate if awarded		
	all of the weed mowing contracts		
Insurance Requirements	Yes	Yes	Yes
Exceptions, substitutions, deviations from specs	None listed	Feel confident proposed work can	None
	City to pay umbrella premium of	adequately be completed w/ 4	Will purchase more equipment, if
	\$750 to \$800 per year	tractors instead of the specified 6	current is not sufficient
		tractors.	

NAME	Kleen Kut	Lawncrafters	Land Works Landscapes, Inc.
ADDRESS	Gilbertsville, KY	Royal Oak, MI	West Bloomfield, MI
Cost Proposal			
Part A			
Weed Cutting for Ord Compl (Bldg Dept)			
Year 2006			
0 to 100 feet in depth	\$.68 If	\$0.29 If	\$.49 If
Over 100 feet - 200 feet in depth	\$.87 If	\$0.36 If	\$.74 lf
Over 200 feet - 300 feet in depth	\$.87 If	\$0.44 If	\$1.23 lf
Over 300 feet - 400 feet in depth	\$.87 If	\$0.48 If	\$1.73 lf
Acreage rate at	\$54.20 per acre	\$42.14 per acre	\$215.00 per acre
and part thereof	\$.0012 per sq ft	\$0.000967 per sq ft	\$005 per sq.ft
Year 2007		***************************************	
0 to 100 feet in depth	\$0.6936 If	\$0.30 If	\$.49 If
Over 100 feet - 200 feet in depth	\$0.8874 If	\$0.37 If	\$.74 If
Over 200 feet - 300 feet in depth	\$0.8874 If	\$0.46 If	\$1.23 lf
Over 300 feet - 400 feet in depth	\$0.8874 If	\$0.50 If	\$1.73 lf
Acreage rate at	\$55.28 per acre	\$43.61 per acre	\$215.00 per acre
and part thereof	\$.0012 per sq ft	\$0.0010008 per sq ft	\$.005 per sq ft
Year 2008			
0 to 100 feet in depth	\$0.7074 If	\$0.31 If	\$.49 If
Over 100 feet - 200 feet in depth	\$0.9051 If	\$0.39 If	\$.74 If
Over 200 feet - 300 feet in depth	\$0.9051 If	\$0.47 If	\$1.23 lf
Over 300 feet - 400 feet in depth	\$0.9051 If	\$0.51 If	\$1.73 If
Acreage rate at	\$56.38 per acre	\$45.14 per acre	\$215.00 per acre
and part thereof	\$.0012 per sq ft	\$0.0010359 per sq ft	\$.005 per sq ft
Year 2009			
0 to 100 feet in depth	\$0.7216 If	\$0.32 lf	\$.52 If
Over 100 feet - 200 feet in depth	\$0.9232 If	\$0.40 lf	\$.79 If
Over 200 feet - 300 feet in depth	\$0.9232 If	\$0.49 If	\$1.32 lf
Over 300 feet - 400 feet in depth	\$0.9232 If	\$0.53 If	\$1.85 lf
Acreage rate at	\$57.51 per acre	\$48.72 per acre	\$230.00 per acre
and part thereof	\$.0012 per sq ft	\$0.0010721 per sq ft	\$.0053 per sq ft

NAME	Kleen Kut	Lawncrafters	Land Works Landscapes, Inc.
ADDRESS	Gilbertsville, KY	Royal Oak, MI	West Bloomfield, MI
Year 2008			
ROW Mowing: Per linear foot or	\$.0769 If	\$0.46 If	\$.0795 If
Per square foot	N/A	\$0.0303/Per Sq Ft	
Equals \$ per cutting	IN/A		\$.0053/Per Sq Ft
	P407 00/Day A	\$5,878 per cutting	\$6,160.22 per cutting
Detention Basin Mowing: Per linear foot or	\$107.92/Per Acre	#0.0440/D O F:	\$.0795 If
Per square foot	\$.00247/Per Sq Ft	\$0.0146/Per Sq Ft	\$.0053/Per Sq Ft
Equals \$per cutting		\$1,983 per cutting	\$3,611.10 put cutting
Additional Mowings-Site Distances (as needed)			
Per linear foot	\$.0769 If		\$.084 If
Per square foot	N/A	\$0.0146/Per Sq Ft	. \$.0056/Per.Sq Ft
Year 2009			
ROW Mowing: Per linear foot or	\$.07852 If	\$0.47 If	\$.0795 If
Per square foot	N/A	\$0.0314/Per Sq Ft	\$.0053/Per Sq Ft
Equals \$ per cutting		\$6,083 per cutting	\$6,160.22 per cutting
Detention Basin Mowing: Per linear foot or	\$110.08/Per Acre		\$.0795 If
Per square foot	\$.00252/Per Sq Ft	\$0.0151/Per Sq Ft	\$.0053/Per Sq Ft
Equals \$ per cutting		\$2,052 per cutting	\$3,543.00 per cutting
Additional Mowings-Site Distances (as needed)			
Per linear foot	\$.07852 If		\$.084 If
Per square foot	N/A	\$0.0151/Per Sq Ft	\$.0056/Per Sq Ft
Year 2010			
ROW Mowing: Per linear foot or	\$.08009 If	\$0.49 If	\$.081 If
Per square foot	N/A	\$0.0325/Per Sq Ft	\$.0054/Per Sq Ft
Equals \$ per cutting		\$6,296 per cutting	\$6,276.45 per cutting
Detention Basin Mowing: Per linear foot or	\$112.28/Per Acre		\$.081 if
Per square foot	\$.00257/Per Sq Ft	\$0.0156/Per Sq Ft	\$.0054/Per Sq Ft
Equals \$ per cutting	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$2,124 per cutting	\$3,679.24 per cutting
Additional Mowings-Site Distances (as needed)		yer, a por occurry	TOWN OLD I POT CALLING
Per linear foot	\$.08009 If		\$.084 lf
Per square foot	N/A	\$0.0156/Per Sq Ft	\$.0056/Per Sq Ft
		40.0 100/1 OI O41 L	v. V. OOOF OF COURT

NAME	Kleen Kut	Lawncrafters	Land Works Landscapes, Inc.
ADDRESS	Gilbertsville, KY	Royal Oak, MI	West Bloomfield, MI
Year 2010			
0 to 100 feet in depth	\$0.7360 If	\$0.33 If	\$.52 lf
Over 100 feet - 200 feet in depth	\$0.9417 If	\$0.41 If	\$.79 If
Over 200 feet - 300 feet in depth	\$0.9417 If	\$0.50 If	\$1.32 If
Over 300 feet - 400 feet in depth	\$0.9417 If	\$0.55 If	\$1.85 If
Acreage rate at	\$58.66 per acre	\$48.36 per acre	\$230 per acre
and part thereof	\$.0012 per sq ft	\$0.0011097 per sq ft	\$.0053 per sq ft
Part B			
ROW Mowing and detention Pond Mowing			
Year 2006			
ROW Mowing: Per linear foot or	\$.074 If	\$0.4248 If	\$.078 If
Per square foot	NA	\$0.0283 sq ft	\$.052 sq ft
Equals \$ per cutting		\$5,487 per cutting	\$6,044 per cutting
Detention Basin Mowing: Per linear foot or	\$103.73/Per Acre		\$.078 If
Per square foot	\$.00238/Per Sq Ft	\$0.0136/Per Sq Ft	\$0052/Per Sq Ft
Equals \$ per cutting		\$1,850 per cutting	\$3,543 per cutting
Additional Mowings-Site Distances (as needed)			
Per linear foot	\$.074 If		\$.0835 If
Per square foot	N/A	\$0.0136/Per Sg Ft	\$.0055/Per Sq Ft
Year 2007		<u>.</u>	
ROW Mowing: Per linear foot or	\$.07548 If	\$0.44 If	\$.078 If
Per square foot	NA	\$0.0293/Per Sq Ft	\$.0052/Per Sq Ft
Equals \$ per cutting		\$5,679 per cutting	\$6,044 per cutting
Detention Basin Mowing: Per linear foot or	\$105.80/Per Acre		\$.078 If
Per square foot	\$.00242/Per Sq Ft	\$0.0141/Per Sq Ft	\$.0052/Per Sq Ft
Equals \$per cutting		\$1,916 per cutting	\$3,543 per cutting
Additional Mowings-Site Distances (as needed)			
Per linear foot	\$.07548 If		\$.0835 If
Per square foot	N/A	\$0.0141/Per Sq Ft	\$.0055/Per Sq Ft
	The state of the s		: `

Kleen Kut	Lawncrafters	Land Works Landscapes, Inc.
Gilbertsville, KY	Royal Oak, MI	West Bloomfield, MI
Transform	Moworo	2 John Deere 4720 tractors
	j	2 Land Pride 6' brush mowig decks
		1 GMC 2500 Sierra
		1 Trail King low boy trailer
	backpack blowers, trucks &	
1 6' finish mower-Woods	landscape trailers	
Transportation:	Leaf Equipment:	
1995 Ford F350	1 Amer Highway Machinery 110 HP	
1995 Ford F150	municipal leaf vacuum/loader	
1992 Ford F350	2 Billy Goat 16 HP Leaf vacuum/	
2003 Trailer H&H 18'	truck loaders	
2001 Trailer Hurst 18'	7 Redmax backpack style leaf	
1995 Trailer Hurst 18'		
		<u> </u>
	Gilbertsville, KY Tractors: 2006 John Deere 4320 Tractor 2003 John Deere 4600 Tractor 2001 John Deere 4600 Tractor 1999 John Deere 4600 Mower 1999 John Deere 4600 Mower 1998 John Deere 955 Tractor Mowing Equipment: 6 6' rotary mowers-Cain 2 5' rotary mowers-Cain 1 6' finish mower-Woods Transportation: 1995 Ford F350 1995 Ford F350 2003 Trailer H&H 18'	Tractors: 2006 John Deere 4320 Tractor 2003 John Deere 4600 Tractor 2001 John Deere 4600 Tractor 2001 John Deere 4600 Mower 2002 Jeris 48" Zero turn walk behind 2003 Trailer H&H 18' 2001 Trailer Hurst 18'

NAME	Kleen Kut	Lawncrafters	Land Works Landscapes, Inc.
ADDRESS	Gilbertsville, KY	Royal Oak, MI	West Bloomfield, MI
		and related snow equipment	
		Pending Purchases for 2006:	
		1 Toro 580D diesel hydraulic drive	
		rotary mower - 16' cutting width	
		1 Ferris 61" diesel zero turn rider	
		rotary mower	
		Two New Holland TC 30	
	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4WD diesel tractors w/ 5' rotary	
		cutters (brush hogs)	
		Two New Holland TC 40A	
		4WD diesel tractors w/ 6' rotary	
		cutters (brush hogs)	