



City of Rochester Hills
CANDIDATE QUESTIONNAIRE

NAME **Peter F. Arbour** COUNCIL DISTRICT **3**
DATE **November 25, 2015** ROCHESTER HILLS RESIDENT FOR **23** YEARS
OCCUPATION **Property tax consultant**

INTERESTS/REASONS/QUALIFICATIONS

Background in real estate appraisal. Michigan Certified General Real Estate Appraiser, Michigan Real Estate Broker, Michigan Master Assessing Officer (4).

BOARDS/COMMISSIONS/COMMITTEES ON WHICH YOU HAVE SERVED (LIST MUNICIPALITIES AND DATES)

Rochester Hills Board of Review since 2012.

ELECTIVE OFFICES THAT YOU HAVE HELD

None

OTHER ORGANIZATIONS

**Great Lakes Chapter of the Appraisal Institute.
Michigan Assessors Association
Knights of Columbus**

PERTINENT EDUCATION

**B.S. Marketing, Oakland University, 1986.
MAI, Appraisal Institute
Michigan Master Assessing Officer MMAO(4)**

HOBBIES/INTERESTS

Hockey

ADDITIONAL INFORMATION

Instructor for Michigan State Tax Commission assessor education courses. Instructor for Michigan Assessor's Association. See attached qualifications.

PETER F. ARBOUR, MAI

Employment

Tax Trilogy LLC, Dearborn, Michigan – Ford Motor Company Account

Real Property Tax Manager, 2009-Present

- Relentlessly pursue tax efficiency and opportunity in all areas of the company's business.
- Manage real property tax function, identify tax savings opportunities and generate tax savings for Ford Motor Company, Ford Land Development Company and Ford Motor Credit Company.
- Assets include automotive assembly, stamping, component and support facilities valued at \$1.7 billion, containing over 116 million SF in 16 states and Canada.
- Develop and maintain strategic alliances with assessors, government officials and key internal business partners.
- Provide transactional support to the various business groups included due diligence, planning and cost reduction strategies associated with acquisitions, divestitures and property management.
- Assist in personal property compliance and assessment disputes.

Chrysler LLC, Auburn Hills, Michigan

Real Property Tax Specialist, 2008

- Monitored real property assessments for Chrysler LLC.
- Assets include automotive assembly, component and support facilities.
- Responsible for tax forecasting and tax bill payment.

Honigman Miller Schwartz and Cohn LLP, Detroit, Michigan

Property Tax Consultant 2004 – 2008

- Initiated property tax appeals and negotiated settlements.
- Monitored real property assessments, analyzed property and market data to identify tax savings opportunities for new and existing clients.
- Property types included multiple family, industrial, retail, office, special purpose and residential.

Integra Realty Resources, Birmingham, Michigan

Commercial Real Estate Appraiser 2003 – 2004

- Commercial real property appraiser responsible for valuation and consulting projects. Property types appraised included hotel, office, mixed use, retail, and industrial.
- Appraisal assignments for loan origination, ad valorem assessment, loan workout, and consulting purposes.
- Developed and implemented limited scope appraisal product for banking client.

Standard Federal Bank, Troy, Michigan

Vice President / Appraisal Review Department 1998 – 2003

- Responsible for ordering and reviewing commercial and industrial appraisal reports for commercial loan portfolio.
- Appraised residential properties.

Arbour, continued

Charter Township of Shelby

Commercial/Industrial Appraiser, Assessing Department 1995-1998

- Responsible for valuation of commercial and industrial properties.
- Assisted other township departments in property valuation projects.

Pioneer Valuations Ltd., Rochester Hills, Michigan

Owner/Appraiser, 1995-Present

- Appraise commercial, industrial, residential, and special use properties.
- Appraisal Review, including review and consultation
- Recommended and initiated property tax appeals and negotiated settlements.
- Develop and teach professional courses in property tax assessment and real property appraisal.

Value Trends, Inc., Rochester Hills, Michigan

Commercial Fee Appraiser, 1990-1994

Dean Appraisal Company, Birmingham, Michigan

Staff Appraiser, 1985-1990

Professional Memberships and Affiliations

- Michigan Master Assessing Officer, MMAO(4), Michigan State Tax Commission
- Appraisal Institute, MAI designation, member # 8859
- Michigan State Certified General Real Estate Appraiser #1201000524
- Licensed Real Estate Broker, State of Michigan
- Member, Rochester Hills Board of Review 2012-present
- Director, Great Lakes Chapter of Appraisal Institute, 2015
- Region III Representative, Appraisal Institute 1997-1998, 2006-2008
- Member, Michigan Assessors Association
- Member, Macomb Assessors Organization

Teaching and Programs

Michigan State Tax Commission

- Collection and Evaluation of Sales Data (2011, 2012, 2013, 2014)
- Income Approach (2012, 2013, 2014, 2015)
- Board of Review (2013, 2014, 2015)
- Basic Income Approach (2013, 2014, 2015)

Appraisal Institute

- Course 110 Appraisal Principles (2002, 2003, 2004)
- Course 400 National USPAP Update (2003 & 2004)

Institute for Professionals in Taxation

“Anatomy of a Real Property Tax Trial”

2013 Property Tax Symposium, November, 2013

Arbour, continued

National Association of Property Tax Attorneys

“The Times, They Are A Changing: Understanding and Valuing Property During Transition, Repositioning and Redevelopment” 2014 NAPTA Annual Conference, September, 2014

Henry Ford Community College

- Basic Income Approach (1997, 1998)
- Advanced Income Approach (1998, 1999)

Macomb Assessors Association

- Basic Income Approach (1997, 1998)
- Advanced Income Approach (1998, 1999)

Michigan Assessors Association

- Income Approach—Practical Applications (2001, 2002, 2003)
- Income Approach (2012)

Michigan State Assessors Board

- Level 1 Course – Co-Instructor (2001)
- Level 2 Course – Co-Instructor (2001, 2002, 2003, 2004)
- 3-hour Continuing Education Programs (1997)

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- Michigan Property Tax (1999, 2000)

Appraisal Institute Young Advisory Council, 1994

Education

Oakland University, Rochester, Michigan
Bachelor of Science in Marketing, 1986