



**MEMORANDUM**  
**Environmental Systems Research Institute, Inc.**  
**380 New York Street**  
**Redlands, CA 92373**  
**Telephone: (909) 793-2853**  
**FAX: (909) 307-3020**

October 24, 2008

ESRI Sole Source Justification for Geographic Information System Software

This letter confirms ESRI, as owner and manufacturer, is the sole-source provider of **software maintenance** (annual renewal of technical support plus ESRI software updates/upgrades) for *all* ESRI products, except ArcLogistics Route and ArcGIS Business Analyst.

ESRI is the sole-source provider of the following ESRI products in the commercial, state, and local government marketplace:

ArcGIS ArcEditor, ArcGIS ArcInfo, ArcGIS Image Server, ArcGIS Server, ArcInfo workstation and extensions, ESRI Developer Network (EDN) subscriptions, GIS Portal Toolkit, Map Production System Atlas, Maplex 3.x, MapStudio, Military Overlay Editor (MOLE), NetEngine, Production Line Toolset (PLTS) for ArcGIS, including PLTS Foundation and PLTS Solutions and certain proprietary training courses.

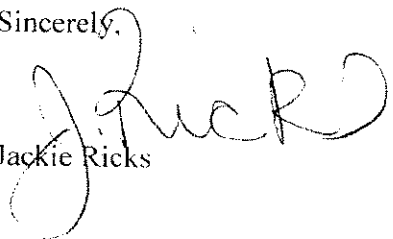
In an effort to support diversity in federal contracting, ESRI has authorized certain small and/or disadvantaged companies (See GSA Advantage! for details) as resellers of ESRI products to eligible entities purchasing under a GSA Schedule, including the following products otherwise available only from ESRI:

ArcGIS ArcEditor, ArcGIS ArcInfo, ArcGIS Image Server, ArcGIS Server, Map Production System Atlas, NetEngine, NetEngine Network Server Annual Renewal, Production Line Toolset (PLTS) for ArcGIS, including PLTS Foundation and PLTS Solutions and certain ESRI Instructor-led training courses.

ESRI distributes certain software licenses, *excluding those listed above*, through open-market value-added resellers and distributors.

If you have further questions, please contact me at 909-793-2853, extension 1990.

Sincerely,



Jackie Ricks