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Proposal Summary City of Rochester Hills OLHSA Lawn Services FFP-RH-25-005 Proposal Opening: Thursday, February 6 2025 © 3:00 PM	Capital Landscapes 21700 Wyoming St. Suite B Oak Park, MI 48237	C-Care Lawn Services 1950 S Rochester Rd #1180 Rochester Hills, MI 48307	Dunaway Landscaping 17099 Russell Allen Park, MI 48101	Luxury Lawn and Snow LLC 28240 Farmington Rd Farmington Hills, MI 48334	NETSOLUTIONS, LLC 17151 Rowe Street Detroit, MI 48205	Parrott Landscaping PO Box 924 Mount Clemens, MI 48046	Premier Group Associates 2221 Bellevue St Detroit, MI 48207
2025 Price Proposal \$ Per mobile Home Park Lots	\$34.00	\$75.00	\$29.00	\$35.00	\$35.00	\$29.00	\$85.00
\$ Per Property - Avg Lot Size of 100' x 200', Not exceeding 1 Acre	\$44.00	\$75.00	\$54.00	\$45.00	\$75.00	\$40.00	\$85.00
Firm established: Years in Business:	9	3	2018 7	9 (under different name)	16	27	17
Type of Organization: Years company has been providing yard maintenance services:	Corporation 9+ years	Corporation 10 years	LLC 7 years	LLC 9 years in USA / 20 years abroad under a different name	Corporation 16 years	S-Corporation 27 years	Corporation 17 years
# of full-time employees: # of part-time employees:	32	2	16	10	15	24 20 (including winter help)	45
Qualifications:	Operates as a landscape company producing millions in sales and has hundreds of clients ranging from residential to commercial and municipal sites.	Company is an eco-friendly landscaping company using 100% battery-powered equipment through Greenworks Commercial Technology. Team uses sustainable practices to provide high-quality service for both commercial and residential clients.	complete contract. All work is expected to be completed on/ahead on schedule and work will be performed in strict compliance with scope		Company has sufficient equipment to complete scope of work, including: 15 - Zeno-turn Mowers 14 - Fush Mowers 20 - Timmers 21 - Leaf Blowers	27 years' superience in large-scale groundskeeping for clients including retail, banking manufacturing medical, municipal, and federal. Company is neal, efficient, and professional, with uniformers staff and high client/employee retention. Experienced crew leaders (5 ⁴ years with two company) priorities safety and quality. Our excellent safety record (EMR 0.92-0.95) is validated annually through GMR Sectification, covering safety, insurance, financials, and governance.	Authority, Detroit Public Schools, Detroit Public Library, and i more.
Experience:	Over nine years of in business and staffed with a large and experienced management and field services team. Experience includes everything from lawn mowing to landscaping and design.	in 2022, they've quickly earned a reputation for excellent lawn care, ranging from regular upkeep to complete landscape renovations.	I maintenance personnel. Has over 70 years of combined experience. Work conducted includes bis for MOUT, contractors, serier or taxens churches, shopping centers, commercial properties and residential properties.	cleanup, weed control, fertilization, grass seeding, planting beds and bushes and design.		Comerica Bank/CBRE - clent since 2005, awarded their largest contract with 110 locations - Jennifer Vickers (see proposal for contact information). Redford Township - Michele Mancini (see proposal for contact information). City of Dearborn - Michael Shooshanian (see proposal for contact information).	City of Romulus - Routine ground maintenance, bed weeding timming, mulch, spring and fail cleanups, and power washi Frayer (see proposal for contact information) Hurnington Place Dettort - Routine Iandscape maintenance i mowing, turf care and retrilization, bed weeding, tree and sh prunging, seasonal planning in flowerbeds and plantens, wate spring and fail cleanups, and mulch - Cedric Tumbore (see ptr contact information) Detroit Public Schools - Routine Ground maintenance and so sonve removal. Curounds restoration including seed, mulch, fertilization & herbicide applications, sod and new tree plant Timming of shrubs, plants, and trees, as well as tree removal and on call basis for failer Athletic fields maintenance - Georgy Vary (see proposal for information)
Financial Capability:	Has capacity to fulfill projects over \$1,000,000.00.	Financially stable with consistent revenue from residential and commercial clients. Financial planning and Accountant ensures that the company is able to fulfill contract obligations without risk.	Financially strong with owning a fleet of lawn maintenance equipment, being properly insured, has many assets and a credit line to utilize through business growth. Company utilizes a CRM to track sales and projects to ensure operation within budget limits.	Financially self-sufficient and has the equipment and laborers to meet the needs of the scope of work.	\$1 million cash available in commercial business account.	Well-run company with \$2.5M annual revenue. Company manages growth to avoid any disruption to our operation or our ability to provide exceptional service.	Financial capabilities is evidenced by substantial contracts, : a \$5 million agreement with Detroit Public Schools and another \$5 million contract with (Lakes Water Authority, Sustained financial health ensures they have the resources to meet an contract requirements.
Firm member responsible for project/credentials:	Michael Klein - CEO - 15+ years experience. Amanda Stonecipher - Office Manager - 19+ years experience. Learne Militelio - Designer - 11+ years experience.	Comell Fairlye - Owner & Operations Manager - 10+ years in landscaping business. On-site Supervisor (will be assigned based on project scope), Lead Lawn Techs and Support Crew will all be on site.	Troy Dunaway - President & Managing Member with over 15 years of lawn maintenance. He is also a member of the National Association of Landscape Professionals. Matthew Bennett - 10 years experience Jason Lane - 12 years experience Tony Lee - 9 years experience Tony Lee - 9 years experience	supervisor (owner). Principals will be the owner (Wisam Elttayef) and Manager (Intisar).	Michelle Burrows David Burrows Javon Weems Robert Kirkman	Alex Auto - Field Services Manager - 11 years experience managing snow and landscape operations: German Gastelum - Manager - 8 years experience. PJ Lemanski - Operations Manager - 5 years experience.	experience. Mike Counsman - Account Manager - 20 years experience. Brad Byarski - COO - 31 years experience.
/ list of clients served by firm with services described:	In 2024, company completed projects for over 683 clients. Municipal experimence includes the Circl of SouthField (Chore), City of Madison Heights (CDBG) and City of Oak Park.	years. Contract Includes 26 residential homes. 2. large bet residential homes, and 4 mobile homes. Experiment in home government contracts, showing ability to meet compliance requirements, maintain high-public service standards, and effectively manage large-scale service operations.	Nor-more Learn meannealed and various cardin methods and or Neglistics. Sites with homes (see proposal for contact information) Safeway- Multiple Lawn Care and Moving for OID Projects and Lawn Maintenance for Commercial Properties - Danielle Williams (see proposal for contact information) United Resource, LLC - United Resource Livonia Complex Lawn Maintenance and OIV Juan Care Programs/ Snow Homosol for Wayne, Dearborn and Novi - David Guth (see proposal for contact information)		City of Ecorse - 400 clients City of Inkster - 200 clients All city contracts consist of vacant lots, commercial buildings and	Comerice Bank - 110 locations, lawn and snow Redirot Township - OEBg and code enforcement accounts City of Dearborn - 15 large parks, 25 small parks, all administrative buildings and utilities Avaita Manufacturing - 53 area manufacturing plant, lawn and snow diretside Marketipace - 70 area retail mail, lawn and snow Divisions Maintenae Gioup - Property Management company, Namerous locations Cohib Department Storen: I and snow Cohib Department Storen: I and snow Low Bank, gezundskeeping Acada Tacility Management Company Hampton Manor - several locations	Municipalities including Detroit Public Schools, Detroit Public Great Lakes Wark Automyt, Criv Detroit, Detroit Economi Growth Corporation, City of Dearborn Heights, City of Romul METCO, City of Madison Heights, Wayne County, and many of
	20 - Vehicles 14 - Trailers 14 - Trailers 12 - Zero-Turn Mowers - Sizes ranging from 36° to 72° for efficient tuf maintenance. 31 - Puta & Walk-Behind Mowers - Ranging in size from 21° to 60° for procise lawn care. 2 - 16 Toro Groundsmater Mowers 55 - HP Tractorkey-Duty Mower Attachments - Including finisit movers and brush hogs for tractors and heavy equipment. Extensive Handhold Equipment - Including Jowers, weed trimmers, and edgers to ensure fine detailing.	1 Greenworks 42* Crossover Riding Mover Optimuzs 25* 24WW Rideo Jzero-Tum Optimuzs 25* 24WW Rideo Jzero-Tum Optimuzs 25* 26WW Stand-O Jzero-Tum Optimus 22V 80* Self-Progelied Mover (W22V 25* Prozemer Mover 92 Optimus 22V 755 Dual-Port Backgack Blower 4 – 22V 1.5 Strong Timmers 2 – 82V Edgers, Optimus 82V 24* Hedge Trimmer Optimus 82V Telescoping Hedge Trimmer	6 - TimeMaster 30° Mulching Mower(s) 5 - Exmark 60° Larez 7 Zero Tum Mower(s) 3 - 42° Hustler Turf Zero Turn Mower(s) 6 - ECHO 6Force Timmer(s) 5 - Echo Edger(s) 5 - Echo Edger(s)	3 - 60° wide movers 2 - 62° Walk Movers 3 - 48° Movers 3 - 32° Movers 4 - Trucks with trailers 9 - Blovers 15 - Trimmers	15-Zero-turn Mowers 14- Puah Wovers 20- Trimmers 21 - Leaf Blowers	15 - Trucks 14 - Trailers 2 - Dump trucks 5 - Heavy equipment (skids, loaders, tractors) 26 - Zen-tum mowers 28 - Zen-tum mowers Unimmerus, elders of gas powered equipment: blowers, string trimmers, edgers, hedge trimmers, etc.	Extensive list of trimmers, blower, edger, mowers, etc. See p for full list. List compiled of 70 items.
Available to begin work:	Immediately	Upon request of the city, which is stated on the bid May 1, 2025 unless noticed.	Immediately upon received contract.	Available at the time service is requested.	24 hour notice with an emailed work order.	At any time.	Mar-25
Provided a list of subcontractors?	None will be used.	Luxe-Landscaping – Specializing in high-end landscape design and maintenance. J&D Landscaping – Providing additional labor and support for large-	None will be used.	None will be used.	None will be used.	None will be used.	None will be used.
Work plan for services listed in proposal:	Dedicating a crew 1-2 days/week based on service schedule.	scale projects. 1. Service Approach & Scheduling 2. Equipment & Technology 3. Staffing & Workforce 4. Quality Control & Customer Satisfaction 5. Contingency Planning	All work will be performed in a professional manner and in strict compliance with the specifications. Special care will be given when dealing with homeowners, senior citizens and handicapped person(s).	Company will establish a crew with owner supervising the job. Work will begin upon the contract being established with a start date and time. All work are be completed within one day and every two weeks. Plans will follow City contract.	Company's method is dispatching several lawn crews to complete 20 properties at a time, which allows them to finish 70 sites within 3 days or less.	Company is capable of meeting the time and day restrictions required in this RFP. It would be a great account to offset the biweekly CDBG services performed for Redford.	Will provide reliable and efficient grass mowing services, en lawns are cut to a uniform height with professional grade or team will perform regular maritenamo. Including edging an cleanup, to maintain a pristine appearance for the client's pa- diationally, an online client portal is offstered with pictures completed work, and clients receive notifications upon job completion, ensuring transparency and satisfaction.
Able to meet City's Insurance requirements?	Yes	Yes	Yes	Yes	Yes	Yes	Yes
a not manufild(life)							

	Skrb Contracting LLC 69137 Florence Dr Richmond, MI 48062	Winner's Circle Turf & Landscape 42211 Garfield Rd Clinton Township, MI 48038		
	\$95.00 \$110.00	\$33.00 \$48.00		
	2024	2014		
	3 Individual	12 Partnership		
	12 years	12 years		
	6	8		
aintenance	12 years of experience and ongoing.	Extensive experience providing Lawn Care and Snow Removal		
s maintenance for Great Lakes Water Jibrary, and many		services under Chore,/CDBG programs. Proven track record of reliability and professionalism, as attested by current Chore,/CDBG clients.		
bed weeding, tree ower washing - Jerry aintenance including	12 years of experience and ongoing.	Provided Lawn Care and Snow Removal services under Chore/CDBG programs since 2014. Serviced multiple cities, including Madison Heights, Auburn Hills, and Troy. Serviced Macomb County, including Sterling Heights, Fraser, and		
tree and shrub inters, watering, bore (see proposal ance and seasonal ad, mulch, w tree planting. sis for fallen trees. oposal for contact		Clinton Township		
l contracts, such as	No information provided.	Has the financial capability to provide services requested.		
ntract with Great	no mornador provided.	nus une internation capaciting to provide set vices requested.		
to meet and exceed				
- 25 years	Steven Bobb - Owner/Supervisor	Wade Daley - Owner		
xperience.	Austin Murray - Foreman/Supervisor (see proposal for contact information)	vidue Dansy - Owner		
Detroit Public Library,	No other clients provided and no municipal work experience to date.	10 different communities/programs:		
oit Economic ty of Romulus, and many others.		Chy of Madison Heights - CDBR /OLSHA/ Code Enforcement - Lawn maintenance & anov removal Chy of Tory - CDBR Chore - Lawn maintenance Macomb Courty - Chore Program - Lawn maintenance MODT - Grounds maintenance, control/shrub trimming, seasonal cleanup, flower bed maintenance and weed control. EGLE - Snow removal Warren facility. City of Waren - TH-S - Snow removal for TFA owned properties. Wayne County Airport Authority - Detroit Metro Airport - Snow removal services. Washington Township - Lawn maintenance services.		
s, etc. See proposal	Pickup Trailer 2 - Weed Whips Zero Turn Push Mower Leaf Blower	6 - Trailers 7 - Commercial Zero Turn Mowers - Commercial Zero Turn Mowers - Commercial Edgens 14 - Commercial Edgens 14 - Commercial Edgens 15 - Commercial Hedge Timmers - Chainsaws 10 - Commercial Hedge Timmers - Rid-on Spreader/Sonzyer - Rid-on Spreader/Sonzyer - Strom Bartley Operated Backpack Sprayer - 2.400 Gallon Spray Tank - Vehicles		
	At time requested in RFP.	Immediately		
	None provided.	None will be used.		
vervices, ensuring all hal-grade equipment. g edging and he client's property. th pictures showing a upon job ion.	35 hour work weeks, two men completing mowing twice a week.	If chosen, they will communicate with the project coordinator for the provision of a service list. Once the list is received, all service locators will be entered in to their CHM and scheduled for service. Schedule notifications will be emailed to the project coordinator, and service will begin as per RFP specifications.		
	No	No		

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Xpert Lawn and Snow, Inc.	Yard Guyz			
21083 Mound Rd Warren, MI 48091	46036 Michigan Ave Ste 146 Canton, MI 48188			
			1	
\$54.00	\$35.00 \$95.00			
2002	2013			
23 Corporation	12 Corporation			
23 years	12 years+			
25	5			
25	3			
Has been providing landscape maintenance services in the tri-county area for 23 years. They own all their equipment and keep large lines	mowing services and have personnel to fulfill contract.			
of credit for unexpected expenses.				
23 years of experience.	Company has over 12 years experience in providing full landscaping			
	services.			
The second all of the is an interest of the second s	Annual free estimation beautified to the test second state of			
They own all of their equipment and keep large lines of credit for any unexpected expenses.	Company has extensive knowledge with debt management, and meeting financial obligations.			
Nicholas Solomon	Harold L. Graham with be providing on-site supervision for this			
Corey Bambrough Dan Sermo	project.			
Dan Sermo				
None provided.	Company services over 75 clients with various types of services such			
	Company services over 75 clients with various types of services such as mulch installation, mowing, trimming, edging, hedge & bush			
	snow removal contract with City of Berkley for snow removal using CDBG.			
3- KUBOTA UTV XIOOC equipped with plows and salters	3 - Exmark Staris zero turn 42" mower with bag kit			
1-JOHN DEERE GATOR equipped with plow and salter	2 - Cub Cadet zero turn 52" mower with bag kit			
4- BOSS SNOWRATOR equipped with plows and salters	3 - Echo backpack blowers			
3- Duel Axel Star Line Trailers 10- Enclosed Star Line Trailers	3 - Stihl string trimmers			
4- 60 Inch Farris Riding Lawn Mowers				
4- 48 Inch Farris Riding Lawn Mowers				
4- 52 Inch Farris Riding Lawn Mowers 1- 72 Inch Exmark Riding Lawn Mower				
1- 72 Inch Exmark Riding Lawn Mower 10- 22 Inch Toro Walk Behind Lawn Mowers				
50 - Dry Spreaders				
50 - Dry Spreaders 20-Liquid Spreaders 24- Red Max Grass Trimmers (gas & electric) 12-Red Max Grass Edgers (gas & electric)				
12-Red Max Grass Edgers (gas & electric)				
24- Red Max Leaf Blowers (gas & electric) 1- Suzuki Four Wheeler (equipped with salt dispenser)				
25- Boss Snow Plows				
50- Toro 22' Snow Blowers				
50- Larco Walk Behind Salt Dispensers				
1- Front End Loader, Case 621B				
1- Bobcat 873 Skid Seer Loader 200- Snow Shovels				
200- Snow Shovels 22- Rakes				
18-Shovels 10-Shears				
10- Shears 8- Wheel Barrels				
	At start date of contract.			
None will be used.	None will be used.			
Cut, trim and clean all properties every 2 weeks. Company will cut at	Based on list of residents, services will be divided daily over a two			
a maximum height of 3" and never let grass exceed 8".	week period Monday through Friday during contract hours.			
Yes	Yes			
No	No			