



# WABCO

Presented to the  
Rochester Hills City Council

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Product Development Leader

## WABCO North America LLC

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Controller North America



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## WHO WE ARE

**WABCO** – Westinghouse Air Brake Company (started in 1869)

A high technology company leading in safety and control systems for commercial vehicles.

## ABOUT **WABCO**

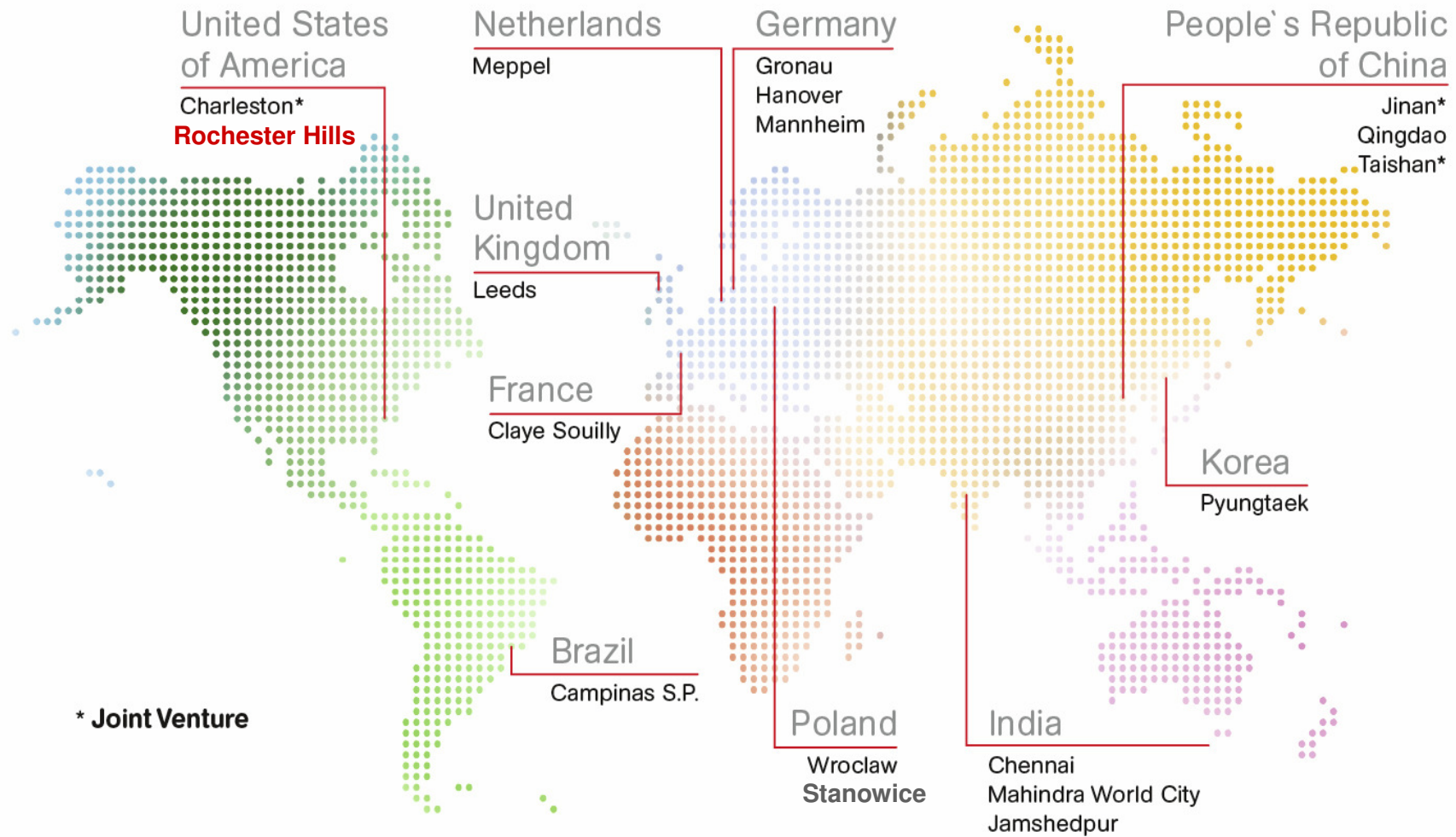
Sales of **\$1.5 BILLION** in 2009

Over **8,100 EMPLOYEES** in 31 countries; **1,250 ENGINEERS**

**18 PLANT LOCATIONS** in 10 countries

Listed on NYSE with the stock symbol **WBC**

# MANUFACTURING LOCATIONS



A global company with 18 manufacturing locations in 10 countries

# **WABCO's North American Operation Plan**

**OUR PLAN** : WABCO North America will be building new or remanufacturing of electronic, electrical/mechanical, or mechanical products for the automotive, commercial vehicle, industrial, agricultural, and medical industry.

Remanufacturing is a very green process, reusing high amounts of the components (typically 85%) and keeping potential harmful materials out of landfills. Electronics reman is a high technological industry and will need to employ high skilled technicians.

**OUR POTENTIAL CUSTOMERS**: GM, FORD, CHRYSLER, TOYOTA, HONDA, TRW, CONTINENTAL, DELPHI. etc.

## **HIRING PLAN:**

1<sup>st</sup> year: 79 employees

4th year: 205 employees

2<sup>nd</sup> year: 118 employees

5th year: 274 employees

3<sup>rd</sup> year: 164 employees

***We will be meeting MEGA's requirements for wages and benefits.***

# MEGA activities

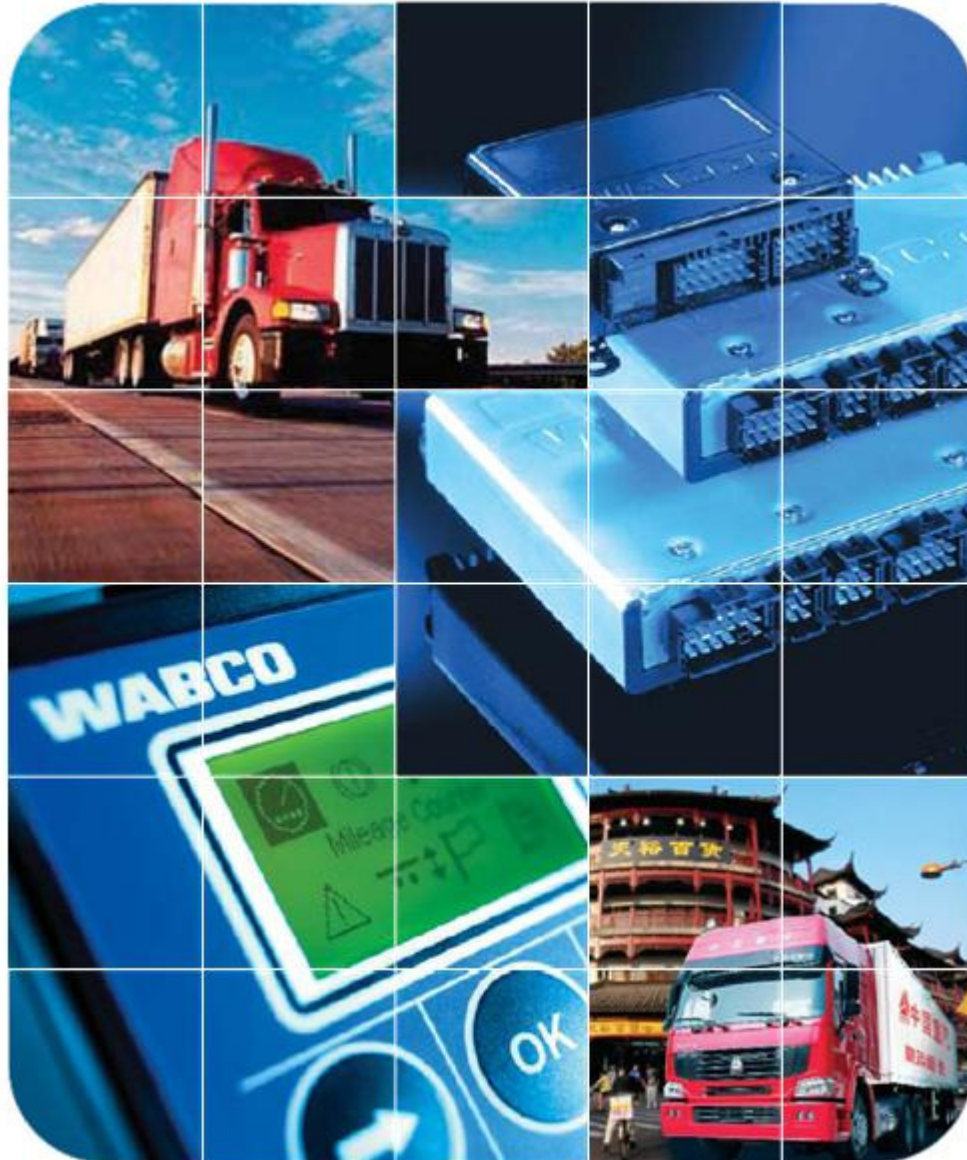
**WABCO**

- 5-7-10 Submitted MEGA application
- 6-1-10 Rochester Hills building chosen (2770 Research Dr.). Lease negotiations begin.
- 6-15-10 MEGA Board Approved application (supported by Dan Casey from Rochester Hills)
- 6-28-10 Lease signed by Avon Gear & WABCO subject to final MEGA and City of Rochester approval of Tax credits.
- 7-12-10 Rochester Hills City Council Review



Avon Gear building at 2770  
Research Dr., Rochester Hills





# WABCO

Thank you!

For more information, please contact:

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