



JOHN DEERE

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David L. Reinicke
Manager, Commercial Development

VIA EMAIL DELIVERY

January 2, 2019

Debbie Scully
Senior Purchasing Analyst
City of Rochester Hills, Michigan

Ms. Scully:

This letter is to confirm that John Deere Construction & Forestry Company (“JDCFC”) has assigned AIS Construction Equipment Co. Inc. (“AIS”) as the authorized dealer for construction and forestry equipment with an area of responsibility (“AOR”) that includes Oakland County and the City of Rochester Hills in the state of Michigan.

As such, AIS is authorized to sell, lease, and rent JDCFC equipment and OEM parts and to provide warranty and repair service for JDCFC products in the AOR.

If you have any questions about AIS’s relationship as the authorized dealer for JDCFC in this area please feel free to contact me directly.

Regards,

David L. Reinicke
Manager, Commercial Development