



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2017-0444

**TO:** Mayor and City Council Members  
**FROM:** Bob Grace, MIS  
**DATE:** September 27, 2017  
**SUBJECT:** Renewal of Google Apps Hosted Email Services

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**REQUEST:**

City Council is requested to authorize the purchase for Hosted Google Apps Email Services and BetterCloud Google Apps Management Tool to Onix Networking Corporation, Lakewood OH in the amount of \$37,995.00 for a one-year term to expire on September 27, 2018.

**REASON FOR PURCHASE:**

The City moved to a hosted Google Apps email platform in September of 2010. The service has been working well and the City makes use of many of the additional services included in the Google Apps package. This purchase is a yearly renewal.

Onix Networking offers pricing through the GSA Federal Cooperative Program which is available to the City for all IT Schedule 70 purchases. The pricing for Google Apps products is currently part of the GSA IT Schedule 70 and the pricing offered by Onix Networking Corporation is determined to be the best value to the City at the lowest cost available.

**PROCESS:**

**Vendor Name and Address:**

Onix Networking Corporation  
18519 Detroit Ave  
Lakewood, OH 44107

**Reason for Selection:**

Best Value; Cooperative Contract Pricing

**Method of Purchase:**

Contract/Purchase Order

**BUDGET:**

Funding is included in the FY 2017 Adopted Budget

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
MIS Fund	636.807000	Contractual Service	\$38,000.00	\$37,995.00	\$5.00

**RECOMMENDATION:**

It is recommended that City Council authorize the purchase of hosted Google Apps email services and BetterCloud management tool from Onix Network Corporation, Lakewood, OH in the amount of \$37,995.00 for a one-year term to expire on September 27, 2018.

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APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		