

Sports Tile						
RFP-RH-05-045						
	Professional Comm Serv (Bounce Back Tiles)	Professional Comm Serv (Deck Tiles)	Swiss Flex North America	Mateflex	Sports Court of Mich (SportDeck IV)	Sports Court of Mich (Power Game)
Flooring Manufacturer represented	Snap Court LLC	Snap Court LLC	Swiss Flex North America	Mateflex	Connor Sport Court	Connor Sport Court
Years In Business	2 years	2 years	28	31	12	12
Type of Organization	Corporation	Corporation	Corporation	Corporation	Corporation	Corporation
#Full time employees	4	4	6	60	1	1
#Part-time employees	10	10	8	0	0	0
Clients your company currently serves in Michigan	50-70 in Michigan	50-70 in Michigan	500 Plus; 3 listed in Mi	1 listed in Mi	300 Plus; 54 in Mi	300 Plus; 54 in Mi
Client references	Listed	Listed	Listed	Listed	Listed	Listed
Years of Experience providing proposed tiles	5 years	5 years	28	30	Manuf since '74; dealer since '93	Manuf since '74; dealer since '93
Description of project and services to provide	Work under supervision of Snap Lock Industries. Will paint lines on court	Work under supervision of Snap Lock Industries. Will paint lines on court	Supply/install tiles; line striping; clean up and inspection	Deliver & install tiles per specs. Entire perimeter of courts to be mechanically fastened to base per specs	Furnish & install tiles; Provide all equip, labor, materials & site work necessary.	Furnish & install tiles; Provide all equip, labor, materials & site work necessary.
Work Plan	See above	See above	two week work plan after delivery of materials. Day 1 orientation; 2-5 install courts Borden; 6-9 install courts Spencer & Avondale; Day 10 inspections.	Deliver and begin installation three weeks after receipt of order	Work done following Sport Court installation guidelines in compliance with City's specs	Work done following Sport Court installation guidelines in compliance with City's specs
Time frame for completion	No more than 10 days to complete installation	No more than 10 days to complete installation	Complete in 2 weeks	Four tennis courts equals four days; three basketball courts equals three days	38-40 days	38-40 days
Approximate start time (in days) after approval	From date of delivery	From date of delivery	30-45 days	Three weeks after award	28 days after order	28 days after order
Qualifications of Staff	Supervisor has over 20+ years of court bldg experience	Supervisor has over 20+ years of court bldg experience	Project manager 10 yrs+ experience. Installers are full time/part time factory installers and trained accordingly	Sales Manager& Contract Admin 8 years; VP 25 yrs - will coord production & delivery, installation	Certified installer	Certified installer
Number of years installing manuf flooring product	Not stated	Not stated	Swiss Flex is the manufacturer and has been installing floors for 28 years	Mateflex is the manufacturer and has been installing floors for 30 years	Sport Court - 12 years installation experience	Sport Court - 12 years installation experience
Subcontractors used and scope of work	None	None	None	None	Sport Court install crew	Sport Court install crew

	Professional Comm Serv (Bounce Back Tiles)	Professional Comm Serv (Deck Tiles)	Swiss Flex North America	Mateflex	Sports Court of Mich (SportDeck IV)	Sports Court of Mich (Power Game)
Warranty	12 year limited warranty	12 year limited warranty	10 years (attached)	10 years (attached)	10 year limited (attached)	10 year limited (attached)
Describe necessary surface preparations	Sweep away any loose debris and repair any major holes or blemishes in the existing floor	Sweep away any loose debris and repair any major holes or blemishes in the existing floor	Typical crack filling, cleaning by blower/brooms and leveling up to 1/2"	Borden okay after City complete crack filling; Avondale site - BB - one crack will need to be re-leveled	Field inspections support min surface prep. Scrape/remove all related surface debris, repair low spots as needed; block out existing gamelines; install to manuf specs	Field inspections support min surface prep. Scrape/remove all related surface debris, repair low spots as needed; block out existing gamelines; install to manuf specs
TILES:						
Indicate service range in degrees Fahrenheit	Negative 200 to 400	Negative 200 to +400	Negative 22 to +284	Negative 50 to +275	Negative 86 to +321	Negative 86 to +321
Indicate tile dimensions including thickness	12" x12" x 3/4"	12" x12" x 3/4"	10" x 10" x 3/4"	12" x 12" x 5/8"	9.842" x 9.842" x 1/2"	12" x 12" x 5/8"
Indicate tile weight	16oz per tile	16oz per tile	5.7oz (less weight, less expansion)	.72lbs	.45lbs	.70lbs
Indicate tile loading in pounds per square foot	200 PSI	200 PSI	26,640/sq ft	16,000/sq ft	Stationary 155PSI	Rolling Load 170 PSI; Stationary 155 PSI
Describe the tiles locking mechanism	Positive interlocking system	Positive interlocking system	Patented Locks	32 latch locks	Positive Lock System	Positive Lock System
Tile Manufacturer	Snap Court	Snap Court	Swiss Flex	Mateflex	Connor Sport Court	Connor Sport Court
Available colors	12 colors	12 colors	14 colors	15 colors	18 colors	18 colors
Routine maintenance that needs to be completed	Leaf blower, pressure wash	Leaf blower, pressure wash	Leaf blower, pressure wash, use common pesticide for weed control	Keep top surface free of debris, especially leafs	Minimal Outdoor elements will keep most debris off court	Minimal Outdoor elements will keep most debris off court
Describe the floorings physical attributes.	Surface provides triple tread traction, 1200 individual support legs and lateral locking system which allows the tiles to freely slide laterally absorbing the shock to an athlete's joints	Surface provides triple tread traction, 1200 individual support legs and lateral locking system which allows the tiles to freely slide laterally absorbing the shock to an athlete's joints	High impact polypropylene copolymer suspended modules with open support structures for drainage. Tightly interlock without a physical trace of gaps or ridges	Raised grid design, horizontal & vertical ribs .085" wide. Tile incorps horizontal & vertical flex joints to accommodate expansion. High impact ultraviolet stabilized polypropylene & mildew resistant		System type modular polypropylene; Ball bounce 101.8%; Friction - ASTM C1028; Dry/wet: .53/.055; Shock Absorption - ASTM F1292 - 2 ft drop HT pass; Surface Pace ITF CS/01/01-05-133;
<i>Cost Proposal: Base Proposal</i>						
<u>Borden Park</u>						
Basketball Courts:						
Materials	\$ 28,084.50	\$ 25,515.00	\$ 23,107.50	\$ 24,174.00	\$ 31,064.78	\$ 33,772.50
Installation	\$ 2,488.50	\$ 2,488.50	Included Above	\$ 2,750.00	\$ 1,422.00	\$ 1,422.00
Surface Preparation	\$ 592.50	\$ 592.50	Included Above	None	\$ 975.00	\$ 975.00
Cost for Game Lines	\$ 1,422.00	\$ 1,422.00	Included Above	\$ 450.00	\$ 1,275.00	\$ 1,275.00
Tennis Courts:						

	Professional Comm Serv (Bounce Back Tiles)	Professional Comm Serv (Deck Tiles)	Swiss Flex North America	Mateflex	Sports Court of Mich (SportDeck IV)	Sports Court of Mich (Power Game)
Materials	\$ 63,990.00	\$ 58,135.44	\$ 52,650.00	\$ 55,080.00	\$ 70,780.50	\$ 76,950.00
Installation	\$ 5,670.00	\$ 5,670.00	Included Above	\$ 6,690.00	\$ 3,240.00	\$ 3,240.00
Surface Preparation	\$ 1,350.00	\$ 1,350.00	Included Above	None	\$ 1,300.00	\$ 1,300.00
Cost for Game Lines	\$ 3,240.00	\$ 3,240.00	Included Above	\$ 600.00	\$ 1,700.00	\$ 1,700.00
Specify Manufacturer	Snap Court Bounce Back Flr	Snap Court Base Court 1	Swiss Flex NA	Mateflex	Connor Sport Court Int	Connor Sport Court Int
Specify Installer	Professional Commerical Serv	Professional Commerical Serv	Swiss Flex NA	Mateflex	Sport Court of Michigan	Sport Court of Michigan
<i>Cost Proposal: Alternative Proposal</i>						
<u>Spencer Park</u>						
Tennis Courts:						
Materials	\$ 30,715.20	\$ 27,905.01	\$ 25,272.00	\$ 26,660.00	\$ 33,974.64	\$ 36,936.00
Installation	\$ 2,721.60	\$ 2,721.60	Included Above	\$ 3,000.00	\$ 1,555.20	\$ 1,555.20
Surface Preparation	\$ 648.00	\$ 648.00	Included Above	None	\$ 650.00	\$ 650.00
Cost for Game Lines	\$ 1,555.20	\$ 1,555.20	Included Above	\$ 450.00	\$ 850.00	\$ 850.00
<u>Avondale Park</u>						
Tennis Courts:						
Materials	\$ 34,125.63	\$ 31,003.41	\$ 28,078.05	\$ 29,623.00	\$ 37,746.98	\$ 41,037.15
Installation	\$ 3,023.79	\$ 3,023.79	Included Above	\$ 3,000.00	\$ 1,727.88	\$ 1,727.88
Surface Preparation	\$ 719.95	\$ 719.95	Included Above	None	\$ 650.00	\$ 650.00
Cost for Game Lines	\$ 1,727.88	\$ 1,727.88	Included Above	\$ 450.00	\$ 850.00	\$ 850.00
Basektball Courts:						
Materials	\$ 21,197.28	\$ 19,257.90	\$ 17,440.80	\$ 17,775.00	\$ 23,446.70	\$ 25,490.40
Installation	\$ 1,878.24	\$ 1,878.24	Included Above	\$ 2,300.00	\$ 1,073.28	\$ 1,073.28
Surface Preparation	\$ 447.20	\$ 447.20	Included Above	\$ 1,800.00	\$ 650.00	\$ 650.00
Cost for Game Lines	\$ 1,073.28	\$ 1,073.28	Included Above	\$ 600.00	\$ 850.00	\$ 850.00
Specify Manufacturer	Snap Court Bounce Back Floor	Snap Court Base Court 1	Swiss Flex	Mateflex	Connor Sport Court Int	Connor Sport Court Int
Specify Installer	Professional Commerical Serv	Professional Commerical Serv	Swiss Flex	Mateflex	Sport Court of Michigan	Sport Court of Michigan
Total						
Base Proposal	\$ 102,175.50	\$ 93,751.44	\$ 75,757.50	\$ 88,694.00	\$ 108,782.28	\$ 117,659.50
Base Proposal Game Lines	\$ 4,662.00	\$ 4,662.00	\$ -	\$ 1,050.00	\$ 2,975.00	\$ 2,975.00
Alternate Proposal	\$ 95,476.89	\$ 87,605.10	\$ 70,790.85	\$ 84,158.00	\$ 101,474.68	\$ 109,769.91
Alternate Proposal Game Lines	\$ 4,356.36	\$ 4,356.36	\$ -	\$ 1,500.00	\$ 2,550.00	\$ 2,550.00
GRAND TOTAL	\$ 206,670.75	\$ 190,374.90	\$ 146,548.35	\$ 175,402.00	\$ 215,781.96	\$ 232,954.41
<u>Unit Prices</u>						
Tile (each)	\$ 1.99	\$ 1.99	\$ 1.95	\$ 2.31	\$ 3.00	\$ 3.25
Tile with Game Line (each)	\$ 2.20	\$ 2.20	\$ 1.95	\$ 2.31	\$ 1.25	N/A

	Professional Comm Serv (Bounce Back Tiles)	Professional Comm Serv (Deck Tiles)	Swiss Flex North America	Mateflex	Sports Court of Mich (SportDeck IV)	Sports Court of Mich (Power Game)
Ramp Edges (each)	\$ 1.35	\$ 1.35	\$ 0.85	\$ 1.60	\$ 1.25	\$ 1.25
WARRANTY INFORMATION:	12 yr Limited	12 yr limited	10 yrs	10 yr limited warranty	10 yr limited warranty	10 yr limited warranty
	free from any defects in workmanship or material	free from any defects in workmanship or material	free from any defects in workmanship or material	Defective due to imperfect material or manufacturing	free from any defects in workmanship or material	free from any defects in workmanship or material
					1 yr Full Warranty	1 yr Full Warranty
					free from any defects in workmanship, material or installation	free from any defects in workmanship, material or installation
	Replacement Schedule:	Replacement Schedule:	Replacement Schedule:	Replacement Schedule:	Replacement Schedule:	Replacement Schedule:
	0-6 yrs No cost 7 yrs 45% retail price 12 yrs 70% of retail price	0-6 yrs No cost 7 yrs 45% retail price 12 yrs 70% of retail price	7 0-5 yrs No cost 8-8 yrs 50% retail price 9-10 yrs 70% retail price	6 0-1 yrs No cost 2-3 yrs 20% retail price 4-5 yrs 40% retail price 6-10 yrs 70% retail price	0-3 yrs no/chrg purchaser 4-7 yrs 50% of list price 8-10 yrs 70% of list price	0-3 yrs no/chrg purchaser 4-7 yrs 50% of list price 8-10 yrs 70% of list price
	Limitations:		Limitations:	Limitations:	Limitations:	Limitations:
	If subject to use other than intended use	If subject to use other than intended use	Does not include painted markings and natural discoloring/fading of tiles	Seller not responsible for any defects or imperfections in surface where tile is installed	We fail to maintain	We fail to maintain
	Damaged by accident, unreasonable use, neglect	Damaged by accident, unreasonable use, neglect	Damages caused by actions in sports		We misuse	We misuse
	Interlocking system included unless flooring is disassembled improperly	Interlocking system included unless flooring is disassembled improperly	Improper cleaning		We expose to loads in excess of specs	We expose to loads in excess of specs
			Natural expansion & contraction of the tiles and substructure			
			We misuse or abuse			