



ROCHESTER HILLS, CITY OF

APX6000XE Portabe Radio x 6

09/09/2024

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ROCHESTER HILLS, CITY OF
1111 HORIZON CT
ROCHESTER, MI 48309

RE: Motorola Quote for APX6000XE Portabe Radio x 6
Dear Vince Foisy,

Motorola Solutions is pleased to present ROCHESTER HILLS, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide ROCHESTER HILLS, CITY OF with the best products and services available in the communications industry. Please direct any questions to Ed Horvath at EdHorvath@callmc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Ed Horvath

Motorola Solutions Manufacturer's Representative

Billing Address:
ROCHESTER HILLS, CITY OF
1111 HORIZON CT
ROCHESTER, MI 48309
US

Shipping Address:
ROCHESTER HILLS, CITY OF
1111 HORIZON CT
ROCHESTER, MI 48309
US

Quote Date:09/09/2024
Expiration Date:11/08/2024
Quote Created By:
Ed Horvath
EdHorvath@callmc.com

End Customer:
ROCHESTER HILLS, CITY OF
Vince Foisy
foisyv@rochesterhills.org
(586) 690-0570

Payment Terms:30 NET

Line #	Item Number	Description	Qty	List Price	Disc %	Sale Price	Ext. Sale Price
	APX™ 6000 Series	APX6000 XE					
1	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	6	\$3,595.00	35.0%	\$2,336.75	\$14,020.50
1a	H869BZ	ENH: MULTIKEY	6	\$363.00	35.0%	\$235.95	\$1,415.70
1b	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	6	\$6.00	35.0%	\$3.90	\$23.40
1c	Q361AR	ADD: P25 9600 BAUD TRUNKING	6	\$330.00	35.0%	\$214.50	\$1,287.00
1d	QA02006AA	ENH: APX6000XE RUGGED RADIO	6	\$880.00	30.0%	\$616.00	\$3,696.00
1e	QA00580AC	ADD: TDMA OPERATION	6	\$495.00	35.0%	\$321.75	\$1,930.50
1f	Q15AK	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	6	\$879.00	35.0%	\$571.35	\$3,428.10
1g	Q887AU	ADD: 5Y ESSENTIAL SERVICE	6	\$306.00	0.0%	\$306.00	\$1,836.00
1h	H122BR	ALT: 1/4 WAVE 7/8 STUBBY (NAR6595)	6	\$26.00	35.0%	\$16.90	\$101.40
1i	QA09006AA	ADD: ADAPTIVE NOISE SUPPRESSION	6	\$165.00	35.0%	\$107.25	\$643.50
1j	QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	6	\$0.00	0.0%	\$0.00	\$0.00
1k	QA09001AB	ADD: WIFI CAPABILITY	6	\$330.00	35.0%	\$214.50	\$1,287.00
1l	H38BT	ADD: SMARTZONE OPERATION	6	\$1,320.00	35.0%	\$858.00	\$5,148.00



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Disc %	Sale Price	Ext. Sale Price
1m	QA09113AB	ADD: BASELINE RELEASE SW	6	\$0.00	0.0%	\$0.00	\$0.00
1n	QA01427AB	ALT: IMPACT GREEN HOUSING	6	\$28.00	35.0%	\$18.20	\$109.20
1o	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	6	\$567.00	35.0%	\$368.55	\$2,211.30
1p	QA01771AB	ENH: ENHANCEMENT LEVEL 2	6	\$220.00	35.0%	\$143.00	\$858.00
	APX™ Radio Management	RADIO MANAGEMENT					
2	T7914A	RADIO MANAGEMENT ONLINE	1	\$0.00	0.0%	\$0.00	\$0.00
2a	UA00049AA	ADD: RADIO MANAGEMENT LICENSES ONLINE	6	\$110.00	25.0%	\$82.50	\$495.00
3	HKVN4917A	LICENSE,LICENSE, IMW LOCATION (PER USER)	6	\$65.00	0.0%	\$65.00	\$390.00
Subtotal							\$58,110.00
Total Discount Amount							\$19,229.40
Grand Total							\$38,880.60(USD)

Notes:

- This quote contains items with approved price exceptions applied against them.
- Pricing contained herein does not include the one-time MPSCS activation fee of \$250.00 per radio. Total for this quote would be \$1,500.00 and the invoice will be sent by MPSCS directly to your department.
Radio programming to be performed by Oakland County/CLEMIS radio department.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.





Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)