

CITY OF ROCHESTER HILLS, MICHIGAN

PROJECT: Calcium Chloride and Brine

ITB-RH-18-064 TABULATION

Bids Read: December 20, 2018 @ 3:00 P.M.

	Liquid Calcium Chloride Sales	Suburban Calcium Chloride Sales	Mid-State Calcium Chloride	Marathon Resource Mgmt. Group LLC
NAME:				
ADDRESS:	2715 S. Huron Rd.	27055 Trolley Industrial Drive	8290 North Lapeer Rd.	PO Box 112
	Kawkaklin, MI 48361	Taylor, MI 48180	Mayville, MI 48744	Ashland, VA 23005
Calcium Chloride:				
2019 Cost per gallon	\$0.578	No Bid	No Bid	\$20.00
2020 Cost per gallon	\$0.59	No Bid	No Bid	\$25.00
Brine:				
2019 Cost per gallon	\$0.276	\$0.38	\$0.34	\$20.00
2020 Cost per gallon	\$0.286	\$0.39	\$0.34	\$25.00
Initialed delivery FOB?	Initialed	Initialed	Did not Initial	Yes
State any minimum order requirements:	6,000 - 9,000 Gallon deliveries at bid price	1,000 Gallons	2,500 Gallons	\$100 trip minimum
If less than minimum, add'l charge?	Yes, dependant on gallons ordered	No	Yes, \$0.05/gallon	No
Terms:	Net 30 days, 1% Discount 10 days	None		
Accept MasterCard?	No	Yes	Yes, 3% charge	Yes
Preferred Payment Method:	ACH	Credit Card	ACH	Credit Card