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|--|--------------------------------|-----------------------|-------------------------------|----------------------------|
| <b>CITY OF ROCHESTER HILLS, MICHIGAN</b>                             |                                |                       |                               |                            |
| <b>PROJECT: EXCAVATOR</b>  |                                |                       |                               |                            |
| <b>ITB-RH-07-035 TABULATION</b>                                      |                                |                       |                               |                            |
| <b>Request For Proposal Names Read: September 11, 2007 @ 3:00 PM</b> |                                |                       |                               |                            |
| <b>NAME</b>  | WT & E                         | JDE Equipment Company | AIS Construction Equip. Corp. | Michigan CAT               |
| <b>ADDRESS</b>   | Wolverine Tractor & Equip. Co. | 56555 Pontiac Trail   | 65809 Gratiot Avenue          | 12550 23 Mile Road         |
|  | 25900 W. Eight Mile            | New Hudson, MI 48165  | Lenox, Michigan 48050         | Shelby Twp., MI 48315-2600 |
|  | Southfield, MI 48033           |                       |                               |                            |
|  |                                |                       |                               | Model #CATM316DDOG         |
| Cost as Proposed   | \$185,659.00                   | \$208,950.00          | \$211,640.00                  | \$171,914.00               |
| Less Trade-In of 39-100  | \$36,000.00                    | \$15,000.00           | \$12,000.00                   | \$30,000.00                |
| Net Cost to City   | \$149,659.00                   | \$193,950.00          | \$199,640.00                  | \$141,914.00               |
| <b>NAME</b>  | Michigan CAT                   |                       |                               |                            |
| <b>ADDRESS</b>   | 12550 23 Mile Road             |                       |                               |                            |
|  | Shelby Twp., MI 48315-2600     |                       |                               |                            |
|  | Model: CATM318DDog             |                       |                               |                            |
| Cost as Proposed   | \$183,025.00                   |                       |                               |                            |
| Less Trade-In of 39-100  | \$30,000.00                    |                       |                               |                            |
| Net Cost to City   | \$153,025.00                   |                       |                               |                            |