



Physio-Control, Inc.
 11811 Willows Road NE
 P.O. Box 97023
 Redmond, WA 98073-9723 U.S.A
 www.physio-control.com
 tel 800.442.1142
 fax 800.732.0956

To: Sean Canto
 Rochester Hills Fire Dept
 1111 Horizon Ct
 ROCHESTER HILLS, MI 48309
 Phone: (248) 656-4720
 cantos@rochesterhills.org

Quote#: 1-271757365
Rev#: 1
Quote Date: 04/01/2015
Sales Consultant: Robert Dempsey
 800-442-1142 x 72871
FOB: Redmond, WA
Terms: All quotes subject to credit approval and the following terms & conditions

Contract: None

Exp Date: 04/24/2015

Line	Catalog # / Description	Qty	Price	Unit Disc	Trade-In	Unit Price	Ext Total
1	99577-001957 - LP15 v4 MONITOR/DEFIB, CPR, Pace, to 360j, SPO2/CO, 12L GL, NIBP, CO2, Trend, BT THE LIFEPAK 15 IS AN ADAPTIV BIPHASIC FULLY ESCALATING (TO 360 JOULES) MULTI-PARAMETER MONITOR/DEFIBRILLATOR . 2 PAIR QUIK-COMBO ELECTRODES PER UNIT - 11996-000091, TEST LOAD - 21330-001365, IN-SERVICE DVD - 21330-001486, SERVICE MANUAL CD- 26500-003612 (one per order) and SHIP KIT (RC Cable) 41577-000288 INCLUDED. HARD PADDLES, BATTERIES, CARRY CASE NOT INCLUDED.	3	\$33,295.00	\$6,492.53	\$0.00	\$26,802.48	\$80,407.43
2	21330-001176 - LI-ION BATTERY 5.7 AMP HOUR CAPACITY RECHARGEABLE LITHIUM-ION, WITH FUEL GAUGE	6	\$432.00	\$84.24	\$0.00	\$347.76	\$2,086.56
3	11140-000072 - LP15 AC Power Supply	3	\$1,553.00	\$302.84	\$0.00	\$1,250.17	\$3,750.50
4	11140-000080 - CABLE-EXTERNAL POWER, EXTENSION CABLE-EXTERNAL POWER, EXTENSION	3	\$279.00	\$54.41	\$0.00	\$224.60	\$673.79
5	11140-000015 - AC POWER CORD	3	\$74.00	\$14.43	\$0.00	\$59.57	\$178.71
6	11171-000049 - RAINBOW DCI ADT REUSABLE SENSOR, REF 2696 RAINBOW DCI ADT REUSABLE SENSOR, REF 2696	3	\$637.00	\$124.22	\$0.00	\$512.79	\$1,538.36
7	11577-000002 - LIFEPAK 15 Basic Carry Case w/ right & left pouches Includes shoulder strap 11577-000001	3	\$289.00	\$56.36	\$0.00	\$232.65	\$697.94
8	11220-000028 - Top Pouch Storage for sensors and electrodes. Insert in place of standard paddles.	3	\$51.00	\$9.95	\$0.00	\$41.06	\$123.17
9	11260-000039 - LP15 Rear Pouch for carrying case	3	\$74.00	\$14.43	\$0.00	\$59.57	\$178.71
10	21996-000086 - 3G Gateway- Verizon. Requires Verizon data plan to be provided by Physio Control.	3	\$1,049.00	\$204.56	\$0.00	\$844.45	\$2,533.34

Quote#: 1-271757365
 Rev#: 1
 Quote Date: 04/01/2015

Quote Products (continued)

Line	Catalog # / Description	Qty	Price	Unit Disc	Trade-In	Unit Price	Ext Total
11	99428-000305 - MULTITECH GATEWAY DATA PLAN - VERIZON, US 1YR	3	\$199.00	\$38.81	\$0.00	\$160.20	\$480.59

SUB TOTAL	\$92,649.06
ESTIMATED TAX	\$0.00
ESTIMATED SHIPPING & HANDLING	\$185.00
GRAND TOTAL	\$92,834.06

Pricing Summary Totals	
List Price:	\$115,092.00
Cash Discounts:	- \$22,442.94
Tax + S&H:	+ \$185.00

GRAND TOTAL FOR THIS QUOTE	\$92,834.06
-----------------------------------	--------------------

**TO PLACE AN ORDER, PLEASE FAX A COPY OF THE QUOTE AND PURCHASE ORDER TO:
 # 800-732-0956, ATTN: REP SUPPORT**

PHYSIO-CONTROL, INC. REQUIRES WRITTEN VERIFICATION OF THIS ORDER. A PURCHASE ORDER IS REQUIRED ON ALL ORDERS \$10,000 OR GREATER BEFORE APPLICABLE FREIGHT AND TAXES. THE UNDERSIGNED IS AUTHORIZED TO ACCEPT THIS ORDER IN ACCORDANCE WITH THE TERMS AND PRICES DENOTED HEREIN. SIGN TO THE RIGHT:

CUSTOMER APPROVAL (AUTHORIZED SIGNATURE)

 NAME

 TITLE

 DATE

Ref. Code: DC/15859201/1-4HM95K

Notes:

Taxes, shipping and handling fees are estimates only and are subject to change at the time of order. Shipping and handling applies to ground transport only. Physio-Control will assess a \$10 handling fee on any order less than \$200.00.

Above pricing valid only if all items in quote are purchased (optional items not required).

To receive a trade-in credit, Buyer agrees to return the trade-in device(s) within 30 days of receipt of the replacement device(s) to Physio-Control's place of business or to an authorized Physio-Control representative. Physio-Control will provide instructions for returning the device(s) and will pay for the associated shipping cost.

In the event that trade-in device(s) are not received by Physio-Control within the 30-day window, Buyer acknowledges that this quote shall constitute a purchase order and agrees to be invoiced for the amount of the trade-in discount. Invoice shall be payable upon receipt.

Items listed above at no change are included as part of a package discount that involves the purchase of a bundle of items. Buyer is solely responsible for appropriately allocating the discount extended on the bundle when fulfilling any reporting obligations it might have.

If Buyer is ordering service, Buyer affirms reading and accepts the terms of the Physio-Control, Inc. Technical Service Support Agreement which is available from your sales representative or <http://www.physio-control.com/uploadedFiles/products/service-plans/TechnicalServiceAgreement.pdf>