

Proposal Tabulation																												
On-Call HVAC Maintenance Services	Danboise Mechanical Inc.							Allied Building Service Company of Detroit, Inc.							Stuart Mechanical LLC							K&S Ventures, Inc.						
RFP-RH-20-059	31625 Grand River Farmington, MI 48336							1801 Howard St. Detroit, MI 48216							2275 N. Opdyke Rd., Suite A Auburn Hills, MI 48326							2925 Waterview Drive Rochester Hills, MI 48309						
Listed 5-service accounts for 3-yrs:	Provided three (3) references.							Yes							Yes							Yes						
1 1/2 times normal hourly rate after ? hours of work or days:	8 hours							After 8 hours daily Monday through Friday and all day Saturday and Sunday.							After 8 hours, Monday through Friday (calls taken after 3:00 p.m.) and Saturday and Sundays.							Any time in excess of 8 hours at any one site in a day, Monday-Friday 5 pm- am, and all Saturday hours.						
2 times normal hrly rate after ? hours of work or days:	Holidays							All Holidays							Christmas Day and Easter Sunday are holiday pay.							All Sunday hours.						
Holiday pay is what % over normal hourly rate?	Left blank.							90%							100% (200% total)							200%						
Trip charge? Any other charges?	Yes, \$90.00. Flat rate per visit (truck charge).							\$50.00. Truck charge for each time tech reports to service call.							\$40.00. Travel time to the site.							No						
HVAC Mechanic	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	
	N/A							Jack	\$80.00	\$120.00	\$120.00	\$120.00	\$152.00	45	All Techs.	\$110.00	\$165.00	\$165.00	\$165.00	\$220.00	11	Various	\$75.00	\$112.50	\$112.50	\$150.00	\$225.00	25+
								Tom	\$80.00	\$120.00	\$120.00	\$120.00	\$152.00	33														
								Keith	\$80.00	\$120.00	\$120.00	\$120.00	\$152.00	42														
Journeyman (HVAC Mechanic)	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	
	Chris	\$115.00	\$165.00	\$165.00	\$165.00	\$205.00	20+	Same as above													Various	\$75.00	\$112.50	\$112.50	\$150.00	\$225.00	25	
Apprentice (HVAC Mechanic)	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	
	N/A							Jason	\$65.00	\$97.50	\$97.50	\$97.50	\$123.50	6	All Techs.	\$98.00	\$147.00	\$147.00	\$147.00	\$196.00	11	Various	\$65.00	\$97.50	\$97.50	\$130.00	\$195.00	5-Jan
								Brandon	\$65.00	\$97.50	\$97.50	\$97.50	\$123.50	7														
Other Personnel	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	Name	Mon-Fri 8am-5pm	Mon-Fri after 5pm	Hourly Rate Saturday Sunday Holiday			Yrs of Exp.	
	Duane	\$ 115.00	\$ 165.00	\$ 165.00	\$ 165.00	\$ 205.00	15														BMS/Temp c	\$115.00	\$172.50	\$172.50	\$230.00	\$345.00	20+	
Provide % markup from Contractor's cost to City for any materials replaced or repaired	20%							15%							20%							25%						
Annual cost for two boiler inspections	\$550.00							\$480.00							\$250.00							\$570.00						
% of business construction vs maintenance																												
Construction	60%							30%							50%							35%						
Service	40%							70%							50%							65%						
Acknowledge minimum 1-yr warranty parts/labor:	No							Yes							Yes							Yes						
Comments and/or exceptions:	30 day warranty on labor. Manufacturers warranty shall apply on parts/equipment where applicable.							No warranty on parts that fail due to electrical brown outs, acts of god, or power surges. Damage due from workers or vandalism to HVAC equip.														Parts that do not carry a one year warranty from the manufacture will only carry the manufacturers provided warranty period.						
Number of Years in HVAC business:	16+							40							11							31						
City of RH Bldg Dept Registration # as a licensed mechanical contractor	Left blank.							State of Michigan #7107757							MC-01243							7109682						
Provided emergency procedure	After hours call center 248-471-2230. This number goes to their on-call center. Service managers and on call technicians get a text message with the information regarding the service.							Allied has an in house dispatcher that is scheduled to be on call after all normal working hours that can be contacted at 313-575-6666 this also includes weekends and holidays. May also contact Jacob Haddad 313-300-0180.							After hours and weekends, there is always a technician on call. When calling after hours or weekends, follow the prompts, and the call will automatically be rolled forward to the technician on call for immediate service.							Has technician available 24/7 with a second technician on standby to handle any emergency situation. After hour calls are routed through their answering service to the designated on-call technician with a maximum one hour response time. All service calls go through the main office phone line, 248-299-4212.						
Type of Organization:	Corporation							Corporation							Partnership							Corporation						
How many yrs providing said contract. svcs.?	16							48							11							31						
How many full-time employees?	50							210							30							27						
How many part-time employees?	0							19							1							2						
Experience and financial capability provided?	Left blank							States "Please see attached". Nothing attached regarding this question.							Has 11 years in business with the financial stability and operational resources to fulfill all contractual requirements timely.							Has been in business for 31 years providing customers with HVAC, temperature controls and electrical service. K&S holds multiple contracts similar to the scope of RFP. Can meet insurance and holds bonding capacity of up to \$4 million.						
Who responsible for onsite supervision?	Eric Krzeminski, Service Manager							Keith Hunt							Ray Barnowske, Chief Operating Officer Matt Dorneden, Service Manager							Randy Blomberg, Vice President Sidney Blomberg Jr., Owner/President						
How many clients w/the type of svcs described?	Maintenance and service performed with AT&T, Verizon, Ren Cen, Industrial and commercial facilities.							350 to 400 customers with HVAC services.							128 clients							Holds various service contracts with local municipalities, school districts and other commercial clients. Also performs work for multiple other clients on a non-contractual basis.						
List of Subcontractors:	None.							N/A							N/A							Does not anticipate using any subcontractors.						
Provided a completed W-9?	No							Yes							No							No						
Can you meet City's Insurance requirements?	Yes							Yes							Yes							Yes						