| NAME                                       | Progressive Irrigation, Inc.                         | Michigan Automatic Sprinkler, Inc.      | American Sprinkler                       | Marc Dutton Irrigation Inc.                    |
|--|--|---|--|--|
| ADDRESS                                    | White Lake, MI                                       | Commerce, MI                            | Livonia, MI                              | Waterford, MI                                  |
|  |  |   |  |  |
| Years providing design for irrigation sys  | 16 years   | 63 years                                | 28 years                                 | 37 years                                       |
| Years installing irrigation systems        | 16 years   | 63 years                                | 28 years                                 | 34 years                                       |
|  | 111111111111111111111111111111111111111              |   |  |  |
| Irrigations Systems designed/installed     | City of Birmingham - Oakland Islands                 | Hillers Markektplace, S Lyon            | Rochester Streetscape                    | Mt Elliott Park, Detroit                       |
|  | Downtown   | Rolling Hills County Parks, Ypsilanti   | Fenton Public Schools                    | Gardenview Estates, Detroit                    |
|  | Clarkston Schools-15 sport fields and                | Griffin Claw Brewery, Birmingham        | St Joseph Mercy Hosp, Pontiac            | GM Warren Tech Center - design                 |
|  | 7 schools  | Crooks Road Blvd, RH                    | Belleville High School                   | Northbury Condos, Ann Arbor                    |
|  | Lenawee Intermediate School-school                   | Livernois Blvd, RH                      | 12 Mile Rd Median Island, Novi           | Waterford Schools                              |
|  | roof top   |   |  |  |
|  | City of Fenton-Main St.                              |   |  |  |
|  | Lake Orion Schools-sports fields/schools             |   |  |  |
|  | De terreto de la |   |  |  |
| Experience designed & installed irrigation | Designed & installed irrigation system               | Installed several irrigation systems as | Farmington Hills-Northwestern Hwy &      | Woodward Avenue medians, between 16            |
| systems for blvds in ROWs                  | on Main St in downtown Fenton & down-                | well as designed systems for ROWs and   | Orchard lake Rd medians                  | Mike & Hickory Grove, Bloomfield Hills         |
|  | town Oakland Islands in Birmingham and               | blvds. Some of those systems include:   | City of Novi-12 Mile Road medians        | Telegraph Road medians between                 |
|  | M-5/Martin Pkwy in Commerce Twp.                     | Crooks Rd Blvd, Livernois Blvd, MDOT-   | City of Warren-Mound Rd medians          | Northwestern & 12 1/2 Mile Rd, City            |
|  | All involved blvds within ROWs                       | D19 in Howell, MDOT Farm Ln in East     | City of St. Clair Shores - Harper Avenue | of Southfield                                  |
| A  |  | Lansing, Silbey Rd in Howell            |  |  |
| Full Time Employees                        | 26 Full Time Employees                               | 22 Full Time Employees                  | 30 Full Time Employees                   | 40 Full Time Employees                         |
| Part Time Employees                        | 14 Part Time Employees                               | 2 Part Time Employees                   | 10 Part Time Employees                   | 0 Part Time Employees                          |
|  |  |   |  |  |
| Descripton of project and services         | All services requested in RFP; irrigation            | Engineer design and install a fully     | System to be installed w/ cities;        | Design by IA certified designer; provide 2     |
|  | design, all materials, labor & equipment             | automatic underground irrigation        | preferred materials                      | water services (taps by RH); provide back-     |
| ·  | to complete project, coordination with RH            | system per specifications               | Based on design by Spartan Distributors  | flow prevention & enclosures; provide 2        |
|  | & DTE, attain permits, directional boring            |   | All specifications included in RFP to be | controllers, hardwire controllers to new       |
|  | (if needed) installation of irrigation system,       |   | followed                                 | DTE service; new electric service is incl'd;   |
|  | testing of all components, restoration of            |   |  | install 18 valves, 280 heads, 122 rotor heads; |
|  | grass, training & maintenance. Equipment             |   |  | all material to match Crooks Rd installation   |
|  | dependent on situation but includes a                |   |  |  |
|  | backhoe, ditching witch, directional                 |   | · ·                                      |  |
|  | boring machine & skid steer                          |   |  |  |
|  |  |   |  |  |
|  |  |   |  |  |
|  |  |   |  |  |

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|   |  |  |  |   |
| Work Plan                               | Preliminary walk through of site; set up     | Design, layout and install fully           | Coordinate water taps by city; DTE           | Contact RH to schedule, location & install  |
|   | dates w/ Ms Dig & DTE; locate all sleeving;  | automatic irrigation system per            | services by Canton Electric/DTE. Will        | water taps; schedule & install barricading; |
|   | set up directional bore from grn belt to     | industry standards                         | locate and/or bore sleeves; run main lines   | schedule Edison drop; begin install;        |
|   | grn belt (only if sleeve is not provided at  |  | through sleeves. Install main line & valves  | schedule directional boring; complete       |
|   | the location) coordinate service time for    |  | in conjunction w/ heads eastbound curb;      | water service points of connection; com-    |
|   | water dept to set up water tie in; during    |  | then westbound; restoration of mainline      | plete electrical work; complete pipe        |
|   | process installation of irrigation system;   |  | trench & all disturbed areas. Training to    | installation; test & adjust system; Final   |
|   | complete project by testing all components,  |  | city employees; total timeframe approx.      | cleanup & seeding; instruct City on         |
|   | adjusting sprinker heads, grass restoration, |  | 3-4 weeks                                    | operation & maint. Winterize system.        |
|   | site clean-up, training & maintenance        |  |  |   |
| 1 |  |  | 1  |   |
| Recommendation for successful           | Material list uses Rainbird products-        | Communication of all parties involved and  | Recommend system be installed first          | Maintain current product utilized in City   |
| completion of project meeting City's    | superior to what city currently uses on      | cooperation with utility department        | thing in spring 2014 as completion in        | irrigation systems.                         |
| objectives                              | Crooks blvd. If city wants to stock only     |  | 2013 will be past growing season window      | Have maintenance personell monitor the      |
| ·                                       | one manuf of irrigation components, we       |  |  | installation to familiarize themselves      |
|   | can comply. Operability & quality and        |  |  | with final product                          |
|   | meets City's future needs recommend          |  |  | •   |
|   | Rainbird. Recommend a dedicated and          |  |  |   |
|   | open communication channel between           |  |  |   |
|   | offices & personnel                          |  |  |   |
| Timeline                                | 7 to 10 days (weather permitting). Other     | 10 days from start to finish (weather      | 1 wk after award start; 3 wks for completion | October 15, 2013 - start                    |
|   | time frames of RH/DTE                        | permitting .                               | Recommend install lst part of April          | November 15, 2013 - completion              |
|   | time names of MyDTE                          | permitting .                               | Necomment instantst part of April            | November 13, 2013 completion                |
| Staff Qualifications                    | Primary contact - 16 yrs irrigation exp      | Owner-over 30 years experience             | Irrigation is only business; 4 install crews | All supervisory personnel at least 20 yrs   |
|   | Staff quals are significant experience       | Foreman - 18 years experience              | w/ average 18 yrs experience; 6 services     | experience; Primary contact is VP with      |
|   | under guidance of primary contact,           | Sprinkler installers - 12 years experience | crews w/ 14 yrs average experience           | 45 yrs in the industry                      |
|   | ongoing classes, certifications, training    |  |  |   |
| Will utilize irrigation system manuf    | No. Recommend Rainbird or Hunter             | Yes  | Yes  | Yes   |
| described in RFP                        | products. Can install Toro products -        |  |  |   |
|   | pricing will be similar                      | 1 11 11 11 11 11 11 11 11 11 11 11 11 1    |  |   |
|   |  |  |  |   |
|   |  |  |  |   |

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|   |  |                                       |   |   |
| List of Materials                       | 4" PVC Sleeving                          | Toro 5702 - 4" pop up heads - 431     | Weathermatic 2-wire decoder controller (2)  | 4-Sta expand to 16 controller (2)           |
|   | 2" Reduced Vacuum Breaker                | Toro precision nozzles - 431          | Weathermatic Decoder (18)                   | 16 zone 2-wire programmodule (2)            |
|   | Misc 1" copper fittings                  | Toro 1" control valves - 6            | Lightning arrestor for decoder sys (6)      | 1-zone decoder w/ surge sup 2-wire (14)     |
|   | 2" PVC piping                            | Toro 1 1/2" control valves - 12       | Wireless weather station (2)                | 2-zone decoder w/ surge sup 2-wire (2)      |
|   | 1" flow control valve RB                 | Toro Quick Coupler valves - 6         | 1 1/2" Toro electric valve (12)             | Lightning arrestor for decoder sys (6)      |
| ·                                       | RainBird 1 1/2" Globe Angle Valve        | Weathermatic(2 wire)controllers (2)   | 1" Toro EX Flo electric valve (6)           | Wireless weather station (2)                |
|   | 2 1/2" PVC piping                        | Single Station Decoder-Weathermatic-8 | Toro T5 rotor (122)                         | 1 1/2" electric valve w/ globe angle (12)   |
|   | 1-1/2" x 1' poly pipe NSF                | 2 stat decoders-Weathermatic-7        | Toro spray head w/rotating nozzle (204)     | 1" ele EZ flo valve (6)                     |
|   | CH 1" x 300' 100 lb Non-NSF poly pipe    | Weathermatic lighting protectors - 2  | Toro spray head pressure reg, ck valve (76) | 5" lawn rotor w/ check valve (122)          |
|   | Rain Bird 4" pop up spray head           | 1" polypipe - 7500'                   | 1" quick coupling valve (6)                 | 4" pop up spray (204)                       |
|   | 12' adjustable nozzle van                | 1 1/4" polypipe - 200'                | 2" vacuum breaker w/ rock encl (2)          | Prx 4" w/ press reg & shut off (76)         |
|   | Rain Bird Rotor Head                     | 1 1/2" polypipe - 500'                | 3300' 2" PVC main line                      | nozzle & screen (76)                        |
|   | Zone modular indoor controller w/cabinet | 1 1/2" PVC mainline - 2700'           | 8000' poly lateral lines                    | Adj rotating nozzle Toro (204)              |
|   | 3 station modules                        | 2" PVC mainline - 600'                | All other necessary materials for a         | 1" quick coupler valve (6)                  |
| 1-1-0-10 000 000 000 000                | Wireless Rain sensor                     | 14 - 2 redwire - 6500'                | complete system                             | 1" quick coupler key (1)                    |
|   | 14-1 SNGL CND wire white                 | Mock Rock Fieldstone - 1              |   | 1" FPT x 3/4" hose swivel (2)               |
|   | 14-1 single cond, wire                   | Misc fittings                         |   | 1"x 4" brass nipple TxT (6)                 |
|   | Directional Boring                       |                                       |   | Stabilizer for 3/4" & 1" quick couplers (6) |
|   | Equipment Charge                         |                                       |   | 1" brass swing joint 10" riser (6)          |
|   | DTE meter fuse panel, grn rod stainless  |                                       |   | 2" Febco vacuum breaker (2)                 |
|   | Enclouser for controls & meter           |                                       |   | Insulated hot rock w/ heat (2)              |
| 1 3 3 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 10" Carson Round Valve Box               |                                       |   | 4" PVC pipe (80')                           |
|   | Permits                                  |                                       |   | 2-1/2" PVC pipe (1460')                     |
|   |  |                                       |   | 2" PVC pipe (1820')                         |
|   |  |                                       |   | 2" x 100' poly pipe                         |
|   |  |                                       |   | 1 1/2" x 300' poly pipe                     |
|   |  |                                       |   | 1 1/4" x 300' Poly pipe                     |
|   |  |                                       |   | 1/1/4" x 100 poly pipe (2)                  |
|   |  |                                       |   | 1" x 300' poly pipe (23)                    |
|   |  |                                       |   | 14GA double jacket wire 2500' (2)           |
|   |  |                                       |   | 3M connector rated 600V (84)                |
|   |  |                                       |   | 5/8" x 8' ground rod-copper clad (6)        |
|   |  |                                       |   | #6 Bare copper wire 500' reel (60 ft)       |
|   |  |                                       |   | 1-way grd connector (6)                     |
|   |  |                                       |   | 10" round blk box grn lid highline (18)     |

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|  |  |   |  |  |
|  |  | ·   |  | 10" blk valve box & lid (6)                |
|  |  |   |  | 6" ecomony blk box/grn lid (6)             |
|  |  |   |  | 21" red flags w/ Toro logo wire staff (4)  |
|  |  |   |  | Sprinkler fittings (402)                   |
|  |  |   |  | Valve Fittings (24)                        |
|  |  |   |  |  |
| Jtilized irrigation system manufacturers   | Yes  | Yes                                       | Yes  | Yes  |
| described in RFP; Number of years  | 10 to 12 years                                 | 30+ years                                 | 25 years                                   | 30 years                                   |
| No. of the second secon |  |   |  |  |
| Manufacturer's products will best meet   | Toro products will not meet aggressive         | Correlates w/ equipment currently         | Preferred product to standardize           | Product matches product on other City      |
| City's needs   | water needs of RH. Recommend                   | installed in existing city systems. There | City's irrigation systems                  | projects; service inventory simplified &   |
|  | Rainbird or Hunter                             | are 2 local distributors within city area |  | & maint personell need to learn only       |
|  |  | ·   |  | repair procedure on one product            |
|  |  |   |  |  |
| Certified to install manuf irrigation systems  | Yes; certified 15 years                        | Yes for over 30 years                     | N/A  | Yes; 30 years                              |
|  |  |   |  |  |
| Subcontractors   | Yes, only if sleeve not provided               | Yes - REK Construction for directional    | Canton Electric will provide DTE           | Oak Electric Service; 30 years             |
|  | REK Directional Boring                         | drilling; been working with for 20 yrs    | service connectioins - 30 yrs experience   | Lynx communication (dir boring) 15 years   |
|  |  |   |  | State Barricading (traf control) 20 years  |
| Marrantu   | 2 year agents O labour agent agent agent agent | 2   | W 1  | 1.00/2                                     |
| Warranty   | 3 yrs parts & labor against any manuf          | 3 yrs manufacturer product                | Weathermatic-3 yrs manuf; Toro-5 yrs       | Manufacturer's 2/3/5 yr warranty           |
| 1001.1   | defects or workmanship                         | 3 yrs w/Michigan Auto Sprinkler providing | American Sprinkler 1 yrs from date of      | Contractor's warranty - 1 yr               |
|  |  | they provide all maintenance on system    | acceptance-system free of defects          |  |
| Necessary preparations to install  | Call Miss Dig, look at drainage and            | Call Miss Dig, coordinate with City       | Approval of plans by City; Miss Dig entire | Secure permits, call for utility staking,  |
| vecessary preparations to instain  | grade of land to make sure fencing is          | Engineer & Water Dept to set up water     | site; coordinate w/ DTE for electric       | install barricading; contract with Edison  |
|  | applied in appropriate areas.                  | tap. Establish proper barricades and      | service; coordinate with City for water    | schedule taps with City                    |
|  | арриса ит арргориате агеаз.                    | construction signs per MDOT Specs         |  | scriedule taps with City                   |
|  |  | construction signs per MDO1 specs         | taps                                       |  |
| Routine Maintenance  | Inspection of whole system; initial start      | Normal maintenance cleaning and           | Periodic inspection and yearly             | Check for leaks, adjusting heads, checking |
| Nouthe Multichance   | up & winterization ck system and area          | adjusting all heads; proper winterization | winterization                              | valve operation, programming controller,   |
|  | The special straight and area                  | in fall                                   |  | adjusting zone times as necessary          |
| A STATE OF THE STA |  |   |  | asyasting conditines as necessary          |
|  |  |   |  |  |
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|---|--|--------------------------------------|--|--|
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|   |  |                                      |  |  |
| Irrigation System's physical attributes | Controllers, electric valves, piping,      | Latest technology w/ 2 wire control  | Meet all specs; plans included; weather  | PVC mainline; polyethylene zone lines, |
| ·                                       | wiring, sprinkler heads, fittings & clamps | system, water efficient sprinklers & | stations for auto adjustment of watering | 18 electric valves, 280 spring heads,  |
|   |  | nozzles                              | times are included                       | 122 rotor heads                        |
| Contract                                |  | Yes                                  | No                                       | No                                     |
| Insurance                               | Yes  | Yes                                  | yes                                      | Yes                                    |
| Bonds                                   | Yes  | Yes                                  | Yes                                      | Yes                                    |
| Manufacturer's Information              | Yes  | Yes                                  | Yes, upon award                          | Yes                                    |
| Manufacturer's Literature               | Yes  | Yes                                  | Yes, upon award                          | Yes                                    |
| Total Cost                              | \$46,950.05                                | \$33,720.00                          | \$46,821.00                              | \$54,750.00                            |
| Design                                  |  | \$0.00                               | \$300.00                                 | \$0.00                                 |
| Materials                               |  | \$13,090.60                          | \$17,000.00                              |  |
| Installation                            |  | \$18,329.40                          | \$26,721.00                              | \$33,000.00                            |
| Restoraton/grass replacement            |  | \$1,800.00                           | \$2,500.00                               | \$2,500.00                             |
| Maintenance 1 year                      |  | \$500.00                             | \$300.00                                 | \$0.00                                 |