

Proposal Summary						
Display Cases - Museum at Van Hoosen Farm		Gaylord Bros Inc dba Gaylord Archival				
RFP-RH-23-014		PO Box 4901				
		Syracuse, NY 13221				
		800.448.6160				
Type of Organization	Corporation					
Full Time Employees	80					
Part Time Employees	2					
How many years providing proposed products?	100+ years; since early 1900s. Manufacture both in house & through OEM factory partners. Designed for museum quality					
References	Provided					
Warranty Program?	Cases have a one (1) year warranty.					
State any discounts for purchase of multiple cases or minimum order requirements	No available discounts					
Describe how products will be shipped and delivery	Items will direct ship from factory to Museum. Gaylord will use their own truck and factory peronnel to do the the deivery and a white glove treatment for installation. Items excluded from white glove for Display2Go item. White glove includes: freight, power lift gate and inside delivery, movement to final location, un-skid, un-pack, set in place and remove debris.					
Is assembly required by Museum staff?	No					
And delivery costs?	No, FOB destination					
Can you meet the delivery deadline?	Yes					
Is warranty information included?	Yes					
State lead time after receipt of order (ARO)?	Yes					
Preferred payment method?	Credit Card with no additional fees					
Added info/points not addressed:	None					
Pricing:						
Item # 1 - Descripton	Make & Model	Qty	Unit Cost	Extended Cost	Items to be Purchased	
Base Unit:						
Exhibit Case with drawer Height - 37" - 40" Width - 47" Depth - 28" One display drawer Interior clearance: 10"	Gaylord Delphi Athena Case w/ Drawer DD404728-D Standard Acrylic	3	\$5,800	\$17,400		
	Gaylord Delphi Athena Case w/ Drawer DD404728-D UV Acrylic	3	\$5,925	\$17,775	\$17,775	
Options:						
	Finish: Natural Maple, Natural Bamboo, Carmelized Bamboo, Natural Cherry, Walnut, Mahogany				Mahogany	
	3" Castors	3	\$380	\$1,140	\$1,140	
	Lighted Drawer - automatic when it opens	3	\$1,085	\$3,255	\$3,255	
	Stem Lighting	3	\$1,000	\$3,000		
	Desiccant Chamber	3	\$450	\$1,350	\$1,350	
	Lighting is controlled by switch located at bottome leg with a cord and 3prong plug; Vitrine is secured with security scres and is lifted off; drawer has locked plexi shield; optional desiccant chamber under the deck and the case is a gasket sealed to achieve less than 1 air exchange; all material is archivally safe; full mnufactrere's warranty, factory direct white glove delivery, lifgate, inside deliveyr, set in place and remove debris; order by 3/7 for 4/1 delivery; delayed past 3/7 will delay deliveyr by corresponding days; all optional item must be factory installed and orderd at time of ordering					
Item # 2 - Descripton	Make & Model	Qty	Unit Cost	Extended Cost	Items to be Purchased	
Base Unit:						
Display Counter Height - 38" Width - 72" Depth - 24" Two adjustable shelves Optional pricing for casters for mobility and floor levelers to secure	Displays2Go IAPCT72LED	1	\$3,000	\$3,000		
	Options:					
	Finish: Black or Silver				Black	
	3" Castors	N/A				
	Floor Levelers	1	Included			
	Quick Ship in 5 days / delivery just lifgate and inside dleivery; 72" W Glass Retail Counter with LED Lights; Overall dimensions: 38" x 72" x 23.8"					
	*During Purchasing's evalaution of fair & reasonable pricing for this option, the display case can be purchased directly from Displays2Go for a total cost including delivery at \$1,911.96.	1	\$1,911.96	\$1,911.96	\$1,911.96	
Item # 3 - Descripton	Make & Model	Qty	Unit Cost	Extended Cost	Items to be Purchased	
Base Unit:						
Double sided display case Height - 79" Width - 60" - 72" Depth - 20" - 48"	Gaylord Keynote Island Case w/ shelves with 12" base / Custom Keynote Standard Acrylic	1	\$20,065	\$20,065		
	72H IC/60W IC x 20D 1C each side					

Ability to have a slat wall "type" divider that provides flexibility for displays inside and on both sides of the divider; viewable from both	Gaylord Keynote Island Case w/ shelves with 12" base / Custom Keynote UV Acrylic 72H IC/60W IC x 20D 1C each side	1	\$27,175	\$27,175	
Options:					
	Finish: Natural Maple, Natural Bamboo, Carmelized Bamboo, Natural Cherry, Walnut, Mahogany				Mahogany
	3" Castors	1	\$565	\$565	
	Modified Base to Conceal Caster	1	\$665	\$665	
Alternate Double Sided Case:	Gaylord Rollie Mobile RMD60 (6 week lead time ARO) 79H x 60W x 30D	1	\$7,200	\$7,200	\$7,200
	Finish Options: Natural Maple, Natural Bamboo, Carmelized Bamboo, Natural Cherry, Walnut, Mahogany				Mahogany
Item # 4 - Descripton	Make & Model	Qty	Unit Cost	Extended Cost	Items to be Purchased
Base Unit:					
Table Panel Case - No drawers Height - 38" Width - 40" Depth - 22"	Gaylord Table Case Standard Acrylic 38" x 44" x 22"	3	\$2,300	\$6,900	
	Gaylord Table Case UV Acrylic 38" x 44" x 22"	3	\$2,600	\$7,800	\$7,800
Options:					
	Finish: Natural Maple, Natural Bamboo, Carmelized Bamboo, Natural Cherry, Walnut, Mahogany				Mahogany
	Desiccant Chamber	3	\$450	\$1,350	\$1,350
Item # 5 - Descripton	Make & Model	Qty	Unit Cost	Extended Cost	Items to be Purchased
Base Unit:					
Pedestal Base - 36" Clear Top: Height - 30" Width - 14" Depth - 14"	Gaylord Delphi Apollo Standard Arylic DLP361616V24	1	\$2,800	\$2,800	
	Gaylord Delphi Apollo UV Arylic DLP361616V24	1	\$3,100	\$3,100	\$3,100
Options:					
	Finish: Natural Maple, Natural Bamboo, Carmelized Bamboo, Natural Cherry, Walnut, Mahogany				Mahogany
	3" Castors	1	\$380	\$380	\$380
	Modified Base to Conceal Caster	1	\$665	\$665	\$665
	Desiccant Chamber	1	\$450	\$450	\$450
	Stem Lighting	1	\$1,000	\$1,000	
Item # 6 - Descripton	Make & Model	Qty	Unit Cost	Extended Cost	Items to be Purchased
Base Unit:					
Table Panel Case - No drawers Height - 36" - 38" Width - 60" Depth - 30"	Gaylord Table Case Standard Acrylic 38" x 60" x 30"	1	\$3,600	\$3,600	
	Gaylord Table Case UV Acrylic 38" x 60" x 30"	1	\$4,375	\$4,375	
Options:					
	Finish: Natural Maple, Natural Bamboo, Carmelized Bamboo, Natural Cherry, Walnut, Mahogany				
Alternate Table Panel Case:	Waddell W3160HL (Extended Lead Time)	1	\$2,600	\$2,600	
	Finish Options: Natural Maple, Natural Bamboo, Carmelized Bamboo, Natural Cherry, Walnut, Mahogany				
Item # 7 - Descripton	Make & Model	Qty	Unit Cost	Extended Cost	Items to be Purchased
Base Unit:					
Three (3) Drawer Exhibit Cabinet Height - TBD Width - 42" Depth - 28" Three (3) drawers	Delphi Triton Case 12H Vitrine (DT464228)	1	\$6,050	\$6,050	
	Delphi Triton Case 16H Vitrine (DT504228)	1	\$6,175	\$6,175	
	Delphi Triton Case 20H Vitrine (DT544228)	1	\$6,625	\$6,625	
	Delphi Triton Case UV 12H Vitrine (DT464228-UV)	1	\$6,475	\$6,475	
	Delphi Triton Case UV 16H Vitrine (DT504228-UV)	1	\$6,890	\$6,890	\$6,890
	Delphi Triton Case UV 20H Vitrine (DT544228-UV)	1	\$7,245	\$7,245	
Options:					
	Finish Options: Natural Maple, Natural Bamboo, Carmelized Bamboo, Natural Cherry, Walnut, Mahogany				Mahogany
	3" Castors	1	\$380	\$380	\$380
	Modified Base to Conceal Caster	1	\$665	\$665	\$665
	Desiccant Chamber	1	\$600	\$600	\$600
	Stem Lighting	1	\$1,000	\$1,000	
	Floor Levelers	1	Included	Included	

Awarded Items by Vendor	Description	Qty	Total Item Cost	Grand Total
Gaylord Bros. dba Gaylor Achival				
Item 1	Display Case w/ lighted drawer, casters, & desiccant chamber	3	\$23,520.00	
Item 3	Double Sided Case w / casters and modified base	1	\$7,200.00	
Item 4	Table Case (no drawers) w / desiccant chamber	1	\$9,150.00	
Item 5	Pedestal Case w / casters, modified base and desiccant chamber	3	\$4,595.00	
Item 7	Cabinet w / 3 drawers, casters, modified base & desiccant chamber	1	\$8,535.00	
				\$53,000.00
Display2Go				
Item 2	Display Case with LED lights and sliding door	1	\$1,911.96	
				\$1,912
			Grand Total	\$54,911.96