



Contact: Greg Williams
28175 Haggerty Rd
Novi, MI 48377
Phone: 248-921-7461
Email: gwilliams@itsgrp-llc.com

WE MAKE IT WORK!

TO Rochelle Lyon
City of Rochester Hills
1000 Rochester Hills Dr
Rochester Hills, MI 48309
Phone (248) 841-2482
email lyonr@rochesterhills.org

Quote Date: **4/3/2025**
Quote Number: **FTQ-3933475**
Quote Summary: **FortiMail**

Pricing is based off of Omnia contract R200803 and must be listed on all quotes and orders

Line	Qty	Model P/N	Description	MSRP Price	Omnia NTE Price	Unit Price	Net Price
1	1	FML-400F-BDL-641-36	FortiMail-400F Hardware plus 3 Year FortiCare Premium and FortiGuard Enterprise ATP Bundle	\$33,721.45	\$ 32,372.59	\$23,500.00	\$23,500.00
2	3	FC-10-FE4HF-409-02-12	FortiMail-400F 1 Year Cloud Email API connector service (Microsoft 365 Exchange on-premises and Google Gmail)	\$2,849.70	\$ 2,735.71	\$2,050.00	\$6,150.00
3	3	FC-10-FE4HF-309-02-12	FortiMail-400F 1 Year Email Continuity service license	\$2,849.70	\$ 2,735.71	\$2,050.00	\$6,150.00
4	3	FC-10-FE4HF-160-02-12	FortiMail-400F 1 Year Dynamic Adult Image Analysis Service	\$2,374.75	\$ 2,279.76	\$1,762.23	\$5,286.69
5	1	FC1-10-AZVMS-1118-01-36	FortiAnalyzer-VMS FortiAI Subscription 3 Year Generative AI powered security service utilizing large language models (LLMs) for real-time assistance in SOC analysis, incident investigation, triage and response (5 GB/Day of logs)	\$342.00	\$ 328.32	\$239.40	\$239.40
6	1	FC1-10-AZVMS-175-01-36	FORTIANALYZER-VMS ATTACK SURFACE RATING 3 YEAR ATTACK SURFACE SECURITY RATING AND COMPLIANCE FOR 5 GB/DAY SUBSCRIPTION	\$512.34	\$ 491.85	\$358.38	\$358.38
7	3	FP-10-PS001-801-01-01	Per Day Charge for Remote Resource Service (FortiCare Contract)	\$3,300.00	\$ 3,168.00	\$3,150.00	\$9,450.00

8	1	FP-10-PS001-801-01-02	Per Day Charge for Remote Resource Service (FortiCare Contract)	\$660.00	\$ 633.60	\$622.75	\$622.75
9	1	FC1-10-AZVMS-159-01-36	FORTIANALYZER-VMS OT SECURITY SERVICE 3 YEAR OT SECURITY SERVICE FOR 5 GB/DAY SUBSCRIPTION INCLUDING ADVANCED OT ANALYTICS, RISK AND COMPLIANCE REPORTS, EVENT HANDLERS, AND USE-CASE CORRELATION RULES	\$512.34	\$ 491.85	\$358.38	\$358.38
10							
						Subtotal	\$52,115.60
						Tax	0
						Total	\$52,115.60

THIS QUOTE IS VALID FOR 30 DAYS

THIS QUOTE IS CONFIDENTIAL

SHIPPING FOB ORIGIN

QUOTATION IS SUBJECT TO PRIOR CREDIT APPROVAL

TERMS ARE NET 30 DAYS