



City of Rochester Hills  
AGENDA SUMMARY  
FINANCIAL ITEMS

1000 Rochester Hills Dr.  
Rochester Hills, MI 48309  
248.656.4630  
[www.rochesterhills.org](http://www.rochesterhills.org)

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Legislative File No: 2024-0418

**TO:** Mayor and City Council Members  
**FROM:** Vince Foisy, Communications System Administrator  
**DATE:** September 9, 2024  
**SUBJECT:** Wireless Cellular Service

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**REQUEST:**

City Council is requested to authorize a blanket purchase order to Verizon Wireless, Basking Ridge, New Jersey for wireless cellular services in the amount not-to-exceed \$325,000.00 through August 11, 2029.

City Council is requested to waive Section 2-273(b) the 3-year requirement for long term contracts, under Section 2-281, which allows City Council the authority to waive any regulation or procedure pertaining to purchasing, deeming it to be in the best interest of the City to allow a 5-year contract.

**REASON FOR PURCHASE:**

The City uses services of Verizon Wireless as the wireless service provider for cellular phones and mobile data devices through the National Association of State Procurement Officials ValuePoint (NASPO) Cooperative Purchasing Program. The State of Utah competitively bid and awarded a contract for wireless services to Verizon Wireless. To determine pricing was the lowest available to the City based on the plans we utilize, other cooperative contractors were reviewed and evaluated, and it was determined that the best value pricing available is through the NASPO agreement. The City is recommending that the City continue with cellular services through Verizon Wireless and award the agreement to Verizon based on service and pricing received. The agreement through NASPO is for a five-year term with an expiration date of August 11, 2029, which is why the waiver of the ordinance is being requested, in order that our contract dates can align with the agreement. The City is able to terminate the agreement at any time, should it be determined there is a need to look at alternate providers/solutions.

**PROCESS:**

**Vendor Name and Address:**

Verizon Wireless  
One Verizon Way  
Basking Ridge, NJ 07920

**Reason for Selection:**

Best Value/Cooperative Contract

**Method of Purchase:**

Blanket Purchase Order

**BUDGET:**

Funding is included in the FY 2024 Adopted Budget, the FY 2025 Proposed Budget and the FY 2026-2029 Projected Budgets

Fund Name	Department Account No	Account No. Description	5-Year Budget Amount	5-Year Cost	Remaining Budget
Facilities	631.920000	Public Utilities - Cellular Air Time	\$325,000	\$325,000	\$0

**RECOMMENDATION:**

It is recommended that City Council authorize a blanket purchase order to Verizon Wireless, Basking Ridge, New Jersey for wireless cellular services in the amount not-to-exceed \$325,000.00 through August 11, 2029.

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APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Chief Financial Officer		
Purchasing Process: Procurement Manager		
Mayor		
City Clerk		

Contract Reviewed by City Attorney     Yes     N/A