



- 1. Investments in facility & equipment
- 2. New training services
- 3. OUTREACH TO NON-PROFITS
- 4. ENHANCED BRANDING EFFORTS
  - HIGHER MEMBERSHIP
  - MORE PROGRAMMING
  - GREATER POSITIVE IMPACT



**MAY 2008** 

## What does \$160,000 get you these days?

- ★ 4 camera studio with switcher, lighting, microphones and props...
- ★ 9 field cameras, portable lights, tripods, mics and 2 remote switchers...
- \* 3 new Mac-based edit stations...
- 5 new staff computers



**MAY 2008** 

#### WHAT TRAINING DOES CMN OFFER?

- Video production, from soup to nuts:
  - 20 hours over 10 weeks.
- Marketable nonlinear video editing skills using industry-standard Mac software.
- Multi-camera remote production classes.
- Satisfaction surveys average score: 4.5/5



**MAY 2008** 

#### HOW WELL DOES CMN MAKE FRIENDS?

#### A FEW HIGHLIGHTS:

- \* "Reaching Out" interviews with NPOs.
- Oakland County Commissioners.
- Oakland County Community Mental Health Authority and its agencies.



MAY 2008

#### HOW WELL DOES CMN MAKE FRIENDS?

# **JUST A FEW MORE:**

- **★ Easter Seals**
- **★ Community Living Services**
- **★ Community Network Services**
- **★ Oakland Family Services**
- **★ Lions Club of Rochester Hills**
- \* Rochester College
- \* Rochester Regional Chamber
- **★ Rochester DDA**
- **×** Friends of the Roch. Library
- **★ Oakland Pet Adoption Center**
- **★** Rochester Hills Baptist Church

- ★ League of Women Voters, O.A.
- \* R. Oak Community Coalition
- **★ RARA**
- **★ Woodside Bible Church**
- **★ Islamic Unity Center**
- ★ Leave a Legacy Foundation
- **★ Social Security Administration**
- **★ Oakland Youth Orchestra**
- **★** Wigs for Kids
- **★** American Diabetes Association
- ★ Pontiac Oakland Symphony



MAY 2008

# HOW DOES CMN "SPREAD THE WORD?"

- Redesigned logo, website (SEO, VOD).
- **Emails to database of members, etc.**
- **City recreation & Adult-Ed publications.**
- **★** Tours and "summer camps" for kids.
- Production efforts at high-visibility events.
- **★** Self-promo spots on channel.

# PLAY 30 SECOND CMN PSA HERE

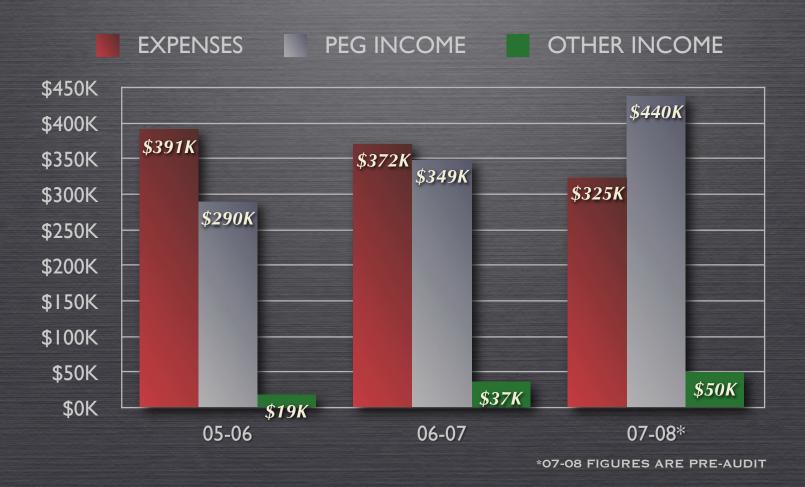


**MAY 2008** 

FINANCIALLY ACCOUNTABLE & SOUND.

- FULL MONTHLY FINANCIAL REPORTS
- CAREFUL CAPITAL SPENDING
- **ANNUAL COST REDUCTIONS**
- PRO-ACTIVE REVENUE GENERATION IN ADDITION TO PEG FEES







**MAY 2008** 

## MEMBERSHIP, TRAINING AND PROGRAMMING:

- **CURRENT TOTAL PAID MEMBERS: 260** 
  - RESIDENT MEMBERS 94 NONRESIDENT MEMBERS - 25 NPO MEMBERS - 141
- 2007 ROCHESTER HILLS MEMBERS\*: 18

stINDIVIDUAL MEMBERS - DOES NOT INCLUDE NON-PROFITS OR THOSE SERVED BY NPOs.



MAY 2008

#### MEMBERSHIP, TRAINING AND PROGRAMMING:

#### 3/05 TO 4/08

- ROCHESTER HILLS MEMBERS 50
- ROCH. HILLS 10-WK CLASS GRADS 29
- NON-PROFIT MEMBERS 246
- I0-WK CLASS GRADUATES 309
- **ADVANCED TRAINING MEMBERS 3**

