Proposal Tabulation Brooklands Plaza Playground RFP-RH-24-057

American Athletix, LLC 418 W. Hackley Avnue Muskegon, MI 49444 Penchura, LLC 889 S. Old US 23 Brighton, MI 48114 Play Environments Design, LLC 563 College Avenue Holland, MI 48423 Sinclair Recreation, LLC 176 E. Lakewood Blvd. Holland, MI 49424

Number of Designed Proposed:	4 designs	9 designs	1 design	1 design
Executive Summary/Services	American Athletix is presenting four flexible playground design options for Brooklands Plaza that maximize play value in the limited space. They are open to mixing and matching elements from each design and can customize components, colors, and materials. As a full-service design/build company, American Athletix offers a turnkey solution, including site work, demolition, grading, electrical/plumbing, fencing, and concrete work. They are confident in their ability to handle the project's unique challenges and provide the best value for the city.	Penchura is a recreation solutions provider in Brighton, MI with a team of experienced professionals, including engineers, landscape architects, and certified playground safety inspectors. They have installed over 3,200 playgrounds in Michigan and offer a customer for life program that includes funding assistance and community build support.	Play Environments Design, owned by Jared Blaszak since 2016, is a Holland, Michigan-based company that designs and installs playgrounds and related amenities. They are the sole Playcraft Systems distributor in Michigan and have installed hundreds of playgrounds across the state and believe playgrounds are vital for children's development and design spaces that are creative, inclusive, and sustainable.	Sinclair Recreation, founded in 2003 by industry veterans Diane and Richard Sinclair, is a Michigan-based company specializing in the design, sale, and installation of GameTime playground equipment. They are experts in large accessible structures and community builds, having supervised an estimated 550 projects. Sinclair Recreation partners with GameTime, a leading innovator in playground equipment since 1929, known for its high-quality standards, safety certifications, and extensive product liability insurance.
Detailed Response	American Athletix proposed four playground options, each with a unique set of play elements to cater to different ages and interests. Option 1 featurs the towering "Giants" structure with its large slide and panoramic views, while Option 2 expands on this with added slides, a spinner bowl, and a separate structure for younger children. Option 3 prioritizes unstructured play with a focus on sensory exploration and musical elements, encouraging longer, more imaginative visits. Option 4 combines physical and cognitive play with two distinct structures: the "Mini Dome" for toddlers and the "Sky Twister Sensory" for older children. American Athletix will handle the complete installation process, from coordinating with the General Contractor to installing safety surfacing and conducting a final inspection. Renderings, layouts, product information, and warranty details are included for comprehensive review.	boasting a unique theme and engaging features to inspire imaginative play for children aged 2-12. For example, the "BeachComber" concept evokes an ocean environment with its wave climber and curvy slides, while "Tree Tops" invites exploration with wiggly bridges and a 3-ring climber nestled amongst integrated shade. Other themes include the airy "Billows," geometric "Hedra," and challenging "Crab Trap" with its unique net structure. Each concept prioritizes inclusivity, with features like the LSI Flexx netting in "Volo" ensuring accessibility for all children. Option 9 "Super NetPlex" includes a 12' tower for climbing with height, accessibility and visibility for ages 2-12. Beyond the core structures, each playground includes stimulating additions like spinners, swings, and balance beams. To complete the experience, Penchura incorporates turf surfacing, benches,	Play Environments Design designed with a strong focus on age-appropriate play. Design dedicated zones for different age groups. For younger children (ages 2-5), incorporated features like a playhouse to spark imagination and encourage role-playing, which helps develop important cognitive and social skills. Low climbers and crawl-through tunnels are also included to promote gross motor skills, coordination, and spatial awareness in a safe and accessible way. Older children (ages 5+) have their own zone with more challenging equipment, like a large XM tower that promotes strength, agility, and problem-solving as they climb. Reaching the top gives them a sense of accomplishment and boosts confidence. To encourage interaction and bonding across age groups, included a multi-generational swing where children and adults can swing together. Design centers on creating a rich, engaging, and safe environment that supports the developmental needs of all children	Sinclair Recreation's design for the Brooklands Plaza playground incorporates safety, and fun for all ages and abilities. The centerpiece is the Powerscape Tower, a multilevel structure with exciting slides, a transfer platform, and internal climbers. Children can also enjoy a variety of climbing challenges, including the unique Altus Tower and the Splitter Climber. Interactive panels, like the Gizmo Panel and Sensory Wave Panel, encourage exploration and learning. Expression Swings allow adults and children to swing together, while features like the Sensory Wave Wall and Inclusive See-Saw cater to diverse needs. Harmonic Chimes add a musical element, and a bench provides a place to rest. Proposal to use Turf Surfacing.
Project Team	There would be two team members involved in the Brooklands Plaza project: <b>Daniel Paul</b> will be the primary contact for the project; extensive experience in park and playground construction; will oversee scheduling, plan review, and project execution, coordinating with both the installation crews and city personnel. He is also CPSI certified, ensuring the playground meets federal safety standards. <b>Angela Reamer</b> will be the main office contact, handling billing and administrative tasks.	Penchura's proposal emphasizes using qualified and certified professionals for all stages of the project, from design and planning to installation. Lance Shipman is the main point of contact, and a certified landscape architect; Michigan Recreational Construction (MRC) will handle the installation with their extensive experience, are certified, and belong to relevant industry associations, ensuring quality and safety; and Foreverlawn of Ohio will install the turf and its base. Using the manufacturer's installers for this part avoids potential issues and blame-shifting if problems arise.	Jared Blaszak, Owner, 8 years with the firm, (started the compnay) would be Project Manger has over 19 years of installing & selling playgrounds.  Abby koetji, Sale Representative/Project Manager has 10 years in sales and 1.5 years in playground sales  Heather VanKley, Office Manager, would handle billing & payments with over 20+ years in office experience.	Diane Sinclair, with 30 years of experience, leads design and sales, and is the key contact for any bid-related questions. Authorized to negotiate and sign contracts.  Richard Sinclair, with 34 years of experience, manages construction and sales for Central Michigan. Authorized to negotiate and sign contracts. Teresa Huxhold (Accounting Manager) & Stephanie Edwaard (Bookkeeper) will process invoices and insurance requests

References	New Playgrounds at: Starlight School, East Cleveland, South Euclid Lyndhurst, Hathaway School	New playgrounds at Novi Public Schools, Novi Parks & Rec; City of Livonia Rotary & Bicentennial Parks, West Bloomfield Schools and Independence Bay Court Park		Oxford Township, City of Westland, Cherokee Elementary, Wood Creek Elementary, Bay City Vet's Park and others
Proposed Fees	Option 1: \$439,613.84 Option 2: \$433,555.92 Option 3: \$377,911.80 Option 4: \$415,069.47	Option 1: \$213,401.84 Option 2: \$234,986.84 Option 3: \$249,968.44 Option 4: \$264,543.04	\$275,227.19	\$286,000.00
		Option 5: (a) \$250,247.08 (b) \$258,932.04 Option 6: (a) \$195,112.04 (b) \$213,852.44 Option 7: \$259,833.84 Option 8: (a) \$235,579.84 (b) \$258,186.88 Option 9*: \$305,054.06		
Project Schedule	Layout & Options Selection & Final Approval - 1 -2 weeks Equipment & Materials Order - <1 week Sitework Prep - By others Equipment Lead Time - 9-12 weeks Equipment Installation- 1-2 weeks Safety Surfacing base & install - 1.5 weeks Final Project Inspection & handoff - <1 week	Lead time for the equipment is 8 –10 weeks from time of order. Installation tiem is anticipated to be 1 -5 weeks depending on the coplexity fothe selection design.		After Contract award, 2 weeks to place order, Equipment is 10-12 weeks out, site work 2 week, installation - 2 weeks, installation of turf surfacing - 2 weeks with completion by May 1, 2025.
Warranty	Lifetime - Hot-Dip galvanized parts, Stainless Steel Parts, HDPE parts 15 year - HPL parts and aluminum parts 10 year - Painted surfaces, pre-galvanized poss, electrogalvanized metal, solid plastic parts, hollow parts,etc 5-year - Resin coated plywood parts, springs & ball bearing assemlies, concrete pars, etc 2 year - Movable platic & metal parts, rubber membranes, screens, electric parts, sunshades & sails	100 Year - PlayBooster & PlayShaper aluminum posts, Stainless Steel Parts 15 year - Evos & Weevos steel arches, all plastic components, all aluminum & steel not covered above 10 year - Concrete products 8-year - On Aeronet climbers and climbing cables 5-year - Rhapsody cables and mallet & polycarbonate panels against defects 3 year - All other parts	connectors	Lifetime - PowerScape, Tru-Loc, all hardware 25 year - Timber Decore & recycled plastic lumber 15 year - all metal deck, pipes, rails, rotational molded products, vista rope nylon bearings 10 year - GTfit Thrive, site furnishings agains structural faileure, sunblox fiberglass, DHPL signage 5-year - Tuff Forms, nylon covered cables, super seats, vistarope cables 3 year - EveryBody Plays foram & rubber strips, saddlemakes rubber seats and ruber mats 1 year - Challenge course timing and all other GameTime products not listed above
Value Added Considerations	Can provide shade structures, site amenitites that match the proposed layout	No additional considerations at this time.	PlayCraft Systems is 5-6 weeks	Did Not Provide Response
Identified of Anticipated and/or Potential Project Challenges	Due to the limited size an sscope of project, do not anticpate many unforeseen issues or challenges to arise. If any additional challenges areise, vendor will rely on their years of construction expereince to remain flexible and craft solutions for the issues.	With the exception of unforeseen site issues or utility conflicts, no additional challenges are anticipated	Delay in schedule from the excavators and other site contractors who will be prepping the site before Play Environments & Weather / Rain not being able to utilize equipment due to ground being too soft to use heavy machinery.	Did Not Provide a Response

<sup>\*</sup> Option 9 is the recommended design