Crittenton Hospital Medical Center Foundation





Every Square Matters Campaign:











Rochester Hills
City Council

June 10, 2013



Crittenton's First Capital Campaign



- McGregor Family donated their own land to build Crittenton in the 1960's
- Campaign lead by local businessman, Howard McGregor, Jr
- Outreach of Crittenton General in Detroit to serve the rural community of Rochester







Crittenton's First Capital Campaign





- McGregor's Campaign included local schools, businesses, civic organizations and members of the community
- Together, our community raised over \$1M
- Employees from McGregor's company at National Twist Drill, donated a portion of their salary through payroll deductions





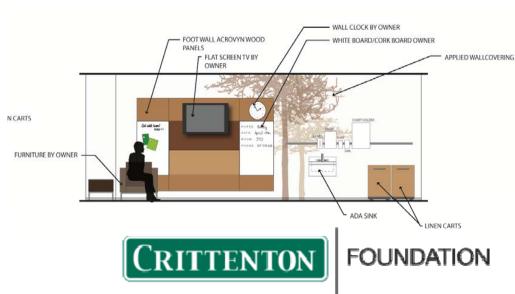


Crittenton's South Tower Benefits



- 87 private patient rooms with smart room technology
- Innovative stations for training and clinical instruction for nursing students from Rochester College and Oakland University
- A center for Wayne State University's School of Medicine graduate residents





Crittenton's South Tower Benefits



- Floor for cardiac medicine, in partnership with the open-heart program at the University of Michigan
- Floor for orthopedic, joint and spine medicine
- Pharmacy with error-reducing, bar code scan system



In partnership with









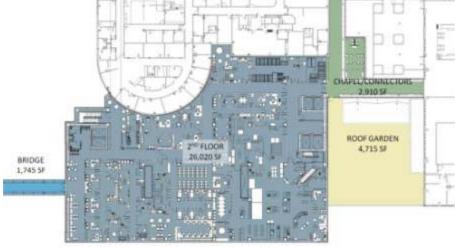


Crittenton's South Tower Benefits



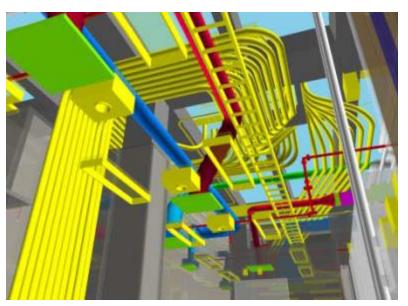
- A *Sanctuary* to promote caring for mind, body and spirit
- A rooftop healing garden
- •An environmentally, friendly structure using energy efficient systems and recycled materials







Crittenton's Innovative Construction



- Integrated Project Delivery (IPD), a collaborative practice drawing the architect, builders and key subcontractors in from project's inception = One contract, one team
- Only \$300 per square foot. Lower than area healthcare average of \$500 per square foot
- Fiscal responsibility demonstrates good stewardship to our community
- Building project is being endorsed as best practice endorsement by Governor Rick Snyder
- One of the first *IPD* healthcare projects of significant size in Michigan



Every Square Matters Campaign





- Every Square Matters: You can make a difference by donating one square foot
- Each square foot donation is \$300
- Allows everyone to "own" a square foot of our community hospital
- Requesting Rochester Hills City Council members to invest in Crittenton by donating a square foot of the new tower



Every square matters. You matter.

Make a difference!



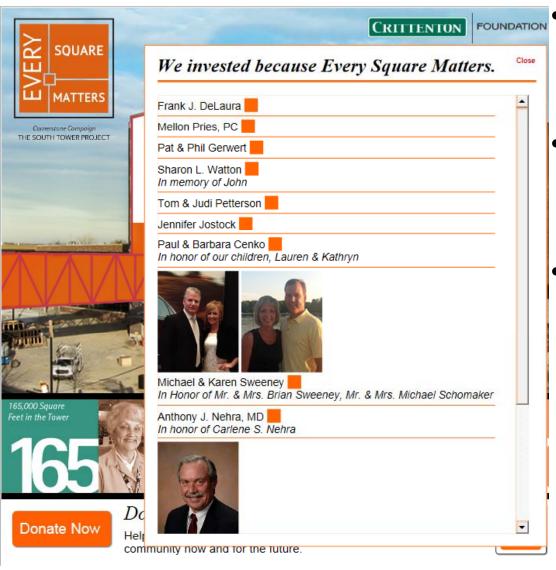




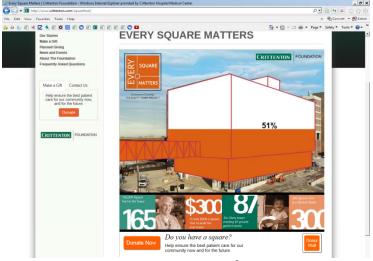




www.crittenton.com/squarefoot



- Square foot donors photo or name on Crittenton web site virtual donor wall
- Recognition on signage at the Tower Grand Opening and throughout the hospital
- Who's life will your square save?





Value Proposition for City of Rochester Hills



- Largest recent building project in the City of Rochester Hills
- Access to private rooms for our families, neighbors, employees and community
- Rochester Hills City Council and city employees hard hat tour
- Tower Grand Opening Ceremony
- Recognition and signage on our virtual donor wall and in the hospital
- Access to health education seminars, resources and events at Crittenton



Partnership Promotion & Strategy



- Donors highlighted in *Wellspring* publication, mailed to 140,000 households and *CrittenTimes*, an internal publication
- Partners promoted on hospital signage, digital patient screens, I-75 billboard, social media, press releases, web site and eBlasts
- As leaders, City Council participation will inspire others to invest in Crittenton, ensuring good health care in our community for the future





