

City of Rochester Hills RFP-RH-25-015 Fire Suppression Systems Inspections, Testing & Maintenance Bid Opening: Tuesday, March 11, 2025 @ 3:00 PM		Affordable Fire Protection 1270 Rankin Suite A Troy, MI 48083			Johnson Controls Fire Protection LP 24755 Halstead Road Farmington Hills, MI 48335			RedGuard Fire and Security 45150 Polaris Ct. Plymouth, MI 48170			Shambaugh & Son, LP 21661 Melrose Avenue Southfield, MI 48075		
Recommended Award: Shaumbaugh & Son, L.P.													
Pricing:													
		Annual Inspection & Testing Fee	Gauge Recalibration	Gauge Replacement	Annual Inspection & Testing Fee	Gauge Recalibration	Gauge Replacement	Annual Inspection & Testing Fee	Gauge Recalibration	Gauge Replacement	Annual Inspection & Testing Fee	Gauge Recalibration	Gauge Replacement
1	City Hall	\$80.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$560.00	N/A	\$25.00	\$165.00	N/A	\$25.00
2	DPS Garage	\$240.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$560.00	N/A	\$25.00	\$165.00	N/A	\$25.00
3	Fire Station #1	\$80.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$350.00	N/A	\$25.00	\$165.00	N/A	\$25.00
4	Fire Station #2 (Wet & Dry Systems)	\$205.00	\$125.00	\$25.00	\$515.00	N/A	\$40.00	\$350.00	N/A	\$25.00	\$515.00	N/A	\$25.00
5	Fire Station #3	\$205.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$350.00	N/A	\$25.00	\$165.00	N/A	\$25.00
6	Fire Station #4 (Wet & Dry Systems)	\$205.00	\$125.00	\$25.00	\$515.00	N/A	\$40.00	\$350.00	N/A	\$25.00	\$515.00	N/A	\$25.00
7	Fire Station #5 (Wet & Dry Systems)	\$205.00	\$125.00	\$25.00	\$515.00	N/A	\$40.00	\$350.00	N/A	\$25.00	\$515.00	N/A	\$25.00
8	Clinton River Watershed Council	\$80.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$250.00	N/A	\$25.00	\$165.00	N/A	\$25.00
9	Farm House at RH Museum at VanHoosen Farm	\$80.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$250.00	N/A	\$25.00	\$165.00	N/A	\$25.00
10	Dairy Barn at RH Museum at VanHoosen Farm	\$125.00	\$125.00	\$25.00	\$360.00	N/A	\$40.00	\$300.00	N/A	\$25.00	\$350.00	N/A	\$25.00
11	Calf Barn	\$80.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$250.00	N/A	\$25.00	\$165.00	N/A	\$25.00
12	Earl Borden Park Office	\$80.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$250.00	N/A	\$25.00	\$165.00	N/A	\$25.00
13	Thelma Spencer Park Boat House	\$80.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$250.00	N/A	\$25.00	\$165.00	N/A	\$25.00
14	Oakland County Sheriff Office (OCSO)	\$80.00	\$125.00	\$25.00	\$180.00	N/A	\$40.00	\$380.00	N/A	\$25.00	\$165.00	N/A	\$25.00
Annual Totals		\$1,825.00	\$1,750.00	\$350.00	\$3,705.00		\$560.00	\$4,800.00		\$350.00	\$3,545.00		\$350.00
3 Year Totals		\$5,475.00	\$5,250.00	\$1,050.00	\$11,115.00		\$1,680.00	\$14,400.00		\$1,050.00	\$10,635.00		\$1,050.00
Grand Total (Annual Inspections, Testing & Backflow Prev)		\$6,525.00			\$12,795.00			\$15,450.00			\$11,685.00		
Parts/Materials on cost plus or other:		15% over cost			30% over cost			25% over cost			25% over cost		
Scheduled Service Calls:													
Labor Rate \$ per hour		\$85.00			\$155.00			\$240.00			\$147.00		
Labor Rate \$ per hour additional					\$155.00			\$120.00					
Trip Charge \$ each		\$55.00			\$0.00			\$50.00					
Emergency Service Calls:													
Labor Rate \$ per hour		\$127.50			\$240.00			\$480.00			\$147.00		
Labor Rate \$ per hour additional								\$240.00					
Trip Charge \$ each		\$55.00			\$0.00			\$50.00					
After Hrs/Weekend Service Calls:													
Labor Rate \$ per hour		\$127.50			\$325.00			\$360.00			\$184.00		
Labor Rate \$ per hour additional								\$180.00					
Trip Charge \$ each		\$55.00			\$0.00			\$50.00					
Are there any other charges? Y/N		No			No			No			Yes		
If yes identify and include costs:		N/A			N/A			N/A			If a guage does not have a 3-way valve there will be an added cost to drain the system to replace the gauge, cost will consist of time and material.		
Vendor Information:													
Firm Established		2005			2001			2010			1926		
Years in business		20			24			15			99		
Type of organization		Corporation			Corporation			Corporation			Partnership		
How many yrs providing these types of services		20			24			15			59		
How many full time employees		21			10,000			75			3,452		
How many part time employees		0			500			0			0		
Experience & financial capability to perform contract		They have extensive experience in fire protection services and a strong financial foundation.			The average tenor of their technicians is over 10 years of industry experience. They innovate products and services in the industry to constantly reinvest in the products they provide.			They do suppression/fire alarm/extinguisher inspections all over MI and GA. They are financially capable and all techs are Nicet trained in inspections of electronic and suppression based systems.			They are a division of EMCOR a multi-billion dollar company; their credit rating is 5A		
Has a State of MI Mechanical Contractor's License with Fire Protection endorsement (Y / N)		Yes			Yes			Yes			Yes		
Provide 5-references (include municipal)		List provided			List provided			List provided			List provided		

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List of subcontractors & charges, wages, etc.	N/A	N/A	N/A	N/A	
Provide a Work Plan	Inspect sprinkler heads for obstructions, corrosion or damage, conduct main drain testing to verify water supply. Verify flow switch functions and timing; verify fire alarm panel reports flow alarm, contact monitoring company to verify. Test tamper switch and verify on fire panel. Walk facility to verify if sprinkler coverage is adequate.	They will work with the City to establish key contacts, dates of inspections and any pertinent data to ensure they are successful in completing inspections. Their goal is to provide the best service in the industry. They will provide a roll out package to each location, detailing the service call in process.	Their office will be in touch prior to the required inspections to set up all buildings. Once scheduled dates are approved they go on the schedule for inspection. When inspection is complete the City will be presented with a list of deficiencies that need to be corrected. All final reports will be uploaded to IROL for compliance.	All fire protection inspections and service work will be in compliance with NFPA 25. Inspection reports are available in hard copy form or through their internet site.	
State any exceptions, substitutions, deviations	N/A	None	Gauges will not be tested, only replaced. Liquid filled gauges can be supplied at an additional cost.	None	
Emergency After Hours Procedure	1. Contact Office 2. Contact Wesley Jewett 3. Contact Zoran Stefanovski	All service requests are routed through the 800-SIMPLEX call line. Once a service call is initiated technicians are out within 1-3 hours. Techs take their loaded trucks home and can dispatch from all around woutheast Michigan.	Call provided 800 number; if it is an emergency waterflow issue someone will be dispatched immediately. If non waterflow emergency they will be onsite within 4 hours.	Contacts and phone numbers provided.	
How many miles located from RH	10	22	38	23	
Response time when contacted for routine services	2 to 4 hours	Routine service is generally scheduled; emergency service can be scheduled within same day.	within 24 hours	within 24 hours	
Response time when contacted in an emergency	2 to 4 hours	1-3 hours	Immediate for water emergncy; 4 hours for non water emergency and 24 hours for all other calls	within 4 hours; call back within 1 hour	
Warranty work/guarantees for parts/labor & installation	30 day manufacturer warranty on parts and workmanship	Parts and labor are warranted for 1 year after installation	1 year parts and labor on all new work; if they inspect and monitor all aspects of the water based system and the fire alarm 5 years on all new work	Manufacturer's warranty	
Preferred Payment Method:	Check	ACH	Credit Card	ACH	
Included a copy of State of MI Mechanical Contractor's License with Fire Protection endorsement?	Yes	Yes	Yes	Yes	
Can you meet City Insurance requirements?	Yes	Yes	Yes	Yes	
Provided a completed W-9?	Yes	Yes	Yes	Yes	
Additional comments not addressed above:	Left Blank	Left Blank	They can provide full building - Fire Alarm, suppression, extinguishers, and E-Lights all at a discounted rate when done together. Pricing is for all or none award.	They have been pleased to serve the City the last 3 years and hope to continue to be of service in the future.	