

Request for Proposals - Hydraulic Valve Exerciser - RFP-RH-22-042

Due: June 2, 2022 at 3:00 pm

NAME	Tom H. Lewis Inc., dba Lewis Municipal Sales
ADDRESS	355 N 200 W
	Lebanon, Indiana 46052
Years in Business:	23
Full Time Employees:	3
Part Time Employees:	1
Years experience providing the proposed equipment?	20
Provide details of vendor experience:	Vendor has been a Hurco dealer since 2002. Within vendor's territory they have helped several communities with valve exercising programs and equipment. Valve exercising is one of the vendor's speciality tools and products.
Number of clients company currently service with this type of equipment:	Between the four states that Lewis Sales covers they have over 120 customers with Hurco Valve Exercisers and hydro-excavation units.
Client References:	Provided
Provide manufacturers listing of equipment the proposed product is capable of integrating with:	Hurco's IMS software is compatible with any asset program that is capable of importing a csv. File. The csv file can then be edited to the customer's liking for import into their current software.
Provide a description of services that your company will provide the City:	Vendor will conduct training on the unit as well as cover any warranty work that needs to be completed. Also available for any troubleshooting or issues that may happen after the warranty period has expired.
Warranty program for equipment being proposed:	Manufacturers warranty for the complete unit is 1 year. This can be extended if requested for an additional cost. The Spin Doctor 800 Boom has a lifetime warranty against torque related damage.
List any routine maintenance that needs to be completed on the proposed equipment:	The Spin Doctor boom requires very little maintenance since we have removed the four to one cable for moving the boom. The hydraulic power pack has normal small engine maintenance that would be covered with training on the unit.
Cost Proposal:	
Unit Cost of current model Hydraulic Valve Exerciser:	\$16,800.00 Each
Make/Model:	2022 Hurco Spin Doctor 800 w/13hp Honda Power Pack
Additional Equipment:	
Trailer:	\$4,300.00 Each
Valve Star G6 Data Collection:	\$6,800.00 Each
Total Cost per Unit:	\$27,900.00
Total Cost for (2) Complete Packages:	\$55,800.00
Demonstration:	Included in Cost
Delivery:	8 - 10 Weeks
Accept MasterCard?	No
Payment Method:	ACH