

REQUEST FOR PROPOSALS FOR TYPE I ADDITIONAL DUTY AMBULANCES

PROPOSALS TABULATION

<b>NAME</b>	<b>Halt Fire, Inc.</b>	<b>Emergency Vehicles Plus</b>
<b>MANUFACTURER</b>	<b>Medtec Ambulance Corporation</b>	<b>Wheeled Coach Ambulance</b>
<b>ADDRESS</b>	<b>Wixom, Michigan</b>	<b>Milan, Michigan</b>
Year in Business	44 years	34 years
Years manufacturing ambulances	35 years	34 years
Full time employees	180 employees	400 employees
Description of Services	Halt offers complete sales and service support for Medtec ambulance product; 12,000 sq ft service ctr, mobile service capabilities w/ 4 mobile service vehicles; licensed in Michigan as vehicles sales & service facility; mechanics are state licensed and EVT certified; sales support w/ competent & exp sales reps; responsive to needs of customers	Full line of services provided at Rochester Hills station
Failure to complete work awarded	No	No
Officer/Partner failure to complete a contract as part of another organization	No	No
Officer/Partner failure to complete a contract in his name	No	No
Attachment method of rescue body to frame of truck	Iso-mounting technique is used to mount the module to the frame. Detailed description provided.	ISO Mounting System
Manufacturers represented by company	Medtec Ambulance Corporation - 9 years Pierce Manufacturing - 25 years	Wheeled Coach/1-year

REQUEST FOR PROPOSALS FOR TYPE I ADDITIONAL DUTY AMBULANCES

PROPOSALS TABULATION

NAME	Halt Fire, Inc.	Emergency Vehicles Plus
MANUFACTURER	Medtec Ambulance Corporation	Wheeled Coach Ambulance
ADDRESS	Wixom, Michigan	Milan, Michigan
Manufacturer's products will best meet City's needs	Ambulances based on principals of sound engineering practices; most durable, customizable and efficient ambulances on the market. Safety of occupants is highest priority; will not sacrifice quality and safety for unproven style and designs that lack structural integrity. Longevity in market w/ history of quality and support to customers. Made to withstand the harsh demands of high volume agency.	High quality ambulances are built to meet department's needs
Facility where ambulance will be built	Gosen, Indiana w/ metal fabrication taking place at White Pigeon, Michigan. Part of Oskosh Truck Family.	Wheeled coach Ambulance, Winter Park, Florida
Certified to repair manufacturer's products	Yes, since 2000	Yes, one year
If no certification, who provides repair work	NA	NA
Nearest service facility w/ parts department	Wixom, Michigan	Holland, Michigan
List of Manuals included	All support literature and warranty stmts for all parts used in production of ambulance; general operations and maintenance documents from Medtec; one set of shop manuals for OEM chassis	Operating Manuals Parts Manuals
Conformance to applicable Federal and State motor vehicle safety standards	Complies with all current State and Federal Motor Vehicle Safety Standards.	Yes
Availability of Parts	Complete availability of parts, time may vary based on part and complexity of production. Most parts are available 24-48 hrs.	From 1 to 30 days based on the exact part

REQUEST FOR PROPOSALS FOR TYPE I ADDITIONAL DUTY AMBULANCES

PROPOSALS TABULATION

<b>NAME</b>	<b>Halt Fire, Inc.</b>	<b>Emergency Vehicles Plus</b>
<b>MANUFACTURER</b>	<b>Medtec Ambulance Corporation</b>	<b>Wheeled Coach Ambulance</b>
<b>ADDRESS</b>	<b>Wixom, Michigan</b>	<b>Milan, Michigan</b>
Delivery time	Based on availability of chassis from OEM provider. Inventory of Chevy C-4500 chassis and can meet 6 mos delivery requirement; other than standard chassis, building time would be 120 business days	120 days from receipt of chassis
Qualifications of staff as instructors for training	Sales Rep provides in-service training; State certified as fire instructor as well as a licensed paramedic/EMS IC; extensive background in Medtec product and emergency vehicles	1-year
Full scope of training	Daily inspection of ambulance, routine basic user maintenance of unit. Proper operation of features and pre-trip inspection process. Ability to assist City's mechanic for direction and guidance for more technical services issues	Will review the unit from front to rear and demonstrate all operations
Warranties	Lifetime warranty on module structure Lifetime warranty on electrical circuit board and wiring harness One-year bumper-to-bumper warranty w/ option to extend for 2 years Paint warranty	Lifetime structural warranty Ltd Lifetime modular body coating 1 yr/12,000 mile vehicle warranty Lifetime electrical warranty
Routine Maintenance recommended	Adherence to OEM chassis service schedule; general lubrication and cleaning of all serviceable points of the module; adjustment to doors and hinges as needed; complete list of maintenance is provided w/ ambulance	Standard chassis maintenance Lube all door latches and hinges
Information on continuous maintenance/service contracts	Can provide preventative maintenance and service contracts based on needs of City; Halt able to offer selected services.	Will meet w/ department to discuss needs and provide pricing
Contract Required	Yes	No

REQUEST FOR PROPOSALS FOR TYPE I ADDITIONAL DUTY AMBULANCES

PROPOSALS TABULATION

<b>NAME</b>	<b>Halt Fire, Inc.</b>	<b>Emergency Vehicles Plus</b>
<b>MANUFACTURER</b>	<b>Medtec Ambulance Corporation</b>	<b>Wheeled Coach Ambulance</b>
<b>ADDRESS</b>	<b>Wixom, Michigan</b>	<b>Milan, Michigan</b>
Insurance Requirements	Yes	Yes
Manufacturer's Information	Yes	Yes
Manufacturer's Literature	Yes	Yes
References	Addison Twp Novi Lansing Taylor Grosse Pointe Harrison Twp	North Oakland County Shelby Twp Waterford Southfield White Lake Auburn Hills
<b>COST PROPOSAL:</b>		
Per Ambulance	\$151,735.00/per unit	\$134,752.00/per unit
Two (2) Ambulances	\$303,470/two units	\$265,969.00/two units
Three (3) Ambulances	\$455,205.00/three units	\$397,186.00/three units
Four (4) Ambulances	\$606,940.00/four units	\$528,403.00/four units
Options:		
Stryker Cot	\$12,029.00/per cot	\$10,682.00/per cot
Two (2) Cots	\$24,058.00/two cots	\$21,364.00/two cots
Three (3) Cots	\$36,087.00/three cots	\$32,046.00/three cots
Four (4) Cots	\$48,116.00/four cots	\$43,728.00/four cots
Howler Low Frequency Siren	\$819.00/per siren	\$706.00/per siren
Two (2) Sirens	\$1,638.00/two sirens	\$1,412.00/two sirens
Three (3) Sirens	\$2,457.00/three sirens	\$2,118.00/three sirens
Four (4) Sirens	\$3,276.00/four sirens	\$2,824.00/four sirens
Spare Tire and Wheel	\$650.00/each	\$946.00/each

REQUEST FOR PROPOSALS FOR TYPE I ADDITIONAL DUTY AMBULANCES

PROPOSALS TABULATION

<b>NAME</b>	<b>Halt Fire, Inc.</b>	<b>Emergency Vehicles Plus</b>
<b>MANUFACTURER</b>	<b>Medtec Ambulance Corporation</b>	<b>Wheeled Coach Ambulance</b>
<b>ADDRESS</b>	<b>Wixom, Michigan</b>	<b>Milan, Michigan</b>
Warranty Coverages		
Extended Medtec Warranty	Extended Medtec Warranty - \$1,225.00/per unit	Lifetime Mod Structural - \$250.00/per unit Ltd Life Mod Paint - \$250.00/per unit Extended 2 yr -24,000 miles - \$500.00/per unit Extended 3 yr-36,000 miles - \$1,000.00/per unit
Lease Option Available	Yes	Yes
Exceptions/Clarifications:	Yes	Yes