

**CITY OF ROCHESTER HILLS
FLEET SERVICES DIVISION**

**2014 VEHICLE PURCHASES
THROUGH THE
OAKLAND COUNTY COOPERATIVE PURCHASE PROGRAM**

2014 SCHEDULED REPLACEMENTS:

New Vehicle Make/Model	Vehicle Type	User Dept.	Replaces Vehicle #	Replaced Vehicle Year/Make/Model	Mileage on Vehicle	Disposition of Replaced Vehicle
Chevrolet Malibu	4 Door	Assessing	39-130	02 Chevrolet Malibu	34,085	Auction
Jeep Patriot 4x4	SUV	Water	39-175	06 Jeep Liberty 4x4	86,875	Auction
GMC Sierra 4x4	Pickup	Parks	39-273	08 GMC 4x4 Pickup	17,400	Bump older truck to auction
GMC Sierra 4x4	Platform	Parks	39-274	08 GMC 4x4 Platform	18,811	Bump older truck to auction

Mileage as of 1-23-14

39-130 Is a 4-door car assigned to the Assessing Department. This vehicle is used for transportation of appraisers throughout the city.

39-175 is a 4x4 SUV used daily by the DPS Water/Sewer Meter Technician to capture water meter readings throughout the entire city, and contains the automatic meter reading equipment. This vehicle will replace a 2006 Jeep Liberty 4x4. This vehicle sees considerable stop & go driving.

39-273 & 39-274 are 4x4 pickup trucks that the Parks Department uses to plow parking lots and roads at all of the city park sites, and for hauling fertilizer, infield mix, wood chips, soils and other materials, and for trailer towing lawn mowers, tractors, utility vehicles and other parks vehicles and equipment. The conditions these 4x4 pickup trucks encounter, especially while plowing snow are extreme. This type of plowing takes its toll on the trucks & plowing equipment. We have found that after 5-6 years of extreme service these units become unreliable and require excessive repair and maintenance to keep them in a safe, reliable condition resulting in an unacceptable amount of down time and repair costs. Replacement for 39-274 will be ordered with the pickup box deleted, and a platform body with hoist shall be installed to better serve parks staff.

Vehicle odometer readings cannot be the only criteria used to determine if a vehicle should be replaced. Extreme conditions such as snow plowing, pulling heavily loaded trailers, construction site conditions, 100% stop and go driving and the vehicle's general condition are also important considerations.

The city's fleet equipment policy, which includes a replacement timetable, was created in 1988 to provide a responsible program and process for the practical maintenance and replacement of the City's vehicles and equipment. One of Fleet Services Division's goals is to: "Maintain the fleet in a safe, useful condition through proactive, preventive maintenance and scheduled replacement". Proactive and Scheduled replacement both address the issue of replacing a vehicle having relatively low miles but may have seen severe service and or high engine run hours. We strive to maximize the vehicle's life cycle while maintaining the lowest possible cost.

The 7-year replacement schedule for cars and light trucks is a guideline, not a rigid requirement. Often,

vehicle replacements are postponed for extended utilization periods. To optimize life cycle each vehicle that is fully depreciated is evaluated, and if criteria for replacement is not met, replacement is postponed for 1 year and then vehicle condition is re-evaluated.

In most cases, we have found that after 7 years, or 40,000 miles, frequency of vehicle maintenance and repairs significantly increases driving up overall operating costs. It is in the best interest of the City to replace, rather than to repair these vehicles.

The City purchases cars and light trucks through the Oakland and Macomb County Cooperative Purchase programs, and the State of Michigan Extended purchase program. Vehicles are purchased through these programs at a cost significantly lower than retail, and surplus vehicles are disposed of via public auction. Purchasing the vehicles at a discount, and selling them at public auction (where we have been getting excellent returns) results in a relatively low total cost of ownership or life cycle cost for the City.

Vehicle manufacturers allot a very small percentage of their order schedules for fleet vehicles. Order cut-off is usually in the first quarter of the model year. Therefore, it is important that the City expedite the purchase process to avoid missing the order cut-off date. If the cut-off date is missed, the vehicles would have to be purchased retail, or the vehicles in need of replacement deferred to the next model year would incur additional repair and or maintenance costs.

CITY OF ROCHESTER HILLS FLEET SERVICES DIVISION 2014 VEHICLE PURCHASE

Dealer Information: Lafontaine - Saline
ATTENTION: NICK ZABORSKI
 900 W. Michigan Ave.
 Saline, MI. 48176
 (734) 660-6387

OAKLAND COUNTY COOPERATIVE PURCHASE PROGRAM

Model: 2014 Jeep Patriot Sport 4x4

STANDARD PACKAGE

Vehicle Title
 2.4L Engine W/6-Speed Automatic Transmission
 Air Conditioning
 Delivery to 511 East Auburn Road, Rochester Hills, MI, 48307

Standard Cost SubTotal : \$16,662.00

OPTIONS

RPO#		
MKJE74	Four Wheel Drive	\$ 2,162.00
ACF	Wheel & Tire Group	\$ 723.00
		\$ 2,885.00

Colors:	Exterior - Bright White	N/C
	Interior - Dark Slate Gray	N/C

Sub-Total Options:	\$ 2,885.00
Standard Cost SubTotal :	\$ 16,662.00
Total Cost Per Vehicle :	\$ 19,547.00
QUANTITY ORDERED:	1
GRAND TOTAL :	\$ 19,547.00

**CITY OF ROCHESTER HILLS
FLEET SERVICES DIVISION
2014 VEHICLE PURCHASE**

Dealer Information: Berger Chevrolet
ATTENTION: Bob Evans
2525 28TH SE
Grand Rapids, MI. 49512
(616) 949-5200

**OAKLAND COUNTY
COOPERATIVE PURCHASE PROGRAM**

Model: 2014 Chevrolet Malibu 1FL
Body Style: 1GB69

STANDARD PACKAGE

Standard Equipment Plus
Vehicle Title

Delivery to 511 East Auburn Road, Rochester Hills, MI, 48307

Standard Cost SubTotal : \$18,940.00

OPTIONS

RPO#

QCL Spare Tire \$ 95.00

B86 Color Body side Moldings \$ 127.50

Colors: Exterior - Ashen Gray Metallic N/C
Interior - Black/Titanium N/C

Sub-Total Options:\$ 222.50

Standard Cost SubTotal : \$19,162.50

Total Cost Per Vehicle : \$

QUANTITY ORDERED: 1

GRAND TOTAL: \$19,162.50

Malibu 130

CITY OF ROCHESTER HILLS FLEET SERVICES DIVISION 2014 VEHICLE PURCHASE

Dealer Information: Red Holman Buick GMC
ATTENTION: Paul Roop
 35300 Ford Road
 Westland, MI. 48185
 (734) 721-1144 EXT.264

OAKLAND COUNTY COOPERATIVE PURCHASE PROGRAM

Model: 2014 GMC Sierra 2500 TK 20903
 4x4 Regular Cab 8.0 Box

STANDARD PACKAGE

C67 Air Conditioning
 Work Truck
 6.0 L Engine
 Vehicle Title
 Delivery to 511 East Auburn Road, Rochester Hills, MI, 48307

Standard Cost SubTotal : \$20,518.00

OPTIONS

RPO#		
K34	Cruise Control (Required by GM)	\$ 213.00
QXT	On/Off Road Tires	\$ 170.00
TP2	Auxiliary 600 cca Heavy-Duty Battery	\$ 115.00
JL1	Brake Controller, Integrated Trailer	\$ 196.00
Z82	Heavy Duty Trailering Equipment	\$ 663.00
KNP	Transmission Cooling System	\$ 195.00
V76	Recovery Hooks	\$ Included
VYU	Snow Plow Prep Package	\$ 243.00
TRW	Provision For Roof Mounted Lamp Beacon	\$ 26.00
GT5	4:10 Axle Ratio	\$ 85.00
G80	Locking Differential	\$ 336.00
88B	Cloth Seat	\$ 80.00

Colors: Exterior - Summit White N/C
 Interior - Light Titanium N/C

Sub-Total Options: \$ 2322.00
Standard Cost SubTotal : \$20,518.00
Total Cost Per Vehicle : \$ 22,840.00
 QUANTITY ORDERED: 2
GRAND TOTAL: \$ 45,680.00