



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
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Legislative File No: 2011-0328

TO: Mayor and City Council Members
FROM: Ron Crowell, Fire Chief
DATE: July 27, 2011
SUBJECT: Ambulance Purchase

REQUEST:

City Council is requested to approve the purchase of one (1) Type III Class I Ambulance from Emergency Vehicles Plus, Holland, Michigan in the amount of \$149,897.00.

REASON FOR PURCHASE:

The Fire Department currently operates five (5) ambulances providing medical transport services to City of Rochester Hills residents and visitors. The requested ambulance will replace the oldest front line ambulance bought in 2005, with a more reliable unit. Currently, the 2005 ambulance to be replaced has incurred increased repairs and maintenance costs resulting in significant downtime.

The replacement ambulance will improve the Fire Department's availability and efficiency to continuously handle five transports at one time and limit the requirement for mutual aid transport.

Request for Proposals were solicited and three closely priced and scored proposals were evaluated. Emergency Vehicles Plus, the sales center for Wheeled Coach, is the recommended company for award, based on best value, as well as excellent past experience with equipment and service. Overall, the Wheeled Coach warranty exceeds other proposers. Additionally, Emergency Vehicles Plus provides the most efficient production and delivery time.

Wheeled Coach Ambulance is one of the largest ambulance manufactures in the country. Emergency Vehicles Plus although located in Holland, Michigan, has a warranty service mechanic locally, who provides mobile service.

Award of this proposal will extend the pricing for the Wheeled Coach Type III Class I ambulance to the Michigan Intergovernmental Trade Network (MITN) cooperative under the same prices, terms and conditions.

PROCESS:

Vendor Name and Address:

Emergency Vehicles Plus
670 East 16th Street
Holland MI 49423

Reason for Selection:

Best Value

Method of Purchase:

Purchase Order

BUDGET:

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Fire Capital	402.981000	Vehicles	\$190,000.00	\$149,897.00	\$40,103.00

RECOMMENDATION:

It is recommended that the Rochester Hills City Council authorize the purchase of one (1) Type III Class I Ambulance from Emergency Vehicles Plus, Holland, Michigan, in the amount of \$149,897.00.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
City Council Liaison		