

CITY OF ROCHESTER HILLS		
RFP-RH-22-034 IRRIGATION SYSTEM	TechSeven Co.	H2O
MAINTENANCE & REPAIR SERVICES	PO box 182247	14280 Industrial Center Drive
	Shelby Twp., MI 48318	Shelby Twp., MI 48315
Year Established	2003	1996
Years in Business	19	26
Type of Organization	Corporation	Corporation
Full Time Employees	18	32
Part Time Employees	2	0
% of work construction vs service	25% Construction / 75% service	50% Construction / 50% Service
Similar service accounts with continuous service (at least 3 years)	List provided	List provided
Hourly rates for Personnel involved:	Michael Molnar, Manager \$50.00	Ruben Lara, Foreman, \$65.00
	Tony Mosher, Tech., \$50.00	Brian Suits, Foreman, \$65.00
	Company Employee, \$50.00	Antoine Green, Tech, \$65.00
	Company Employee, \$50.00	Jorge Cruz, Tech,\$60.00
Company properly licensed to perform work described in specifications?	Yes	Yes
Licensed plumber certified to test backflow prevention equipment?	No, subcontract Waterworks Plumbing and Backflow Testing	Yes, they subcontract out to Wagner's Plumbing.
Overtime 1 1/2 times rate	40 hours	After 40 hours
Overtime 2 times	Saturday and Sunday	Left blank
Holiday pay % over normal hrly rate	150%	0%
Additional increase, if any		
Minimum Crew size	Technician and Laborer	2-4 Men
% of cost over Trade Service charged for materials replaced or repaired.	150%	35%
Night, weekend & emergency procedure:	Call or text emergency manager, 586.491.8974, for dispatch. Approximately one hour response to site or problem.	Additional 25%
How many years providing irrig. services	19	26
Years of Experience w/commercial irrigation systems; provide references	References provided.	Names provided
Experience & financial capability	Site one Landscape Supply D&B DUNS #624798828	Their "credit is excellent.
Supervision, licenses, etc.	Michael Molnar	Ruben Lars
Clients currently served	4,933 Customers to date	40-50
Subcontractors List	Waterworks Plumbing and Backflow Testing Triple D Directional Boring Sub-contracted work is quoted per job including overhead.	Just plumber for backflow test
Methodology/work plan	Detailed work plan provided.	Left blank
Other services provided?	Complete irrigation, landscape lighting design, installation and service. Pond & fountain aeration, Holiday lighting& commercial snow removal. Landscape & site maintenance contracting.	Install and service
Additional comments not addressed	None	Any backflow test are additional per location. Does not include any batteries for battery operated timers.
Can you meet City's insurance requirements?	Yes	Yes
Preferred Payment Method	Credit Card	ACH

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2022			
2022 Cost Proposal 1: Bldg. & Grounds			
1	Fire Station #1 Spring Start Up - 4 mister heads replaced	\$175.00	\$200.00
	Fire Station #1 Fall Shut Down	\$75.00	\$85.00
2	Fire Station #2 Spring Start Up - 3 mister heads replaced	\$175.00	\$200.00
	Fire Station #2 Fall Shut Down	\$75.00	\$85.00
3	Fire Station #3 Spring Start Up - 3 mister heads replaced	\$175.00	\$200.00
	Fire Station #3 Fall Shut Down	\$75.00	\$85.00
4	Fire Station #4 Spring Start Up - 8 mister heads and 3 rotary heads	\$400.00	\$300.00
	Fire Station #4 Fall Shut Down	\$100.00	\$85.00
5	City Hall Spring Start Up - 10 mister heads and 3 rotary heads	\$500.00	\$500.00
	City Hall Fall Shut Down	\$100.00	\$150.00
Total 2022 Cost Proposal 1		\$1,850.00	\$1,890.00
2022 Cost Proposal 2: Park Locations			
1	Spencer Park Soccer Field Spring Start - 3 rotary heads - Labor only. City will supply heads.	\$350.00	\$235.00
	Spencer Park Soccer Field Fall Shut Down	\$150.00	\$150.00
2	Sp Pk Beach/Boat Hs Spring Start - 4 mister heads and 4 rotary heads	\$450.00	\$350.00
	Sp Pk Beach/Boat Hs Fall Shut Down	\$150.00	\$200.00
3	Borden Pk W Soccer 1-5 Spring Start - 6 rotary heads - Labor only. City will supply heads.	\$500.00	\$650.00
	Borden Pk W Soccer 1-5 Fall Shut	\$250.00	\$450.00
4	Borden Pk W Ball 1-4 Spring Start Up- 6 rotary heads - Labor only. City will supply heads.	\$500.00	\$650.00
	Borden Pk W Ball 1-4 Fall Shut Down	\$250.00	\$450.00
5	Borden Pk E Soccer ABC Spring- 6 rotary heads -Labor only. City will supply heads.	\$500.00	\$750.00
	Borden Pk E Soccer ABC Fall	\$250.00	\$500.00
Total 2022 Cost Proposal 2		\$3,350.00	\$4,385.00
2022 Cost Proposal 3: Museum			
1	Farmhouse Spring Start Up - 5 mister heads and 2 rotary heads	\$300.00	\$445.00
	Farmhouse Fall Shut Down	\$150.00	\$250.00
2	Dairy Barn Spring Start Up - 5 mister heads and 2 rotary heads	\$300.00	\$300.00
	Dairy Barn Fall Shut Down	\$150.00	\$100.00
Total 2022 Cost Proposal 3		\$900.00	\$1,095.00
2022 Cost Proposal 4 Dept. of Public Services			
1	Public Services Garage Spring Start Up - 15 mister heads and 7 rotary heads	\$750.00	\$775.00
	Public Services Garage Fall Shut Down	\$250.00	\$125.00
Total 2022 Cost Proposal 4		\$1,000.00	\$900.00
2022 Cost Proposal 5 Boulevard			
1	Livernois Blvd Spring Start Up -20 mister heads and 8 rotary heads	\$1,000.00	\$3,000.00
	Livernois Blvd Fall Shut Down	\$400.00	\$1,500.00
2	Crooks Road Boulevard Spring Start Up -20 mister heads and 8 rotary heads	\$1,000.00	\$3,000.00
	Crooks Road Boulevard Fall Shut Down	\$400.00	\$1,500.00

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3	Hamlin Road Median Spring Start Up -15 mister heads and 8 rotary heads	\$1,000.00	\$2,750.00
	Hamlin Road Median Fall Shut Down	\$400.00	\$1,500.00
4	Hamlin Road Boulevard Spring Start Up-15 mister heads and 8 rotary heads	\$1,000.00	\$2,750.00
	Hamlin Road Boulevard Fall Shut Down	\$400.00	\$1,500.00
5	Adams Road Median Spring Start Up-15 mister heads and 8 rotary heads	\$1,000.00	\$2,750.00
	Adams Road Median Fall Shut Down	\$400.00	\$1,500.00
6	Hamlin Road Median W. of Adams Spring Start Up-10 mister heads and 12 rotary heads	\$1,000.00	\$3,000.00
	Hamlin Road Median W. of Adams Fall Shut Down	\$400.00	\$1,500.00
7	Eddington Blvd. Spring Start Up-10 mister heads and 2 rotary heads	\$1,000.00	\$480.00
	Eddington Blvd. Fall Shut Down	\$400.00	\$250.00
	Total 2022 Cost Proposal 5	\$9,800.00	\$26,980.00
	2022 Cost Proposal 6 Roundabouts		
1	Roundabout at Livernois & Hamlin Rd - 7 mister heads and 1 rotary	\$300.00	\$200.00
	Roundabout at Livernois & Hamlin Rd Fall shutdown	\$100.00	\$75.00
2	Roundabout at Livernois & Tienken Rd - 7 mister heads and 1 rotary	\$300.00	\$200.00
	Roundabout at Livernois & Tienken Rd Fall shutdown	\$100.00	\$75.00
3	Roundabout at Tienken & Sheldon Rd. - 7 mister heads and 1 rotary	\$300.00	\$200.00
	Roundabout at Tienken & Sheldon Rd. Fall shutdown	\$100.00	\$75.00
4	Roundabout at Washington & Runyon- 7 mister heads and 1 rotary	\$300.00	\$200.00
	Roundabout at Washington& Runyon Fall shutdown	\$100.00	\$75.00
	Total 2022 Cost Proposal 6	\$1,600.00	\$1,100.00
	2022 Cost Proposal 7 Auburn Road & Splash Pad		
1	Auburn Rd. (Btwn Culbertson and Dequindre) 15 mister heads and 8 rotary	\$800.00	\$1,000.00
	Auburn Rd. (Btwn Culbertson and Dequindre) Fall Shutdown	\$400.00	\$500.00
2	Splash pad at Emmons Plaza - 4 mister heads and 1 rotary	\$400.00	\$175.00
	Splash pad at Emmons Plaza - Fall Shut down	\$200.00	\$100.00
	Total 2022 Cost Proposal 7	\$1,800.00	\$1,775.00
	Total 2022 Cost Proposal	\$20,300.00	\$38,125.00
	2023		
	2023 Cost Proposal 1: Bldg. & Grounds		
1	Fire Station #1 Spring Start Up - 4 mister heads replaced	\$175.00	\$200.00
	Fire Station #1 Fall Shut Down	\$75.00	\$85.00
2	Fire Station #2 Spring Start Up - 3 mister heads replaced	\$175.00	\$200.00
	Fire Station #2 Fall Shut Down	\$75.00	\$85.00
3	Fire Station #3 Spring Start Up - 3 mister heads replaced	\$175.00	\$200.00
	Fire Station #3 Fall Shut Down	\$75.00	\$85.00
4	Fire Station #4 Spring Start Up - 8 mister heads and 3 rotary heads	\$400.00	\$300.00
	Fire Station #4 Fall Shut Down	\$100.00	\$85.00

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5	City Hall Spring Start Up - 10 mister heads and 3 rotary heads	\$500.00	\$500.00
	City Hall Fall Shut Down	\$100.00	\$150.00
Total 2023 Cost Proposal 1		\$1,850.00	\$1,890.00
2023 Cost Proposal 2: Park Locations			
1	Spencer Park Soccer Field Spring Start - 3 rotary heads - Labor only. City will supply heads.	\$350.00	\$235.00
	Spencer Park Soccer Field Fall Shut Down	\$150.00	\$150.00
2	Sp Pk Beach/Boat Hs Spring Start - 4 mister heads and 4 rotary heads	\$450.00	\$350.00
	Sp Pk Beach/Boat Hs Fall Shut Down	\$150.00	\$200.00
3	Borden Pk W Soccer 1-5 Spring Start - 6 rotary heads - Labor only. City will supply heads.	\$500.00	\$650.00
	Borden Pk W Soccer 1-5 Fall Shut Down	\$250.00	\$450.00
4	Borden Pk W Ball 1-4 Spring Start Up- 6 rotary heads - Labor only. City will supply heads.	\$500.00	\$650.00
	Borden Pk W Ball 1-4 Fall Shut Down	\$250.00	\$450.00
5	Borden Pk E Soccer ABC Spring- 6 rotary heads -Labor only. City will supply heads.	\$500.00	\$750.00
	Borden Pk E Soccer ABC Fall Shut Down	\$250.00	\$500.00
Total 2023 Cost Proposal 2		\$3,350.00	\$4,385.00
2023 Cost Proposal 3: Museum			
1	Farmhouse Spring Start Up - 5 mister heads and 2 rotary heads	\$300.00	\$445.00
	Farmhouse Fall Shut Down	\$150.00	\$250.00
2	Dairy Barn Spring Start Up - 5 mister heads and 2 rotary heads	\$300.00	\$300.00
	Dairy Barn Fall Shut Down	\$150.00	\$100.00
Total 2023 Cost Proposal 3		\$900.00	\$1,095.00
2023 Cost Proposal 4 Dept. of Public Services			
1	Public Services Garage Spring Start Up - 15 mister heads and 7 rotary heads	\$750.00	\$775.00
	Public Services Garage Fall Shut Down	\$250.00	\$125.00
Total 2023 Cost Proposal 4		\$1,000.00	\$900.00
2023 Cost Proposal 5 Boulevard			
1	Livernois Blvd Spring Start Up -20 mister heads and 8 rotary heads	\$1,000.00	\$3,000.00
	Livernois Blvd Fall Shut Down	\$400.00	\$1,500.00
2	Crooks Road Boulevard Spring Start Up -20 mister heads & 8 rotary heads	\$1,000.00	\$3,000.00
	Crooks Road Boulevard Fall Shut Down	\$400.00	\$1,500.00
3	Hamlin Road Median Spring Start Up -15 mister heads and 8 rotary heads	\$1,000.00	\$2,750.00
	Hamlin Road Median Fall Shut Down	\$400.00	\$1,500.00
4	Hamlin Road Boulevard Spring Start Up-15 mister heads and 8 rotary heads	\$1,000.00	\$2,750.00
	Hamlin Road Boulevard Fall Shut Down	\$400.00	\$1,500.00
5	Adams Road Median Spring Start Up-15 mister heads and 8 rotary heads	\$1,000.00	\$2,750.00
	Adams Road Median Fall Shut Down	\$400.00	\$1,500.00
6	Hamlin Road Median W. of Adams Spring Start Up-10 mister heads & 12 rotary heads	\$1,000.00	\$3,000.00
	Hamlin Road Median W. of Adams Fall Shut Down	\$400.00	\$1,500.00
7	Eddington Blvd. Spring Start Up-10 mister heads and 2 rotary heads	\$1,000.00	\$480.00
	Eddington Blvd. Fall Shut Down	\$400.00	\$250.00

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Total 2023 Cost Proposal 5	\$9,800.00	\$26,980.00
2023 Cost Proposal 6 Roundabouts		
1 Roundabout at Livernois & Hamlin Rd - 7 mister heads and 1 rotary	\$300.00	\$200.00
Roundabout at Livernois & Hamlin Rd Fall shutdown	\$100.00	\$75.00
2 Roundabout at Livernois & Tienken Rd - 7 mister heads and 1 rotary	\$300.00	\$200.00
Roundabout at Livernois & Tienken Rd Fall shutdown	\$100.00	\$75.00
3 Roundabout at Tienken & Sheldon Rd. - 7 mister heads and 1 rotary	\$300.00	\$200.00
Roundabout at Tienken & Sheldon Rd. Fall shutdown	\$100.00	\$75.00
4 Roundabout at Washington & Runyon- 7 mister heads and 1 rotary	\$300.00	\$200.00
Roundabout at Washington& Runyon Fall shutdown	\$100.00	\$75.00
Total 2023 Cost Proposal 6	\$1,600.00	\$1,100.00
2023 Cost Proposal 7 Auburn Road & Splash Pad		
1 Auburn Rd. (Btwn Culbertson and Dequindre) 15 mister heads and 8 rotary	\$800.00	\$1,000.00
Auburn Rd. (Btwn Culbertson and Dequindre) Fall Shutdown	\$400.00	\$500.00
2 Splash pad at Emmons Plaza - 4 mister heads and 1 rotary	\$400.00	\$175.00
Splash pad at Emmons Plaza - Fall Shut down	\$200.00	\$100.00
Total 2023 Cost Proposal 7	\$1,800.00	\$1,775.00
Total 2023 Cost Proposal	\$20,300.00	\$38,125.00
2024		
2024 Cost Proposal 1: Bldg. & Grounds		
1 Fire Station #1 Spring Start Up - 4 mister heads replaced	\$175.00	\$200.00
Fire Station #1 Fall Shut Down	\$75.00	\$85.00
2 Fire Station #2 Spring Start Up - 3 mister heads replaced	\$175.00	\$200.00
Fire Station #2 Fall Shut Down	\$75.00	\$85.00
3 Fire Station #3 Spring Start Up - 3 mister heads replaced	\$175.00	\$200.00
Fire Station #3 Fall Shut Down	\$75.00	\$85.00
4 Fire Station #4 Spring Start Up - 8 mister heads and 3 rotary heads	\$400.00	\$300.00
Fire Station #4 Fall Shut Down	\$100.00	\$85.00
5 City Hall Spring Start Up - 10 mister heads and 3 rotary heads	\$500.00	\$500.00
City Hall Fall Shut Down	\$100.00	\$150.00
Total 2024 Cost Proposal 1	\$1,850.00	\$1,890.00
2024 Cost Proposal 2: Park Locations		
1 Spencer Park Soccer Field Spring Start - 3 rotary heads - Labor only. City will supply heads.	\$350.00	\$235.00
Spencer Park Soccer Field Fall Shut Down	\$150.00	\$150.00
2 Sp Pk Beach/Boat Hs Spring Start - 4 mister heads and 4 rotary heads	\$450.00	\$400.00
Sp Pk Beach/Boat Hs Fall Shut Down	\$150.00	\$250.00
3 Borden Pk W Soccer 1-5 Spring Start - 6 rotary heads - Labor only. City will supply heads.	\$500.00	\$650.00
Borden Pk W Soccer 1-5 Fall Shut Down	\$250.00	\$450.00
4 Borden Pk W Ball 1-4 Spring Start Up- 6 rotary heads - Labor only. City will supply heads.	\$500.00	\$650.00
Borden Pk W Ball 1-4 Fall Shut Down	\$250.00	\$450.00

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5	Borden Pk E Soccer ABC Spring- 6 rotary heads -Labor only. City will supply heads.	\$500.00	\$800.00
	Borden Pk E Soccer ABC Fall Shut Down	\$250.00	\$500.00
Total 2024 Cost Proposal 2		\$3,350.00	\$4,535.00
2024 Cost Proposal 3: Museum			
1	Farmhouse Spring Start Up - 5 mister heads and 2 rotary heads	\$300.00	\$445.00
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2	Dairy Barn Spring Start Up - 5 mister heads and 2 rotary heads	\$300.00	\$300.00
	Dairy Barn Fall Shut Down	\$150.00	\$100.00
Total 2024 Cost Proposal 3		\$900.00	\$1,095.00
2024 Cost Proposal 4 Dept. of Public Services			
1	Public Services Garage Spring Start Up - 15 mister heads and 7 rotary heads	\$750.00	\$775.00
	Public Services Garage Fall Shut Down	\$250.00	\$125.00
Total 2024 Cost Proposal 4		\$1,000.00	\$900.00
2024 Cost Proposal 5 Boulevard			
1	Livernois Blvd Spring Start Up -20 mister heads and 8 rotary heads	\$1,000.00	\$3,000.00
	Livernois Blvd Fall Shut Down	\$400.00	\$1,500.00
2	Crooks Road Boulevard Spring Start Up -20 mister heads & 8 rotary heads	\$1,000.00	\$3,000.00
	Crooks Road Boulevard Fall Shut Down	\$400.00	\$1,500.00
3	Hamlin Road Median Spring Start Up -15 mister heads and 8 rotary heads	\$1,000.00	\$2,750.00
	Hamlin Road Median Fall Shut Down	\$400.00	\$1,500.00
4	Hamlin Road Boulevard Spring Start Up-15 mister heads and 8 rotary heads	\$1,000.00	\$2,750.00
	Hamlin Road Boulevard Fall Shut Down	\$400.00	\$1,500.00
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	Adams Road Median Fall Shut Down	\$400.00	\$1,500.00
6	Hamlin Road Median W. of Adams Spring Start Up-10 mister heads & 12 rotary heads	\$1,000.00	\$3,000.00
	Hamlin Road Median W. of Adams Fall Shut Down	\$400.00	\$1,500.00
7	Eddington Blvd. Spring Start Up-10 mister heads and 2 rotary heads	\$1,000.00	\$480.00
	Eddington Blvd. Fall Shut Down	\$400.00	\$250.00
Total 2024 Cost Proposal 5		\$9,800.00	\$26,980.00
2024 Cost Proposal 6 Roundabouts			
1	Roundabout at Livernois & Hamlin Rd - 7 mister heads and 1 rotary	\$300.00	\$200.00
	Roundabout at Livernois & Hamlin Rd Fall shutdown	\$100.00	\$75.00
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	Roundabout at Washington& Runyon Fall shutdown	\$100.00	\$75.00
Total 2024 Cost Proposal 6		\$1,600.00	\$1,100.00
2024 Cost Proposal 7 Auburn Road & Splash Pad			

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2 Splash pad at Emmons Plaza - 4 mister heads and 1 rotary	\$400.00	\$175.00
Splash pad at Emmons Plaza - Fall Shut down	\$200.00	\$100.00
Total 2024 Cost Proposal 7	\$1,800.00	\$1,775.00
Total 2024 Cost Proposal	\$20,300.00	\$38,275.00
Pricing Summary		
Total Cost 2022 - Start Ups & Winterization	\$20,300.00	\$38,125.00
Option Year 1 - 2023 - Start Ups & Winterization	\$20,300.00	\$38,125.00
Option Year 2 - 2024 - Start Ups & Winterization	\$20,300.00	\$38,275.00
3 Year Total Cost Start & Winterization	\$60,900.00	\$114,525.00