NAME AND LOCATION	Trico durine, Liouvi i i i i i i i i i i i i i i i i i i		William A. Kibbe & Assoc, Inc	Jickling Lyman Powell Assoc	DiMattia Group	
	Bingham Farms, Michigan Farmington Hills/Flint, MI Sa		Saginaw, Michigan	Troy, Michigan	Plymouth, Michigan	
Cost Proposal	-	-				
Principal Architect	\$230	\$130	\$105	\$120		
Senior Project Architect	\$195	\$120	\$80 - \$95	\$100		
Project Architect			\$63 - \$75	\$90	\$80	
Associate	\$90 - \$140	-				
Landscape Architect	·					
Sr Project Manager			\$101		\$100	
Project Manager		\$80	\$79		\$90	
Specification Writer						
Senior Project Designer			\$82 - \$92			
Project Designer			\$48 - \$75			
Interior Designer				\$65		
Intern				\$45 (apprentice)		
Consultant	\$170				Estimator \$75 - \$100	
Specialist	\$90 - \$100		\$74 - \$92 (proj coordinator)	Sr Technical \$75/Technical \$55	Job Captain \$65	
a				10 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -	,	
Drafter/CAD Technician	\$50 - \$75	\$70	\$44 - \$57		\$50	
Engineering Designer/CAD Tec				\$60		
Junior Drafter/CAD Tech						
Junior Designer	A A A A A A A A A A A A A A A A A A A					
burnor Designer						
Clerical		\$50	\$36 - \$68	\$50	\$50	
Accounting Manager						
Reproduction/Delivery						
reproduction/Belivery						
Construction Inspector/Admin					Superintendent \$85	
Contract of the contract of th						
Project Engineer			\$63 - \$95		\$75	
Electrical Engineer						
Mechanical Engineer						
Structural Engineer						
Civil Engineer						
Civil Designer						
Civil Designer Civil Project Manager						
Surveyor			\$74/2-Person Crew \$123			
Surveyor Technician			,			
Surveyor recrimician	Reimbursales + 5% admin indir		Add: \$3000 for insurance	Consultants billed at 1.0 x fees	Consultants cost plus 15%	
Other Costs	costs and 10% admin subconsl	Reimbursables	Reimbursables	Reimbursables	Reimbursables	
Percentage of Yearly Adjustm1		5% in 2 yrs/another 5% in 3 yrs	4% per year	1% to 3% annual adjustments		

NAME AND LOCATION	Wiss Janney Elstner Assoc	GAV Associates, Inc.		Jickling Lyman Powell Assoc	DiMattia Group	
	Bingham Farms, Michigan	Farmington Hills/Flint, MI	Saginaw, Michigan	Troy, Michigan	Plymouth, Michigan	
			-			
Years in Business	49 years	7 years	24 years	42 years	28 years	
·						
Number of Employees	362 full time/48 part time	12 full time/3 part time	37 full time/1 part time	5 full time/2 part time	69 full time/9 part time	
Staff Assigned to RH	Mark Krueger - Unit Manager	Freeman Greer, Pres	Gregory Bator, PE, VP	John Danckaert VP Architect	Gary Roberts Pres CEO Arch	
Otan Assigned to Mi	and Consultant	Ghassan Abdelnour, Owner VP	Tearle Miner, PE, Prin, Elec Eng	Kevin Marshall Associate	W. Keith Owen, Exe VP, Arch	
	Christopher Sass - Consultant	Alan Valentine, Owner VP	Kenneth Neigh, Sr Proj Arch	Architect	Tim Zawodny, VP Arch	
	Mary Darr - Sr Associates	7 tall Valentine, Cime. 1.	Jay Wheeler, PE, Civil Eng		Don Barry, Proj Arch	
	Brian Tognetti - Associate III		Mark Stauffer, PE, mechanical		Jim Capo, VP Design/Bld Arch	
	Koray Tureyen - Associate III	, .	Mark Gaarier, 1 E, moonamea		Bernie Grant Proj Arch	
	Matthew Lewis - Associate II				Bob Wertenberger, Proj Arch	
	Andrea Shear - Associate II				Matt Hubbard, Chief Estimator	
	Andrea Shear - Associate ii	/ · · · · · · · · · · · · · · · · · · ·			Lori Treboldi, Proj Engineer, AlA	
					Lon Treboldi, 1 Toj Engineer, 717	
. Prys						
		Considerate discussion be alternated	Employee Owned Company	Prof experience of 22 years and	Design-25 arch,designer, eng	
Resources	Interdisciplinary firm of	Experience, diverse background,		youth and energy w/ 10 years	Construction -32 proj mgr, proj	
	structural engineers, architects,	project managers capable of	ISO 9000 registration			
	and materials scientists.	completing all aspects of	Continuous improvement	experience. 12 years w/	eng, estimators, superintendents	
	Specializes in problem solving	design, const drawings and	process, Vendor for GM for	MichCon Gas facilities repairs	Development-12 dev mgrs, parlg	
	for existing bldgs & structures.	construction administration	20 years=responsibility and	and renovations. Lead architect	prop accts, prop mgrs	
and a state of the	Most valuable asset: past	Team approach	scheduling and response time.	for restoration of 1928 art deco	Administration - 9 quality,	
	experience, nationwide firm	Executive reviews projects	Tailored to on call services	second floor of Guardian Bldg	marketing, sales, HR,	
	Supported by technical	for code compliance of all work			administrative, accounting	
	expertise in testing and	Administrative assistance				
	instrumentation	supports communication w/ code				
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NAME AND LOCATION	Wiss Janney Elstner Assoc	GAV Associates, Inc.	William A. Kibbe & Assoc, Inc	Jickling Lyman Powell Assoc	DiMattia Group
	Bingham Farms, Michigan	Farmington Hills/Flint, MI	Saginaw, Michigan	Troy, Michigan	Plymouth, Michigan
Public Sector Clients	John F Kennedy Ctr Perf Arts	City of Flint private	Pt Au Gres Park Improvements	State of Michigan Office Bldg	City of Rochester Hill City Hall
	Wisconsin State Capitol	development and streetscape	Bay City Park Development	remodeling	Plymouth Twp
-	Har Washington Soc Sec Ctr Pl	revitalization in cooperation with	Bay County Facility - generator	State Office Bldg cafeteria	Redford Township
desirable continued of the Continue of the Con	McLean County Courthouse	City.		20th FI renovation governor office	
	Philadelphia Zoo, Carnivore Hs		Saginaw Cty Comm Action Bldg	City of Birmingham Park struct	Oakland County
	FargoDome Sports Facility		Office Renovation Saginaw Cty	City of Pontiac Community Ctr	Focus: HOPE
	Babco Justice Center		Mental Health Department	City of Riverview - library, rec ctr,	Salvation Army
-	Park Shelton Apartments		Tittabawassee Twp Water Main		
	Book Cadillac Hotel, Detroit		Bay County Medical Care Fac	Grosse Isle Twp - School and	
	Dime Building, Detroit			receiving dock concrete repairs	
	City of Chicago - Various			City of Grand Haven - Library and	
	City of Portage, Michigan			Community Ctr	
	City of Oakland, California			City of New Baltimore - Library	
	City of Seattle, Washington			,	
	City of Lake Forest, Illinois				
Experience w/ Historic Bldgs	The Alamo, SanAntonio, TX	First Street Lofts	Midland Hist Society Carriage	Howell Carnegie Library - Add	George Ziegler Candy Co -
	Art Institute of Chicago	Façade and building rehab	House - Additional to	Add to Birmingham Comm Hs	112 year old bldg 6 stories
	Cable Car System, SanFrancisc	for several commercial bldgs.	historic structure	UM Museum of Art - restore/reno	renovation to office
	Bathhouse, Hot Springs, AK	Stockton Center at Spring		Ford Peabody Hs - restore/reno	Willys Overland - City of Detroit
	Cook House Lincoln Home	Grove - working w/ several	Varied experience w/	Stickeny Hs - restore/addition	mixed use renovation project
A management of the second sec	Chicago Historical Society	community groups in national	buildings of historical	First Nat Bldg, Reno/reno	in Cass Corridor
	Crocker Art Museum, Chicago	registration process of former	significance	Barnum School renovation	Salvation Army Rehab Ctr
	Joliet Union Train Station	home and hospital.		Guardian Building, reno/restore	Wayne State Un Mortuary Sc
0.2000000000000000000000000000000000000	Kentucky State Capitol	Whaley Hist House, Flint		Grosse Pointe Yacht Club reno	Focus:HOPE Center
	Lincoln Park Conservatory	First Nat Bank Bldg, Flint		Reno Ford Museum Grnfd Village	Kellogg Comm College
	Manatee Village Historic Park	Detroit Fire Station		Kellogg Bldg Expansion reno	Marygrove College Music Dept
Scope of In House Services	Repair Design and	Architectural services for res,	Prel design, design developmt,	Specialty is renovating and	Operation Analysis, program
	Construction, Historic	institutional, ed, comm & ind	construction documentation,	remodeling older bldgs/interiors.	mgmt, long range strat planning
1.00.0000000000000000000000000000000000	Preservation, Structural	Code research, planning,	bidding, award assistance,	site eval, feas study, master plan	
	Evaluation, Bldg Envelope	schematic design, prel desing,	constructino administration,	programming, space plan, inter	assessment, programming, sp
	Inspections & Assessments,	programming, design devel,	project closeout services,	design, furn selection, specs,	planning, site analysis & select,
	Const Materials Evaluation.	const documentaiton, code	arch. Bldg design, interior	graphic design, signage, renova,	
	Testing and instrumentation,	review, constr admin, mgmt,	design, master planning,	hist preservation, ADA, bldg code	
	forensic analysis & litigation	graphic presentation w/ PowerPt,		exist cond survey, const docs,	build project delivery
	support, failure investigation	3D animation, model bldg, bids,	electrical, civil and survey	CAD fac mgmt docs, const adm	
	and disaster response	review w/contractors, developing	· - · · · · · · · · · · · · · · · · · ·	field observation	
		budgets, hist designation forms		-	
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NAME AND LOCATION	Wiss Janney Elstner Assoc	GAV Associates, Inc.	William A. Kibbe & Assoc, Inc	Jickling Lyman Powell Assoc	DiMattia Group
	Bingham Farms, Michigan	Farmington Hills/Flint, MI	Saginaw, Michigan	Troy, Michigan	Plymouth, Michigan
Current in-progress projects	Wakely Associates	Stockton House, off, comm ctr	Bay County Medical Care Fac	Rogers House feasibility study	Ahmadiy'Ya Community Ctr
ounce in progress progress	Comerica Bank	First Street Lofts	Central MI Comm Hosp Addition	First Martin Corp record docs	Domino Farms Connection
1.0000000000000000000000000000000000000	Michigan State Library	Lt Industrial Buildings	Corinthian Bapt Church Addition		Gen Dynamics Mich R&D Ctr
	Bon Secours Park Struct Repair		Dix Cut Stone Renovations	University, Food Court	Karmann USA
	Hyatt Regency	Bridge Academy addition	Fifth Third Bank Office Branch	University of Michigan Academic	
	Concord Towers	Riverside Academy addition	GM - Multiple Maintenance Projs	Center	Wayne County Comm College
	Lansing Bd Water & Light	Community Programs, Inc.	Independent Bank	Credit Accept Corp, Chair Ste	ZF Group Auto Tech Ctr Add
	Plante & Moran Building	Commercial office buildings	Saginaw Cty Men Health-Reno	MSU, Farrall Hall	ZF Group Auto Newton NC
	Lansing Community College	Shopping Centers	St Mary Hospital Additions	MSU, Food Science Lab reno	Haden (Diamler Chry Paint Shp)
	Conner Creek-concrete repairs	Retail w/ loft, Retail w/ office	UAW Union Hall - New	WAJIM Corp, Business offices	Mando
A	College Creative Studies	Leasehold improvements		•	
	Emanuel First Lutheran Church	Super 8 Hotel			
	Cadillac Place Annex	New private residencess			
	Acoustic Ceiling & Partition	The productions			
Subcontracted firms	James Partride Consulting -	Civil: Kraft Eng, Stellar Consult,	Engineering Plus, Inc.	Structural: Desai-Nasr, Struct	Sellinger Assoc - Mech Eng
Subcontracted in its	mechancial, electrical, plumbing			Design Inc. Rbt Darvas & Assoc	Berbiglia Assoc - Elect Eng
* .	National CAD Services -	Structural: Bruns Structural Ser		Civil: Atwell Hicks, Johnson,	DESAI/NASR Consulting
·	drafting	Zeyn Uzman		Johnson & Roy, Beckett &	Engineers Inc structrual eng
	Engineering Reproduction, Inc -			Raeder, John Billett	3
- Address - Addr	reproduction	Plus, Goyette Mechanical		Mech/Elect: Peter Basso Asso.	
	reproduction	Elect: Hitek Group, Van Wert		Strategic Energy Solutions,	-
		Electric		EAM Engineers	
		Landscape Arch: Bonner Assoc		Food Ser: EF Whitney, Aramark	
		Interior Designer: Scarcello		Pool Cons: Bill Robertson Pool	
		Associates		Arch Renderings: Harvey Ferrard	
		7.5500/4105		Rochon Associates	
				Acoustical Cons: Jaffe Holden Ad	
				Library Equipment Cons:	
				Library Design Associates	
Method of Communication	Phones, cell phones, email	Meetings, telephone, fax, mail,	Prel Planning Phase, interviews	Letters, fax, mail, email,	Regular scheduled mtgs w/ min,
Metriod of Communication	Single source of communication		questions, meetings, fax, emails		regular written reports, month
	Letters, memos, reports,	imaging is provoded as required		Communication procedures	proj status reports, digital draw-
	drawings, documents	imaging is provoded as required	examine future possibilities,	require back-up copy in file.	ings for on-line transmittals, team
	Knowledge sharing through		will attempt to plan for the future		website, issue tracking and
	communication		Will determine the province and account	when critical to project progress.	scheduling tools, email
	On-line technical resource	A CONTRACTOR OF THE CONTRACTOR		Principals maintain hands-on	accessibility to proj team,
	groups			project involvement	telephone accessibility 24/7
	Portals to post questions				
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NAME AND LOCATION	Wiss Janney Elstner Assoc	GAV Associates, Inc.	William A. Kibbe & Assoc, Inc	Jickling Lyman Powell Assoc	DiMattia Group	
	Bingham Farms, Michigan	Farmington Hills/Flint, MI	Saginaw, Michigan	Troy, Michigan	Plymouth, Michigan	
Policy for Errors or Omissions	Quality control methods	Works to eliminate errors or	Quality Control Committee,	Aia standard and liability	ISO certified company. W/	
Folicy for Errors of Offinssions	Client is not responsible for	omissins through clear	recommendations are documted		excellent quality, realistic	
	revisions due to design prof	communication, construction is	to avoid future conflicts.	responsible for tasks as agreed.	expectations and good team	
	errors or omissions	managed, review process, code		Proj Budget should account for	communication, changes or	
	Professional Liability - 5 million	compliance and strict	of Owner. Error would have to	3-5%. Responsible if intentional	errors will not escalate into	
	Floressional Liability - 5 million	adherence to construction	be discussed w/ their insurance	neglect by design team	conflicts or disputes.	
		understand and scheduling	carrier.	negreet by design team	Insurance, no claims	
	Information Dravided	No	No No	Information Provided	No	
Litagation past 5 years	Information Provided	INO	NO	mornation Provided	INO	
Contract requirement	Yes - Contract Provided	AIA Agreement	AIA Agreement	AIA Agreement	Letter of Intent/AIA Agreement	
Billing Procedures	Monthly billing; Payment due	Biweekly billing. Net 30 days	Percentage Fee Basis, Lump	Monthly billings; net 30 days	Monthly invoices; net 30 days	
	upon receipt of invoice		Sum Fee, Hourly Rate, Hourly			
			Rate w/ Maximum Fee Basis	a fates as		
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NAME AND LOCATION	On mignious articoprimite		John Dziurman Architects	Hamilton Anderson	William Christo Architect PC
	Detroit, Michigan	Clawson, Michigan	Rochester, Michigan	Detroit, Michigan	Detroit, Michigan
					-
Cost Proposal					
Principal Architect		\$140	\$100 - \$130	\$160 - \$180	\$80
Senior Project Architect		\$72 - \$105	\$75 - \$100	\$125 - \$150	\$50 - \$60
Project Architect	\$90.00	\$75 - \$95	\$60 - \$75	\$75 - \$120	\$25 - \$35
Associate	φσ.σσ			100	
Landscape Architect	\$90.00			\$75 - \$120	
Sr Project Manager	Ψ00.05				
Project Manager	\$105.00	\$115		\$110 - \$130	
Specification Writer	Ψισοισσ	\$110			
Senior Project Designer			\$60 - \$75		
Project Designer			\$45 - \$60	\$75 - \$120	
Interior Designer		\$50 - \$90	, ,	\$70 - \$75	
Intern	400000000000000000000000000000000000000	φου φου		\$65 - \$70	
Consultant		AMMONITORINA			
Specialist	-	1			
Specialist					
Drafter/CAD Technician	\$55.00	\$60 - \$80	\$45 - \$60/\$35 - \$50		\$50
Engineering Designer/CAD Tec	Ψ00.00	ψου ψου	ψ 10	-	
Junior Drafter/CAD Tech		\$58 - \$70			\$25
Junior Designer		Ψοσ Ψισ			
Julior Designer					
Clerical		\$40 - \$60	\$35 - \$45	\$45 - \$55	\$25 - \$35
Accounting Manager		Ψτο ψου	\$35 - \$45		
Reproduction/Delivery			φου φ.ιο		
Reproduction/Delivery					
Construction Inspector/Admin					
Project Engineer		\$75 - \$95	\$75 - \$100		\$75 - \$100
Electrical Engineer	\$70.00 - \$90.00	•			
Mechanical Engineer	\$70.00 - \$90.00				
Structural Engineer	Ψ. σ.σσ φσσισσ				
Civil Engineer	\$70.00 - \$90.00		\$75 - \$95		·
Civil Designer	\$90.00				\$75
Civil Project Manager					
Surveyor	\$60.00 - \$80.00				
Surveyor Technician	Ψοσ.σο				
Planner			\$65 - \$80		
Other Costs	Reimbursables	Reimbursables	Reimbursables	Reimbursables	Reimbursables
Percentage of Yearly Adjustmt		Maximum of 3% per year	2.5% - 4% (based on employee)		During third year: 3%

NAME AND LOCATION	GM Engineers & Associates	Straub Pettitt Yaste	John Dziurman Architects	Hamilton Anderson	William Christo Architect PC	
HAME AND ECOATION	Detroit, Michigan		Rochester, Michigan	Detroit, Michigan	Detroit, Michigan	
A A STATE OF THE S	Doubling into ingui					
ears in Business	18 years	45 years	31 years	10 years	23 years	
ears in Dusiness	10 years			-		
Number of Employees	8 full time/2 part time	7 full time/2 part time	7 full time/1-2 part time	74 employees	2 full time/2 part time	
Staff Assigned to RH	Chester Stempien Prof Arch	R Thomas Yaste Arch Prin	John Dziurman Arch Prin in	Rainy Hamilton Arch President	William Christo - Pres/Architect	
	Herbert Stotz Prof Civil Eng	J Stuart Pettitt Arch Proj Design	Charge & Project Manager	Doulgas Atkinson - Architect		
	Nestor Herrera Prof Mech Eng	Richard Mann Arch Documents	Stewart Kissinger Arch/Reg Mgr	Amy Potter Arch Designer		
	Solano Valentin Prof Mech Eng	Sellinger Assoc: Mike Sellinger	Samy Naggar Assoc Arch	Burke Jenkins Landscape Arch		
	Jim Fletcher Reg Land Surveyor	and Bill Vernier Mech Eng	Andrea McKenzie, arch, int des	David Scurto Planner Proj Mgr		
	Art Bada Prof Electrical Eng	ETS Eng: Doug Sayles	EAM: Richard Trudelle, PE Eng,			
		Electrical Engineering	Arnold Luallen, PE Mech Eng,	L&A, Inc: Wm Lefkofsky PE -	, ,	
		Penhale & Yates: James Yates	Michael Gold Elect Dept,	structural engineer		
		Structural Engineering	Zbigniew Bugaj, Mech Dept,	Peter Basso Assoc: Scott	-	
	· ·	MJ McGinnis: Michael	ABE Assoc: Andre Brooks PE,	Garrison, Sr Assoc - Eng		
		McGinnis Landscape Arch	Kamran Qadeer, Proj Engineer,	George Hopkins, Arch Design		
			Frances Papke, PE Proj Mgr,	NTH: Bhushan Modi - civil eng		
-			Grissim Metz: Randall Metz Prn		-	
			landscape arch,			
144000000000000000000000000000000000000			John Picha, Civil engineering			
				1		
Resources	Construction management,	Arch design, int design,	Project Team comprised of	Reference to Staff Resumes	Architectural firm that	
	civil and structural engineering,	programming, value eng, site	architects, planners, landscape	Variety of projects including	subcontracts to various	
	mechanical and electrical	evaluation, cost modeling, needs	architects and engineers w/	historic	disciplines on a project to	
	designs, architectural design	analysis, feasibility studies,	experience in programming,		project basis, ie, civil,	
	and development	proj admin, const admin, ADA	planning and design of		structural, mechanical,	
	Virgil Manley - Constr Mgmt	Assessmt & Compliance, Spec	municipal facilities.		electrical, etc all firms are	
	Ronan Ryan - Arch	Development.	Local bldg practices, const cost,	·	well qualified	
		Other services are outsourced	maintenance/energy, life-cycle	1		
			costing, grn bldg design,			
A Makery Constitution of the Constitution and a deficiency of the Constitution of the						
				•		

NAME AND LOCATION	GM Engineers & Associates	Straub Pettitt Yaste	John Dziurman Architects	Hamilton Anderson	William Christo Architect PC
	Detroit, Michigan	Clawson, Michigan	Rochester, Michigan	Detroit, Michigan	Detroit, Michigan
			value engineering		
Public Sector Clients	Detroit Housing Commission	Oakland University Honors Coll	North Central Michigan College	The Family Place, New Ctr	State of Michigan - Dept of
	City of Oak Park	Orion Township	Leelanau County	Comm Mental Health Services	Management & Budget -
	Rehabilitation of Detroit Water	White Lake Township	State of MI Dept History Arts	DIA Master Plan Renovation	female detention facility
	Treatment Plant	Escanaba City Hall	Newaygo ISD	Det Public Library Main Branch	renovation
	Centerline Public Schools -	Oakland Township	State of Mi Mgmt & Budget	Renovation	State of Michigan - Dept of
	Early Childhood Center	Oakland/Troy Airport Terminal	Alpena County	Wilshire Apt Bldg Renovation	Management & Budget -
A CAMPAN THE RESIDENCE OF THE PROPERTY OF THE	Detroit Public Schools -	Troy Fire	Oakland Cty Plan & Econ Dev	Ecumenical Theological	Elevator upgrades, Walter
	Longfellow Annex - School	Sterling Heights Nature Ctr	City of Rochester	Seminary	Reuther Hosp - Westland
	Renovation	City of Brighton	City of RH - Derek Delacourt	Historic Tiger Stadium	Sec of State - space conversion
8000 Annual Maria (1900)		Mackinac County Comm Ctr	Rochester DDA	Reinvestment Strategy	
		Luce County Sr Cit Housing	St James Township		
		Madison Heights Sr Ctr	Oakland Twp Parks & Rec Com		
	,	OCRC Garage			
		Selfridge Buildings			
	·	Delta County			
		Taylor Armory			
Experience w/ Historic Bldgs	Master Plan for Historic Fort	No experience w/ hist bldgs.	Historic bldgs are specialty	Addison Hotel	Wayne State University -
	Wayne along Detroit River	Would hire architects or	Dziurmann - 17 yrs RH HDC	Wilshire Apt Preservation	interior renovation of Hillberry
	,	consultants with historic skills		Renovation Master Plan for DIA	Theater, Detroit, MI
				Ecumenical Theological	All Saints Episcopalian Church
				Seminary preservation	Interior renovations, barrier free
				Preservation of City of	ramp & elevator tower - Pontiac
	,			Detroit Public Libraries	Detroit Public Schools - tuck-
				Interium staff for City of	pointing, stone and lintel
				Birmingham Historic District	replacement
				Historic Dists Survey for RH	
Scope of In House Services	Construction Management,	Arch design, int design,	Grn bldgs, energy savings,	Design urban environment	Architect: contract documens,
	Civil Engineering Design Work,		arch design, solutions that	Unify arch and landscape arch	project administration, estimating
	Land Surveying, Architectural	evaluation, cost modeling,	expand program w/o increasing	Visionary planning and design	expertise in healthcare projects
	Design and Development	needs analysis, feas studies,	budget, bldg studies, field	Blend arch, landscape, urban	
		proj admin, const admin, ADA	survey & data gathering, econ	design, civil eng, interior and	
		assessments & compliance,	eval alternatives, condition	graphic design. Performance	
		spec development	appraisals, building design	w/ heart. Quality Service to	
			alterations and renovations, hist	a variety of clients including:	
			preservation, restoration and	private sector, developers,	
			material conservation, health	institutions, corporations and	
			care, education, recreation fac	governments	

NAME AND LOCATION	GM Engineers & Associates	Straub Pettitt Yaste	John Dziurman Architects	Hamilton Anderson	William Christo Architect PC
	Detroit, Michigan	Clawson, Michigan	Rochester, Michigan	Detroit, Michigan	Detroit, Michigan
		-		-	
Current in-progress projects	Longfellow Annex Special	Turrentine residence	State of MI Capitol Complex	RH Historic District Survey	Hyper baric suite renovation
Current III-progress projects	Education & Early Childhood	WCCCD western campus	Security Enhancements	Birmingham Planning Assistanc	Southfield, Michigan
	Office Remodeling, Detroit	addition and renovation	North Sea Galleries-Renovation	Genesee County Parks -	Tenant build-out, Westland
	Shailesh Patel - Residential	ASL TAKATA Master Plan	Charlevoix Subway-Renovation	improvement strategies &	
	design and construction	First United Methodist Church	St. Martha Parish Social Hall	evaluating facilities	
3999	Detroit Housing Commission -	of Garden City Addition	renovations & addition	Detroit Public Library Main	
	physical needs assessment		Allen Park Downtown Dev Auth	Detroit Institute of Arts	
200 200 200 200 200 200 200 200 200 200	Topo, boundary and engineering		80 single family housing project	Paradise Valley @ Ford Field	
	survey, Monroe		in Hamtramck	The Family Place	
	carrey, memoc			Addison Hotel Renovation	2
				Wilshire Apt Building	
44.000				36th Dist Ct Renovations	
				Wayne Cty Tower Restoration	
				Coleman Young Muni Center	
Subcontracted firms	Angle Mechanical & Electrical	Sellinger Associates, Inc.	EAM Engineers, Inc Mech	Kirk Assoc - cost modeling	Civil: McDowell & Associate
Oupcontracted in inc	CZ Construction	Gerald Potapa & Associates	and Elect Eng	L&A, Inc Structural	Testing Engineering Services
	Lumaj Custom Painting	Partridge Associates, Inc.	ABE Associates, Inc Civil	Peter Basso Assoc MEP Eng	Structural: LA Structural
	Key Interiors	Peter Basso Associates	and structural eng	DiClemente Siegel Design -	Ehlert/Bryan
	Madison Electric	CFI Engineering, Inc.	Grissm Metz Andriese Assoc -	MEP Engineering	Mechanical: Mancini Alkateeb
*	Graybar	Electra-Tech Services	Landscape arch/civil eng	Progressive AE - Engineering	Gerald Potapa & Associates
	Rayhaven	Robert M. Darvas Associates			MS Consulting Engineers
		Desai/Nasr Consult Engineers			Sellinger Associates, Inc.
		Penhale & Yates			Electrical: Mancini Alkateeb
		Michael J. McGinnis			Berbiglia & Associates
A. A		Beckett & Raeder, Inc.			MS Consulting Engineers
		Kolano & Saha Engineers			Sellinger Associates, Inc.
		Baker Group Foodservice		-	7
		Reyes Solution, Inc.			
	-	G2 Consulting Group			
		Flint Surveying/AVIO			
Method of Communication	Communication is very	Communication is key allowing	Committed to total quality	Place high value on Charrette	Important Topics require one on
motrica di Communicationi	important in doing business	collaboration amongst all parties		Lively discussion at onset of	one meetings. Secondard items
<u> </u>	Telecommunication, Fax	Documents all meetings and	control procedures - mgmt	project to painful arguments	can be communicated vis fax,
	Messaging, Electronic Mail,	share all information	manual, proj control guidelines,	Special meetings. Open and	e-mail and telephone conversation
	Postal Mail	Email, websites, faxes, mail,	design mgmt procedures, tech	accessible process to client	
		special delivery organizations	operating systems, error	decision makers. Leadership.	
			prevention and project checklists		
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NAME AND LOCATION	GM Engineers & Associates	Straub Pettitt Yaste	John Dziurman Architects	Hamilton Anderson	William Christo Architect PC	
	Detroit, Michigan	Clawson, Michigan	Rochester, Michigan	Detroit, Michigan	Detroit, Michigan	
Policy for Errors or Omissions	Corrections and adjustments	Will take responsibility to	Strive for absolute perfection	Quality assurance and quality	All subconsultants have liability	
Tolloy for Efford or Childerene	at no charge to clients	correct any errors or omissions	Quality control measures	control program. If error or	insurance. All projects have	
	at the entire go to entire	they have brought about	Mitigate errors and omissions	omission occurs, will make	oversights, most are minor.	
A STATE OF THE STA		Prof Liability Insurance	w/ client involvement	every effort to mitigate timely	Never been litigated and	
		Their consultants have		to lessen impact on the project	provides 110% effort on all	
		Prof Liability Insurance			projects to eliminate such	
					occurrences	
Litagation past 5 years	Information Provided	No	No	Information Provided	No	
Contract requirement	No.	Yes - AIA Agreement	Yes - AIA Agreement	Yes - AIA Agreement	Yes - contracts attached	
	T	T/M monthly billing	Lump Sum or Hourly fee with	Lump Sum or Hourly	Lump Sum, Hourly Not to Exceed	
Billing Procedures	Typically monthly	T/M - monthly billing	NTE with 2.8 multiplier	Monthly billing for T/M	Reimbursables	
			NTE With 2.8 multiplier	Subconsultants billed at 1.1	Reimbursables	
	11. 11. (10. (10. (10. (10. (10. (10. (1					
				times fees charged		
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NAME AND LOCATION	Redstone Architects, Inc.	Superior Engineering	Designhaus Architecture	BEI Associates, Inc.	THA Architects Engineers	CHMP, Inc.
	Southfield, Michigan	Michael A. Boggio Assoc	Rochester, Michigan	Detroit, Michigan	Flint, Michigan	Grand Blanc, Michigan
		Southfield/Detroit, Michigan				
COST PROPOSAL:			**************************************			
Principal Architect	\$137.50	\$120.00	\$125	\$110.00	\$86 - \$126	\$125.00
Senior Project Architect	\$100	\$80.00			\$64 - \$70	\$80 - \$110
Project Architect		\$70.00	ALL LA		\$54 - \$63	\$60 - \$76
Associate			\$75.00		\$45 - \$50	
Landscape Architect		\$70.00				\$75 - \$82
Sr Project Manager		\$80		\$80.00		
Project Manager	\$77.50	\$70				
Specification Writer	\$100.00					
Senior Project Designer	\$77.50		\$85.00			
Project Designer	\$55.00		\$65.00			
Interior Designer	\$55.00					
Intern	•		\$45.00			
Consultant						
Specialist						
opolianet .						
Drafter/CAD Technician	\$55.00		\$55.00		\$64 - \$70	\$44 - \$66
Engineering Designer/CAD Tec						
Junior Drafter/CAD Tech	\$45.00				\$45 - \$50	
Junior Designer	\$45.00					
53.1101 2 551g.101						
Clerical	\$45.00	A STATE OF THE STA	\$45.00	\$45.00	\$36 - \$49	\$27 - \$49.50
Accounting Manager	\$45.00					, , , , , , , , , , , , , , , , , , , ,
Reproduction/Delivery	\$45.00					
		\$80.00			\$82 - \$92	000.00
Construction Inspector/Admin		\$00.00			\$02 - \$92	\$66.00
Project Engineer		\$60			\$98 - \$116	
Electrical Engineer	\$60.00 - \$120.00	\$70		\$80.00	\$59 - \$65	
Mechanical Engineer	\$54.00 - \$120.00	\$70			\$54 - \$86	
Structural Engineer	Ψ-1.00 Ψ120.00	\$70		\$80.00		
Civil Engineer		\$70		\$80.00		\$80 - \$105
Civil Designer		Ψ, σ		Ψοσ.σο		\$52 - \$62
Civil Project Manager				The state of the s		\$68 - \$87
Surveyor		\$120 (Team of Two)				\$49 - \$100
Surveyor Technician		\$55.00				\$33 - \$49
Surveyor recrimician		\$33.00				ψυυ - Φ48
Other Costs	Reimbursables	Reimbursales	Reimbursables	Reimbursables	Reimbursables	Reimbursables
Percentage of Yearly Adjustm		2%	Up to 3%	3%		8% Annual cost of living statistics

NAME AND LOCATION	Redstone Architects, Inc.	Superior Engineering	Designhaus Architecture	BEI Associates, Inc.	THA Architects Engineers	CHMP, Inc.
NAME AND ECCATION		Michael A. Boggio Assoc	Rochester, Michigan	Detroit, Michigan	Flint, Michigan	Grand Blanc, Michigan
		Southfield/Detroit, Michigan				
		Ooutimeta/Dealon, monigan				
Variable Business	67 years	12 years/28 years	7 years	52 years	48 years	37 years
Years in Business	67 years	12 years/20 years	/ years	52 years		*
Number of Employees	10 full time/1 part time	30 full time/8 part time	11 full time/1 part time	70 full time/2 part time	32 full time/2 part time	21 full time/3 part time
			D. C. II. D. Ah	Danield Vancous Arch Droi Evo	Jackie Hoist Arch Blg Insp Mgr	David Hanoute Arch Principal
Staff Assigned to RH		Satish Mistry, PE Principal			George Ananich Arch Evaluator	Greg Mason Arch Proj Mgr
	Spec-Fire safety, bldg codes	Udayan Memon PE Struct Eng	Roger Berent VP will be a	N Chmielewski Arch Proj Dir	Ron Campbell Arch Historic	Annette Hader Arch Job Capt
	L. Fabilli, Arch, prgram, design	Michael Boggio AIA Proj Mgr	registered arch this year	Joan Gauthier PE Civil Eng		
	B. Yaldo-Assoc Arch Design	Stanley Joniec AIA Sr Architect	Scott Kelley - Sr Designer	Allan Gazoul PE Elect Eng	Fares Abdallah PE Electrical	Rodica Phillips Arch Int Design
	Don Smith-Dir of specifications	Paul Padiyar PE Sr. Civil Eng		David Sturges PE Mech Eng	Karl Strine - Mechancial	James Sporer Landscape Arch
		Manilal Patel PE Sr Mech Eng		Ali Zorkot Phd PE Struct Eng	Doug Skylis PE Rowe Eng civil	Kevin Cook PE Civil Eng
		Bhavin Patel Civil Engineer			and site engineering	James Novosad PE Proj Eng
		R Scott Leo EE, Elect Eng			Les Hartzman Constr. Admin	Greg McArdle PS Prof Surveyor
		Dietrich Bailey & Assoc -				Jerrimy Steel, Const Coordinatr
		Landscape Architects				Paul Novak PE Prof Eng
		Editadoapo / il officoro				Robt Sopko Mech Designer
						Paul Avolio PE Elect Eng
					-	Danny R. Lutes - Elect Designer
						Snyder & Staley Engineering:
					1	John Snyder PE Struct Eng
						Michael Staley PE Geotech Eng
						Wildrace States 1 E Scottes Eng
		T	Staff resumes and qualifications	Full Service Arch-Eng firm;	Space needs program, fac asses	Licensed, experienced architects
Resources	Experience in municipal work		Stall resulties and qualifications	full compliment experience and	site cond analy, mast plan, arch	
	Team assembled: MS Engineers			registered arch, struct eng,	design, interiors, site design,	and origination resumes
	(Mech & elect), Desai/Nasr	w/ solid reputation, individual		civil eng, mech & elec eng	mech eng, elec eng, struct eng,	
	Consulting (structural), OHM or	effort and expertise; systematic		civil elig, mech & elec elig	energy conservation, historic	
	HRC (civil)	project approach			preservation, code review/analy,	
					cost estimating, const. Admin,	
					graphic design, data technology,	
					security design	
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		Michael A. Boggio Assoc	Rochester, Michigan	Detroit, Michigan	Flint, Michigan	Grand Blanc, Michigan
		Southfield/Detroit, Michigan	-			
		,				
Public Sector Clients	Waterford Twp	Detroit Water & Sewer	Rochester Downtown Dev Auth	City of Ecorse	City of Rochester Hills-numerous	
		DLZ/ Detroit Water & Sewer	Rochester DDA Site Plan Comm	City of Detroit	Lapeer County-numerous	Soc Security Building Det
		DWSD/City of Detroit	Rochester DDA Lighting Pkg	Wayne County	City of Lapper-numerous	Flint Federal Bldg
	West Bloomfield	CDM/Wayne County	Clarkston Conservatory Music	Detroit Housing Department	City of Grand Blanc-numerous	Fed Ctr Bldg
		TAE Ltd/DPS-City of Detroit	Birmingham Community House	Detroit Wastewater/DWSD	City of Linden-numerous	McNamara Fed Bldg
		UM Brighton Medical Fac Co		US Govt	Hamburg Twp	Federal Bldg - Kalamazoo
		State of Michigan FIA		State of Michigan	Shiawassee County	Flint Mass Transport Auth
	Milford				Genesee County - numerous	Genesee Cty Ct Hs Square
	Taylor				Vienna Twp	Lapeer Pub Saf Bldg
	Pontiac Housing Commission				City of St. Johns	Fenton Fire Stat/DPW
	Torrido Frodonig Commission				City of Flushing	Isabella Cty Trans Comm
					City of Flint	N Oak Fire Auth Fire Stat
					US Postal Service	Springfield Twp Fire
					GSA, Auburn Hills, Holly, Evart,	Hadley Twp Hall
					Gains, Mundy Twp, Owosso,	
					Mt Morris Twp, Tuscola County	
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Experience w/ Historic Bldgs	UM East Hall	Heritage Village Complex,	Avon Prairie House, RH	Old Wonder Bread Bakery to	RH Museum Bldgs, Bloomer	Genesee Cty CourtHouse
Experience w/ Historic Blugs	Belle Isle Casino (adaptive reuse)		Old City Hall, Bay City	Casino, Detroit	Stone Bldg, Lapeer Cty Ct Hs,	US GSA - Levin US CourtHouse
	Globe Bldg (adaptive reuse)	Detroit Public Schools	0.0 0.0, 1.0, 20, 0.0,	8-story Ferry Seed Warehouse	Cross Rds Village RR, Calumet	renovation of Judges' chambers
	McGregor Library, Highland Park			to International Ctr-office/retail.	Public School Bldg, Hist Pix	McCree Cts & Hum Serv Bldg
	Apts at River Place, Detroit			restaurant, Detroit	Theatre, Lapeer, Gen Cty Ct Hs	
	(adaptive reuse)			Their Bldg from seed warehouse		
	(adaptive redse)			to arch/eng offices, Detroit	Project Flint, River Place Inn Det	
				to drong onese, Detroit	Lapeer Transit Auth, Evart City	
					Hall, Buick Gallery, Flushing	
			-		Museum	
					Muodani	
	Program Mgmt, master planning,	Programming cohomatic and	All aspects of architectural	Full service arch-eng firm	Arch design, Struct Eng, Mech	Architecture, Interior Design,
Scope of In House Services	needs asses, programming,	prel design, design development		arch services from programming		Landscape Arch, Civil Eng,
	space plan, site selection &	construct docs, civil eng,	recommendations, schematic	to arch design and civil,	Const Admin, Proj Mgmt, Int	Surveying, const staking, const
	planning, schematic design,		design, design dev, document	structural, mechanical and	Const Admin, Proj Mgmt, Int	& contract admin, programming
	rendering, spec writing, fac mgmt			electrical engineering	needs asses, programming,	concept, mast plan, site plan,
		Control, Contract aumininistration	docs, bid coordination, constr.	Cicotion originating	fac analy, mast plan, site analy,	bid, const docs, cost est, bldg &
	lenders inspection, cost estimat,		observation, landscape design,		site design, concept & schemat	site evals, bldg code evals, feas
	design/build proj delivery,		3D modeling, graphic design		design, design dev, const draw,	stud, ADA, energy, histor, value
	strategic planning		German, Spanish, Hindi		cost est, energy convers, hist	eng, survey, drainage, inspect,
				1	preservation, code review, ADA	grn bldg, proj mgmt, traffic stud
			speaking staff		preservation, code review, ADA	giri bidg, proj mgirit, tranic stud
			-			

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	Southfield, Michigan	Michael A. Boggio Assoc	Rochester, Michigan	Detroit, Michigan	Flint, Michigan	Grand Blanc, Michigan
		Southfield/Detroit, Michigan				
Current in-progress projects	Chesterfield Twp Fire Dept	Canton Medical Center	Creekside, Crestview Cadillac,	Detroit Public Schools - Various	AbilitytoPlayFlint, BoyScoutCp.	GSA: Pt Huron Fed Bldg, Storm &
ouncirciii progress projeste	Taylor Municipal Complex	Fine screen bldg Renovation	7 residences, Hershey Ice Crm,	Detroit - Health Complex	CathCharties, ElkLakeMarina,	& sanitary upgrades, Levin Ct Hs
	Monroe Fire Headquarters	Water Main Design/DWSD	Main St Billiards, Campus	SMART - Various Locations	FineLinePowersports, Gen Conv	
	Pontiac Housing Commission	Haggerty Medical Building	Village Comm (2), Connektiv	DaimlerChrysler-Var Locations	GrBlancStLights, KearsleyWatFl	
	varying projects	Standard Federal Bank, Orion	Properties (3), Vito Anthony	GM, Fitness Ctr Willow Run	7thDayAdventist, UnitedWay,	Yd office, Flint Inst Music addit &
	Tarying projects	Brighton Valley Independence	Homes, Notations, Dillman	City of Ecorse-Blanket Order	AmerinterntlSchool, LkFenton	reno, Bently Schools site, add,
		Village - Assist Living Bldg	Upton Interiors, Clarkston	American Axle-Plant Expansion		reno, Clio Sr Ctr, Reg Medical
		Village 7 leader 211mg 2 lag	Conservatory	Wayne Cty College-Lanscape	TheaterCtr, OvidSchool, ClioHS,	Imaging Flint Add & Reno and
			Concervatory	Northwest Airlines-constr supp	DurandSchoolStudy, Fenton	Fenton Reno, Med Office Bldg,
				Smaller projects for VA Hosp,		s St. George Church Const Admin
				Ford Motor Co and Caraco	ViennaTwpFireStat, HollyAcady,	
			NAME OF THE PROPERTY OF THE PR	Tord Wotor Go and Garaco	GatesKithenRenov, Davison	
					Façade Study	
					i açade Study	
Subcontracted firms	O'Brien Waterford Construction	Stellar Engineering	L&A Structural Engineers	Testing Eng & Consultants:	Rowe Engineering - civil	DiClemente-Siegel Design - mech
	Ms Consulting Engineers	Somat Engineering	MLS Engineering/EAM Eng	NTH, Somat, Soils & Mat Eng		and elect design
	Mancini, Alkateeb & Assoc	SD Asociates	for Elect, Plumb, Mech	Fire Protection/Life Safety:		Snyder & Staley Engineering -
	Sellinger Associates	Desai/Nsar Engineering	Grissim, Metz/AR Decker for	Gage Babcok, Rolf Jensen		Structural and geotechnical eng
	Berbiglia Associates	Wilcox Professional Services	Civil	Food Service: Stephs Bangs		3
	Desai/Nasr Consulting Eng	NTH Associates	G2 Consulting for geotechnical	Geotechnical:		
		Prof Engineering Associates	Bishop Surveying/Reichert	Det Testing, Test Eng & Cons,		
		Nowak & Fraus (civil)	Surveying for surveying	NTH, Soils & Mat, Somat		
		Calvin Hall Assoc (landscape)	, , , ,			
		Dietrich Bailey Assoc (landscp)				
Method of Communication	Team Environment	Project Manager - Point of	Meetings, telephone, email	Updates on status of work,	Project Team - meetings, phone	Procedures for project mgmt
	Listen & communication	Contact - open line of	Extremely accessible at all	Communications verbally, mtgs,	calls, emails, progress meetings	
	Communication tools	communication. Weekly calls.	times and open to clients	telephone, email, voice mail,	conference notes distributed	Key owner review stages,
		Meetings as required	First priority is client	internet, extranet sites, reports.		schedule and cost control, team
			satisfaction	Communicate as preferred		mobilization, program refinement,
						development, construction doc.
			AMPLIANCE			bidding, construction and post
			-		To a contract of the contract	construction
						CONSTRUCTION
			,			

NAME AND LOCATION	Redstone Architects, Inc.	Superior Engineering	Designhaus Architecture	BEI Associates, Inc.	THA Architects Engineers	CHMP, Inc.
7		Michael A. Boggio Assoc	Rochester, Michigan	Detroit, Michigan	Flint, Michigan	Grand Blanc, Michigan
<u> </u>		Southfield/Detroit, Michigan				
	4					
	Will correct design documents	Errors and omissions insurance	Design Review Procedures/	Costs to correct an error or	THA responsible for errors and	In house quality control
	at no charge. Liability Insurance.		Quality Control standards	omission would be incurred	omissions that cause	If their error would not expect the
	Expect owner to carry a		Will make all document	by the Arch/Eng	additional const. Cost w/o value	owner to pay for their mistakes
	contingency to cover costs due		corrections and follow through		to the owner	Prof Liability insurance
	to hidden conditions		w/ their procedures			· ·
			•			
Litagation past 5 years	Information Provided	No	No	Information Provided	Information Provided	Information Provided
Contract requirement	Yes - AIA Agreement	Informal Proposal executed by both parties	Yes - AIA Agreement	Yes - Ltr, PO, AIA Agreement	Yes - AIA Agreement	Yes - AIA Agreement
		zer. parase				
Billing Procedures	Hourly/Fixed Fee	Monthly billing T/M	Monthly billing T/M	Monthly invoices/net 30 days	Monthly invoices T/M	Monthly payments based on
Diffing 1 rocedures	Monthly invoice	menany sumig	, , , , , , , , , , , , , , , , , , , ,			work completed
	Monthly involce					•
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