

CITY OF ROCHESTER HILLS, MICHIGAN			
PROJECT: Calcium Chloride and Brine			
ITB-RH-17-001 TABULATION			
Bids Read: January 18, 2017 @ 3:00 P.M.			
NAME	Great Lakes Chloride Inc.	Liquid Calcium Chloride Sales	Univar
ADDRESS	Grand Haven, MI	Kawkawlin, MI	Cincinnati, OH
Calcium Chloride:			
2017 Cost per gallon	0.66	0.563	No Bid
2018 Cost per gallon	0.68	0.573	No Bid
Brine:			
2017 Cost per gallon	No Bid	0.258	No Bid
2018 Cost per gallon	No Bid	0.263	No Bid
Initialed delivery FOB?	Yes	Yes	
Terms:	Pricing based on min. 7,000 gal loads	Net 30 days, 1% discount 10 days	
Accept MasterCard?	No Bid	No	
Preferred Payment Method:	ACH	ACH	