



**City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS**

**1000 Rochester Hills Dr.
Rochester Hills, MI 48309
248.656.4630
www.rochesterhills.org**

Legislative File No: 2010-0111

TO: Mayor and City Council Members
FROM: Ron Crowell, Fire Chief
Vince Foisy,
DATE: March 2, 2010
SUBJECT: Pagers

REQUEST:

City Council is requested to authorize the purchase of paging services from American Messaging, Lewisville, Texas, in the amount not-to-exceed \$31,000.00 through December 1, 2014 and waive Section 2-273(b), the 3-year requirement for long term contracts.

REASON FOR PURCHASE:

The City of Rochester Hills utilizes paging services for messaging city staff in most all departments.

The purchase of paging services from American Messaging is a cooperative purchase with the Michigan Intergovernmental Trade Network (MITN) cooperative members, which has over a 1000 units currently in use. American Messaging provides services at a national level at pricing lower than the State of Michigan contract. Past experience with the company has been favorable with no major coverage issues. Maintaining services with the current provider avoids the labor and administrative costs associated with changing and programming systems.

The City of Troy as the lead city in this cooperative purchase negotiated lower monthly rates than the subsequent contract with firm 5-year pricing. As the term of the contract extends for 5 years, a waiver from Section 2-273(b), the 3-year requirement for long term contracts, under Section 2-281 is requested. The contract includes the ability for the City to terminate based on non-appropriation or availability of funds. The number of units may also be adjusted during the term of the contract.

PROCESS:

Vendor Name and Address:

American Messaging
1720 Lakepointe Drive, Ste 100
Lewisville, TX 75057

Reason for Selection:

Best Value; Lowest Pricing

Method of Purchase:

Cooperative Purchase - MITN

BUDGET:

Fund Name	Department Account No	Account No. Description	Budget Amount	Cost	Remaining Budget
Wireless Communications	326.940.000	Rental - Equipment	\$8500	\$6200	\$2300

Funding in future years budgets.

RECOMMENDATION:

It is recommended that the Rochester Hills City Council authorize the purchase of paging services from American Messaging, Lewisville, Texas in the amount not-to-exceed \$31,000.00 through December 1, 2014 and waive Section 2-273(b), the 3-year requirements for long term contracts.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
City Council Liaison		