

RFP-RH-21-051 Tree Maintenance and Stump Grinding Services
 Due: August 25, 2021 @ 3:00 PM

Name:	Limb Walkers Tree & Snow	Owen Tree Service	CHOP
Address:	10073 Bryce Road Avola, MI 48006	225 N. Lake George Attica, MI 48412	1505 Steele Ave. SW Grand Rapids, MI 49507
Firm Established	2020	1987	2008
Years in Business	1.5	34	13
Years providing tree maintenance/stump grinding services	1.5 Years with 8 years experience with other tree companies providing city contracts.	34 years	13 years
Employees-Full	6	80	49
Employees-Part	0	0	0
Experience working with municipalities	City of Port Huron City of Sandusky City of St. Clair Shores City of Lincoln Park Tree removals, tree trimming, stump grinding, traffic control	MDOT - Bay Region, Metro Division-Annual Tree Maintenance Genesee County Road Commission - County Wide Tree Removals City of Warren - City Wide Tree Pruning & Removals Oakland County - Forestry Division - Vegetation Removal	City of Wyoming-Removal & Trimming City of St. Joseph-Removal & Trimming City of Kalamazoo-Trimming City of Sterling Heights-Block Pruning
Experience & Financial Capacity	Vendor holds itself responsible for any financials. Have done many city contracts and haven't had any problems.	TCIA accredited. 15 ASA Certified Arborists, 19 TCIA Tree Care Academy Participants and 3 TCIA Certified Tree Care Safety Professionals. List of licensed staff members provided. Sales volume last 5 years provided.	With some employees having 20-30 years experience, vendor is well versed in tree removal, pruning, and stump grinding. With a combined annual revenue of 7 million with our parent company, Procard Landscape, vendor has the financial backing to successfully complete large projects.
Responsible personnel for on-site supervision; education and credentials	Jacob Cantlin-line clearance certified arborist, CPR, marine corp, owner Trent Strauch-line clearance certified arborist, CPR, national guard Austin Haseltine-national guard Anthony Smith-CDL w/airbrakes, mechanic, general foreman Branden Rossa-OSHA/safety coordinator, carpenter Samantha Somma-owner, office manager	Company organizational chart provided.	Doug Herrema Ed Tobey Joey Camacho Anthony Near Hans Ott Kyle VanSickle Employee list of certifications provided.
International Society of Arboriculture Certified Arborist on staff?	Yes, vendor has 2 line clearance certified arborists with licenses recognized by ISA standards/guidelines	Yes. Have approximately 15 ISA Certified Arborists on staff.	Yes
Current Clients doing type of services described	City of Lincoln Park-removals, trimming & stump grinding City of Dearborn-removals City of St. Clair Shores-as needed. Current contract already fulfilled. Residential	Have many residential, commercial and municipal customers that they provide tree services for.	Genesee County Road Commission, Monroe County Road Commission, City of Wyoming, City of Hamtramck
References	Provided	Provided	Provided
Equipment List	Inventory list provided.	Inventory list provided.	Inventory list provided.
Available to begin work in November	Yes	Yes	Yes
List of subcontractors to be used	Do not use.	Do not use.	Do not use.
Philosophy relative to tree maintenance	We are a small ma & pa tree company. Veteran and woman owned. We understand punctuality, discipline and perfection.	Vendor performs professional tree care operations with career employees. The crews are to first most perform the work in a safe manner per OSHA rules, then work efficiently to complete the job at hand.	Core Values: A - Accountability F - Faith I - Integrity R - Respect E - Efficiency We hire and fire by our values. It is our goal to be the best in the industry; we train our crews accordingly.

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EHAP trained personnel employed	Provided. 4 people	Provided. 5 people	
Response to emergencies	Phone number is a 24/7 line. 1 hour response time.	Our calls are received by an answering service after hours. The general foreman will call employees until a full crew is achieved, from our City of Pontiac location and dispatch crew to emergency location.	The City will be given the cell number of our project manager in your area. Once contacted, he will assemble a crew. Response time could be 2 - 4 hours.

JH Hart withdrew their proposal 10/22/2021

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Year One Cost

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Address:	10073 Bryce Road Avola, MI 48006		225 N. Lake George Attica, MI 48412		1505 Steele Ave. SW Grand Rapids, MI 49507	
PERSONNEL AND EQUIPMENT	11/1/2021 - 10/31/2022		11/1/2021 - 10/31/2022		11/1/2021 - 10/31/2022	
	Hourly Rate - Dec. -	Hourly Rate - April -	Hourly Rate - Dec. -	Hourly Rate - April -	Hourly Rate - Dec. -	Hourly Rate - April -
Tree Maint Crew 2 persons/hour Regular Work	\$350.00	\$350.00	\$200.00	\$200.00	\$158.00	\$158.00
Tree Maint Crew 2 persons/hour Emergency Work	\$450.00	\$450.00	\$295.00	\$295.00	\$198.00	\$198.00
Log Removal Crew 1 person/hour Regular Work	\$350.00	\$350.00	\$160.00	\$160.00	\$128.00	\$128.00
Log Removal Crew 1 person/hour Emergency Work	\$450.00	\$450.00	\$240.00	\$240.00	\$168.00	\$168.00
Lighted Arrow Board Regular Work	\$100.00	\$100.00	\$20.00	\$20.00	\$5.00	\$5.00
Lighted Arrow Board Emergency Work	\$100.00	\$100.00	\$20.00	\$20.00	\$5.00	\$5.00
Each Additional Person/hour Regular Work	\$150.00	\$150.00	\$95.00	\$95.00	\$52.35	\$52.35
Each Additional Person/hour Emergency Work	\$150.00	\$150.00	\$142.50	\$142.00	\$78.52	\$78.52
STUMP GRINDING SERVICES	Unit Price		Unit Price		Unit Price	
2-10 inches	\$70.00		\$80.00			
11-18 inches	\$125.00		\$100.00			
19-25 inches	\$175.00		\$210.00			
26-30 inches	\$210.00		\$295.00			
31-34 inches	\$238.00		\$350.00			
35-37 inches	\$259.00		\$500.00			
38 inches and above	\$420.00		\$575.00			
Do all rates include traveling expenses?	Yes		Yes		Yes	
State location from where crew will be dispatched to perform work.	Vendor has one yard in Emmett and one yard in Lincoln Park.		225 N. Lake George Road, Attica		3144 Yew, Milford	

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Year 2 Cost

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PERSONNEL AND EQUIPMENT	11/1/2022 - 10/31/2023	11/1/2022 - 10/31/2023	11/1/2022 - 10/31/2023			
	Hourly Rate - Dec. -	Hourly Rate - April -	Hourly Rate - Dec. -	Hourly Rate - April -	Hourly Rate - Dec. -	Hourly Rate - April -
Tree Maint Crew 2 persons/hour Regular Work	\$350.00	\$350.00	\$210.00	\$210.00	\$165.90	\$165.90
Tree Maint Crew 2 persons/hour Emergency Work	\$450.00	\$450.00	\$310.00	\$310.00	\$207.90	\$207.90
Log Removal Crew 1 person/hour Regular Work	\$350.00	\$350.00	\$165.00	\$165.00	\$134.40	\$134.40
Log Removal Crew 1 person/hour Emergency Work	\$450.00	\$450.00	\$247.50	\$247.00	\$176.40	\$176.40
Lighted Arrow Board Regular Work	\$100.00	\$100.00	\$20.00	\$20.00	\$5.00	\$5.00
Lighted Arrow Board Emergency Work	\$100.00	\$100.00	\$20.00	\$20.00	\$5.00	\$5.00
Each Additional Person/hour Regular Work	\$200.00	\$200.00	\$100.00	\$100.00	\$54.97	\$54.97
Each Additional Person/hour Emergency Work	\$200.00	\$200.00	\$150.00	\$150.00	\$82.45	\$82.45
STUMP GRINDING SERVICES	Unit Price	Unit Price	Unit Price			
2-10 inches	\$70.00	\$88.00				
11-18 inches	\$125.00	\$110.00				
19-25 inches	\$175.00	\$231.00				
26-30 inches	\$210.00	\$324.50				
31-34 inches	\$238.00	\$385.00				
35-37 inches	\$259.00	\$550.00				
38 inches and above	\$420.00	\$632.50				
Do all rates include traveling expenses?	Yes	Yes	Yes			
State location from where crew will be dispatched to perform work.	Vendor has one yard in Emmett and one yard in Lincoln Park.	225 N. Lake George Road, Attica	3144 Yew, Milford			

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Year 3 Cost

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PERSONNEL AND EQUIPMENT	11/1/2023 - 10/31/2024		11/1/2023 - 10/31/2024		11/1/2023 - 10/31/2024	
	Hourly Rate - Dec. -	Hourly Rate - April -	Hourly Rate - Dec. -	Hourly Rate - April -	Hourly Rate - Dec. -	Hourly Rate - April -
Tree Maint Crew 2 persons/hour Regular Work	\$375.00	\$375.00	\$220.00	\$220.00	\$170.87	\$170.87
Tree Maint Crew 2 persons/hour Emergency Work	\$475.00	\$475.00	\$325.00	\$325.00	\$214.14	\$214.14
Log Removal Crew 1 person/hour Regular Work	\$375.00	\$375.00	\$170.00	\$170.00	\$138.43	\$138.43
Log Removal Crew 1 person/hour Emergency Work	\$475.00	\$475.00	\$255.00	\$255.00	\$181.70	\$181.70
Lighted Arrow Board Regular Work	\$115.00	\$115.00	\$25.00	\$20.00	\$5.00	\$5.00
Lighted Arrow Board Emergency Work	\$115.00	\$115.00	\$25.00	\$20.00	\$5.00	\$5.00
Each Additional Person/hour Regular Work	\$200.00	\$200.00	\$105.00	\$105.00	\$56.62	\$56.62
Each Additional Person/hour Emergency Work	\$200.00	\$200.00	\$157.50	\$157.00	\$84.93	\$84.93
STUMP GRINDING SERVICES	Unit Price		Unit Price		Unit Price	
2-10 inches	\$70.00		\$96.80			
11-18 inches	\$125.00		\$121.00			
19-25 inches	\$175.00		\$254.10			
26-30 inches	\$210.00		\$356.95			
31-34 inches	\$238.00		\$423.50			
35-37 inches	\$259.00		\$605.00			
38 inches and above	\$420.00		\$695.75			
Do all rates include traveling expenses?	Yes		Yes		Yes	
State location from where crew will be dispatched to perform work.	Vendor has one yard in Emmett and one yard in Lincoln Park.		225 N. Lake George Road, Attica		3144 Yew, Milford	

	Year One	Year Two	Year Three	3-Year Total
Limb Walkers Tree & Snow	\$625,325.00	\$626,875.00	\$671,187.50	\$1,923,387.50
Owen Tree Service	\$356,950.00	\$374,747.50	\$392,545.00	\$1,124,242.50
CHOP	\$281,212.85	\$295,273.57	\$304,119.53	\$880,605.95