

<b>Street Tree Planting</b>							
<b>RFP-RH-06-001</b>							
<b>Opened: 2/17/06</b>							
		Tom's Landscaping	Washtenaw, Inc	Land Works Landscaping	Precision Landscaping	Sinacori Landscaping	Salisbury Landscape Group
Years in business		20	13	22	20	17	10
Type of Organization		Not Listed	Corporation	Corporation	Corporation	Corporation	Corporation
#Full time employees		40	10 to 20	25 Plus	16	80	20
#Part-time employees		110	35 - 45	10 Plus	34	0	30
Experience with Municipalities. Provide Names		Grosse Pte Woods/City of Rochester Hills	City of Sterling Hgts(tree replc); City Farmington Hills(tree install/rplc); City Monroe(tree install); Plymouth-Canton Schools(landscaping)	Ferndale Housing Comm; Hamtramck Housing Comm; Detroit's Parkside Housing Village;	Anchor Bay Schools; Lanse Creuse PS; City New Baltimore; Warren schools; Grosse Pte Pk Library	City of Troy; City of Rochester; City of Rochester Hills; Charter Twp of Shelby	City of Belleville; Vanburen Township; Village of Dexter
Financial Capability		Not Stated	Bonding Capability exceeds cost by 10x's - no defaults	Outstanding Relationship with bank; 22 yrs exp.	Bonded & Insured; Credit line from Financial Inst; Certified Financials	Have an excellent credit line	Credit terms with suppliers; Material is secure
Those in firm responsible for project		Scott Sexton (office - 15yrs); Mike Eshendal (field - 30yrs)	Mike Riley(Super-20yrs Cert Applcator); Hedhat Saleh (Super-10 yrs); Ali Al-Darrabass (Eq Oper CDL-A, 10yrs); Tawfik Alamousa (Eq Oper CDL-A 15yrs eq oper/10yrs tree plnt)	Wil Gertz (Architecture grad MSU, 27yrs Nurseryman, Supervisor Plant Install); Doug Gendjar (26yrs Exp install, maint - memb of MGIA, MNLA, Chamber of Commerce)	Rodney Mirahne (Lic/Reg Landscape Architect) Adam Janusch (Owner, B.S. in Business	Thomas Finkel (MSU); Chris Sinacori; Jeremy Meldrum; Thomas Alcini	Steve Turner (Cert Arborist, applied landscape science degree -OCC, 20yrs exp); Mike Hechs (Foreman, 13 yrs exp); Ben Rhoades (asst Foreman, 8 yrs exp)

		Tom's Landscaping	Washtenaw, Inc	Land Works Landscaping	Precision Landscaping	Sinacori Landscaping	Salisbury Landscape Group
Number of clients served		Not Stated	5 Listed (City of Sterling Hgts; Farmington Hills	Listed	Listed	10 Customers	City of Belleville(ash tree replc); 75 HO assoc
Client References		Attached	Attached	Attached	Attached	Attached	Attached
Equipment List		State Truck, Trailer, Skid Steer	Skid Steer w/auger & Nursury Jaws; backhoe; dump truck; equip trailer; water truck	Dump Trucks, pick ups; Stake Truck; trailers; loaders; Case XT (list attached)	Pickups; skid steer loaders; wheel loader; plow/trencher; trailers;	Trucks; trailers Skid loaders	Loaders; Skid steer Loaders; tractor; nursury jaws; tree augers; trailers; watering tanks; stake truck; dump trucks
Subcontractors		N/A	None for tree plntg	None	Yes - As Needed	Wilcox/Trost Irrigation; Central MI Sod	None
Philosophy relative to maint/customer service		Not Stated	Provide proper serv, timely, proven techniques	Treat customer needs/concerns by maint our work ethics to best ability & continue working relationship with customers	Provide service, design, const excellence, that exceeds expectation. Provide professionalism, reliability, commitment.	Provide excellent customer service, maint from start to finish; implemented by capable productions crews	Service that exceeds expectations by giving & providing quality products and technical skill.
If planting delayed, describe how trees are stored		Nursery in Troy heels in & Irrigation	Staged at their yard, monitored, protected, watered	Stored locally in an approved manner, according to industry standards	Trees will be holded in, watered & maintained by staff	20 acres of own stocked nursery. Will hold plant material on our site until job is ready	5 acre holding yard at main office. All plant material will be healed in with woodchips & watered regularly
Capabilities/knowledge as it relates to tree planting services		Not Stated	Capable of an size project; equip & experience; keeps up w/chng techniques/studies	Not Stated	Vast exp in tree planting services in residential, commercial and governmental for 20 yrs	Up to date on all standard nursery & install practices. Offer tree plntg serv from 1.5" bare root trees, 2"-5" ball & burlap trees; 5"-8" spaded trees & evergreens 4'-18' in height	Certified Arborist on staff, planting practices in accordance w/American Nursery & Landscape Assoc

		Tom's Landscaping		Washtenaw, Inc		Land Works Landscaping		Precision Landscaping		Sinacori Landscaping		Salisbury Landscape Group	
Examples of similar work		City of Grosse Pte Woods		Sterling Hgts(tree rplc); Farmington Hills(tree rplc); Monroe(tree & playground install);		Edward Rose & Sons;		East China schools; Grosse Pte Pk Library; Citizen's Bank;		Stony Creek Ridge; City of Troy(street tree); Centex Homes (street Trees) in Monroe, Washtenaw & Livingston County		190 trees installed City of Belleville; 550 trees Pines of lake forest; 420 trees Centennial Farms; 125 Van Buren Park; 600 trees High Pointe Condo	
	Qty	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
Acer freemanii 'Autumn Blaze'	20	\$ 190.00	\$ 3,800.00	\$ 228.28	\$ 4,565.60	\$ 205.82	\$ 4,116.40	\$ 209.34	\$ 4,186.80	\$ 187.00	\$ 3,740.00	\$ 230.17	\$ 4,603.40
Source/Phone		Tandeski		Christensens 454-1400		NC		Landscape Source 677-7480				J.Deere 588-2100	
Acer miyabei 'State Street'	40	\$ 290.00	\$ 11,600.00	\$ 364.29	\$ 14,571.60	\$ 250.82	\$ 10,032.80	\$ 222.34	\$ 8,893.60	\$ 275.00	\$ 11,000.00	\$ 336.34	\$ 13,453.60
Source/Phone		Christensens		Christensens 454-1400		OH		Wiegands 286-3658				J.Deere 588-2100	
Celtis occidentalis	30	\$ 270.00	\$ 8,100.00	\$ 315.68	\$ 9,470.40	\$ 242.82	\$ 7,284.60	\$ 209.34	\$ 6,280.20	\$ 268.00	\$ 8,040.00	\$ 336.34	\$ 10,090.20
Source/Phone		Christensens				OH		Landscape Source				J.Deere 588-2100	
Corylus colurna	30	\$ 270.00	\$ 8,100.00	\$ 315.68	\$ 9,470.40	\$ 249.82	\$ 7,494.60	\$ 299.34	\$ 8,980.20	\$ 275.00	\$ 8,250.00	\$ 384.80	\$ 11,544.00
Source/Phone		Christensens				OH		Christensen 454-1400				Christensen 454-8733	
Fagus sylvatica ('Asplenifolia' preferred)	10	\$ 290.00	\$ 2,900.00	\$ 359.38	\$ 3,593.80	\$ 269.82	\$ 2,698.20	\$ 331.34	\$ 3,313.40	\$ 295.00	\$ 2,950.00	\$ 399.05	\$ 3,990.50
Source/Phone		Christensens				OH		Christensen 454-1400				Christensen 454-8733	
Ginkgo biloba male ('Magyar' preferred)	20	\$ 290.00	\$ 5,800.00	\$ 348.45	\$ 6,969.00	\$ 264.82	\$ 5,296.40	\$ 240.34	\$ 4,806.80	\$ 275.00	\$ 5,500.00	\$ 413.31	\$ 8,266.20
Source/Phone		Christensens				OH		Wiegands 286-3658				J.Deere 588-2100	
Gleditsia triacanthos 'Skyline'	40	\$ 225.00	\$ 9,000.00	\$ 304.75	\$ 12,190.00	\$ 237.82	\$ 9,512.80	\$ 237.34	\$ 9,493.60	\$ 275.00	\$ 11,000.00	\$ 282.19	\$ 11,287.60
Source/Phone		Tandeski				IND		Wiegands 286-3658				J.Deere 588-2100	
Gymnocladus dioicus (male cultivar preferred)	10	\$ 290.00	\$ 2,900.00	\$ 424.93	\$ 4,249.30	\$ 237.82	\$ 2,378.20	\$ 238.34	\$ 2,383.40	\$ 245.00	\$ 2,450.00	\$ 270.79	\$ 2,707.90
Source/Phone		Christensens				OAK		J.Deere 752-9534				J.Deere 588-2100	
Liquidambar 'Cherokee' or 'Happidaze'	40	\$ 210.00	\$ 8,400.00	\$ 228.28	\$ 9,131.20	\$ 201.82	\$ 8,072.80	\$ 212.34	\$ 8,493.60	\$ 198.00	\$ 7,920.00	\$ 225.18	\$ 9,007.20
Source/Phone		Christensens				TN		Wiegands 286-3658				J.Deere 588-2100	
Nyssa sylvatica ('Forum' preferred)	20	\$ 225.00	\$ 4,500.00	\$ 282.90	\$ 5,658.00	\$ 208.82	\$ 4,176.40	\$ 253.34	\$ 5,066.80	\$ 275.00	\$ 5,500.00	\$ 327.79	\$ 6,555.80
Source/Phone		Christensens				NC		Wiegands 286-3658				J.Deere 588-2100	
Prunus ('Okame' or Sargent preferred)	10	\$ 165.00	\$ 1,650.00	\$ 184.58	\$ 1,845.80	\$ 192.82	\$ 1,928.20	\$ 204.34	\$ 2,043.40	\$ 198.00	\$ 1,980.00	\$ 205.23	\$ 2,052.30
Source/Phone		Christensens				NC		J.Deere 752-9534				J.Deere 588-2100	
Quercus rubra or Quercus shumardii	40	\$ 220.00	\$ 8,800.00	\$ 217.35	\$ 8,694.00	\$ 205.82	\$ 8,232.80	\$ 234.34	\$ 9,373.60	\$ 275.00	\$ 11,000.00	\$ 282.19	\$ 11,287.60
Source/Phone		Christensens				TN		Christensen 454-1400				J.Deere 588-2100	
Quercus 'Heritage' (preferred) or 'Skymaster'	40	\$ 290.00	\$ 11,600.00	\$ 457.70	\$ 18,308.00	\$ 215.82	\$ 8,632.80	\$ 246.34	\$ 9,853.60	\$ 275.00	\$ 11,000.00	\$ 282.19	\$ 11,287.60
Source/Phone		Christensens				TN		Wiegands 286-3658				J.Deere 588-2100	

		Tom's Landscaping		Washtenaw, Inc		Land Works Landscaping		Precision Landscaping		Sinacori Landscaping		Salisbury Landscape Group	
Syringa 'China Snow' (preferred) or 'Ivory Silk'	10	\$ 260.00	\$ 2,600.00	\$ 345.72	\$ 3,457.20	\$ 216.82	\$ 2,168.20	\$ 254.34	\$ 2,543.40	\$ 275.00	\$ 2,750.00	\$ 349.17	\$ 3,491.70
Source/Phone		Christensens				NC		Landscape Source				J.Deere 588-2100	
Taxodium 'Shawnee Brave' (10' minimum height)	20	\$ 165.00	\$ 3,300.00	\$ 184.58	\$ 3,691.60	\$ 194.82	\$ 3,896.40	\$ 221.34	\$ 4,426.80	\$ 187.00	\$ 3,740.00	\$ 196.68	\$ 3,933.60
Source/Phone		Tandeski				TN		J.Deere 752-9534				J.Deere 588-2100	
Tilia americana 'American Sentry' or 'Boulevard'	40	\$ 275.00	\$ 11,000.00	\$ 304.75	\$ 12,190.00	\$ 230.82	\$ 9,232.80	\$ 214.34	\$ 8,573.60	\$ 275.00	\$ 11,000.00	\$ 370.55	\$ 14,822.00
Source/Phone		Christensens				MI		Wiegands 286-3658				Christensen 454-8733	
Tilia 'Green Mountain' or 'Glenleven'	40	\$ 265.00	\$ 10,600.00	\$ 308.57	\$ 12,342.80	\$ 235.82	\$ 9,432.80	\$ 228.34	\$ 9,133.60	\$ 275.00	\$ 11,000.00	\$ 375.54	\$ 15,021.60
Source/Phone		Tandeski				MI		Wiegands 286-3658				Christensen 454-8733	
Ulmus hybrid 'Accolade' or 'Triumph'	40	\$ 265.00	\$ 10,600.00	\$ 336.43	\$ 13,457.20	\$ 235.82	\$ 9,432.80	\$ 236.34	\$ 9,453.60	\$ 275.00	\$ 11,000.00	\$ 282.19	\$ 11,287.60
Source/Phone		Tandeski				NC		Christensen 454-1400				J.Deere 588-2100	
Total - 500 Trees			\$ 125,250.00		\$ 153,855.90		\$ 114,020.00		\$ 117,300.00		\$ 129,820.00		\$ 154,690.40
						<i>See Proposal for items marked for spring only</i>						All trees will be supplied by two sources: The Tree Connection & Tandeski Assoc.	

<b>Street Tree Planting</b>							
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<b>Opened: 2/17/06</b>							
		Roose Bros Landscape	Chas F. Irish Co	B & L Landscape	MI Lawn Maint (Sherman Nursery)	Donato Landscape	Lawn Crafters
Years in business		10	96	29	37	14	6
Type of Organization		Corporation	Corporation	Corporation	Corporation	Individual	Corporation
#Full time employees		5	10	20	3	14	7
#Part-time employees		10 to 15	10 to 15	65-75	2 to 5	None	5
Experience with Municipalities. Provide Names		No experience working with Municipalities	City of Grosse Pte Farms; Village of Grosse Pte Shores; St Clair Shores	City of Rochester Hills; City of Southfield	Supplied & planted street trees for: City of Dearborn; New Baltimore; Rochester; Richmond; Auburn Hills; Warren; Port Huron; Harper Woods	Madison Heights	None listed
Financial Capability		Can be handled with current working capital & agreed terms with suppliers		Fully Insured and bendable	A line of credit available	Listed completed project	Confident that we have the necessary funding & lines of credit as needed to add this contract
Those in firm responsible for project		Andy Roose (Owner, Supervisor 17yrs exp); Mike Lemoezky(Landscape Superv, onsite daily oper, 9yrs w/business mng degree EMU); Scott Cox (Forman 4yrs)	Charles Irish (Pres, 25yrs, Certified Arborist, Ferris State Horticulture, U of Mass Arboriculture); Donald Aube(Dir of Landscape Const 34yrs MSU-Landscape Archit) Al Tanovic(15 yrs - U of Sarajevo -Certified Arborist)	Kevin Wiljanen (MCN); Dan McClellan; Mark Smith	Scott Sherman (Pres/BS Landscape horticulture MSU; 14yrs exp; Licensed Pesticide appl; MI certified nurseryman) David Hyslop(Foreman; 15yrs exp; certified pesticide appl) Colleen Rusnell(BA WMU, Office Duties); Pamela Sherman (VP, Office Manager)	Joe Donato (On site Supervisor; commerical & residential landscape trees for 11 years; holds builders license)	Lawrence Malover (owner, 36yr in business mng; MDA licensed pesticide appl; MGIA member); Michael Malover (owner, Landscape Arch& hortic, MDA, MGIA); Neil Johnston(Crew Superv; 4yrs lawn & landscape exp); Jeff Ingebretson(crew superv, 5yrs)

		Roose Bros Landscape	Chas F. Irish Co	B & L Landscape	MI Lawn Maint (Sherman Nursery)	Donato Landscape	Lawn Crafters
Number of clients served		50 residential; 6 commercial; 300 for maint/irrigation serv	Listed	Rochester Hills; Southfield; Birmingham	Two active contracts with cities (Warren, Richmond)	15 completed projects listed	165 properties per week; spring cleanup for Village of Beverly Hills;
Client References		Attached	Attached	Attached	Attached	Attached	Attached
Equipment List		Skid Steer w/augers; dumps; trailers; pickups	Dump Trucks; Bobcats; Backhoe	Same as previous years; all equip is available for inspection	Skid Steer/Loader, Trailer; Water truck; auger	dump trucks; trailer; bobcat skid loader	Dump truck; pickups; water tank; skid steer loaders; ree augers; tree forks
Subcontractors		None	None	None	None	Metro Sprinkler Service Co	None
Philosophy relative to maint/customer service		Customer service and workmanship is only way to succeed. Only as good as our clients say we are	Strives to provide most up to date profess landscape & arboriculture care to preserve & promote a healthy landscape. To meet & exceed expectations	Quality is our greatest asset. We strive to achieve 100% satisfaction when completing all projects	Strives to provide top quality nursery stock that we either grow in our fields or purchase for our jobs. Service & guarantee our work to the satisfaction of all.	Provide good work practice and staying on schedule builds a future customer. Has built it's client base on performance providing proper maint and quick response to concerns.	Survival of trees is the ultimate priority. Responsibility begins with use and transfers to the customer in an orderly and pre-arranged fashion. Open lines of communication.
If planting delayed, describe how trees are stored		Access to large farm where trees will be stored, mulched and watered	Trees would be healed in wood chips & watered on weekly basis	Healed in properly at our facility in Oak Park	Have 8 acre site that is fully irrigated. All nursery stock is irrigated and mulched as necessary	Healed in wood chip material and watered	Kept at the chosen holding area and watered daily until transport to planting site
Capabilities/knowledge as it relates to tree planting services		All trees planted according to specs. Each site has difference conditions that do req diff procedures to ensure a properly planted tree	Established 1910. Founded Internl Society of Arboriculture; Founded Tree care industry assoc.	29 years of experience, four successful plantings with your City	Have operated a full service landscape contracting business for 36 years and a growing nursery for 20 years	Installed trees for 14 years in all different types of projects.	Educational background gives extensive knowledge of landscape design, horticultural identification, proper tree planting and care procedures. Using the proper equipment, plan, labor and atten to detail.

		Roose Bros Landscape		Chas F. Irish Co		B & L Landscape		MI Lawn Maint (Sherman Nursery)		Donato Landscape		Lawn Crafters	
Examples of similar work		Community Financial Bldg; County Club Village; Brighton Retail Center; Belletire; First Horizon Homes(street Trees); Central Park Sub		Grosse Pte Farms; Street tree planting along lake shore rd; along plymouth rd		City of Rochester Hills; City of Birmingham		City of Rochester (street trees); City of Dearborn(street trees); City of Auburn Hills(2005 ash replc)+U9;		Commerical work listed		Beverly Park Pavilion, Village of Beverly Hills Michigan	
	Qty												
Cost Proposal:													
Acer freemanii 'Autumn Blaze'	20	\$ 312.50	\$ 6,250.00	\$ 228.00	\$ 4,560.00	\$ 230.00	\$ 4,600.00	\$ 179.41	\$ 3,588.20	\$ 235.00	\$ 4,700.00	\$ 265.00	\$ 5,300.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Little Creek Nursery		Wiegands		J.Deere Landscape	
Acer miyabei 'State Street'	40	\$ 347.50	\$ 13,900.00	\$ 240.00	\$ 9,600.00	\$ 300.00	\$ 12,000.00	\$ 281.70	\$ 11,268.00	\$ 235.00	\$ 9,400.00	\$ 265.00	\$ 10,600.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Listerman & Assoc		Wiegands		J.Deere Landscape	
Celtis occidentalis	30	\$ 287.50	\$ 8,625.00	\$ 260.00	\$ 7,800.00	\$ 220.00	\$ 6,600.00	\$ 179.41	\$ 5,382.30	\$ 258.00	\$ 7,740.00	\$ 265.00	\$ 7,950.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Little Creek Nursery		Wiegands		J.Deere Landscape	
Corylus colurna	30	\$ 397.50	\$ 11,925.00	\$ 270.00	\$ 8,100.00	\$ 320.00	\$ 9,600.00	\$ 276.98	\$ 8,309.40	\$ 300.00	\$ 9,000.00	\$ 300.00	\$ 9,000.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Listerman & Assoc		Christensen		Christensen	
Fagus sylvatica ('Asplenifolia' preferred)	10	\$ 350.00	\$ 3,500.00	\$ 330.00	\$ 3,300.00	\$ 340.00	\$ 3,400.00	\$ 289.57	\$ 2,895.70	\$ 440.00	\$ 4,400.00	\$ 358.30	\$ 3,583.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Klyn's Nursery		Christensen		Christensen	
Ginkgo biloba male ('Magyar' preferred)	20	\$ 422.50	\$ 8,450.00	\$ 245.00	\$ 4,900.00	\$ 295.00	\$ 5,900.00	\$ 195.15	\$ 3,903.00	\$ 300.00	\$ 6,000.00	\$ 292.00	\$ 5,840.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Wholesale Tree		Christensen		J.Deere Landscape	
Gleditsia triacanthos 'Skyline'	40	\$ 322.50	\$ 12,900.00	\$ 245.00	\$ 9,800.00	\$ 245.00	\$ 9,800.00	\$ 217.81	\$ 8,712.40	\$ 256.00	\$ 10,240.00	\$ 262.00	\$ 10,480.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Lake County Nursery		Wiegands		J.Deere Landscape	
Gymnocladus dioicus (male cultivar preferred)	10	\$ 312.50	\$ 3,125.00	\$ 245.00	\$ 2,450.00	\$ 245.00	\$ 2,450.00	\$ 220.33	\$ 2,203.30	\$ 375.00	\$ 3,750.00	\$ 240.80	\$ 2,408.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Wholesale Tree		Wiegands		J.Deere Landscape	
Liquidambar 'Cherokee' or 'Happidaze'	40	\$ 262.50	\$ 10,500.00	\$ 240.00	\$ 9,600.00	\$ 265.00	\$ 10,600.00	\$ 179.41	\$ 7,176.40	\$ 235.00	\$ 9,400.00	\$ 226.00	\$ 9,040.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Little Creek Nursery		Rushton Farms		J.Deere Landscape	
Nyssa sylvatica ('Forum' preferred)	20	\$ 372.50	\$ 7,450.00	\$ 330.00	\$ 6,600.00	\$ 295.00	\$ 5,900.00	\$ 234.49	\$ 4,689.80	\$ 265.00	\$ 5,300.00	\$ 262.00	\$ 5,240.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Wholesale Tree		Rushton Farms		J.Deere Landscape	
Prunus ('Okame' or Sargent preferred)	10	\$ 187.50	\$ 1,875.00	\$ 300.00	\$ 3,000.00	\$ 200.00	\$ 2,000.00	\$ 171.54	\$ 1,715.40	\$ 215.00	\$ 2,150.00	\$ 219.00	\$ 2,190.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Little Creek Nursery		Wiegands		J.Deere Landscape	
Quercus rubra or Quercus shumardii	40	\$ 272.50	\$ 10,900.00	\$ 234.00	\$ 9,360.00	\$ 265.00	\$ 10,600.00	\$ 176.26	\$ 7,050.40	\$ 280.00	\$ 11,200.00	\$ 246.00	\$ 9,840.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Little Creek Nursery		Wiegands		J.Deere Landscape	
Quercus 'Heritage' (preferred) or 'Skymaster'	40	\$ 325.00	\$ 13,000.00	\$ 245.00	\$ 9,800.00	\$ 330.00	\$ 13,200.00	\$ 250.23	\$ 10,009.20	\$ 300.00	\$ 12,000.00	\$ 246.00	\$ 9,840.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Wholesale Tree		Christensen		J.Deere Landscape	

		Roose Bros Landscape		Chas F. Irish Co		B & L Landscape		MI Lawn Maint (Sherman Nursery)		Donato Landscape		Lawn Crafters	
Syringa 'China Snow' (preferred) or 'Ivory Silk'	10	\$ 325.00	\$ 3,250.00	\$ 260.00	\$ 2,600.00	\$ 295.00	\$ 2,950.00	\$ 261.25	\$ 2,612.50	\$ 205.00	\$ 2,050.00	\$ 258.30	\$ 2,583.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Listerman & Assoc		Wiegands		J.Deere Landscape	
Taxodium 'Shawnee Brave' (10' minimum height)	20	\$ 297.50	\$ 5,950.00	\$ 260.00	\$ 5,200.00	\$ 225.00	\$ 4,500.00	\$ 264.39	\$ 5,287.80	\$ 200.00	\$ 4,000.00	\$ 216.00	\$ 4,320.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Listerman & Assoc		Wiegands		J.Deere Landscape	
Tilia americana 'American Sentry' or 'Boulevard'	40	\$ 325.00	\$ 13,000.00	\$ 320.00	\$ 12,800.00	\$ 330.00	\$ 13,200.00	\$ 278.56	\$ 11,142.40	\$ 300.00	\$ 12,000.00	\$ 269.05	\$ 10,762.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Bork Nursery		Christensen		Christensen	
Tilia 'Green Mountain' or 'Glenleven'	40	\$ 297.50	\$ 11,900.00	\$ 281.00	\$ 11,240.00	\$ 330.00	\$ 13,200.00	\$ 225.05	\$ 9,002.00	\$ 300.00	\$ 12,000.00	\$ 277.55	\$ 11,102.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Wholesale Tree		Christensen		Christensen	
Ulmus hybrid 'Accolade' or 'Triumph'	40	\$ 337.50	\$ 13,500.00	\$ 270.00	\$ 10,800.00	\$ 330.00	\$ 13,200.00	\$ 222.85	\$ 8,914.00	\$ 285.00	\$ 11,400.00	\$ 246.00	\$ 9,840.00
Source/Phone		Shemin Nurs 313-291-1200		To Be Determined				Lake County Nursery		Wiegands		J.Deere Landscape	
Total - 500 Trees			\$ 160,000.00		\$ 131,510.00		\$ 143,700.00		\$ 113,862.20		\$ 136,730.00		\$ 129,918.00
				Source to be determined after award. Plants are avail at time of bid from various sources. Field inspect determines Nursery				Sources: Christensens; Willoway; Studebakers; Schictels; Warner Kingwood; Poplar Farms; Branching Tree					



<b>Street Tree Planting</b>								
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		HTA Companies	Great Lakes Landscaping	Reliable Landscaping	Kingsway Landscaping	Kent Lawn Care	Artistic Outdoor Services	Shades of Green
Years in business		15	10	17	15	10	15	20
Type of Organization		Corporation	Corporation	Not Stated	Corporation	Corporation	Corporation	Corporation
#Full time employees		40	10	40	5	6	20	25
#Part-time employees		None	29-Feb	None	15	None	20	6
Experience with Municipalities. Provide Names		None Listed	City of Centerline; City of Warren; City of Farmington Hills; East Detroit	Canton Township; Farmington Hills; Gilbralter Municipal	Has provided landscape and irrigation services for Allen Park Middle School, Farmington Elementary (Garden City Schools) the City of Auburn Hills	Armada Free Public Library(Landscape Renovations); Twsp of Armada(Lawn& Landscape Maint); USP Service Office(Lawn/Landscape maint)	City of Novi(Tree planting); 8 Mile Blvd Assoc; City of Southfield; Woodward Avenue Action Assoc	City of Rochester Hills (Street tree planting); City of Rochester; Canton Township
Financial Capability			Reputable landscape business doing business for variety of property mngmt groups and municipalities	Based on past experience and size of the jobs we have completed, and our sound financial status, out co is capable of performing your job and servicing your needs completely	Fully bonded and insured. Capable of carrying out the terms of this contract in a complete and satisfactory manner.	Annual revenue of about \$165,000/year. Long term employees and six full time. Known for expertise in complete design/build landscape and renovations	\$3million in sales; \$100,000 bid & performance bond	Past Work Reference
Those in firm responsible for project		Derek Jones (Landscape Manager); Kirk Love (On-site Foreman)	Dan Gorney (field superint; 5yrs exp); Mike Pitteglio (Foreman; 3yrs exp); Eric Clotworthy(Foreman, 3yrs) Mike Gorney Owner	Randy Czajka (MSU Master Gardener); Patrick Tumey (MSU Hortocologist	Matthew King(Owner/mng, Nursery Stock Dealer/Builder License); Kimberly Ennett(10yrs landscape construction, Masters degree Lands Arch, BS Landscape Design); Daniel King(15yrs Class A landscape/irrig spec; 8yrs landscape exp; 5yrs construction); Geoff McClelland(3yrs Asst Super); Jose Reyes(10yrs Class A Landscape Spec);	Philip Kent(President; Assoc Deg Horticulture; Bus mngt; Agricultural tech, mrkg; agricult sales) Jim Betcher(Landscape foreman; 5yrs exp landscape/horticulture industry) Tim Pavkovich(8yrs); Mike Holbrook(laborer; with Kent Lawn for 1 year)	Tony Konja(Pres); Stephen Blackwell(Designer/estimator); Al Morcom (On-site superintendent)	Rick Lee (Nursery Owner, 20 yrs)

		HTA Companies	Great Lakes Landscaping	Reliable Landscaping	Kingsway Landscaping	Kent Lawn Care	Artistic Outdoor Services	Shades of Green
Number of clients served		10 Listed	7 listed	Is an as-needed business. Service our clients and their jobs are complete	Provided 8 references	11 listed	18 listed	Mass tree plantings are only done when we are awarded a contract
Client References		Attached	Attached	Attached	Attached	Attached	Attached	Attached
Equipment List		Skid steer loader; Trucks/trailers	Bobcat w/4' auger; dump truck; trailer; stake truck; pick up; trailer	15 pickups; 4 skidster loaders; front loader; shovels;rakes	dump truck; pickups; water tank; skid steer w/auger unit w/spade & street sweeper; Trailer;	Dump truck(2); Skid steer; multiple trailers; Massey-Ferguson 1250	trucks; Trailers; Case 85xt; New Holland LX; Case 580SL Construction King with backhoe; Case 621 Wheel Loader	2 Skid Loaders; 2 trailers; 2 trucks
Subcontractors		None	Wilcox Bros Irrigation; Trombly Sod Farm	None	None	Natural Enhancements Landscape Design	Irrigation is contracted out	None
Philosophy relative to maint/customer service		Not listed	The customer is our #1 priority. Customer satisfaction is very important to us.	Our co considers customer to be a high priority in order to perform a job to our customer's satisfaction and in order to maintain a lifetime working relationship	Will pride ourselves on the quality of our workmanship and the ability to complete projects in a timely manner.	Because we at Kent Lawn care started our business based on maint we have found that the best maint begins with customer service and the fine art of listening and communication	Since professional service is what customers expect and deserve, Artistic Outdoor Services is committed to providing our customers with friendly, helpful, quality service.	Quality plants and responsive to customer needs
If planting delayed, describe how trees are stored		Stored in our irrigation storage plant area	Mulched in and watered as needed	Trees are kept on our company's site, burlaped and maintained dailey until planting can be done	Trees will be healed in with double shredded hardwood mulch	Trees will be kept in the shade, mulched in with wet wood chips or mulch and kept well watered	Only pre-determined amount of trees will be delivered to site. Any tree on site not planted will be healed in if weather does not provide immediate planting possibilities	Same as our own nursery stock
Capabilities/knowledge as it relates to tree planting services		Not listed	Installing plant material for 10 years. Installing various trees, shrubs and perenials. Knowledgable arbor care on staff with company	Our company has been in the business for 17 years doing related jobs. We also have hortocologists on staff	We are well versed in the standards of tree planting	Has 10 years experience in tree planting and horticulture. Our own president of our company has made it a priority in his own educational experience	Employees have been trained thoroughly on planting procedures, including size of planting hole, relationship to existing grade, proper backfill etc.	Nursery and service for 20 years

		HTA Companies		Great Lakes Landscaping		Reliable Landscaping		Kingsway Landscaping		Kent Lawn Care		Artistic Outdoor Services		Shades of Green	
Examples of similar work		Village Place Subdivision; The Meadows Subdivision		TCF Banks; Huntington Bank; Dunkin Donuts; Birmingham Schools (Tree Plantings); Huron High School (Renovations)		Canton Township; Farmington Hills; Gilbralter Municipal		City of Auburn Hills (tree plantings); Cross Street Village; Garden City Public Schools		Armada Free Public Library; Mary Wouldstra Residence; Giroux Residence for Natural Enhancements Landscape; Lisa Norrish Residence		Novi Street - Tree Planting; City of Southfield - Bridge Street Project; Marty Feldman Chevrolet - Renovation		City of Rochester Hills and City of Rochester	
	Qty														
Cost Proposal:															
Acer freemanii 'Autumn Blaze'	20	\$ 250.00	\$ 5,000.00	\$ 232.50	\$ 4,650.00	\$ 220.00	\$ 4,400.00	\$ 190.00	\$ 3,800.00	\$ 176.00	\$ 3,520.00	\$ 230.00	\$ 4,600.00	\$ 237.00	\$ 4,740.00
Source/Phone		J.Deere Landscape		Weigands Nursery		Christensen		J.Deere Landscaping		Blue Grass Farms		Christensen		Christensen	
Acer miyabei 'State Street'	40	\$ 250.00	\$ 10,000.00	\$ 241.00	\$ 9,640.00	\$ 320.00	\$ 12,800.00	\$ 190.00	\$ 7,600.00	\$ 193.50	\$ 7,740.00	\$ 309.00	\$ 12,360.00	\$ 287.00	\$ 11,480.00
Source/Phone		J.Deere Landscape		Weigands Nursery		Christensen		J.Deere Landscaping		Blue Grass Farms		Christensen		Christensen	
Celtis occidentalis	30	\$ 250.00	\$ 7,500.00	\$ 256.00	\$ 7,680.00	\$ 290.00	\$ 8,700.00	\$ 190.00	\$ 5,700.00	\$ 180.50	\$ 5,415.00	\$ 281.00	\$ 8,430.00	\$ 335.00	\$ 10,050.00
Source/Phone		J.Deere Landscape		Weigands Nursery		Christensen		Shemins		Blue Grass Farms		Christensen		Christensen	
Corylus columna	30	\$ 370.00	\$ 11,100.00	\$ 318.65	\$ 9,559.50	\$ 290.00	\$ 8,700.00	\$ 190.00	\$ 5,700.00	\$ 172.50	\$ 5,175.00	\$ 281.00	\$ 8,430.00	\$ 335.00	\$ 10,050.00
Source/Phone		Scapes		Shermin		Christensen		Shemins		Losely & Son		Christensen		Christensen	
Fagus sylvatica ('Asplenifolia' preferred)	10	\$ 525.00	\$ 5,250.00	\$ 253.00	\$ 2,530.00	\$ 310.00	\$ 3,100.00	\$ 190.00	\$ 1,900.00	\$ 202.50	\$ 2,025.00	\$ 306.00	\$ 3,060.00	\$ 395.00	\$ 3,950.00
Source/Phone		Scapes		Shermin		Christensen		Shemins		Klyn Nurseries		Christensen		Christensen	
Ginkgo biloba male ('Magyar' preferred)	20	\$ 295.00	\$ 5,900.00	\$ 527.00	\$ 10,540.00	\$ 320.00	\$ 6,400.00	\$ 190.00	\$ 3,800.00	\$ 247.50	\$ 4,950.00	\$ 300.00	\$ 6,000.00	\$ 375.00	\$ 7,500.00
Source/Phone		J.Deere Landscape		Weigands Nursery		Christensen		J.Deere Landscaping		Goodmark Nurseries		Christensen		Christensen	
Gleditsia triacanthos 'Skyline'	40	\$ 245.00	\$ 9,800.00	\$ 285.75	\$ 11,430.00	\$ 275.00	\$ 11,000.00	\$ 190.00	\$ 7,600.00	\$ 176.00	\$ 7,040.00	\$ 266.00	\$ 10,640.00	\$ 325.00	\$ 13,000.00
Source/Phone		J.Deere Landscape		Weigands Nursery		Christensen		J.Deere Landscaping		Blue Grass Farms		Shemins		Christensen	
Gymnocladus dioicus (male cultivar preferred)	10	\$ 205.00	\$ 2,050.00	\$ 390.00	\$ 3,900.00	\$ 370.00	\$ 3,700.00	\$ 190.00	\$ 1,900.00	\$ 197.50	\$ 1,975.00	\$ 344.00	\$ 3,440.00	\$ 395.00	\$ 3,950.00
Source/Phone		J.Deere Landscape		Christensen		Christensen		J.Deere Landscaping		Klyn Nurseries		Christensen		Christensen	
Liquidambar 'Cherokee' or 'Happidaze'	40	\$ 175.00	\$ 7,000.00	\$ 232.50	\$ 9,300.00	\$ 210.00	\$ 8,400.00	\$ 190.00	\$ 7,600.00	\$ 164.50	\$ 6,580.00	\$ 230.00	\$ 9,200.00	\$ 236.00	\$ 9,440.00
Source/Phone		J.Deere Landscape		Christensen		Christensen		J.Deere Landscaping		Blue Grass Farms		Christensen		Not Listed *	
Nyssa sylvatica ('Forum' preferred)	20	\$ 245.00	\$ 4,900.00	\$ 276.00	\$ 5,520.00	\$ 260.00	\$ 5,200.00	\$ 190.00	\$ 3,800.00	\$ 218.50	\$ 4,370.00	\$ 262.00	\$ 5,240.00	\$ 295.00	\$ 5,900.00
Source/Phone		J.Deere Landscape		Christensen		Christensen		J.Deere Landscaping		Losely & Son		Christensen		Not Listed	
Prunus ('Okame' or Sargent preferred)	10	\$ 175.00	\$ 1,750.00	\$ 171.00	\$ 1,710.00	\$ 160.00	\$ 1,600.00	\$ 190.00	\$ 1,900.00	\$ 143.75	\$ 1,437.50	\$ 204.00	\$ 2,040.00	\$ 185.00	\$ 1,850.00
Source/Phone		J.Deere Landscape		Christensen		Christensen		J.Deere Landscaping		Losely & Son		Christensen		Not Listed *	
Quercus rubra or Quercus shumardii	40	\$ 215.00	\$ 8,600.00	\$ 232.50	\$ 9,300.00	\$ 190.00	\$ 7,600.00	\$ 190.00	\$ 7,600.00	\$ 168.75	\$ 6,750.00	\$ 223.00	\$ 8,920.00	\$ 235.00	\$ 9,400.00
Source/Phone		J.Deere Landscape		Christensen		Christensen		J.Deere Landscaping		Blue Grass Farms		Christensen		Not Listed *	
Quercus 'Heritage' (preferred) or 'Skymaster'	40	\$ 215.00	\$ 8,600.00	\$ 352.00	\$ 14,080.00	\$ 325.00	\$ 13,000.00	\$ 190.00	\$ 7,600.00	\$ 168.75	\$ 6,750.00	\$ 292.00	\$ 11,680.00	\$ 360.00	\$ 14,400.00
Source/Phone		J.Deere Landscape		Christensen		Christensen		J.Deere Landscaping		Blue Grass Farms		Shemins		Not Listed *	

		HTA Companies		Great Lakes Landscaping		Reliable Landscaping		Kingsway Landscaping		Kent Lawn Care		Artistic Outdoor Services		Shades of Green	
Syringa 'China Snow' (preferred) or 'Ivory Silk'	10	\$ 260.00	\$ 2,600.00	\$ 206.00	\$ 2,060.00	\$ 280.00	\$ 2,800.00	\$ 190.00	\$ 1,900.00	\$ 172.50	\$ 1,725.00	\$ 290.00	\$ 2,900.00	\$ 260.00	\$ 2,600.00
Source/Phone		J.Deere Landscape		Weigands Nursery		Christensen		J.Deere Landscaping		Goodmark Nurseries		Shemins		Not Listed	*
Taxodium 'Shawnee Brave' (10' minimum height)	20	\$ 165.00	\$ 3,300.00	\$ 242.00	\$ 4,840.00	\$ 170.00	\$ 3,400.00	\$ 190.00	\$ 3,800.00	\$ 192.50	\$ 3,850.00	\$ 204.00	\$ 4,080.00	\$ 220.00	\$ 4,400.00
Source/Phone		J.Deere Landscape		Christensen		Christensen		J.Deere Landscaping		Losely & Son		Christensen		Not Listed	
Tilia americana 'American Sentry' or 'Boulevard'	40	\$ 325.00	\$ 13,000.00	\$ 293.70	\$ 11,748.00	\$ 280.00	\$ 11,200.00	\$ 190.00	\$ 7,600.00	\$ 168.75	\$ 6,750.00	\$ 266.00	\$ 10,640.00	\$ 360.00	\$ 14,400.00
Source/Phone		Scapes		Shermin		Shemins		Shemins		Blue Grass Farms		Shemins		Not Listed	
Tilia 'Green Mountain' or 'Glenleven'	40	\$ 275.00	\$ 11,000.00	\$ 269.00	\$ 10,760.00	\$ 280.00	\$ 11,200.00	\$ 190.00	\$ 7,600.00	\$ 192.50	\$ 7,700.00	\$ 266.00	\$ 10,640.00	\$ 340.00	\$ 13,600.00
Source/Phone		Scapes		Shermin		Christensen		Shemins		Klyn Nurseries		Shemins		Not Listed	*
Ulmus hybrid 'Accolade' or 'Triumph'	40	\$ 215.00	\$ 8,600.00	\$ 285.50	\$ 11,420.00	\$ 280.00	\$ 11,200.00	\$ 190.00	\$ 7,600.00	\$ 192.50	\$ 7,700.00	\$ 293.00	\$ 11,720.00	\$ 361.00	\$ 14,440.00
Source/Phone		J.Deere Landscape		Shermin		Christensen		J.Deere Landscaping		Klyn Nurseries		Christensen		Not Listed	*
Total - 500 Trees			\$ 125,950.00		\$ 140,667.50		\$ 134,400.00		\$ 95,000.00		\$ 91,452.50		\$ 134,020.00		\$ 155,150.00
														*See proposal form for varieties circled	