

REQUEST FOR PROPOSALS FOR HVAC MODIFICATIONS FOR FIRE DISPATCH CENTER

PROPOSAL TABULATION

	Motor City Heating & Cooling	R.W. Mead & Sons, Inc.	William E. Walter, Inc.
Location	Livonia, Michigan	Fraser, Michigan	Flint, Michigan
Years providing HVAC Services		27 years	58 years
Full Time Employees		45	50
Financial Information		\$12 million bonding capacity	\$10 million bonding capacity
			Annual sales average \$17 million to \$20 million
Timeline		Start in 15 days/Completion based on City's schedule	Dec 29, 2003 through January 23, 2004 - 4 weeks upon arrival of equipment
Current clients		1000	Hundreds in mid & SE Michigan
Client References		Barton Malow L S Brinker Co Cornerstone Bldg Group DeMaria Bldg Co Turner Construction Co	Genesys Regional Medical Ctr Huron Valley-Sinai Hospital AVL, North America Lansing Board of Water & Light GM Truck & Bus, Flint
Cost	\$47,500	\$36,820	\$38,865
	Questionnaire not completed	Dispatch not segregated	Dispatch segregated
	Downsized system	Celing mount system - not acceptable	Electronic sensor filters
Alternate Proposal		\$53,660	\$41,365