i .	CANDIDATE QUESTIONN	AIRE		
NAME_Richard Anthony O'Reilly	CC	COUNCIL DISTRICT		
ADDRESS 1626 Kingsmere		ZIP	48309	
PHONE (home) 248-375-0882	PHONE (business or	cell) 248-918-9001		
EMAIL_ra0reilly@comcast.net				
ROCHESTER HILLS RESIDENT FO	R 4 YEARS			
OCCUPATION Financial Professiona	al			
BOARDS/COMMISSIONS/COMMIT	TEES ON WHICH YOU WANT TO SEE	RVE (please check up to f	ive applicable boxes)	
Advisory Traffic & Safety Board of Review Brownfield Redevelopment Authority Building Authority Canvassing Board Cemetery Citizen Advisory Technical Revier Charter Non-Structural Techn Review Control Citizens Pathway Review Committee Construction/Fire Prevention Bd of Appeals	Economic Development     Elections Commission     Green Space Advisory Board     Historic Districts Commission     Historic Districts Study Committee     Ew() Human Resources Technical Review Commit     Liquor License Technical Review Commit     Local Development Finance Authority	( ) Local Development ( ) Older Persons Com ( ) Planning Commissi ( ) Police & Road Fund ( ) Rochester Avon Re- g ( ) Trailways Commiss ttee ( ) Water & Sewer Tec ( ) Zoning / Sign Board	Finance Authority mission on fing Technical Rev Cmt creation Authority ion hnical Review Committ of Appeals	
) Environmental Cleanup & Oversight Techn	rical Review Committee  FIONS (Limit of 190 characters per box; plea	Community Med		
am a financial planner @ AXA Adviso improve the community in which I live	ers in Troy, it would have a positive influe	ence on me and my bu	siness if I was able	
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Please send completed form to: City of Rochester Hills, Clerk's Office, 1000 Rochester Hills Drive, Rochester Hills, MI 48309 or fax to 248.656.4744

THIS INFORMATION WILL BE KEPT ON FILE IN THE MAYOR'S/CLERK'S OFFICES AND IS NOT CONFIDENTIAL.

QUESTIONNAIRES ARE REVIEWED BY THE MAYOR, CITY COUNCIL AND OTHER APPROPRIATE PERSONNEL AS VACANCIES OR OPENINGS OCCUR ON THE VARIOUS BOARDS, COMMISSIONS AND COMMITTEES.

## RICHARD A. O'REILLY

1626 Kingsmere Circle • Rochester Hills, Michigan 48309 (248) 918-9001 • ra0reilly@comcast.net

#### Dear Sir/Dear Madam:

As a highly successful, effective, and results-oriented leader, team-builder, and manager, with extensive expertise in sales and marketing, customer/vendor relations, and conflict resolution, I am proud to offer my proven leadership, managerial, and communication skills to your company.

My positions in the past have ranged from Account Manager at Madias Brothers, Inc. to Owner and President at Primestar Painting, Inc. Highlights of my experience while serving in the above and additional positions include:

- Overseeing a major \$870K Hyatt Hotel renovation project in Maui, Hawaii, bringing the project to completion under budget and on time at Madias Brothers, Inc.
- Supervising the successful renovation of 15K+ hotel rooms as field superintendent.
- Managing the maintenance contract for The Renaissance Center, a 1M square-foot, mixed-use office complex now owned by General Motors.

To provide you with a more detailed view of my professional experience and background, I have enclosed my resume. I am confident you will find me to be a competent, productive, and strategic asset to your organization.

Thank you for your consideration. I look forward to further dialogue with you in person.

Sincerely,

Richard A. O'Reilly

# RICHARD A. O'REILLY

1626 Kingsmere Circle • Rochester Hills, Michigan 48309 (248) 918-9001 • ra0reilly@comcast.net

# EXECUTIVE-LEVEL MANAGEMENT: Director of Operations/Business Manager

Highly successful, effective, and results-oriented leader, team-builder, and manager. Superior, seasoned, and patient customer and vendor relations specialist. Conflict resolution and problem-solving expert. Strategic, astute, and innovative sales and marketing analyst. Organized and efficient multi-tasker. Areas of expertise:

Leadership & Team-Building • Project Management • Customer & Vendor Relationships Business Processes • Profit & Loss • Conflict Resolution & Problem-Solving Safety Operations & Management • Market Analysis & Strategy • Organized Labor

### PROFESSIONAL EXPERIENCE

PRIMESTAR PAINTING, INC., Rochester Hills, Michigan • 2006-Present Painting and wall-covering service provider to property managers and general contractors.

#### Owner and President

Administer operations for painting and wall-covering services. Advise, consult, and negotiate with property managers and general contractors.

# MADIAS BROTHERS, INC., Detroit, Michigan • 1980-2006

Commercial painting/wall-covering, janitorial, trucking, and waste management company.

#### Project Manager • 1998-2006

Simultaneously oversaw several house accounts and large projects. Supervised staff ranging from 4 to 35 persons. Evaluated and estimated new projects. Managed budgets. Prepared necessary paperwork to ensure smooth business operations flow. Designed, developed, and administered company-wide safety program in compliance with industry standards. Advised project managers regarding project requirements.

# Financial/Operational Enhancements:

- Oversaw \$870K Hyatt Hotel renovation project in Maui, Hawaii, bringing project to completion under budget and on time.
- Supervised successful renovation of 15K+ hotel rooms as field superintendent.
- Managed maintenance contract for The Renaissance Center, a 1M square-foot, mixed-use
  office complex now owned by General Motors.

#### Account Manager • 1986-1998

Oversaw and directed building maintenance, tenant build-outs, and estimating. Supervised union painter crew of 12 persons.

Career Note: Prior experience as Wall-Covering Tradesman at PrimeStar Painting, Inc. (1980-1986) and Apartment Maintenance Mechanic at Beznos Realty Company (1975-1976).

# RICHARD A. O'REILLY • Page 2 • ra0reiliv@comcast.net

#### **EDUCATION**

Master of Business Administration in Finance Oakland University, Rochester Hills, Michigan

Bachelor of Science in Business Management Lawrence Technological University, Southfield, Michigan

#### **COMPUTER SKILLS**

Microsoft Office QuickBooks BASIC Object-Oriented Languages