

NATHAN KLOMP

1191 Avon Manor, Rochester Hills, Michigan 48307
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OBJECTIVE & PROFILE

Highly motivated, ambitious professional with experience in sales, service and management seeks a challenging opportunity to contribute to the growth and success of a business. Excellent problem-solving, leadership and communication skills with a strong commitment to exceed goals and objectives. Learn new concepts quickly and thrive in a fast-paced environment.

EDUCATION

Walsh College, Troy, Michigan, **Master of Business Administration**, in progress

Wayne State University, Detroit, Michigan, **Bachelor of Science in Business Administration**, 2003

Sandler Sales Institute, Southfield, Michigan, Sales training sessions under Gerry Weinberg and Associates, 2007-2008

WORK EXPERIENCE

California Closets, Walled Lake, Michigan

Assistant Sales Manager/Senior Designer, 4/2003 – Present

- Responsible for overseeing retail locations; advise, mentor, consult with store managers.
- Run weekly sales meetings for entire sales staff to set sales goals and motivate staff.
- Interview, hire, train, develop, and mentor new hires.
- Analyze company-wide sales figures; offer suggestions for increasing sales.
- Consistently achieve highest individual sales numbers for company every year of employment.

Senior Designer, 9/2000 - 4/2003

- Responsible for managing total project, from conception to delivery of final product.
- Consistently achieved ranking of top-selling sales designer.
- Promoted to Assistant Sales Manager based on success in generating sales.

Clever Closets, Rochester, Michigan

Installation Supervisor, 8/1999 - 9/2000

- Worked as project manager and assisted with inventory management.

VOLUNTEER ACTIVITIES/AFFILIATIONS

Rochester Avon Recreational Authority (RARA), Rochester Hills, Michigan

Executive Board Member/Vice Chairman, 12/2006 – Present

- Serve as board member for non-profit organization that creates leisure recreational programs for residents of greater Rochester area using taxpayer and program revenue; annual operating budget of \$4M.
- Help to oversee entire operation; approve all important operational decisions.
- Serve on Personnel and Oakland Township Advisory subcommittees.

M.A. Contractors' Board Salesperson License, 1/2008 – Present

Rochester Chamber of Commerce, 8/2005 – Present

Building Industry Association, Member, 7/2001- Present

Business Network International, Leadership Team Member, 2/2008 - Present

SKILLS

Excel Word PowerPoint CAD

Please visit my LinkedIn profile at: <http://www.linkedin.com/pub/7/736/791>

CANDIDATE QUESTIONNAIRE

NAME Nathan Travis Klomp COUNCIL DISTRICT 4

ADDRESS 1191 Avon Manor Rd ZIP 48307

PHONE (home) 248-853-4115 PHONE (business or cell) 248-941-8343

EMAIL naklomp@calclosets.com

ROCHESTER HILLS RESIDENT FOR 6 YEARS

OCCUPATION Sales Designer

BOARDS/COMMISSIONS/COMMITTEES ON WHICH YOU WANT TO SERVE (please check up to five applicable boxes)

- | | | |
|---|--|---|
| <input type="checkbox"/> Advisory Traffic & Safety | <input type="checkbox"/> Economic Development | <input type="checkbox"/> Local Development Finance Authority |
| <input type="checkbox"/> Board of Review | <input type="checkbox"/> Elections Commission | <input type="checkbox"/> Older Persons Commission |
| <input type="checkbox"/> Brownfield Redevelopment Authority | <input type="checkbox"/> Green Space Advisory Board | <input checked="" type="checkbox"/> Planning Commission |
| <input type="checkbox"/> Building Authority | <input type="checkbox"/> Historic Districts Commission | <input type="checkbox"/> Police & Road Funding Technical Rev Cmte |
| <input type="checkbox"/> Canvassing Board | <input type="checkbox"/> Historic Districts Study Committee | <input type="checkbox"/> Rochester Avon Recreation Authority |
| <input type="checkbox"/> Cemetery Citizen Advisory Technical Review | <input type="checkbox"/> Human Resources Technical Review Cmte | <input type="checkbox"/> Trailways Commission |
| <input type="checkbox"/> Charter Non-Structural Techn Review Cmte | <input type="checkbox"/> Liquor License Technical Review Committee | <input type="checkbox"/> Water & Sewer Technical Review Committee |
| <input type="checkbox"/> Citizens Pathway Review Committee | <input type="checkbox"/> Local Development Finance Authority | <input type="checkbox"/> Zoning / Sign Board of Appeals |
| <input type="checkbox"/> Construction/Fire Prevention Bd of Appeals | | |
| <input type="checkbox"/> Environmental Cleanup & Oversight Technical Review Committee | | |

INTERESTS/REASONS/QUALIFICATIONS (Limit of 190 characters per box; please attach a separate page if more space is needed.)

I have a firm understanding of the vital importance of business growth within our community and a deep respect for the value of preserving our green spaces.

BOARDS/COMMISSIONS/COMMITTEES ON WHICH YOU HAVE SERVED (LIST MUNICIPALITIES AND DATES)

Rochester Avon Recreational Authority Rochester Hills 12/31/06-present

ELECTIVE OFFICES THAT YOU HAVE HELD

None

OTHER ORGANIZATIONS

Rochester Referral Connection Business Network International (BNI), Michigan Builders Industry Association (BIA)
Rochester Chamber of Commerce

PERTINENT EDUCATION

Bachelor of Science in Business Administration (WSU)
Masters in Business Administration (Walsh College) -in progress

HOBBIES/INTERESTS

Running, Biking, Tennis, Basketball and golf

ADDITIONAL INFORMATION

Signature  Date 9-30-08

Please send completed form to: City of Rochester Hills, Clerk's Office, 1000 Rochester Hills Drive, Rochester Hills, MI 48309 or fax to 248.656.4744
THIS INFORMATION WILL BE KEPT ON FILE IN THE MAYOR'S/CLERK'S OFFICES AND IS NOT CONFIDENTIAL. QUESTIONNAIRES ARE REVIEWED BY THE MAYOR, CITY COUNCIL AND OTHER APPROPRIATE PERSONNEL AS VACANCIES OR OPENINGS OCCUR ON THE VARIOUS BOARDS, COMMISSIONS AND COMMITTEES.