

RFP FOR PUBLIC UNDER GROUND UTILITY REPAIRS RELATED WORK SERVICES - PROPOSAL TABULATION

NAME	Superior Excavating Inc.	DiPonio & Morelli Co	Michael Cross Excavating	Man Con Michigan Inc.
ADDRESS	Auburn Hills, MI	Milford, MI	Livonia, MI	Shelby Twp, MI
Years in Business	46 years	40 years	33 years	24 years
Years providing public underground work	46 years	40 years	33 years	25 years
	Full service underground utility contractor providing new construction of sanitary sewer, watermains and storm sewers	Install sanitary sewers, storm sewers & water mains for 40 yrs; muni and priv wk; municipal emergency repairs for sewers and water mains	Specialize in water main, sanitary and storm sewer installations & repairs, land balance, grading of site & bldg pad, pond excavation, excavation, removal & hauling non-hazardous contaminated soils; work with various cities	Many cities in the metro area
Capabilities/Knowledge relative to public underground utility repairs & work services	Utility installations for both public and private sectors. Staff trained and certified in confined space operation, first aid, storm water operation and manhole rehabilitation. Work closely w/ AH to provide assistance w/ any emerg situations	Open cut repairs of sanitary sewers & watermains to 30' deep; sewer cleaning, grouting & install of UV cured spot liners; Prof Eng, CPA & field personal on staff; field personal trained in confined space entry & first aid; regular safety meetings	Wide variety of projects from condo complexes, commercial retail stores, restaurants, industrial complexes and municipalities	From minor repair of water services to 30 deep sewer repair. Pump station repair; by-pass pumping; river bank stabilization
Type of repairs/services unable to provide	Subcontract any trades that are specialty type work including TV or video work, vacuum work, dewatering, trucking, pipe lining or bursting and electrical work	Can provide all services; TV & grouting & lining wk by Pipeline Mgmt Co which Co are common stockholders. Rates provided will include all overhead and profit and will not b e subj to 10% subcontractor markup	Sewer lining, large tree removal, concrete replacement	Electronic SCADA repair, but can subcontract easily
Public Sector Clients	Auburn Hills - sewer repairs Troy - Watermain repairs Y.C.U.A.-Under I-94 watermain install and repair Troy - Manhole Rehab	Village of Milford Oakland County Water Resources Comm Ann Arbor Twp Multi-Lakes Water & Sewer Authority Lyon Twp City of Wyandotte City of Auburn Hills Rochester Hills	Dearborn Northville Westland Livonia Farmington Hills	Water Twp Southfield Shelby Twp State of Michigan Macomb County Public Works Rochester Rochester Hills Orion Twp

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Four Similar Projects	Troy-sanitary sewer rehab and install	AH-Sanitary sewer rehab program	Dearborn-const sanitary manholes	OC Drain Comm-WWTP and pump station
	Auburn Hills-Clinton River Watermain	Livonia-Sanitary sewer replmt & relining	Autozone-const 6" sanitary,water main	W Bloomfd Twp - PRV Vaults
	repair	Milford-Saitary Sewer Rehab	Fair Fax Manor - Bore under	Clinton Twp-Sanitary Sewer
	Detroit-Gardenview Estates	Lyon Twp-Sanitary Sewer SAD	rd, connect to sanitary, install manhole,	Clinton Twp - Watermain replacement
	Fulton County, Ohio-Watermain upgrade	Wyandotte-Filter backwash sewer	abondon old septic pump stat & lead	
	Maumee, Ohio-William St Watermain	installation	Crystal Crk Adult Care Ctr-connect to	
	Garfield Twp, MI-sanitary sewer bypass		existing sanitary sewer line, water main	
			Windmill Party Store-install 6" sanitary	
			install water serv lead, storm pipe	
Full Time Employees	22 full time	10 full time depending on work load	8 full time	8 full time
Part Time Employees	5 part time			
Bonded to perform work on Oakland County sanitary sewer system	Yes	Yes	Yes	Yes
Willing to become bonded to perform work on Oakland County sanitary sewer system	NA		Yes	
Resources	Key employees performing this type of wk for over 16 yrs; provided 24" water-main repair for Troy, sanitary sewer repairs for AH, Manhole rehab for Troy & AH, sanitary sewer repair for YCUA along I-94 freeway in Ypsilanti Twp	Can provide open cut repairs of san sewers watermains & storm sewer, spot line repairs, sewer & grouting; yrs exp & multi equipmt to perform emerg repairs; similar work for RH and Oakland County Water Resources	Experience in business, specialize in water main, sanitary and storm sewer installations and repairs; worked with many cities - good rapport w/ site utilities divisions.	List of projects constructed
Supervisors/on-site supervisors/foremen	Bainedi- 40 yrs	DiPonio - 40 yrs	Cross - 35 yrs	Mancini-30 yrs
	Fritchie - 25 yrs	Lewis - 38 yrs	Schultz - 26 yrs	Mancini-45 years
	Holman - 25 yrs	DiPonio - 30 yrs	Pfeifer - 20 yrs	Price-25 years
		Russell - 20 yrs		Price-20 years

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Company requires specific number of laborers, operators, pipe layers, foremen per job	No Provide the required number of people to accomplish the job quickly and efficiently	No	No	Yes This is job specific. Would be discussed with the City on a case-by-case basis
Subcontractors	Mersino - Dewatering Cost+15% TKMS - Trucking Cost + 10% Subterranean TV/Video Cost + 10%	Subcontractors depending on type and location of repair. Subcontractors will be submitted for RH approval. Subcontractors used for dewatering, concrete pvmt, asphalt pvmt, formed concrete, jacking & boring, directional drilling -cost plus 10%	No	D.F. Best Company Rotor Electric Ajax Paving
Outside firms frequently used	Mersino - Dewatering Cost+15% TKMS - Trucking Cost + 10% Subterranean TV/Video Cost + 10%	Mersino Dewatering; Dewind Dewatering TKMS, Metro Transport - sand/stone/trk GM & Sons, Rotondo-concrete repairs Midwest Pvmt, ASI-asphalt repairs Timmer Cons, DW Hill-formed concrete Inland Rehab, Reynolds Inliner-sewer lin Lowe, RT Boring, Kilgore-jack & bore RC Const-Dir Drilling	Guz Contracting JDE Equipment Rental Michigan Barricade East Jordan Iron Works Etna Supply, Contech, ADS, Premarc, National Concrete	HD Supply Waterworks ETNA Supply Mersino Dewatering Prairie Lakeside
Litigation	Information Provided	Information Provided	Information provided	None
Standard Contract	Attached	RH Standard Contract	Attached	Attached
Billing Procedures	Monthly Invoices	Monthly invoice w/ net 30 terms	Projects less 2 wks-at completion Projects more than 2 wks-progress bills	Upon completion. Will meet w/ City and agree on quantities