

RFP FOR PUBLIC UNDER GROUND UTILITY REPAIRS RELATED WORK SERVICES - PROPOSAL TABULATION

NAME	Superior Excavating, Inc.	Pamar Enterprises, Inc.
ADDRESS	Auburn Hills MI	New Haven MI
Public Sector Clients	All of Oakland County's emergency repairs (24 hour service) City of Southfield (24 hour service) City of Troy City of Auburn Hills Lake Orion	MDOT, Birmingham, Van Buren Township, Madison Heights, New Baltimore, New Haven, Ann Arbor, Wayne County Airport Authority, Canton Township, Royal Oak, Bloomfield Twp, Ann Arbor Public Schools, Romulus, Mt. Clemens, Grosse Pointe Farms, Troy, Southfield, Lapeer Community Schools, Rochester, Plymouth Township, Auburn Hills, Port Huron, Grosse Pointe Woods, Harrison Township, St. Clair County Road Commission
Four Similar Projects	Repairs & maintenance under 24 hr services: Orion Twp, City of Troy, City of Southfield, Oakland County	Chesterfield Twp-pipe burst Bloomfield Hills-watermain, HMA pavement, under drain Ann Arbor-water main, sanitary & street resurfacing Clinton Township - sanitary sewer MDOT/Washtenaw County Road Comm-concrete, drainage structures, asphalt Washington Twp-water main, removals, sitwork
Full Time Employees	30 Full Time Employees	98 Full Time Employees
Part Time Employees		3-4 Part Time Employees
Bonded to perform work on Oakland County sanitary sewer system	Yes	Yes
Willing to become bonded to perform work on Oakland County sanitary sewer system	Yes	Yes

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NAME	Superior Excavating, Inc.	Pamar Enterprises, Inc.
ADDRESS	Auburn Hills MI	New Haven MI
Resources	Worked on many area projects & Oakland County; experienced employees w/ over 25 yrs; close in proximity for fast response time; great reputation in many communities and developers throughout Oakland, Macomb, Livingston counties	Possesses knowledge & capabilities within mgmt & workforce to complete projects of varying degrees of complexity; past experience and new technology to increase wide range of services, resources & know how for all RH projects, from small water repairs to major deep sewer repairs
Supervisors/on-site supervisors/foremen	Mike Fritche, 25+ yrs Tony Holman, 25+ yrs Randy Martin, 25+ yrs	Rinaldo Acciavatti, President, 33 yrs Daniel Acciavatti, Sec/Treas, 24 yrs Steven Brown, VP, 16 yrs Matthew Biscorner, VP, 12 yrs Heidi Flateau, Sr Project Mgr, 24 yrs James Parsons, Project Mgr, 8 yrs
Company requires specific number of laborers, operators, pipe layers, foremen per job	No Superior supplies as many employees to a project as needed to each specific repair or maintenance	No N/A
Subcontractors	Potential subcontractors would be used for TV of pipe and grouting of pipe. Advanced Underground Front Range Environmental	No, unless special work is needed, i.e., T.V., Grout, Ground Freezing
Outside firms frequently used	Insurance: Valenti Trobe Chandler & Schur Engineering companies throughout the State Suppliers and subcontractors dependent on project	Pipeline Service, Jenison, MI Michigan Pipeline Inspection, Pt Huron Construction Video Media, Romeo Liqui-Force Services, Inc., Romulus

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ADDRESS	Auburn Hills MI	New Haven MI
Litigation	No	No
Standard Contract		No
Billing Procedures	Monthly billing	Invoices every 2 weeks
		5 days-5% discount
		10 days-4% discount
		15 days-2% discount
		20 days-1% discount
		30 days-0% discount
		Payment beyond 30 days may be charged
		1.5% interest/late fees

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	Hrly Rate	OT Rate	DT Rate	Daily Rate		Hrly Rate	OT Rate	DT Rate	Daily Rate
Excavator:					Excavator:				
375 CAT	\$280			\$2,240	307 CAT	\$46	\$46	\$46	\$368
350 CAT	\$225			\$1,800	312 CAT	\$64	\$64	\$64	\$512
345 CAT	\$245			\$1,960	320 CAT	\$108	\$108	\$108	\$864
325 CAT	\$175			\$1,400	PC-300 Komatsu	\$150	\$150	\$150	\$1,200
320 CAT	\$200			\$1,600	PC-400 Komatsu	\$175	\$175	\$175	\$1,400
314 CAT	\$165			\$1,320	PC-600 Komatsu	\$245	\$245	\$245	\$1,960
304 Excavator	\$100			\$800					
Loader:					Loader:				
966 CAT	\$125			\$1,000	IT14G CAT	\$45	\$45	\$45	\$360
950 CAT	\$125			\$1,000	IT28G CAT	\$55	\$55	\$55	\$440
950 CAT	\$125			\$1,000	938G CAT	\$60	\$60	\$60	\$480
IT 28 CAT	\$125			\$1,000	950G CAT	\$80	\$80	\$80	\$640
					480 Komatsu	\$152	\$152	\$152	\$1,216
Dozer:					Dozer:				
D3	\$125			\$1,000	D-3 CAT	\$58	\$58	\$58	\$464
D6 Wide Track	\$175			\$1,400	D-4 CAT	69.50	\$69.50	\$69.50	\$556
D6 Med Track	\$175			\$1,400	D-5 CAT	\$82	\$82	\$82	\$656
D5	\$140			\$1,120	D-6 CAT	\$127.50	\$127.50	\$127.50	\$1,020
					D-8 CAT	\$295	\$295	\$295	\$2,360
Backhoe:					Backhoe:				
420 CAT 4WD	\$110			\$880	420 CAT	\$66	\$66	\$66	\$528
305 Mini Exc	\$100			\$800					
Broom Tractor:					Broom Tractor:				
elf contained underbelly sweeper LeeBoy	\$150			\$1,200	Broce Broom	\$32	\$32	\$32	\$256
Broom attachments for all loaders	\$100			\$800					
Dump Turck w/ Driver:					Dump Turck w/ Driver:				
F850	\$90			\$720	10 C.Y.	\$80	\$100	\$140	\$640
Tri Axle Dump Truck w/ Driver:					Tri Axle Dump Truck w/ Driver:				
Freight	\$95			\$760	15 C.Y.	\$90	\$110	\$150	\$720

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	Hrly Rate	OT Rate	DT Rate	Daily Rate		Hrly Rate	OT Rate	DT Rate	Daily Rate
Tandem Axle Dump Truck w/ Driver:									
Ford 8000	\$90			\$720	28 C.Y.	\$100	\$120	\$160	\$800
Pick-Up Truck w/ Tools:									
F350	\$60			\$480	Tool Truck	\$25	\$25	\$25	\$200
F350	\$60			\$480					
Stake Truck	\$80			\$640					
F550	\$60			\$480					
50 KW quiet generator									
4 available 20 KW	\$60			\$480		\$45	\$45	\$45	\$360
	\$40			\$320	75 KW quiet generator	\$65	\$65	\$65	\$520
					400 KW quiet generator	\$190	\$190	\$190	\$1,520
Arrow Truck/Board									
3 available	\$75			\$600	Arrow Board	\$10	\$10	\$10	\$80
2" Pump w/ 20' of Suction Hose & 50' of Discharge Hose									
	\$15			\$120		\$20	\$20	\$20	\$160
3" Pump w/ 20' of Suction Hose and 50' of Discharge Hose									
	\$15			\$120		\$30	\$30	\$30	\$240
4" Pump w/20' of Suction Hose of 50' of Discharge Hose									
	\$20			\$160		\$55	\$55	\$55	\$440
6" Trash Pump for Sanitary									
	\$25			\$200		\$110	\$110	\$110	\$880
Std. Traffic Control Barricades									
				\$5		\$5	\$5	\$5	\$40
Barrell's									
				\$5		\$1	\$1	\$1	\$8
Safety Fence & Post									
	Available					\$10	\$10	\$20	\$80
Additional Applicable Equipment									
Concrete Breaker	\$30			\$240	Truck & Lowboy	\$120	\$140	\$180	\$960
Air Compressors	\$40			\$320	Water Truck	\$110	\$130	\$170	\$880
1"-2" Water Tap Machine	\$400/per tap				Gravel Train	\$120	\$140	\$180	\$960
4-12" Water Tap Machine	\$700/per tap				Hoe Pac for Excavator	\$27	\$27	\$27	\$216
Cement Mixer				\$120	Breaker for Excavator	\$59.50	\$59.50	\$59.50	\$476
Bore Machine	\$350			\$2,800	Roller 84"	\$75	\$75	\$75	\$600
Trench Boxes				\$175	Trench Box (Each)	\$55	\$55	\$55	\$440
Plates				\$100	Plates (Each)	\$10	\$10	\$20	\$80
Core Machines				\$80	Sheeting (SF)	\$0.25	\$0.25	\$0.25	\$2

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	Hrly Rate	OT Rate	DT Rate	Daily Rate		Hrly Rate	OT Rate	DT Rate	Daily Rate
Stone Mixer				\$80	Drop Hammer	\$110	\$110	\$110	\$110
					Light Plants	\$10.50	\$10.50	\$10.50	\$84
Equipment Rates:									
Year 2 - Percentage of Increase	0.00%					2%			
Year 3 - Percentage of Increase	0.00%					2%			
Year 4 - Percentage of Increase	0.00%					3%			
Year 5 - Percentage of Increase	0.00%					3%			
Minimum Equipment Charge, if any	Enough to cover mobilization on all over weight & width machines plus permits.					0%			
	No min charge for machines that can be pulled behind tri-axle								
Materials-Suppliers prices plus ____ %	10%					5%			
Rental Cost plus ____ %	5%					10%			
Sewer Televising, Cleaning & Grouting									
TV grout truck w/ 2-man crew & safety equipment	\$250	\$275	\$300	\$2,400		\$240	\$300	\$360	\$3,000
	Current pricing - would sub out								
Jetter-Vac truck w/ 2-man crew & safety equipment	\$165	\$185	\$225	\$1,150		\$240	\$300	\$360	\$3,000
Sanitary Pipe Lining Crew	\$400	\$450	\$500			\$960	\$1,140	\$1,320	\$12,000
	Would currently sub out								
Minimum Labor Charge, if any	0					4 hrs			
Labor Rates:									
Year 2 - Percentage of Increase	0.00%					2%			
Year 3 - Percentage of Increase	0.00%					3%			
Year 4 - Percentage of Increase	0.00%					3%			
Year 5 - Percentage of Increase	0.00%					3%			
Overtime	Union Company-OT after 8 hrs & time & 1/2 on Sat. Can be nego w/ advance notice					Over 8 hrs and Sat is OT - Time and 1/2			
Double Time	Christmas, Good Fri, Easter, July 4, Memorial & Labor Day, Thanksgiving, some Sun- all govt holidays. Can be nego w/ advance notice					Over 12 hrs, Sun & Holidays is doubletime			

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	Hrly Rate	OT Rate	DT Rate	Daily Rate		Hrly Rate	OT Rate	DT Rate	Daily Rate
Labor-Scheduled Service:									
Foreman	\$85	\$97	\$108	\$680		\$85	\$127.50	\$170	\$680
Foremanw/ Truck	\$100	\$105	\$108	\$750		\$100	\$142.50	\$185	\$800
Operator	\$75	\$97	\$108	\$580		\$65	\$97.50	\$130.00	\$520
Pipe Layer	\$65	\$82	\$93	\$520		\$55.50	\$83.25	\$111	\$444
Laborer/Driver	\$60	\$77	\$90	\$480		\$ 45.50	\$ 68.25	\$91	\$364
Flag Person	\$45	\$55	\$65	\$300		\$21.50	32.25	\$43	\$640
Minimum Labor Charge, if any					Project Manager	\$80	\$80	\$80	\$640
					Engineer	\$120	\$120	\$120	\$960
					IT/GPS	\$85	\$85	\$85	\$680
Minimum Labor Charge, if any	No					2 hours			
Labor Rates:									
Year 2 - Percentage of Increase	1.00%					2%			
Year 3 - Percentage of Increase	1.00%					2%			
Year 4 - Percentage of Increase	1.00%					3%			
Year 5 - Percentage of Increase	1.00%					3%			
Overtime	After 5pm; before 7 am Mon-Sat					Over 8 hrs and Sat is OT - Time and 1/2			
	After 8 hrs continuous one project								
Double Time	Sun & all govt holidays plus Good Friday					Over 12 hrs, Sun & Holidays is doubletime			
Labor - Prompt Service									
Foreman	\$85	\$97	\$108	\$680		\$85	\$127.50	\$170	\$680
Foremanw/ Truck	\$100	\$105	\$108	\$750		\$100	\$142.50	\$185	\$800
Operator	\$75	\$97	\$108	\$580		\$65	\$97.50	\$130	\$520
Pipe Layer	\$65	\$82	\$95	\$520		\$55.50	\$83.25	\$111	\$444
Laborer/Driver	\$60	\$77	\$95	\$480		\$45.50	\$ 68.25	\$91	\$364
Flag Person	\$45	\$55	\$65	\$300		\$21.50	\$32.25	\$43	\$172
					Project Manager	\$80	\$80	\$80	\$640
					Engineer	\$120	\$120	\$120	\$960
					IT/GPS	\$85	\$85	\$85	\$680
Minimum Labor Charge, if any	2 hours					2 hours			
Labor Rates									
Year 2 - Percentage of Increase	1.00%					2%			
Year 3 - Percentage of Increase	1.00%					3%			
Year 4 - Percentage of Increase	1.00%					3%			
Year 5 - Percentage of Increase	1.00%					3%			

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Overtime	After 5pm; before 7 am Mon-Sat					Over 8 hrs and Sat is OT - Time and 1/2			
	After 8 hrs continuous one project								
Double Time	Sun & all govt holidays plus Good Friday					Over 12 hrs, Sun & Holidays is doubletime			
Labor - Immediate Service									
Foreman	\$90	\$100	\$110	\$700		\$85	\$127.50	\$170	\$680
Foremanw/ Truck	\$105	\$105	\$110	\$780		\$100	\$142.50	\$185	\$800
Operator	\$75	\$100	\$110	\$580		\$65	\$97.50	\$130	\$520
Pipe Layer	\$65	\$90	\$110	\$520		\$55.50	\$83.25	\$111	\$444
Laborer/Driver	\$65	\$85	\$110	\$500		\$45.50	\$68.25	\$91	\$364
Flag Person	\$45	\$60	\$65	\$300		\$21.50	\$32.25	\$43	\$172
					Project Manager	\$80	\$80	\$80	\$640
					Engineer	\$120	\$120	\$120	\$960
					IT/GPS	\$85	\$85	\$85	\$680
Minimum Labor Charge, if any	2 hours					2 hours			
Labor Rates:									
Year 2 - Percentage of Increase	0.00%					2%			
Year 3 - Percentage of Increase	0.00%					2%			
Year 4 - Percentage of Increase	0.00%					3%			
Year 5 - Percentage of Increase	0.00%					3%			
Overtime									
Double Time	After 5pm; before 7 am Mon-Sat					Over 8 hrs and Sat is OT - Time and 1/2			
	After 8 hrs continuous one project								
	Sun & all govt holidays plus Good Friday					Over 12 hrs, Sun & Holidays is doubletime			
Exceptions						For sewer lining projects materials & misc item will be compensated at supplier prices plus 18%			
Subcontractors administrative overhead	No changes to rates					Most work will be self performed, while subcontractor hours will be determined by the project any administrative overhead will be at 6%			