

REQUEST FOR PROPOSALS FOR HVAC MODIFICATIONS FOR FIRE STATION #1 - RFP-RH-12-026

PROPOSALS TABULATION

NAME	Dennys Heating, Cooling & Refrigeration Service Inc	R.W. Mead & Sons, Inc.
ADDRESS	Walled Lake MI	Fraser MI
Years in Business	28 years	36 years
Years providing HVAC work	28 years	36 years
	Installation & service of commercial HVAC and refrigeration for industrial buildings, commercial retail, restaurants, schools, municipalities	Team approach working w/ business owners, facility & City mgr to provide complete climate mgmt system that starts w/ eng, through install & commitment to excellent service; service in timely & effective manner
Percentage of Business-Commercial Construction	90%	70%
Percentage of Business-Residential Construction	10%	0%
Similar Projects	West Bloomfield Twp - Fire Hall, City Hall, Library boilers, furnaces, radiant heat Grosse Pointe Schools - High School Livonia - Old Court House Plymouth/Canton Schools - Schools, admin, transportation building Wayne/Westland Schools - elementary schools Lake Shore Schools - elementary/middle schools	Oakland County Airport-Heat Pump/VAV Project Henry Ford School of Nursing - VAV Project Bloomfield Office Center/Jonna Companies-VAV Project Tech Town/Detroit - VAV Project 130 Town Center/Troy-VAV Project
Full Time Employees	22 Full Time Employees	38 Full Time Employees
Part Time Employees		
Work Plan	Order equipment	Order equipment when awarded contract-4 wks lead time
Timeline	Field supervisor will measure, plan and make proper arrangements to do project Sheet metal shop will fabricate metal Crew of 2 or more, led by supervisor will return and do work Each bid phase is approximately 4 days each	Proceed w/ demolition after pulling permits Install equipment week of 6/25/12 Finish project week of 7/23/2012 Call for final inspections Start, test & inspect equipment Provide training to building occupants

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Current Workload	Current ratio of man power to jobs in house is good. Able to staff this job fairly easy.	Average workload, but increases in summer months
Staff Profiles	Job well within capabilities. Very versed in completing large projects Specializing in energy efficiencies Perform design build and bid/spec projects	Provide skilled Local 80 sheetmetal workers to install all ductwork, VAV boxes, exhaust fans & energy recovery unit. Local 636 pipefitters to install and refrigerant pipe Mitsubshi split cooling units. Project will be manager by contract/project manager, John Mora
Subcontractors	Lakin Electric Crane Roofing Test & Balance Construction	West Electric, Inc. International Test and Balance Metro Environmental Inc.
State of Michigan Building Complaint	No	No
Litigation Past 5 Years	No	No
Warranty Information - Materials/Products	One Year	One Year
Warranty Information-Services	One Year	One Year
On Site Job Superintendent	Kelley Huggins	Chris Hedlund
Payment Type	ACH	Check
Exceptions:		

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COST PROPOSAL:		
Base Proposal A: Rooftop Unit #1	\$16,690.00	\$18,600.00
Base Proposal B: Rooftop Unit #2	\$18,080.00	\$22,000.00
Base Proposal C: Rooftop Unit #3	\$20,340.00	\$26,800.00
Base Proposal D: Rooftop Unit #7	\$20,290.00	\$17,500.00
TOTAL:	\$75,400.00	\$84,900.00