

RFP-RH-10-067				
Trailer Mounted Chipper				
Firm Name	Morbark, Inc.	Bandit Industries	Vermeer of Michigan	Weingartz Supply
Address	8507 S. Winn Rd.	6750 Millbrook Road	1005 Thorrez Rd.	46061 Van Dyke
	Winn, MI 48896	Remus, MI 49340	Jackson, MI 49201	Utica, MI 48317
Firm established	1957	1983		1945
Years in business	53	27	over 30	65
Years company providing chipper equipment	30	27	over 30 years	3
Clients currently served with equipment described	Thousands	Over 45,000 chippers are currently in operation	Michigan dealer has several hundred Vermeer Mfg has several thousand nationwide	5
Client references	Provided	Provided	Provided	Provided
Number years continous service of longest customer using proposed equipment	26 years	Provided contact information	23 years	3
Employees				
Full-time	500	275	20	102
Part-time	0	5	0	34
Years experience providing proposed equipment	30 years, Morbark was the first manufacturer to build a hydraulic feed brush chipper in 1980. Morbark is a leading manufacturer of wood waste recycling equipment in the world.	Bandit has been providing drum chippers to the tree care industry since 2002.	20 employees with equally over 220 years experience	3 years with good results
Description of services that will be provided	We are a MI based company with 53 years experience in the wood and wood wste recycling business. 30 years of building brush chippers. Will provide factory direct service and parts.	Will provide 12" capacity brush chipper as requested in specs.	Fully equipped on the road service trucks with certified Vermeer mechanics, plus in store parts and service dept.	Delivery along with any information needed for this piece of equipment. We are alrge enough to be capable of providing the parts and Service for the type of product being purchased. We also have contact with factory reps for any questions we cannot answer.

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Warranty program	Per City's request, will provide full 2year warranty. Morbark will provide loaner machine iif the failure is severe.	Standard one year	Three year drum housing components One year all else	1 year
				# winch can bring large pieces to chipper without extra equipment.
Explain how proposed product will best meet City's needs	Morbark is oldest manufacturer of hydraulic fed brush chippers in the world. Morbark backs oru products with a full warranty and because we are a MI based company we are able to provide factory support. Backed with large parts inventory to minimize downtime.	Bandit 1390XP will provide years of dependable service with limited downtime. Bandit is known within the industry for providing the most durable highly productive chippers on the market. Also known for our exceptional customer service which is proven by all of the repeat owners we have.	Features described on attached sheet display the benefit the City will receive from the BC1500. 15" capacity drum style brush chipper, clutchless PTO system, dual vertical feed rollers, smartfeed system, bottom feed stop bar, upper feed control bar.	Caterpillar Diesel engine is one of the best in the industry, feed sensing with auto reverse will insure smooth operation, double feed rolls for positivie feeding into chipper, feed rolls have replaceable knife blades or teeth and scraper bars to prevent wrapping, tool box for keeping tools for the unit right witht he machine, 360 degree manual crank swivel chute with easy adjust chip deflector will send schips into any truck with little effor. Option 9000
Expected FOB	35 days ARO	45-60 days ARO	30-60 days ARO	8-10 weeks ARO