

Proposal Summary		
Overhead Door Replacement	Allied Building Service Co. of Detroit Inc.	Secure Door, LLC
RFP-RH-22-032	1801 Howard St.	75 Lafayette
	Detroit, MI 48216	Mt. Clemens, MI 48043
Firm Established	1972	2009
Years In Business	50	13
Type of Organization	Corporation	Corporation LLC
Years installing Overhead Doors	Several decades	13 years. In door industry for 22 years.
% of business is commercial?	100%	99%
% of business is residential?	0%	1%
Provide 5 references	List provided.	List provided
Full Time Employees	232	14
Part Time Employees	0	1
Work Plan / Methodology	<p>The start date to be determined by the date of approval. Estimated 18-20 week lead time on material. Once materials arrive, they would start off by making a plan to complete one door a day with exception of the basement doors . They are the smallest and may be able to do both in one day. Will have scissor lifts delivered the day they start project. Will need a small space to store them overnight. All tools will be taken off the jobsite nightly. Once work has been started on a door they will follow through until completion in the same day so vehicles can be stored inside every night. Upon completion of the doors the techs will go through all of the transmitters and ensure they are properly programmed per customer request. All doors will be lubricated upon completing the job.</p>	<p>Will provide a project manager to allow for easy one on one communication. Ready to start within two weeks, lead times are unpredictable and they are anticipating 16-20 weeks lead time. They could start immediately after they receive the materials. They'll supply all in-house manpower, they do not subcontract, they will supply all equipment and they'll haul away old doors for proper disposal off site.</p>
Current Workload	As of 4/20/22 they are light but steady with repairs and scheduling currently approved installs.	Busy but manageable. Able to handle a large caseload with no issues affecting their ability to meet deadlines.
Resources / Staff Profiles	Their dock and door technicians have several decades of experience, a variety of backgrounds and training. All techs are supplied with a Company Truck and truck stock.	They service, repair, maintain and replace O/H doors, operators, hardware, HM Doors/Frames, automatic sliding doors, fire doors, gate operators, barrier arms, loading dock equipment, high speed doors and various safety equipment. Staff profiles are provided in response.
Subcontractors?	None	None
Any State of Michigan Building complaints?	No	No
Any litigation last 5 years?	No	No
Warranty Information - Materials	Honors all manufacturer's warranties.	Warranty sheets provided in response.
Warranty Information - Services	One year warranty on labor	They provide one year warranty on all labor and craftsmanship from date of installation.
W-9 Included?	Yes	No
Meet City's Insurance Requirements?	Yes	Yes

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Payment Preference	ACH and Credit Card	Credit Card, but any is acceptable
Exceptions / Substitutions / Deviations	N/A	None
Pricing Proposal		
Door 1 - Full Glass Panels		
Door Size	12'2"x14'	12'2"x14'
Door Manufacturer	Clopay	Clopay
Door Part Number	903	903
Door Operator Manufacturer	Liftmaster	Liftmaster
Door Operator Part Number	T751 L5	T751 L5
Total Cost Door 1	\$16,523.99	\$16,709.00
Door 2 - Full Glass Panels		
Door Size	12'2"x14'	12'2"x14'
Door Manufacturer	Clopay	Clopay
Door Part Number	903	903
Door Operator Manufacturer	Liftmaster	Liftmaster
Door Operator Part Number	T751 L5	T751 L5
Total Cost Door 2	\$16,523.99	\$16,709.00
Door 3 - Full Glass Panels		
Door Size	12'2"x14'	12'2"x14'
Door Manufacturer	Clopay	Clopay
Door Part Number	903	903
Door Operator Manufacturer	Liftmaster	Liftmaster
Door Operator Part Number	T751 L5	T751 L5
Total Cost Door 3	\$16,523.99	\$16,709.00
Door 4 - Full Glass Panels		
Door Size	12'2"x14'	12'2"x14'
Door Manufacturer	Clopay	Clopay
Door Part Number	903	903
Door Operator Manufacturer	Liftmaster	Liftmaster
Door Operator Part Number	T751 L5	T751 L5
Total Cost Door 4	\$16,523.99	\$16,709.00
Door 5 - One Glass Panels		
Door Size	12'2"x14'	12'2"x14'
Door Manufacturer	Clopay	Clopay
Door Part Number	3722	3722
Door Operator Manufacturer	Liftmaster	Liftmaster
Door Operator Part Number	T751 L5	T751 L5
Total Cost Door 5	\$7,323.43	\$13,790.00
Door 6 - One Glass Panels		
Door Size	12'2"x14'	12'2"x14'
Door Manufacturer	Clopay	Clopay
Door Part Number	3722	3722
Door Operator Manufacturer	Liftmaster	Liftmaster
Door Operator Part Number	T751 L5	T751 L5
Total Cost Door 6	\$7,323.43	\$13,790.00

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Door 7 - One Glass Panels			
Door Size	12'2"x14'		12'2"x14'
Door Manufacturer	Clopay		Clopay
Door Part Number	3722		3722
Door Operator Manufacturer	Liftmaster		Liftmaster
Door Operator Part Number	H751 L5		T751 L5
Total Cost Door 7	\$10,590.91		\$13,790.00
Door 8 - One Glass Panels			
Door Size	8'10"x7'		8'10"x7'
Door Manufacturer	Clopay		Clopay
Door Part Number	3722		3722
Door Operator Manufacturer	Liftmaster		Liftmaster
Door Operator Part Number	8587		T50 1L5
Total Cost Door 8	\$9,947.72		* \$8,538.00
Door 9 - One Glass Panels			
Door Size	8'10"x7'		8'10"x7'
Door Manufacturer	Clopay		Clopay
Door Part Number	3722		3722
Door Operator Manufacturer	Liftmaster		Liftmaster
Door Operator Part Number	8587		T50 1L5
Total Cost Door 9	\$9,947.72		* \$8,538.00
Grand Total		\$111,229.17	\$125,282.00
Days to Complete once Awarded	10 days		15 days
Earliest Date to Start Project	8/25/2022		8/15/2022
Hourly Labor Rate / Out of Scope Work	\$90.00		\$189.00
* Revised pricing after Request for Clarification to confirm the single glass panel in doors #8 & #9			