

PLUMBING/HEATING/AIR CONDITIONING MAINTENANCE SERVICES RFP

	Thermal Engineering Corp	ATIGROUP	Temperature Services Inc.	Delta Temp, Inc.	Mathisen Co.	Rochester Plumb & Htg, Inc.	Oscar W. Larson Co.	Metro Environmental, inc.
Awarded to Temperature Services								
Journeyman (HVAC Mechanic)	\$75/hr 25/2010 yrs exp	\$78.50/hr 18/20/20 yrs exp	\$68/hr 25/10 yrs exp	\$78.50/hr 36/18/32 yrs exp	\$81/hr 2/3/31 yrs exp	\$82/hr 21/39 yrs exp	\$60/hr ??? Electrician	\$80/hr 27/18/19 yrs exp
Apprentice (HVAC Mechanic)	\$55/hr	\$68.50/hr	\$52/hr		\$68.50/hr			none
Journeyman (Plumber)	\$75/hr 28/20/20 yrs exp	\$78.50/hr 20/15 yrs exp	\$68/hr 30 yrs exp	Subcontracted	\$81/hr 20/3/13 yrs exp	\$82/hr Master Plumber (1)		\$80/hr 21/15/16 yrs exp
Apprentice (Plumber)	\$55/hr	\$68.50	\$52/hr		\$68.50/hr			none
Other Personnel	\$50/hr 15 yrs exp	\$80/hr 20 yrs exp	No others			\$82/hr Master Plumber 27 yrs ex		
						\$35/hr laborer 7 yrs exp		
						\$82/hr 28 yrs exp		
Time and one-half	After 8 hrs Mon-Fri; Sat & Sun	Over 8 hrs Mon-Fri, Sat.	Mon-Fri after 4:30 pm/all Sat	After 8 hrs workday/Sat & Sun at \$102.50/hr	Mon-Fri 4:30-6:30 pm & Sat at \$105.30/hr (1.3 times hr rate)	After 4:30 pm to 8:00 am Mon-Fri & Sat & Sun	regular time is 7am 59 3:30 pm overtime & double time rate is	After 8 hrs Mon-Fri & Sat Normal Hrs M-F 7:30 - 3:30
Double Time	New Const Only: After 10 hrs Mon-Fri, After 8 hrs Sat, all day Sun.	Sun, hourly	After 8 hrs on Sat and all day Sun and holidays	Holidays - \$118.50/hr	Mon-Fri 6:30 pm - 8 am & all day Sun & holidays - \$145.80/hr (1.8 times normal hrly rate)	Holidays	Not Provided	Sundays and Holidays
Holiday Pay % over hrly	200%	200%	100%	\$118.50/hr	Same as Doubletime	200%		7%
Materials Cost % over trade serv	25%	20%	ARH Trade Service Billing Pricing at no mark up or discounted contractor cost plus 20%	30%	Trade Service Resale + 0%	60%		15%
Additional Increase		Vehicle charge	3% per year	\$20 truck charge per day	\$40 trip charge is billed			Truck Charge \$30 per ser visit
Percentage Const Work	80%	50%	40%	85%	30%	10%		60%
Percentage Service Work	20%	50%	60%	15%	70%	90%		40%
Yrs in Plumb/Htg/AC business	18 yrs	17 yrs	20 yrs	32 yrs	31 yrs	74 yrs	57 yrs	17 yrs
RH Bldg Dept Reg #	on file				81-05952	1710562		none
Procedure Night, Weekends and emergency calls	Call toll free number, operator will take info & contact on-call service tech & service mgr. Response will be immediate	Provides 24 hr emerg service, call regular number and answering service will page or call tech on call. Service Mgr will call back and advise when to expect technician	24-hr a day contractor - After hrs answering serv - calls are called out & paged to principals. On-call tech dispatched. Also cell & pager numbers provided	After hrs answering service who contacts serv mgr via beeper. After 10 min call cell phone. Must have verbal response from Ser. Mgr. After 20 min call service-men to disperse service call	Answering Service text messages serv mgrs Nextell & emails controller. After 10 min serv mgr - 4 people total - 4 hr or less response time	After hours & weekends by answering service from regular phone number. Pages the on-call employee and employee calls the customer	Available 24 hrs per day, 7 days a wek 365 days per year. Has 800 number at service ctr in Clarkston. Emergency response time is 2 hrs.	After hrs answering service - notifies personnel to dispatch service call. Will contact cust. and request details. If required, tech dispatched. 3 hrs resp time
Full time employees	60	50	18	30	16	6		48
Part time employees	2	0	1	0	1	3		0
Experience/financial	\$10-15 mill a year/ full service mechancial contractor. Have never failed to complete a job to cust satisfaction. Dunn & Bradstreet Rating 2A3	Existing Bldg Maint Services, New const & system commiss, eng & design. Technicians continuously training on new technology, EPC Certified	In business since 1983 - service and install all types of HVAC systems/repair & install all sizes and types of piping systems. Ful mechancial contractor maintaining all tools and equipment necessary.	Commercial/Institutional/ Industrial/Service Department All type - coputer rooms, central station HVAC systems, radiant heat, bldg pressure control, pre-eng mech systems, design/build services; after hours calls	Commercial, industrial and institutional facilities, 24-hr serv, All contracts on time within budget. Technicians receive continuous training, upgrade skills, work closely together	Previous service to City of Rochester Hills including installation. Open accounts w/ Trane, Lennox, Carrier, etc. for easy access to repair parts	Heating & cooling, refrigeration,	Experience, Chairmen of Bd of Rules for State, member MI Code Comm, ISO certified, PMC & ASHRAE. Financials available prior to final selection
Type of Services & equipment serviced	All types of equipment at 30 different buildings. All types of HVAC units and plumbing	Plumbing, hearing and cooling maintenance needs Preventative Maintenance Program, Eng Services	All types HVAC equipment service & maintenance, prevent. maintenance	All service & design aspects for heating, cooling & ventilation	Plumbing, heating, air-conditioning, fire protection, backflow testing and certification	Furnaces, AC, plumbing serv, hot water boilers, rooftop units, domestic hot water systems, chiller, cooling tower		Preventative Maintenance, boilers, heat pumps, cooling tower, VAV boxes, air handlers, roof top units, furnaces with AC
Clients with like services	500 active service customers	approximately 300	30 with preventative maint cont.	over 50 on regular basis	56 customers - 92 sites	60+		
Subcontractors	None - all work by Thermal Eng	None	Hanlon Electric Co Fisher Roofing Co. Integrated Air Specialties Mechanical Heat & Frost	Oakland Plumbing Co Center Line Electric, Inc. Cooney Engineering Co.	Applegate, Fecteau Ventilation, RL Bondy, Brinker Mechanical, Aerodynamics Inspecting	Rewold Electric D&Q Electric		
References	Westland Police, City of Livonia, 18th Dist Ct., Inkster Public Schools. Wayne-Westland Schools	Mott Childrens Health Center, Genesee Valley Center, Insight, Livingston County, Midland Parks & Recreation	The Wellness Plan, Providence Hospital, Health Alliance Plan, St. Mary Mercy Hosp, Pontiac, City of Southfield, City of Dearborn - 5 Sr apartments	Macomb County, Volkswagen of America, City of Birmingham, T.G. North America Corp, Davenport University	Palace of Auburn Hills, Lear Corp, Bank One Facilities, Automotive Products, Bass Pro Shops	Leader Dogs, 52nd Dist Court, City of Rochester, Paint Creek Cider Mill, Mercedes-Benz of Bloomfield		City of Grosse Pointe Park, Credit Union One, Collins & Aikman Corp, Auburn Hills Library, Libra Properties