

Proposal Summary											
Service & Overhead Door Maintenance											
RFP-RH-21-047											
Awarded to		Allied Building Service of Detroit, Inc.		McKernan, Inc.*		Secure Door, LLC		Garrett Door Company *		KVM Door Systems Inc. *	
		1801 Howard St.		30596 Groesbeck Highway		75 Lafayette, Suite 200		300 W. Montcalm St.		24387 Sorrentino Court	
		Detroit, MI 48216		Roseville, MI 48066		Mt. Clemens, MI 48043		Pontiac, MI 48329		Clinton Twp., MI 48035	
Note: Location 10 -has no annual maint.											
Pricing:											
City Hall - Location 1	\$180.00	1-powered door	\$125.00	1-powered door	\$70.00	1-powered door	\$125.00	1-powered door	\$65.00	1-powered door	
Fire Station #1 - Location 2 *	\$450.00	6-powered doors	\$675.00	6-powered doors	\$420.00	6-powered doors	\$670.00	6-powered doors	\$250.00	6-powered doors	
Fire Station #2 - Location 3 *	\$450.00	5-powered doors	\$375.00	5-powered doors	\$350.00	5-powered doors	\$390.00	5-powered doors	\$175.00	5-powered doors	
Fire Station #3 - Location 4 *	\$360.00	4-powered doors	\$225.00	4-powered doors	\$280.00	4-powered doors	\$250.00	4-powered doors	\$150.00	4-powered doors	
Fire Station #4 - Location 5 *	\$270.00	3-powered doors	\$450.00	3-powered doors	\$210.00	3-powered doors	\$460.00	3-powered doors	\$250.00	3-powered doors	
Fire Station #5 - Location 6 *	\$360.00	4-powered doors	\$225.00	4-powered doors	\$280.00	4-powered doors	\$250.00	4-powered doors	\$150.00	4-powered doors	
DPS Garage - Location 7 *	\$990.00	25-powered doors	\$1,325.00	25-powered doors	\$1,750.00	25-powered doors	\$1,570.00	25-powered doors	\$990.00	25-powered doors	
VHJ Cemetery - Location 8	\$190.00	1-powered door	\$125.00	1-powered door	\$70.00	1-powered door	\$125.00	1-powered door	\$65.00	1-powered door	
Borden Park - Location 9	\$540.00	6-powered doors	\$450.00	6-powered doors	\$420.00	6-powered doors	\$545.00	6-powered doors	\$210.00	6-powered doors	
Bloomer Park - Location 10	\$0.00	3- doors (none powered)	\$0.00	3- doors (none powered)	\$0.00	3- doors (none powered)	\$0.00	3- doors (none powered)	\$0.00	3- doors (none powered)	
Spencer Park - Location 11	\$450.00	5-powered doors	\$375.00	5-powered doors	\$560.00	5-powered doors	\$375.00	5-powered doors	\$140.00	5-powered doors	
OCSO - Location 12 *	\$180.00	1-powered door	\$150.00	1-powered door	\$70.00	1-powered door	\$180.00	1-powered door	\$90.00	1-powered door	
Annual Inspection Total	\$4,420.00		\$4,500.00		\$4,480.00		\$4,940.00		\$2,535.00		
Parts/Materials % over Dealer Cost:	20%		20%		15%		35%		25%		
Scheduled Service Calls:											
Labor Rate/per ___ hour	\$90.00	1 hour	\$185.00	1 hour	\$176.00	1 hour minimum	\$85.00	1 hour minimum	\$190.00	1 hour minimum	
Labor Rate/per ___ additional hour	\$90.00	1 hour	\$185.00	1 hour	\$176.00	each 1 hour additional	\$42.50	each 1/2 hour additional	\$190.00	each 1 hour additional	
Trip Charge each	\$90.00		\$100.00		\$50.00		\$75.00		\$65.00		
Emergency Service Calls:											
Labor Rate/per ___ hour	\$135.00	1 hour	\$277.50	1 hour	\$264.00	1 hour	\$127.50	1 hour	\$210.00	1 hour	
Labor Rate/per ___ additional hour	\$135.00	1 hour	\$277.50	1 hour	\$264.00	each 1 hour additional	\$63.75	each 1/2 hour additional	\$210.00	each 1 hour additional	
Trip Charge each	\$90.00		\$100.00		\$50.00		\$75.00		\$65.00		
After Hrs/Weekend Service Calls:											
Labor Rate/per ___ hour	\$135.00	1 hour	\$277.50	1 hour	\$352.00	1 hour minimum	\$170.00	1 hour minimum	\$210.00	1 hour minimum	
Labor Rate/per ___ additional hour	\$135.00	1 hour	\$277.50	1 hour	\$352.00	each 1 hour additional	\$85.00	each 1/2 hour additional	\$65.00	each 1 hour additional	
Trip Charge each	\$90.00		\$100.00		\$50.00		\$95.00		\$65.00		
Any other charges? If yes, identify	No		No		No		Actual freight charges will be added if applicable.		No		
Repair/Service Labor Rates (estimated based on historical usage)											
Labor Charge (15 visits / 2hrs each)	\$2,700.00		\$5,550.00		\$5,280.00		\$2,550.00		\$5,700.00		
Trip Charge (15 visits)	\$1,350.00		\$1,500.00		\$750.00		\$1,125.00		\$975.00		
Repair/Service Call Total	\$4,050.00		\$7,050.00		\$6,030.00		\$3,675.00		\$6,675.00		
Total Annual Inspection & Service Calls	\$8,470.00		\$11,550.00		\$10,510.00		\$8,615.00		\$9,210.00		
Firm Established:	1972		1974		2009		1985		1996		
Years in Business:	49		47		12		35		25		
Type of Organization:	Corporation		Corporation		Corporation - LLC		Corporation		Corporation		
How many yrs providing these svcs:	3		47		12 years		35		25		
Full-time employees:	235		13		12		5		32		
Part-time employees:	10		0		1		0		0		

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Note: Location 10 -has no annual maint.					
Experience & financial capability:	Serving Metro Detroit since 1948. Family owned. 24/7 emergency services. Offers dock and door technicians that have sever decades of experience but also a variety of backgrounds.	Currently service Centerline and Fraser Public schools. They also maintain businesses such as CVS, Home Depot, and Walgreens.	Has been in business 12 years. They each have over 20 years experience. Financially stable.	Two of technicians have over 50 years experience. Own building/office/shop in Pontiac, MI. Company carries no debt. Owner has over 50 years of experience running the business. Family owned and	Is financially stable and can provide financial statements if needed.
5-references:	References provided.	References provided.	References provided.	References provided.	References provided.
List of subcontractors:	N/A	Masonry Maintenance, AB Door, Reliable Fence and Liberty Commercial Door.	Do not use subcontractors	Any full glass doors would be handled by City Glass and Garrett Door would set up service and maintenance schedule with an additional 20% fee.	None
Work Plan:	List provided with work that will be done as part of contract.	To secure and service as required when called with their fleet of trucks and on call employees.	Changes depending on the scope. Has a full work plan and safety plan. All techs are drug tested and maintain safety certs. Have brick and mortar 15k sq ft facility. They own all of their own trucks, tools and equipment.	Garrett Door will contact and discuss each location or department when they would like maintenance done. Will put each location on a schedule. Can call/contact before technicians come out.	Has 13 service vehicles providing service in SE Michigan. Their service techs have the materials to get overhead doors back in operation the same day as repair.
Emergency-after hours procedure:	Allied employee is staffed after hours and can be reached at 313-575-6666. Emergency response is time is between 2 and 4 hours.	They have dedicated emergency numbers and a 24/7 hotline/answering service.	Provide an emergency phone number, a live service coordinator will answer and take care of customer 24/7.	Two emergency contact numbers listed on their voicemail, if it is after hours the technicians can be directly contact via voice or text message. A technician will return calls/text ASAP.	Call 586-790-4540 ext. 207. Leave message with phone number. Service manager will call and dispatch crew 24/7/365.
How many miles is your facility from RH?	27.5	24 miles	10	10	15
Response time for routine services:	24 to 48 hours	Same day if not next day.	Within 3 hours of sooner.	Same day or up to 2 additional days if not an emergency.	24 hours
Response time for emergency services:	2-4 hours	Usually within 4 hours they will be onsite.	Within 4 hours or sooner.	Same day if needed.	2 hours
Warranty parts, labor and installation:	Honors all manufacturer warranties. They agree to the requested 1 year on parts and labor.	One year on new equipment and 45 days for service.	Service repairs - 30 days New Equipment - 1 year Honor Manufacture warranty.	Manufacturer warranty on parts. Labor warranty 1 year.	One year parts. 30 day labor on repairs.
Preferred payment method	Any	ACH	ACH	ACH	Credit Card
Exceptions/substitutions/deviations:	None	None	None	None	None
Able to meet Insurance requirements:	Yes	Yes	Did not answer	Yes	Yes
Provided W-9:	No	Yes	None	Yes	No
Additional comments:		Works w/ numerous schools, cities & large corps. Has national accounts w/ 24/7 emergency service w/ Home Depot, CVS, Rite Aid, etc.	None	Welcome to visit their website at www.garrettdoor.com to read their reviews. Can check their google reviews and Facebook page.	Left blank
* It was discovered during the evaluation that some of location's doors were inaccurate in the original RFP. A request for clarification was sent to the three vendors in the competitive range from the evaluator's scores to provide revised pricing for the correct number of doors at those locations indicated in bold.					