

REQUEST FOR PROPOSALS - TREE MAINTENANCE						
<b>Name:</b>	<b>J&amp;M Tree Service</b>	<b>Alpine Tree Service</b>	<b>Aspen Tree Service</b>	<b>The Davey Tree Expert</b>	<b>Owen Tree Service</b>	<b>JH Hart Urban Forestry</b>
<b>Address:</b>	<b>11111 Plank Road</b>	<b>313 Pickerel Lake Dr</b>	<b>20 Eddie Lane</b>	<b>3381 Lapeer Road West</b>	<b>225 N. Lake George</b>	<b>6600 Product Drive</b>
	<b>Milan, MI 48160</b>	<b>Newaygo, MI 49337</b>	<b>Mt. Morris, MI 48458</b>	<b>Auburn Hills, MI 48326</b>	<b>Attica, MI 48412</b>	<b>Sterling Heights, MI 48312</b>
<b>Firm Established</b>		2000	1992	1880	1985	1988
<b>Years in Business</b>	30	10	18	130	25 years	23 Years
<b>Yeas providing tree maintenance services</b>	30 years 20 years municipalities	10 years	18	120 years	25 years	35 years
<b>Employees-Full</b>	2	5	3	7,000 nationally/600 state	45	35
<b>Employees-Part</b>	1	3	3	2.50%	0	0
<b>Experience working with municipalities</b>	City of Milan City of Ann Arbor	Conrail road Norfolk Southern Railroad Canadian Lakes Property Fremont Public Schools	15 years experience. Village of Otisville, City of Flushing, City of Fenton and City of Flint. Ongoing contract with City of Burton through 2010.	Extensive experience working with municipalities as well as state and federal agencies.	Serviced several municipalities from emergency storm work, tree removals, tree trimming, stump grinding, plant health care and lawn services. City of Warren, City of Novi, City of Lapeer, City of Pontiac, City of Fenton and City of Rochester Hills.	Provided tree trimming removal and/or stump grinding for Centerline, Rochester Hills, Birmingham, Troy, Southfield, Lathrup Village, Beverly Hills, Pleasant Ridge, and Royal Oak.
<b>Experience &amp; Financial Capacity</b>	Done work for City of Ann Arbor for years. I have done and still doing City of Milan's work.	Has completed numerous contracts in the past year. Usually payment was between a two week to 30 day net pay	Been working with local municipalities for 15 years. Have been looking to expand outward from Flint area and Rochester Hills proposal is perfect fit. Timing is excellent, will blend with our Burton contract for the winter months. Combination of the two will make Aspen Tree Service a more capable Tree Service provider.	Largest tree and lawn care provider in North America	TCIA accredited. Capacity and organizational structure provided.	Has serviced the City of Rochester Hills tree care needs as described in the terms of the proposal for the past five years. JH Hart Urban Forestry is a \$3million company, running approximately 12-15 crews.

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<b>Responsible personnel for on-site supervision; education and credentials</b>	David Oly on every job and site. I am primary bucket operator	Malcom VandenToorn - owner/operator 2 years college; Kevin England - Foreman, 4 year bachelors; Raymond Bills - Supervisor, 20 years experience - ISA certified.	Robert Brown - owner, 20 years experience; Rick Nowland - 4 years, ground person for Aspen Tree; Correy Kelly - first class trimmer and ground person.	Mark Witucki -ISA certified Arborists, Associate in applied science degree in landscape horticulture; John Sweesy - ISA certified Arborist	Randy Owen - ISA Arborist; Oliver Christian III - ISA Arborist; Brad Dunkin -ISA Arborist and CTSP; Stephen Grzemkowski -commercial general foreman; Felipe Lopez, residential general foreman	Judd Hart - President and CEO; Kevin Lary - Certified Arborist; Warren DeWitt - Certified Arborist; Bob Stempnik - Certified Arborist
<b>International Society of Arboriculture Certified Arborist on staff?</b>	No. Have 30 years experience.	Yes.	Not at this time. Preparing to test in February 2011.	Yes. Full Staff of ISA certified arborists.	Yes	Yes. Currently have 6 on staff.
<b>Current Clients doing type of services described</b>	City of Milan and Expert Property Mgmt. Cities near business have not posted many contracts. Involved in Ann Arbor's ash borer removal 2 years ago	Currently all contracts have been completed.	City of Burton and Burton DDA. Ongoing residential work which is referrals and return work.		Tree removals: City of Lapeer, City of Fenton, Consumers Energy, numerous residential and commercial customers; Stump Grinding: City of Lapeer, City of Fenton, numerous residential and commercial customers; General: Village of Almont, Lapeer County Road Commission, Consumers, Merit Energy; Storm Damage: Cherry Creek Golf Course, Village of Almont, City of Algonac	

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<b>References</b>	City of Milan City of Ann Arbor Expert Property Management	Conrail road Norfolk Southern Railroad Canadian Lakes Property Fremont Public Schools	City of Flint City of Fenton City of Burton City of Flushing Burton DDA	Charter Township Orion City of Rochester In Rhodes Management Marcus Management Metropolitan Property Mgmt City of Troy	City of Fenton City of Warren City of Lapeer Village of Almont Lapeer County Road Commission	City of Birmingham Village of Beverly Hills AT&T City of Troy
<b>Equipment List</b>	1992 Ford F700 Altec LR1111 60 ft bucket; 2007 Bandit 17" Chipper; Koiti 55hp 4WD with 7/8 loader; 1986 GMC Volvo Loader w/Prentice 120 Loader; Vermeer SC502A Stump Grinder	2000 GMC Bucket Truck 60 ft boom with chip box, 1999 Vermeer chipper 12' feed; all necessary saws and pruning tools, husky chainsaws; climbing eqpt w/safety gear, roadway worker signs, cones, flashers, pole saw, PPE, hard hats	1999 GMC C-7500 Hi- Ranger Forestry Package bucket truck with 60 ft boom; 1988 GMC C-65 Chip Dump Truck w/40 ft, 12000 lb crane, 1996 brush bandit 250 brush chipper; gas powered arrow board; saws; pole pruners; ladder; climbing gear, rigging ropes, PPE, traffic control devices	1997 Rayco 1672, stump grinder, 1999 GMC Aerial Lift, 1998 Ford Chip Truck, 2002 Ford log truck, 2005 bandit chipper, 2002 stump grinder trailer, Chain saw, cones, signs, pole purners, flashers	Inventory list provided.	Inventory list provided.
<b>Available to begin work in November</b>	Yes	Yes	Yes	Yes.	Yes	Yes
<b>List of subcontractors to be used</b>	None Listed	None	None	None.	None. If natural disaster occurs call upon TCIA to assist	None

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<b>Philosphy relative to tree maintenance</b>	Try to keep a balance between the public, city and myself and prune the trees so that everybody is happy including the tree.	Trees are an asset when well maintained.	Our company ad reads: "We trim the tree, not the Customer". Philosphy is do no harm. Try very hard not to trim in any manner that would cause harm to trees. Will not top or leave stubs, flush cut . Only remove when there are no trimming or bracing options. Many ways to save trees. It is our job to educate people about arborculture and save as many trees as possible.	Since 1880 clients have trusted us to care for their most precious natural assets. This trust is based on our integrity, more than a century of proven expertise, and professional yet passionate dedication to their needs. Proven solutions for a growing world is our promise to you.	Philosphy is to provide innovative, practical, top quality services and products. Believe that our first responsibility is to the customer that relies on us for safe, expert and dependable services. Recognize the positive impact that our business can have on our environment and we strive to do what is right.	Staff is dedicated to providing high quality and cost efficient arboricultural services. As professional arborists, our goal remains the protection and beautification of property through maximizing aesthetic balance and enhancing the environmental quality.
<b>EHAP trained personnel employed</b>	Yes. 1 person.	Yes. 4 people.	Yes. 3 people.	Yes. 4 people.	Yes. 6 people.	Yes. 8 people.
<b>Response to emergencies</b>	List them and do them according to the risk. Doing the worst first.	Our normal response time is w/in 24 hours	If contracted, City will be primary concern for Aspen Tree. Respond to emergencies on a first call until directed by the City to go on priority first calls. City can make the call or we can scout ahead and decide based on individual need.	Requests are on a first come, first serve basis. However, we will evaluate the situation and hazardous situations such as life and property will be our top priority. Safety is the most important concern when dealing with an emergency situation.	When the emergency call comes into office, we mobilize the crew that is closest to the call's location. Have an office in Pontiac and staff close to it. Can mobilize very quickly when the need arises. Have 24 hour 7 day a week answering on our phone.	Will provide contact phone numbers for emergency situations, should they arise outside of business hours. Have the ability to be onsite for an emergency, 24/7 within 2 hours.

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<b>PERSONNEL AND EQUIPMENT</b>							
<b>(Hourly Rate)</b>							
<b>Tree Maint Crew 2 persons (per hour)</b>	\$ 172.50	\$ 73.50	\$ 89.50	\$ 123.00	\$ 93.95	\$ 81.75	
<b>Log Removal Crew Rate 1 person (per hour)</b>	\$ 120.00	\$ 53.50	\$ 67.00	\$ 65.00	\$ 75.00	\$ 88.50	
<b>Lighted Arrow Board</b>	\$ 50.00	\$ 6.00	\$ 2.25	Included	\$ 25.00	\$ 10.00	
<b>Each Additional Person (per hour)</b>	\$ 25.00	\$ 21.50	\$ 22.50	\$ 61.50	\$ 25.50	\$ 38.75	