



City of Rochester Hills
AGENDA SUMMARY
FINANCIAL ITEMS

1000 Rochester Hills Dr.
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Legislative File No: 2019-0110

TO: Mayor and City Council Members

FROM: Scott Cope, Director of Building/Ordinance/Facilities
Lisa Cummins, Procurement Manager

DATE: March 11, 2019

SUBJECT: Recycling Incentives Rewards Program

REQUEST:

City Council is requested to approve the award of a contract for the City's Recycling Incentives Rewards Program to Recyclebank LLC., New York, New York for a five (5) year contract term.

City Council is requested to waive Section 2-273(b) the 3-year requirement for long term contracts, under Section 2-281, which allows City Council the authority to waive any regulation or procedure pertaining to purchasing, deeming it to be in the best interest of the City to allow a 5-year contract.

REASON FOR PURCHASE:

The City issued a Request for Proposals for the City's solid waste, recycling, and yard waste collection, transportation, processing and disposal services. As a result of the Request for Proposals process and subsequent negotiations with GFL Environmental USA Inc., the program has been finalized. As part of the negotiation process it was determined that there was a direct benefit as it relates to the ability to have control over the contract for the City's Recycling Incentives Rewards Program as well as a cost benefit. The features of the program are outlined and included with this Agenda Summary for City Council's review.

The waiver of the 3-year requirement for long term contracts is being requested, and is only requested, when it is identified to be in the best interest of the City. The City is very mindful, when requesting the waiver and has only done it under limited circumstances, and when there is significant financial benefit to the City and its residents in doing so. Some examples would be with our EMS billing provider service, print management services contract, or maintenance service contracts for patient transport cots. The City was able to secure better pricing and realize savings by contracting for an extended period of time.

PROCESS:

Vendor Name and Address:

Recyclebank, LLC
401 Park Avenue South
New York, New York 1016

Reason for Selection:

Best Value

Method of Purchase:

Contract

BUDGET:

No use of City funds is proposed.

RECOMMENDATION:

It is recommended that City Council to approve the award of a contract for Solid Waste, Recycling, and Yard Waste Collection, Transportation, Processing and Disposal Services to GFL Environmental USA Inc., Southfield, Michigan for a five (5) year contract term.

It is recommended that City Council waive Section 2-273(b) the 3-year requirement for long term contracts, under Section 2-281, which allows City Council the authority to waive any regulation or procedure pertaining to purchasing, deeming it to be in the best interest of the City to allow a 5-year contract.

APPROVALS:	SIGNATURE	DATE
Department Review		
Department Director		
Budget Content: Finance Director		
Purchasing Process: Supervisor of Procurement		
Mayor		
Deputy Clerk		